

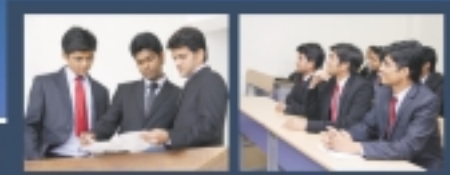


NIPER-Hyderabad

Placement Brochure

Pharmaceutical Management

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M.B.A.(Pharm.)



राष्ट्रीय औषधीय शिक्षा एवं अनुसंधान संस्थान
NATIONAL INSTITUTE OF PHARMACEUTICAL EDUCATION AND RESEARCH
(Dept. of Pharmaceuticals, Ministry of Chemicals and Fertilizers, Govt. of India)

VISION

Ours is the world class institute, which will impart future scientific research, managerial knacks and education and instill high pattern of discipline through our dedicated staff, who shall set global standards, making our students technically superior and ethically strong, who in turn shall improve the quality of human life. Above all it provides effective leadership which inspires others.

- To initiate research activities in recent and emerging niche areas.
- To be open minded about research ideas and directions and to inter-disciplinary research.
- To develop well trained Human Resource in Pharmaceutical Sciences.
- To bring synergy between Academia and Industry.
- To explore national and international collaborations in the field of Pharmaceutical Sciences in context with the policies of the Govt. of India.

MISSION

- Ensure proper functioning of the Central Pharma Undertakings under the control of the Department.
- Project Based Support and Revival Schemes for CPSUs.
- Develop Pharma Human Resources through M.B.A. (Pharm.), M.S. (Pharm.) and Ph.D Programmes in NIPERs.
- Develop Infrastructure for Pharma R&D and Industry including PPP.
- Formulate Schemes/ Projects for promotion of Indian Brand of Pharma Products and services.
- Enable environmentally sustainable development of Pharmaceutical Industry.
- Ensure availability of drugs at reasonable prices as per provisions of the Drug Prices Control Order 1995.





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About the Institute

National Institute of Pharmaceutical Education and Research (NIPER) is a National level Institute in Pharmaceutical Sciences with proclaimed objectives of becoming centre of excellence for advance science and research in pharmaceutical sciences. Declared as an 'Institute of National Importance' by the Govt. of India through an act of Parliament on 26th June, 1998.

Previously, there was only one NIPER at Mohali. Later, the Govt. of India (Ministry of Chemicals & Fertilizers) has started six such institutes under the aegis of this Ministry. NIPER-Hyderabad is one among them which started functioning from 2007. This institute offers Post Graduate degree courses: M.B.A. (Pharm.) with a total intake of 21 students, M.S. (Pharm.) and Ph.D in 4 disciplines (Medicinal Chemistry, Pharmacology & Toxicology, Pharmaceutical Analysis and Pharmaceutics). It is located at the former R&D Centre of IDPL, Balanagar, Hyderabad. Presently, Indian Institute of Chemical Technology (IICT), Hyderabad a premier CSIR Research Laboratories, is the Mentor Institute for NIPER Hyderabad.





NIPER-Hyderabad put special efforts to update the knowledge of students and by exposing them to various advanced techniques which are essential for Drug Discovery Research. In this regard, NIPER itself is procuring the requisite lab equipments besides the facilities extended by IICT (Mentor Institute). Many of the NIPER students do dissertation work in National Research Institutes and reputed Pharma organizations. NIPER-Hyderabad conducts several International / National Seminars / Workshops at a regular time interval. This will enable the NIPER students to get an exposure to the advanced research in a Pharmaceutical Sciences. NIPER also invites experts from various industries and academia to deliver talks on special topics. Besides above, NIPER takes special care to develop the students' Communication Skills / Personality Development / Aptitude Skills. NIPER-Hyderabad is in forefront in placement activities with about 75% in every academic year. It maintains about 1:8 faculty student ratio. Some of the faculty members have received prestigious awards like OPPI Young Scientist Award from Organization of Pharmaceutical Procedures of India for 2010, 2011, 2012 and IDMA Young Pharma Analyst Award from Indian Drugs & Manufacturers Association (IDMA) for the year of 2011.

NIPER-Hyderabad is being developed as a National Centre to cater to the needs of pharmaceutical academia and the industry. Very soon, it is likely to become the Centre of Excellence for Advance Studies and Research in Pharmaceutical Sciences. Hence, the Govt. has awarded the status of "Institute of National Importance" to it. This institute will play an important role in the Human Resource Development for the ever growing Indian Pharmaceutical Industry, which has been in the forefront of India's science based industries with wide ranging capabilities in this important field of drug manufacture. NIPER also conducts creation of knowledge sharing platforms in the form of International /National Conferences/Symposia/Workshops in collaboration with Industries and Institute.

