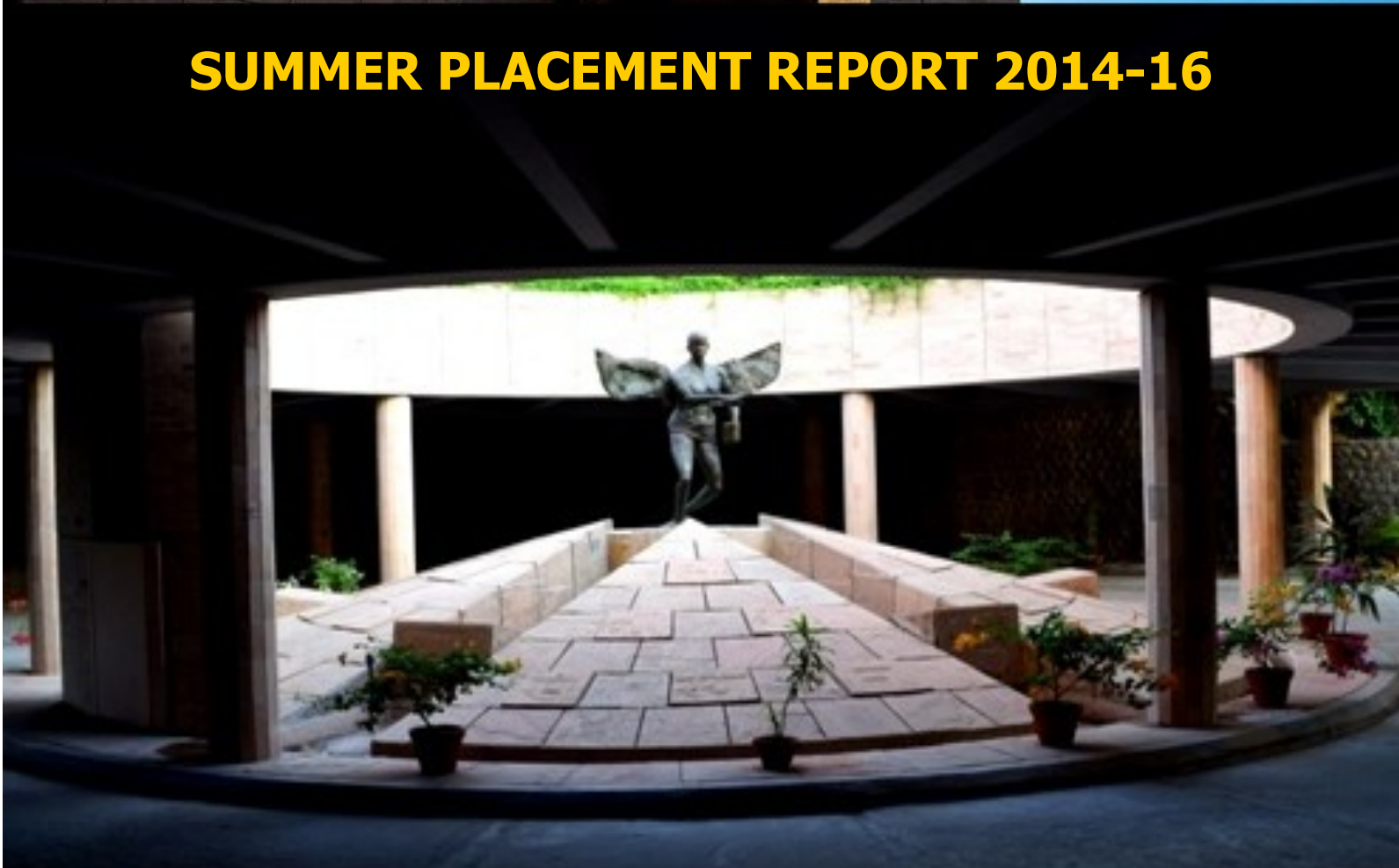




SUMMER PLACEMENT REPORT 2014-16





New Recruiters

Amazon
 Accenture
 Akzonobel
 AluZinc Asia
 Axis Bank
 Baxter
 Bill and Melinda Gates Foundation
 European Union
 Global e-Procure
 Grant Thornton
 ICICI Bank
 Janssen
 Maersk Line
 Mattel Toys
 Metro Cash n Carry
 Multi Screen Media (MSM)
 OECD Paris
 TAFE
 Times OOH
 and many more ...

