



External Programs Training Calendar

November 2017 to March 2018

Program Title	Dates	Target Group
Leadership Excellence	Nov 1 – 3, 2017	Officers in Middle and Upper Middle level working in any department
Project Appraisal	Nov 13 – 18, 2017	Officers in Junior, Middle and Upper Middle mgmt level working in Corporate Banking, Project Appraisal, Credit Processing Centers and Risk Department
Advanced Credit Risk Management	Dec 4 – 6, 2017	Officers in Junior, Middle and Upper Middle management level working in Credit, Risk and Audit department
Recovery & NPA Management	Dec 4 – 6, 2017	Officers in Junior and Middle management grade mainly from Branches, Zonal/Regional offices
Program on HR Functions	Dec 7 – 8, 2017	Officers in Junior and Middle Management grade working in Zonal/Regional/Head Offices in the HR function
Management Development Program – Business Analytics (Level I)	Jan 10 – 12, 2018	Departmental Heads, Administrators, Senior Executives, Entrepreneurs, self-employed professionals
Project Appraisal	Jan 29 – Feb 3, 2018	Officers in Junior, Middle and Upper Middle mgmt level working in Corporate Banking, Project Appraisal, Credit Processing Centers and Risk Department
Recovery & NPA Management	Feb 21 – 23, 2018	Officers in Junior and Middle management grade mainly from Branches, Zonal/Regional offices

Workshop/Seminars/Conferences

Program Title	Dates	Target Group
One Day Workshop on Insolvency & Bankruptcy Code 2016 – An understanding in Theory and Practice	December 5, 2017	Bankers, Executives in Finance Department (any industry), Corporate Creditors, Academicians, Research Scholars, individuals seeking knowledge on the topic



**JAWAHARLAL NEHRU INSTITUTE OF BANKING AND FINANCE (JNIBF)
HYDERABAD**

(An ISO 9001:2015 Certified Institution)

How to register?

Complete the below nomination form in all respects along with the prescribed fees (refer the respective program brochure below) and send scanned copy to

Email: contactjnibf@idbi.co.in

Mode of payment

Remit to the credit of “Jawaharlal Nehru Institute of Banking and Finance” account as per details below:

- Bank Name: IDBI Bank, Gachibowli Branch, Hyderabad
- Account No: 43237000010005
- IFSC Code: IBKL0000432
- IDBI Bank PAN No: AABC18842G
- GST ID: 36AABC18842G2ZF

Note: Confirmation of nomination in the program is subject to receipt of payment. In case of cancellations/refunds, 50% would be deducted from the fee amount

Climate in Hyderabad:

Month	Climate	Suggested clothes & accessories
Nov to Jan	Cool and pleasant	Light woolen and cotton wear
Feb to March	Warm	Cotton wear

* As classrooms are air-conditioned, we recommend wearing clothes that keep you warm

More information needed?

Contact:

Dr Venkatesh Tamlurkar (040-67875213 / 7702778727)

email: venkatesh.tamlurkar@idbi.co.in

Website: www.idbi.com/jnibf



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N O M I N A T I O N F O R M

1. Nominee Details:

S. No	Nominee Name	Designation/Location	Mobile No.	Email id

2. Sponsoring Organization details:

Organization Name	
Address	
Telephone No	
Email id	
Contact Name & Mobile No.	

3. Details of program and course fee payment:

Program Name	
Dates of program	
Fees	
Sign of sponsoring authority	
Name & Designation	

(Please email the scanned nomination form to contactjnibf@idbi.co.in)



PROGRAM ON LEADERSHIP EXCELLENCE

Program Objective

The program focuses on developing future leaders to compete successfully in changing banking environment

Dates

November 1 – 3, 2017 (Wednesday to Friday)

Duration

Three days (9.00 am to 6.00 pm)

Target Group

Officers in Middle and Upper Middle level working in any department

Participant Takeaways

- Changing business environment and best global practices
- Role description, transition and discovery – transforming to face industry challenges
- Dynamic business environment – drivers of success, accountability through performance measures
- Management of change and how to handle it
- Emotional intelligence; Health & Stress Management

Training Methodology

- Highly interactive sessions
- Evening Group Works on Case studies
- Experience sharing by seniors and practicing experts from industry
- Presentation on case studies by the participants

Fees

Rs. 30,000/- plus 18% GST per participant (avail 10% discount for more than 3 nominations). The program is purely residential in nature.

The above cost includes course material, boarding (with individual rooms) along with recreational facilities in the campus. Laundry facility available on extra payment



PROGRAM ON PROJECT APPRAISAL

Program Objective

To provide an understanding of various dimensions of project finance and enhance the project finance appraisal skills of participants through case studies

Dates

November 13 – 18, 2017 (Monday to Saturday)

January 29 – Feb 3, 2018 (Monday to Saturday)

Duration

Six days (9.00 am to 6.00 pm)

Target Group

Officers in Junior Middle and Upper Middle Management level working in Corporate Banking, Project Appraisal, Credit Processing Centers and Risk Department

Participant Takeaways

- Understand various aspects involved in Project Finance
- Different appraisal techniques
- Appraise and assess the need and establish the viability of the project
- Understand various risk dimensions in the project finance
- Recognize various stages of disbursement and monitoring of project

Training Methodology

- Highly interactive sessions
- Experience sharing by seniors and practicing managers of IDBI Bank and experts handling project financing
- Case studies, exercises, group discussions/presentations

Fees

Rs. 48,000/- plus 18% GST per participant (avail 10% discount for more than 3 nominations). The program is purely residential in nature.