Message from the Director



Dr. Ahmed Kamal

NIPER Hyderabad started in October 2007 with the intention to provide high quality education in pharmaceutical sciences. Taking NIPER Mohali as a role model, it is involved in creating future pharmaceutical professionals and considered to be the Institute of National Importance. Indian Institute of Chemical Technology (IICT) Hyderabad being a mentor institute has accepted the task to develop NIPER Hyderabad into a model institute, which meets the needs of the present pharmaceutical industries by providing the necessary talent pool. Every year students get admitted to this institute through a nation-wide open entrance examination (NIPER-JEE) conducted by NIPER Mohali. NIPER Hyderabad is investing all efforts to implement the 'International Standards' and to create this institute with the global standards. NIPER Hyderabad is in the process of establishing modern laboratories with sophisticated instruments and library. NIPER Hyderabad has taken all care to train the students under the guidance of renowned Professors/ Scientists from Industries/Universities Central Research labs for doing their dissertation work. Highly qualified faculty and staff have been inducted to guide the students to meet their academic excellence. The results of earlier batches of NIPER Hyderabad (2007-11) and their placement in reputed pharmaceutical organizations reflects the sincere efforts of NIPER Hyderabad faculty and indispensable support of mentor institute, IICT Hyderabad.

I am confident that the current batch (2012-14) students are well groomed in academics with professional personality to become a cardinal component of pharmaceutical industries. I sincerely convey my best wishes to the students for their future success.

From the Registrars desk



Prof. N. Satyanarayana

NIPER Hyderabad has a strategic location that can facilitate it to be a global center of learning M.B.A. (Pharm.). Hence, the vision of NIPER Hyderabad is to be a global leader in pharmaceutical management education along with the key pharmaceutical courses offered here. NIPER Hyderabad provides ideal and conducive environment for learning and the leadership skills are honed by imparting a well balanced mix of concepts and practicalities of the pharmaceutical business world. The institution incorporates the best features of management education to equip the students to face the challenges of the radically unpredictable pharmaceutical business environment. Therefore, it is NIPER Hyderabad's resolve to do everything possible to achieve its vision that is commensurate with India's aspirations to be a global economic and intellectual leader. Renowned pharmaceutical organizations and the rest of India alike have been great patrons of NIPER Hyderabad. Therefore, it is natural for NIPER Hyderabad to look forward to your limitless support and patronage. It is appealed to all organizations and companies to make use of the opportunity to add our students as assets in strengthening your organization.

I am happy that the students of NIPER Hyderabad have brought out the Information Brochure of 2012-2014 batch students of M.B.A. (Pharm.).

I wish them success in all of their future endeavors.

Infrastructure



NIPER-Hyderabad is situated in the heart of populated industrial area of Hyderabad city. The campus of NIPER-Hyderabad is spread in a vast area and possesses pollution free lush green echo free environment, which is highly suitable for teaching and research. The Teaching-Learning pedagogy used in the classrooms is IT enabled and classrooms are fitted with LCD projectors, OHPs, and sound systems. The lecture halls can accommodate 200 students in one class and tutorial classes are designed for strength of 30-40 students.

We have a LAN - enabled campus, which can facilitate students to discuss academic topics and also refer to reference. The campus is equipped with Wi-Fi facility. The central animal house has state-of-the art facilities for housing and breeding of small experimental animals (rats, mice, guinea pigs etc), approved by Committee for the Purpose of Control and Supervision of Experiments on Animals (CPCSEA), Govt. of India, New Delhi.

The NIPER-Hyderabad has beautiful landscape garden spread over an area of 4 acres. The NIPER Hyderabad has well equipped 20 laboratories to cater the needs of M.S (Pharm) and Ph.D research course students. NIPER Hyderabad has an excellent Library and Information Center, one of the central support services of the institution, which acts as a primary source for information seekers, be it students, faculty or researchers.



Classroom : Keeping in view the requirements of management education, the classroom is well-equipped with LCD, OHP, and microphones to facilitate teaching.



Conference hall and auditorium : The campus has two State-of-the-art conference halls and auditorium. Both are well-equipped with audio-visual Equipments needed for conducting seminars, workshops, etc..



Student's activity centre : A wide range of facilities are available to the students to engage themselves in recreational as well as extra-curricular activities through the SAC. It has sports facilities for indoor games like badminton, table tennis and also houses a multi-purpose gymnasium with the latest equipments. The outdoor sports facilities include football, cricket, volley ball, table tennis, tennikoit, throwball, etc.



MBA (Pharm) Computer Lab : Besides the main computer lab, the Institute has a Computer Centre as a central computing facility specially crafted for the M.B.A.(Pharm.) students & installed with softwares such as Stat Soft. The whole Institute is connected by a campus-wide LAN.