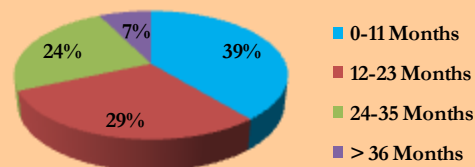


Overview of Class of 2014-16

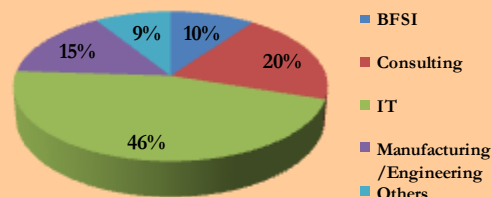
The Indian Institute of Foreign Trade wrapped up the summer recruitment process for students of its flagship MBA (International Business) program in the shortest time span ever.

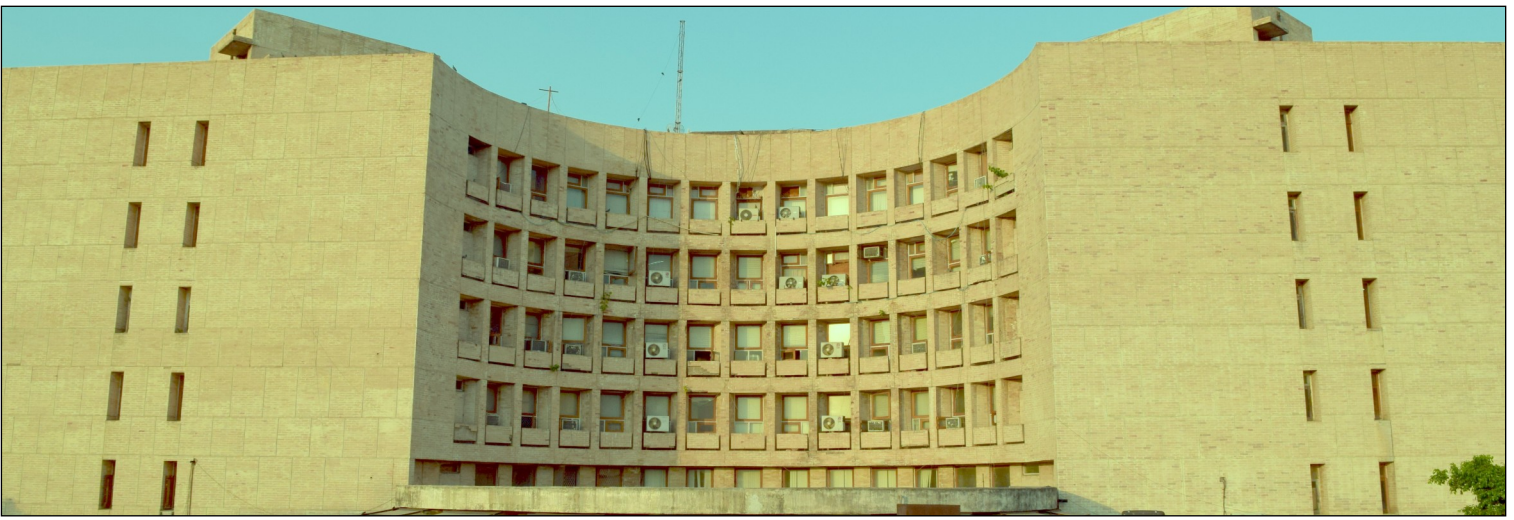
The class of 2014-16 saw increased gender diversity with 21% female students. The batch is a diverse mix of Doctors, Engineers, Chartered Accountants, Humanities, Commerce and Science graduates with almost 65% of them having prior work experience across a multitude of sectors like BFSI, Automobile, Consulting, Systems, Consumer Durables, IT/Telecom, Manufacturing, Trade etc. with average work experience standing around 18 months.