The above fee includes course material, boarding (with individual rooms) along with recreational facilities in the campus. Laundry facility available on extra payment



ADVANCED CREDIT RISK MANAGEMENT

Program Objective

The program aims to equip the participants about the various tools and techniques required for handling Credit Risk management under Basel Norms

Dates

December 4 – 6, 2017 (Monday to Wednesday)

Duration

Three days (9.00 am to 6.00 pm)

Target Group

Officers in Junior, Middle and Upper Middle management level working in Credit, Risk and Audit department

Participant Takeaways

- Understanding the concept of Credit Risk management under Basel II/III norms, IFRS9 impairment models
- Understand the models for estimation of PD, EAD, LGD under IRB approach
- Pooling Models for Retail Loans
- Model Testing and Validation Techniques
- Regulatory Capital estimation under the IRB approach

Training Methodology

- Highly interactive sessions
- Group Work on Case studies
- Experience sharing by Experts

Fees

Rs. 24,000/- plus 18% GST per participant (avail 10% discount for more than 3 nominations). The program is purely residential in nature.

The above fee includes course material, boarding (with individual rooms) along with recreational facilities in the campus. Laundry facility available on extra payment



RECOVERY AND NPA MANAGEMENT

Program Objective

The program aims to expose the participants to the fundamentals of post-sanction activities, monitoring and NPA Management

Dates

December 4 – 6, 2017 (Monday to Wednesday)

February 21 – 23, 2018 (Wednesday to Friday)

Duration

Three days (9.00 am to 6.00 pm)

Target Group

Officers in Junior and Middle management grade mainly from Branches, Zonal/Regional offices

Participant Takeaways

- Reasons/Causes for NPA, Importance of monitoring/Follow-up & Supervision, Early Warning Signals & Income Recognition & Asset Classification Norms
- Recovery through non-legal modes like Restructuring, OTS/NS
- Recovery through Legal modes – DRT/NCLT, SARFAESI, Lok Adalats, Civil Suits etc
- Insolvency and Bankruptcy Code 2016 – Rules & Guidelines

Training Methodology

- Highly interactive sessions
- Group Work on Case studies
- Experience sharing by seniors and experts from industry

Fees

Rs. 24,000/- plus 18% GST per participant (avail 10% discount for more than 3 nominations). The program is purely residential in nature.

The above fee includes course material, boarding (with individual rooms) along with recreational facilities in the campus. Laundry facility available on extra payment



PROGRAM FOR OFFICERS HANDLING HR FUNCTIONS

Program Objective

The objective is to create employee-friendly HR department for business excellence and organizational development

Dates

December 7 – 8, 2017 (Thursday and Friday)

Duration

Two days (9.00 am to 6.00 pm)

Target Group

Officers in Junior and Middle Management grade working in Zonal/Regional/Head Offices in the HR function

Participant Takeaways

- Understand the changing business environment and follow best global practices
- Get to know the evolving HR agenda and adopting appropriate mindset
- Accept the changing work force and making the HR contemporary and future aligned
- Work towards employee engagement and talent management
- Integrating HR in employee development agenda
- Build the roadmap for HR excellence

Training Methodology

- Highly interactive sessions
- Group Case studies
- Experience sharing by seniors and practicing experts from industry

Fees

Rs. 16,000/- plus 18% GST per participant (avail 10% discount for more than 3 nominations). The program is purely residential in nature.

The above cost includes course material, boarding (with individual rooms) along with recreational facilities in the campus. Laundry facility available on extra payment



MDP (BUSINESS ANALYTICS)

Program Objective

The objective is to give exposure of the analytics domain that provides new insights and understanding of business performance and thereby take informed business decisions

Dates

January 10 – 12, 2018 (Wednesday to Friday)

Duration

Three days (9.00 am to 6.00 pm)

Target Group

Departmental Heads, Administrators, Senior Executives, Entrepreneurs, self-employed professionals

Participant Takeaways

- Understand the basic concept of analytics, its importance, implications in business performance
- Get an overview of R language and machine learning and its usage in business
- Data mining for effective business and the application of analytics for business growth

Training Methodology

- Highly interactive sessions by academicians, industry experts
- Group Case studies, assignments
- Experience sharing by statisticians who use the relevant software

Fees

Rs. 30,000/- plus 18% GST per participant (avail 10% discount for more than 3 nominations). The program is purely residential in nature.

The above cost includes course material, boarding (with individual rooms) along with recreational facilities in the campus. Laundry facility available on extra payment