Library & Information Centre :

The institute has a well-established Central Library which caters to the need of the post-graduate students, research scholars and faculty alike. It is housed in a separate area having two floors on a plinth area of 1000sq.mtrs.The library has a collection of many volumes which includes Text Books, Reference Books & Bound vols. of Journals, Standard etc. The Library subscribes to about 180 current Journals. The reading room in the library is equipped with Wi-Fi facilities.



Programmes Offering

M.B.A. (Pharm.)

Pharmaceutical Management (21 students)

M.S.(Pharm.)

M.S. Medicinal Chemistry (30 students)

M.S. Pharmaceutical Analysis (15 students)

M.S. Pharmaceutics (16 students)

M.S. Pharmacology & Toxicology (16 students)

M.S. Regulatory Toxicology (8 students)

M. Tech.(Pharm.) Pharmaceutical Technology and Process Chemistry (8 students)


Ph. D. offered in the above listed 1st four disciplines

What is Pharmaceutical Management?

Pharmaceutical Management is the study of taking & managing business and financial decisions regarding research and development of new medicine, marketing and sales.

Why M.B.A. (Pharm.) over M.B.A.?

- 1) As the M.B.A. (Pharm.) programme has been crafted to the needs of the pharmaceutical companies not only of India , but with a holistic consideration.
- 2) The entire course of four semesters has been customized as per the current pharma scenario.
- 3) For pursuing this course only B. Pharm graduates have been selected from the best colleges through a very tough selection process.
- 4) Pains taking inclusion of subjects such as Pharmaceutical Marketing, Pharmaceutical Business Environment, Supply Chain Management in pharmaceutical sector, Topics relevant to Drugs & Pharmaceutical Industry, Sales & Sales Promotion, Contemporary issues in Pharmaceutical Marketing, Fundamentals of R & D Management- (1 & 2), Pharmaceutical Product Management, Pharmaceutical Brand Management, Advertising in Pharma Sector, IPR in Pharmaceutical Management ,etc.
- 5) These jewels (having the background of B. Pharm and M.B.A.(Pharm.)) of NIPER –Hyderabad can very easily toe the line with the work culture, policies and procedures and can turn out to be very handy in multitasking.
- 6) Streamlined work progress because of the bonanza of both pharmaceutical and management knowledge can also help in improving the co-ordination between various kinds of technical and non-technical departments of the organization.



Unique features of M.B.A. Pharm. Programme

The programme is developed after extensive research and interaction with the various experts and institutes all over India. It provides the student different routes to the industry, matching their requirements with his/her skills and predisposition. The programme places heavy emphasis on practical experience for which extensive interaction with the industry is built into the curriculum. Besides the summer internship and major final semester project, students are expected to engage in industry oriented projects as a part of their regular course work.

Selection procedure for the program is very well organized to screen the candidates having the managerial skills and stand apart from the crowd from which they are selected. Selection process includes the following two National Level Exams- Graduate Pharmacy Aptitude Test (GPAT) followed by NIPER Joint Entrance Exam (NIPER-JEE). For the GPAT & NIPER JEE qualified students, GD and PI are conducted to shortlist the brilliant candidates for M.B.A.(Pharm.) programme.

The objective of the programmes is to impart management education in pharmaceutical environment so as to enable the student to be optimally equipped to respond to the changing requirements of the industry in the Indian ethos. The wide international exposure, linkages with the industry, experience and diversity of their background create a rich faculty resource. The full-time M.B.A.(Pharm.) programme focuses on overall management knack and is designed to be completed in two years. The programme provides a wide range of electives to the students. It equips them with a combination of various technical skills and value focused decision making ability. All this is imparted in the course work offered in a flexible mode.

- Students are customized to suit the present needs of Pharmaceutical Industries.
- Guest/Invited Expert Lectures are arranged by Academia/Industry experts from India and Abroad in specialized areas.
- Several National/International Seminar/Workshops are conducted at regular intervals to benefit the students of NIPER as well as outsiders in the field. This helps them develop their interpersonal and Presentation skills and thus helps the students in understanding the holistic pharma scenarios.
- Students and faculty are encouraged to attend Conferences/Symposia held all over India.
- Special courses are conducted for students to develop their Communication /Personality/ Aptitude Skills.

Pedagogical Features

Academic excellence is fostered through innovations in teaching methods and increased efficacy thus delivered, out of the same. The gamut of teaching methods at NIPER-HYDERABAD includes optimization of diagnostic testing, problem solving, and decision making techniques. Extensive use of audio-visual aids and computer based learning methods promote creativity, curiosity and inter-personal development.

Every student begins his managerial education at NIPER- HYDERABAD with a two-week foundation course, which is an orientation to the realities and challenges in the world of pharmaceutical business. What follows is a plunge into the concepts drawn from priceless experience in an interactive classroom setting. It is rounded off by participant driven case analysis.

Apart from the classroom, learning happens at NIPER- HYDERABAD by panel discussions, forums, week-end projects, guest lectures and continuous interactions with the other NIPER Alumni so that the students are well-prepared to take on the challenges that the dynamic global business environment today provides.