Work Experience



Work Experience by Domain





Highlights

- The esteemed Bill and Melinda Gates Foundation hired for the first time in India from IIFT
- OECD Paris and European Union hired exclusively from IIFT in India
- Flipkart made the highest number of offers to the students
- WTO Geneva continued to hire interns exclusively from IIFT in India
- Operations Consulting firm Global e-Procure (GeP) rolled out offers in consulting domain
- The world's largest container shipping company Maersk Line offered their coveted MLGP program



Brief Snapshot of the Placement Season

- The summers of 2014 saw the largest batch ever at IIFT placed in the shortest time span ever
- Average stipend saw a rise of 34% with highest stipend on offer being 4,90,000 INR for the entire internship duration
- This year's summers saw 12 international offers across locations such as Latin America, Geneva, Singapore, Africa and Paris (an increase from 3 offers last year)
- A good mix of companies from all domains offered diverse profiles

Placement Statistics

	2013-15	2014-16
Batch Strength	221	258
No. of companies that made offers	90	94
First Time Recruiters	46	35
Average Stipend (2 months)	Rs. 63,544	Rs. 87,000
Highest Stipend (entire internship duration)	Rs. 1,50,000	Rs. 4,90,000

FINANCE

The positive economic trends of the country were well reflected in the finance space with multiple roles being offered by various multinational and Indian banks. 17% of the batch bagged coveted internships in this sector

- Goldman Sachs, JPMorgan, Nomura and HSBC recruited students for their Investment Banking roles. Additionally, Goldman Sachs opened its niche Global Investment Research profile for the first time
- Axis Bank and ICICI Bank extended Corporate and Retail Banking profile respectively whereas Citibank offered its Consumer Banking role
- Corporate finance roles were offered by Flipkart, Vodafone, Tata Motors and Tupperware
- Edelweiss Financial Services offered multiple profiles
- Other prominent organizations like Indus Balaji Consortium and Singhi Advisors offered their coveted private equity market roles

TECHNOLOGY

- Google offered diverse roles to the students while HP continued its relationship with IIFT with multiple offers under this domain
- The other recruiters in this domain included NEC Technologies, HCL, TCS and Wipro



SALES & MARKETING

The highest percentage of students i.e. 41% opted for this domain with participation from recruiters across various sectors.

- ITC, Reckitt Benckiser, L'Oreal, Godrej Consumer Products, Britannia, Hector Beverages and SAB Miller extended offers in the FMCG sector and Colgate Palmolive continued its association with IIFT
- AkzoNobel recruited for the first time while Tolaram Group gave international offers
- Janssen (J&J Pharma), Eli Lilly, Baxter and Stryker offered Marketing roles in the Pharma Sector and Madura F&L, Raymond in the Fashion and Lifestyle sector
- Telecom majors Airtel and Vodafone rolled out 8 offers in total
- Flipkart, Zovi and mjunction recruited for their online marketing profile in the e-commerce sector
- Multi-Screen Media (Sony), Times OOH, HT Media and McCann Erikson recruited in the Media and Advertising sector
- Other notable recruiters were, Mattel Toys, Tupperware, Titan, Tata Steel, Tata Motors and Metro Cash & Carry

CONSULTING

About 17% students chose to intern in the consulting space this year at IIFT

- Deloitte, Cognizant Business Consulting and Grant Thornton offered their prestigious consulting roles across various profiles
- The esteemed Bill and Melinda Gates Foundation offered internship for the first time for its India Country office
- Global executive search firm Russell Reynolds Associates hired exclusively from IIFT
- Corporate Executive Board offered multiple roles for its niche member based advisory services role, offered at very few B-schools in India
- Global e-Procure (GeP) offered its coveted Operations Consulting role
- MEC Intelligence, RedSeer Consulting, Actuate Business Consulting, and Stellium Consulting were some of the key recruiters for their various practices

OPERATIONS

Operations & SCM saw a great participation with some of the biggest names in the industry offering prestigious profiles

- New recruiters like Maersk Line, Baxter, Mattel Toys, Zovi offered operations roles to the students
- AT Foods offered its niche Global Sourcing role to the students

Other reputed organizations offering this role include Flipkart, DCM Shriram, Tata Steel, Stryker and Genpact



GENERAL MANAGEMENT & STRATEGY

Strategy and General Management was a significant focus with some of the biggest names in the industry offering exclusive profiles