PROGRAMME ARCHITECTURE

SEMESTER-I	
Course Code	Course Name
PM-501	Fundamentals of Management
PM-502	Accounting for Management
PM-503	Managerial Economics
PM-504	Pharmaceutical Marketing
PM-505	Quantitative Techniques and Management Techniques
PM-506	Information Technology and MIS
PM-507	Human Behaviour in Organisation
PM-508	IPRs in Pharmaceutical Management
PM-511	Seminar

SEMESTER-II	
Course Code	Course Name
PM-601	Pharmaceutical Business Environment
PM-602	Financial Management
PM-603	Marketing Research
PM-604	Materials and Operations Management
PM-605	Business Communication
PM-606	Human Resource Management
PM-607	Supply Chain Management in Pharmaceutical Sector
PM-610	Topics Relevant to Drugs and Pharmaceutical Industry
PM-611	Seminar

SEMESTER-III	
Course Code	Course Name
PM-551	Project Management
PM-552	Entrepreneurial Development
PM-553	National Regulatory Environment
PM-554	International Marketing
PM-555	Sales and Sales Promotion
PM-556	Industrial and Service Marketing
PM-557	Contemporary Issues in Pharmaceutical Marketing
PM-558	Fundamentals of R & D Management 1

SEMESTER-IV	
C.Code	Cours Name
PM-651	Management Control System
PM-652	Strategic Management
PM-653	International Regulatory Environment
PM-654	Pharmaceutical Product Management
PM-655	Pharmaceutical Brand Management
PM-656	Consumer Behaviour
PM-657	Advertising in Pharmaceutical Sector
PM-658	Fundamentals of R&D Management-II
PM-680(a)	Major Research Project (Thesis)
PM-680(b)	Defence of Thesis

Case Study Approach

The practice of putting students in the shoes of managers and applying theoretical skills to real-life unstructured problems has proved to be a successful approach to learning over the years. Adopting this strategy, NIPER – HYD exposes its students to case studies, covering an array of subjects, which are discussed in the class by the faculty and also among the student fraternity to enhance learning.

Video Play Approach.

Industry Aligned Approach

In furtherance of the principle of industry aligned growth, NIPER- HYD also includes guest lecturers from industry experts as well as live projects as part of the course curriculum. This ensures a continuous industry interaction process that aims to provide students with an insight into current global trends and future business opportunities.

Interactive Approach

- 1) GD
- 2) Interview
- 3) Ad skits
- 4) Extempore
- 5) Just A Minute(JAM)
- 6) Seminars





Gurus of M.B.A. Pharm.

Dr. E. Murali Darshan

Dr. E. Murali Darshan, a noted academician, policy advisor and foreign trade analyst. His **PhD** is on Impact of **WTO on India's International Trade special reference to Services Exports** from Osmania University. For over a decade he was the faculty and program director at the prestigious Indian Institute of Foreign Trade, New Delhi and he is the alumni in University of Memphis. He is instrumental in designing and executing MBA-International Business program in JNTU-Hyderabad, and has worked as an adjunct faculty at JNTUH.

Dr. E. Murali Darshan has been responsible for conducting path breaking studies and research, both initiating as well as formulating central government and state government policies with respect to foreign trade. He was responsible for the Central Government initiatives: **Focus Africa, Focus Latin America, How to create Indian brand image in USA market**. In addition he formulated the **Foreign Trade of Andhra Pradesh** based on his report on AP Export Potential. This became the benchmark for similar exercises by many other states in India, in which **Dr. E. Murali Darshan**, played a critical role. He also serves on the Boards of many major companies across a variety of industry verticals; and has been instrumental in guiding several path breaking educational programs in the field of management.

Dr. E. Murali Darshan is one of the foremost experts in the country in the field of Foreign Trade, International Business. He is a resource person for **FIEO, FICCI, CII, MSME, and FAPCCI**. He worked as advisor on WTO related issues for some of the African countries. He was Chairman, Human Resource development, GANDHI GLOBAL FAMILY, New Delhi.

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E-mail ID : emd12usa@yahoo.com

Mr. Rajesh Nadiminti

Mr. Rajesh Kumar is a Pharmacy Graduate from Osmania University, MBA (Pharm.) Management from MGM institute of Health Sciences – Navi Mumbai. He is an Experienced Management graduate with expertise in major sectors of Pharmaceuticals, Publishing, Healthcare & E-Commerce. He has strong research background & published more than 2 International/National publications and presented papers in more than 5 conferences in India and abroad. Before Joining NIPER, he has vast teaching experience in premier institutions like JNTU and is an active member in designing and conducting seminars / conferences. He is an Expert in Pharmaceutical Marketing Management and Product & Brand Management. He is good at using statistical software's like SPSS and Stat soft. He is also life member in Pharmacy Council of India-Hyderabad chapter.

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Mr. P. Sujendra Swami

Mr. Sujendra Swami.P, is a MBA, M.Phil graduate from Osmania University and did his Ph.D from JNTUH Hyderabad in the area of “Quality Management”. He has strong research background and has published more than 13 International/National publications and presented papers in more than 15 conferences in India and abroad. Before joining NIPER, he has vast teaching experience in premier institutes like JNTU and was an active member in designing and conducting seminars /conferences. He is an expert in General Management and HR related papers. He is good at using statistical software’s like SPSS and Stat soft. He is a life member in NHRD-Hyderabad chapter.

Mobile : 09000919140

Eimail ID : sujendra@niperhyd.ac.in

NIPER Hyderabad has been able to attract a range of echelons from the entire societal spectrum to interact with the participants. The business insights gained during these interactions ensure the overall development of the participants and strengthen their understanding to take up managerial positions in the corporate world.

Mr. B.K. Karna –Deputy Director and Branch Head, Indian Institute Of Packaging
Topic Presented- 'Pharmaceutical Packaging And Management' on 25/8/12.

Dr. Debasish Bhattacharya- STATSOFT INDIA, NEW DELHI
Topic Presented- 'Applications Of Software in Management : SPPS' on 1/9/12.

Dr. Kona Srinivas, Senior Director, Analytical Chemistry & CS Group, Daiichi, Delhi.
Topic Presented- 'Development & Analysis of Formulations- Conventional Products & NDDS' on 18/10/12.

Dr. A.T. Bapuji, Vice President, Aurobindo Pharma Ltd., Hyderabad.
Topic Presented- 'Bioanalytical Method Development & Validation in Drug Development - Special focus on BA/BE investigations' on 18/10/12.

Dr. Jagannath Kota & Mr. Parag Borde, Novartis, Hyderabad.
Topic Presented- 'Pharmacokinetics of NDDS' on 18/10/12.

Dr. R. Nageshwara Rao, Chief Scientist, IICT, Hyderabad.
Topic Presented- 'Development & Analysis Of Impurity Profiling of Active Pharmaceuticals Ingredients' on 18/10/12.



Dr. Poonam, Dr. Reddy's Laboratories, Hyderabad.

Topic Presented- 'Overview of Patent Landscape' on 19/10/12.

Ms. Meenu Wani, Patent Attorney, Ashland Chemicals, Hyderabad.

Topic Presented- 'IPR for Pharmaceutical Research Careers' on 19/10/12.

Dr. S. Padmaja, Managing Partner, iProPAT Intellectual Property Solutions, Hyderabad.

Topic Presented- 'Stratergies For Generic Drug Development' on 19/10/12.

Dr. Rohit Bhojraj, Head, Commercial Operations, Novartis, Hyderabad.

Topic Presented- 'Marketing Plan' on 20/10/12.

Mr. Shankar Das, Dr. Reddy's Laboratories, Hyderabad.

Topic Presented- 'Promotion of Pharma Products' on 20/10/12.

Mr. Satyam Aneja, Global Brand Manager, Novartis, Hyderabad.

Topic Presented-'Basics of Pharma Marketing' on 20/10/12.

Dr. Ramini Raju, Assistant Director, Intellectual Ventures- Bangalore

Topic Presented- 'Patent Claim Drafting and its Specifications' on 3/11/12

Dr. A.K.S Bhujang Rao – President of Natco Pharma Ltd.

Topic Presented- 'Overview On Pharmaceutical Industry Management' on 20/11/12.

Dr. Amit Khanna, Global Program Team Director, Novartis Health Care Pvt Ltd.

Topic presented - 'Management and Leadership' on 23/11/12.

Prof. Anand Sharma, Incharge of M.B.A.(Pharm.) Pharmaceutical Management, NIPER Mohali

Topic Presented- 'Global Scenario of Pharmaceutical Market' 21/12/12

Panel List of Guest / Invited Faculty for M.B.A.(Pharm.) for the Academic Year 2012-14

Panel List of Guest / Invited Faculty for M.B.A.(Pharm.) for the Academic Year 2012-14