- Mahindra & Mahindra and Godrej Properties were the prominent recruiters offering key leadership and strategy positions
- Accenture offered its niche role in Deal origination and Corporate strategy
- Airtel, RPG, L&T, Robert Bosch and Interglobe were some of the other key recruiters offering their leadership positions

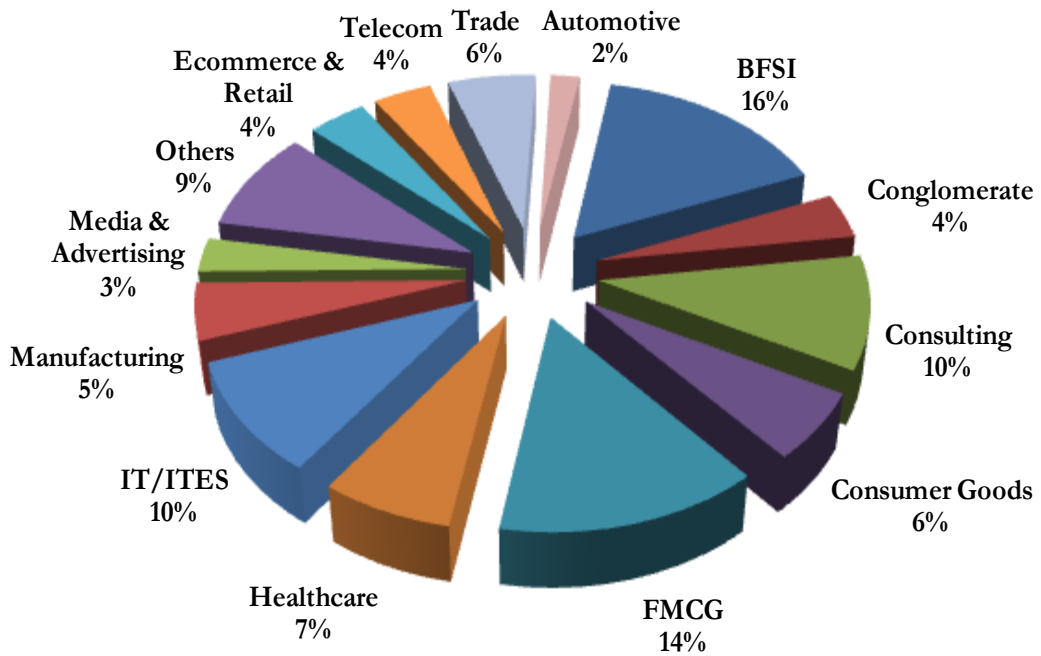
TRADE & INTERNATIONAL BUSINESS

IIFT proved its mettle yet again in trade domain with excellent domestic & international offers

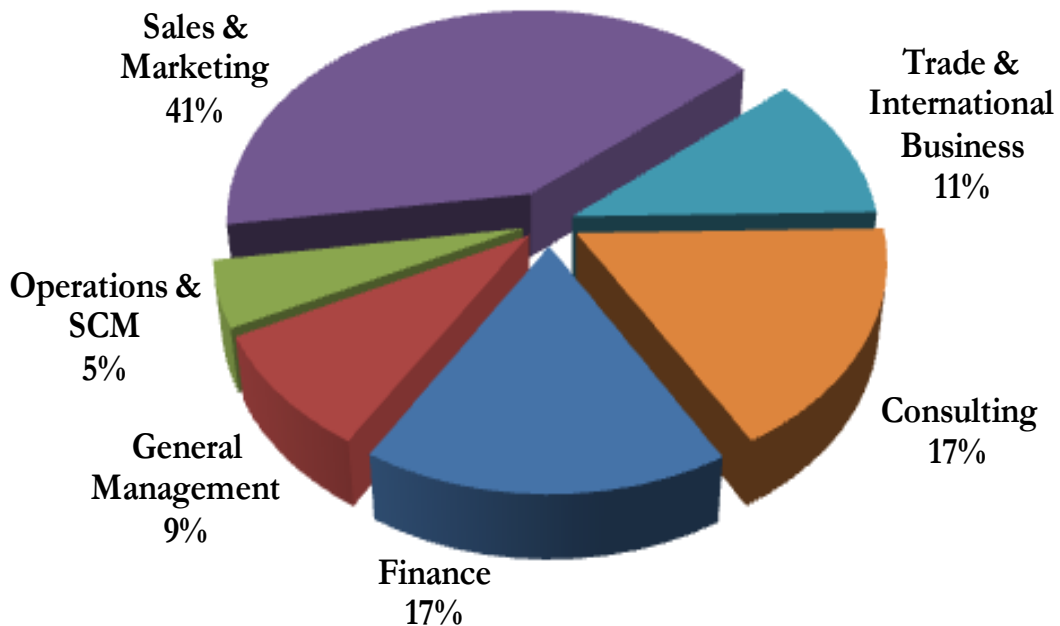
- First time recruiters include TAFE, WTC, OECD Paris, Tata International, European Union which offered trade roles to the students
- FMCG major ITC offered its niche Agri-trade profile
- Global trade major Louis Dreyfus continued its long standing relationship with IIFT
- International business role was offered by first time recruiter AluZinc Asia with internship at foreign locations
- Global Trade major Adani Wilmar visited IIFT and offered its profile in Commodity Trading