S.No	Name of the Guest Faculty	Affiliation
01	Prof. Anand Sharma	Professor, NIPER – Mohali
02	Prof. Linga Murthy	Former Vice Chancellor, Kakatiya University
03	Prof. Pavan Marnidi	ISB, Hyderabad
04	Prof. Rohit Mehtani	Professor, IIFT, Delhi
05	Mr. G. Anil	IIM-Ahmedabad, IIT-Madras, City Group-Advisor Bank
06	Dr. Prasad	HR, Tata Chemicals, Mumbai
07	Dr. Pradip K Bhatnagar	Head, Daiichi – Sankyo, Gurgaon, Haryana
08	Prof. V. Sita	Dean, MBA Dept., University of Hyderabad
09	Dr. V. Appaji	Director, PHARMEXCIL, Hyderabad
10	Mr. Sharath Nalamothu	MD, Cornelios Pharmaceuticals, Hyderabad
11	Prof. Sreeramulu	Associate Professor, Osmania University
12	Shri. Kama	Managing Director, Indian Institute of Packaging, Hyderabad
13	Dr. Amit Khanna	Group Head, Novartis, Hyderabad
14	Dr. Ashok Dang	Director, USP, Hyderabad
15	Prof. V. C. Vivekanandan	NALSAR University, Hyderabad
16	Dr. Rahul Rathod	Assessor, National accreditation and assessment council, Bangalore
17	Mr. M.R. Raghu	Unicorn Healthcare, Hyderabad
18	Dr. Pramod Reddy	Harvard Law School, International Lawyer, Hyderabad
19	Dr. Ajay Kumar Singh	Indian School of Business, Hyderabad
20	Dr. Sudhakar	Dean, Ambedkar University, Hyderabad
21	Mrs. Swapna	Associate Prof. Kakatiya Inst. of Mgt Sciences, Warangal
22	Dr. Indrakanth	HOD, Dept. of Economics, Osmania University
23	Mr. Sharpanji	General Manager, IDPL, Hyderabad
24	Prof. Ramakrishnaiah	Former Chairman, IIFT, (Foundational programs)
25	Dr. Harinarayan Patel	Indian Institute of Packaging (IIP), Hyderabad
26	Dr. Venu Manohar	GM, Export Promotion Corporation, Hyderabad
27	Mr. A. Venkata Ramana	Wipro Information Technologies, Hyderabad
28	Dr. Sri Laxmi	NIMSME, Hyderabad (Incharge IPR Division)
29	Dr. Sharada	Vishwa Vishwani Engineering College, Associate Prof., Hyd
30	Dr. Ravinder	IAS Officer, Former GHMC Commissioner / Special Officer Endowment
31	Shri. Prasad Rao, IPS	DG. ACB. AP
32	Shri. Praveen Kumar	IPS, Secretary Residential Education, A.P
33	Dr. A.K.S.Bhujanga Rao	President, NATCO Pharma Ltd, Hyderabad
34	Ms. Nalini Reddy	Lecturer, New Science P.G College, Warangal
35	Prof. Sudanshu	Delloit, Hyderabad
36	Mr. Ravi Chander	General Manager, Inver Pharmatech Pvt. Ltd, Hyderabad
37	Mr. Vijaya Prasad	Manager, Consultant, Hyderabad
38	Dr. G.U.K.Rao	NISIET, Hyderabad
39	Dr. Sharath	M.D, Cornelios Pharmaceuticals, Hyderabad

EVENTS AND ORGANIZATIONS VISITED

An overview of drug life cycle processes in pharmaceutical industry. Workshop on Bioinformatics @ Bio Asia 2013.

IIP (Indian Institute Of Packaging), Hyderabad

Natco Pharma Ltd

IICT (Indian Institute of Chemical Technology), Hyderabad.

Novartis Health Care Pvt Ltd, Hyderabad

NI-MSME (National Institute of Micro, Small and Medium Enterprises), Hyderabad.

Workshop on Bioinformatics @ Bio Asia 2012 on 9 Feb 2012.

EVENTS & SEMINARS ORGANISED

IIBT-USP-NIPER Pharma / Biotechnology Industry Orientation Program.

Workshop on Drug Development (D2@C2) -2012 with 3 different modules.

Probability of Success in Drug Development by Dr. Pravin Chaturvedi, CEO, IndUS Pharmaceuticals Inc on 18th January 2013.

Importance of IPR in Pharmaceutical Industry by Dr S. Padmaja Managing Director Intellectual Property, Hyderabad on 25th August 2012.

Preparation of Project Proposals - Issues to be considered by Prof. V. Lakshmi pathi Retd. Professor Kakatiya University on 25th August 2012.

Hands on Workshop on "Recent Advances in Life Science Education & Research by ADINSTRUMENTS Meditech Equipment Co. on 21st September 2012.

Breast Cancer, symptoms, prevention methods, self examinations and treatments for Cancer by Dr.Sai Rajendra, Surgical Oncologist Basavatharakam Indo American Cancer Institute, Hyderabad on 30th October 2012.

An Overview of Drug Life Cycle Processes in the Pharmaceutical Industry International Society for Pharmaceutical Engineering (ISPE), India Affiliate Hyderabad on 9th November 2012

Identification of Drugs of Abuse using Trimethylsilyl Derivatization method by Dr. M.A Majid Professor, Drug Analysis Laboratory University of Baltimore, MD, USA on 14th November 2012

Overview on Pharmaceutical Industry: Management by Dr. A.K.S Bhujanga Rao, Vice President Natco Pharma, Hyderabad on 20th November 2012.