WTO, Golden Agri-Resources, Hero MotoCorp, Rockfort International and Torero Corporation were some of the prominent companies in this domain offering trade and international business roles to the students

Sector Wise Break-up



Domain Wise Drill Down



Recruiters at a glance

Accenture	Golden Agri-Resources	Metro Cash & Carry
Actuate Business Consulting	Google	Mjunction
Adani Wilmar	Grant Thornton	Multi Screen Media (Sony)
Airtel	Goldman Sachs	NEC Technologies India
AkzoNobel	HCL	Nomura
AluZinc Asia	Hector Beverages	OECD Paris
Amazon	Hero Moto Corp	Raymond
Apollo Hospitals	Hewlett Packard	Redseer Consulting
AT Foods	HSBC	Robert Bosch
Axis Bank	HT Media	Rockfort Trading
Baxter	ICICI Bank	RPG Group
BMGF	Indus Balaji Consortium	Russell Reynolds Associates
Britannia	Interglobe	Stellium Consulting
CBC	ITC	Stryker
Corporate Executive Board	Janssen Pharmaceuticals	TAFE
Citibank	JP Morgan	TATA Motors
DCM Shriram	Larsen & Toubro	TATA Steel
Deloitte	L'Oreal	TCS
Edelweiss	Louis Dreyfus	Times OOH
Eli Lilly	Madura Fashion & Lifestyle	Titan
European Union	Maersk Line	Tolaram Group
Flipkart	Mahindra & Mahindra	Torero Corp
Genpact	Marks & Spencer	Tupperware
Global e-Procure	Mattel Toys	Vodafone
Godrej Consumer Products	McCann Erickson	Wipro
Godrej Properties	MEC Intelligence	Zovi

Note : The above list is not exhaustive and is provided to give an overview of the range of companies that recruit at IIFT



Alumni Support

IIFT has always been renowned for its strong alumni base. This year again our eminent alumni extended their valuable support and guidance and worked dedicatedly to ensure that a multitude of prestigious brands visited campus for placements. Their constant end to end presence during the processes was instrumental in providing encouragement to students and streamlining the engagements in the best possible manner. The fact that our alumni have always been there for IIFT has been highly instrumental in taking us to the position we enjoy today. We take this opportunity to express our heartfelt gratitude to them and also hope that we will be beneficiaries of their support in future as well.

Director's Message

I am glad that IIFT this year has more emphatically indicated its primacy amongst the top B-schools of India through the Summer Placement process. I take pride in the mentorship and training given to the students making them perform and achieve. It has set new bench mark for others. Congratulations Students and Faculty.



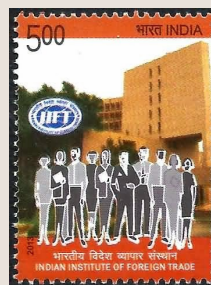
INDIAN INSTITUTE OF FOREIGN TRADE

Delhi Campus

IIFT Bhawan,
B21, Qutab Institutional Area,
Delhi 110016.

placements@iift.ac.in

placements.iift@gmail.com



Kolkata Campus

J-1/14 EP&GP Block
Sector 5,
Salt Lake City,
Kolkata 700091

www.iift.edu