Management & Leadership: Dr. Amit Khanna Novartis Hyderabad on 23rd November 2012.

Towards Biocompatible Medical Devices & New Extra Cellular Matrices for Biocardiac Tissue Engineering by Prof. Dr. Gerald Drager Germany on 26th November 2012.

Enabling Technologies in Organic Chemistry from Minireactors to New Heating Techniques by Prof. Dr. Andreas Krischning Germany on 26th November 2012.



Committees

HELPING HEART COMMITTEE:

It aims to work towards uplifting the insecure futures of Orphan children and create a favorable environment for them as well as work hand-in-hand with all concerned. Motivated with the philosophy of “getting things done rather than taking only an initiative”, the committee assure to make positive changes in the lives of these poor, underprivileged & needy children by equipping them with better education & providing required health attention plus act as a protective guardian remaining inside the rules & regulations of the existing law. Though their missing parents are irreplaceable, the organization strives to endorse them with an ideal & happy home together with tender health, food & concerned care. The sole mission is to create conducive environment for the children who are orphaned or overlooked by the society as well as making life better in the rural front & for the deprived communities, utilizing the skills, knowledge & commitment of all the volunteers engaged regardless of being involved locally or internationally for the mutual benefit of both.

GRIEVANCE CELL:

Student’s Grievance Cell attend/solves student problems and grievances. One of the major accomplishments was successful transfer of NIPER managed mess to students managed mess. The students formed their own mess management committee to look after the administrative and financial requirements for independent functioning of the mess. The activities like sports meet, debate, farewell party, were organized under the umbrella of welfare activities. Steps were initiated to start a student welfare fund. Besides this other major activities include Personality Development Programme, Eye Camp etc.

PLACEMENT COMMITTEE:

Placement committee is an interface between the students and the industry. NIPER provides a platform for placement where companies are invited to recruit students of various specializations and work experience. NIPER Placement Committee is an integral part of the institute, seeks to identify the right student for the opportunity provided by a prospective employer. The Placement Team identifies potential recruiters, interacts with selected companies and coordinates the visit of such corporate executives to the campus. An effective way of creating awareness about companies among students is to provide information.

SPORTS AND CULTURAL COMMITTEE:

The Sports and Cultural Committee endeavors to develop cultural harmony amongst the students and a sense of freedom to express and share their ideas. Sports help students to give an insight in their own personality. NIPER has organized cultural events and intra-college events like badminton competition, TT tournament, Chess Competition, Volleyball league and inter-NIPER sports event.

HOSTEL COMMITTEE:

Hostel committee endeavors to provide good facility at hostel. Besides this it is also planning to shift hostel to new place providing better infrastructure. The hostel provides the students with an atmosphere much like a home away from home. It provides them with all the necessary facilities which help them to acclimatize well with this new ambience. A number of recreational, sports, literary and social activities take place in the hostel during the academic year which is managed by hostel committee. The hostel is surrounded by good number of trees.

GYM COMMITTEE:

HEALTH is WEALTH -very rightly stated in literature. NIPER Hyderabad strongly believes in maintaining a poise between health and study. It is for this reason that the gym committee painstakingly scrutinized the best of the gym equipments from the best gym equipment providers such as aerofit fitness, cybex international fitness, proline fitness & atlas fitness initially and then chose the best of the lot. This effort of NIPER Hyderabad indicates its concern for health.



Thought Leaders

FACULTY PROFILE: - FIRST SEMESTER FOR ACADEMIC YEAR 2012-2013

SR. NO.	COURSE NAME	FACULTY	AFFILIATION
1.	Fundamental of Management	Dr. Murali Darshan	Former Faculty Programmes Director, IIFT, New Delhi
2.	Accounting for Management	Dr. Krishna Rao	Principal, Wesley College, Secunderabad
3.	Pharmaceutical Marketing	Dr. Murali Darshan	Former Faculty Programmes Director, IIFT, New Delhi
4.	Managerial Economics	Mr. G. Anil	IIM - Ahmedabad, IIT - Madras, City Group - Advisor For Bank
5.	Quantitative Techniques and Management Techniques	Prof. Prakasam	Director, Wesley College, Secunderabad
6.	Information Technology and MIS	Mr. Venkat Ramana	Wipro Information Technologies, Hyderabad
7.	Human Behavior in Organization	Mr. P.V. Rao	Director , V.R. Research Exe. Search Pvt Ltd. , Hyderabad
8.	IPRs in Pharmaceutical Management	Mr. Vijay Kumar	Founder & CEO, I-Win IP Services, Hyderabad
9.	Seminar	All Faculty	

FACULTY PROFILE: - SECOND SEMESTER FOR ACADEMIC YEAR 2012-2013

SR. NO.	COURSE NAME	PROPOSED FACULTY	AFFILIATION
1.	Pharmaceutical Business Environment	Dr. Murali Darshan	Former Faculty Programmes Director, IIFT, New Delhi
2.	Financial Management	Dr. Krishna Rao	Principal, Wesley College, Secunderabad
3.	Marketing Research	Dr. Murali Darshan	Former Faculty Programmes Director, IIFT, New Delhi
4.	Materials and Operations Management	Mr. B.K. Karna	Deputy Director & Branch Head, IIP, Hyderabad
5.	Business Communication	Ms. Afreeen Ali	Jyothismathi College, Hyderabad
6.	Human Resource Management	Mr. P.V. Rao	Director , V.R. Research Exe. Search Pvt Ltd. , Hyderabad
7.	Supply Chain Management In Pharmaceutical Sector	Mr. Manish Kumar	Manager - Supply Chain Management at Dr. Reddy's laboratories Ltd., Hyderabad.
8.	Topics Relevant to Drugs and Pharmaceutical	Dr A.K.S.Bhujanga Rao	President, NATCO Research Centre, Hyderabad
9.	Seminar Industry	All Faculty	

Thought Leaders

FACULTY PROFILE - THIRD SEMESTER FOR ACADEMIC YEAR 2013-2014

S.No.	COURSE NAME	FACULTY	AFFILIATION
1	Project Management	Dr. Krishna Rao	Principal Wesley College, Secunderabad
2	Entrepreneurial Developmet	Dr. Murali Darshan	Former Faculty Programmes Director, IIFT, New Delhi.
3	National Regulatory Environment	Dr. Pramod Reddy	Alumini, Harvard Law School
4	International Marketing	Dr. Murali Darshan	Former Faculty Programmes Director, IIFT, New Delhi.
5	Sales & Sales Promotion	Mr. Anil Kumar	IIM – Ahmedabad, IIT – Madras, City group Advisor
6	Industrial & Service Marketing	Mr. B. K. Karna	Director, PCRI, Hyderabad
7	Contemporary Issues in Pharmaceutical Marketing	Mr. N. Rajesh Kumar	Lecturer, NIPER-Hyderabad
8	Fundamentals of R & D Management – I	Dr. Jagannath Reddy	Vice President (Sourcing, Procurement & Commercialization of API) MYlan Labs
9	Project Summer Training	Dr. Murali Darshan	Former Faculty Programmes Director, IIFT, New Delhi.

About the Students

The rigorous admission procedure for **NIPER-Hyderabad** reinforces the NIPER hallmarks of setting high standards and encompassing the very best. NIPER Mohali actively supported and guided the selection of candidates based on group discussion and personal interviews. The strict criterion associated with need for diverse background has resulted in the selection of intellectually capable and motivated students for all the batches.

The diversity and excellence is demonstrated through different academic backgrounds, industry exposure and other interests.

NIPER-HYDERABAD has students from some of the most prestigious undergraduate colleges in India, to name a few, Maharaja Sayaji Rao University (Baroda), LM College of Pharmacy (Ahmedabad), BHU (Varanasi), Dr. Hari Singh Gour University (Sagar), Manipal college of Pharmaceutical Sciences (Karnataka).



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**CAREER OBJECTIVE**

To utilize my skills, diligence and sense of responsibility for becoming a respectable identity while meeting the goals of the organization and to secure a position where I can work to improve managerial skills

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A.(Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	8.84 C.G.P.A (Up to 2nd Semester)
2.	B. Pharm.	MLR Institute Of Pharmacy, Dundigal, Hyderabad, (A.P.)	2008-2012	70.6%
3.	Class XII	Narayana Junior College, KPHB, Hyderabad, (A.P.)	2005-2007	89%
4.	Class X	Loyola Public High School, Alwal, Hyderabad, (A.P.)	2004-2005	77.3%

SKILLS & ABILITIES

- MS-Word
- MS-Excel
- MS-PowerPoint

DISTINCTIVE HIGHLIGHTS

- Qualified GPAT-2012
- Qualified NIPER-2012
- Selected for scholarship for Professional Courses under UGC for SC & ST

PROFESSIONAL EXPOSURE

- Successfully completed summer internship project in MSN LABORATORIES titled " To Study Market Dynamics Of Anti infectives & To Launch In Pharma Emerging Markets"

WORKSHOPS AND CONFERENCES

- Active participation in workshop on Drug Development conceptualization to Commercialization (D2@C2) conducted by NIPER in collaboration with NOVARTIS -HYDERABAD
- Actively participated in the team that organized and participated an International Seminar on topic "FOCUS AFRICA:Business opportunities, trade and export options to African countries" at NIPER-Hyd
- Spearheaded for a Workshop at INDIAN INSTITUTE OF PACKAGING (IIP), Hyderabad
- Presented a paper on the topic ROBOTICS IN MEDICINE at BVRIT, Medak
- Presented a paper on the topic CANCER TREATMENT at CMR College of pharmacy, Hyderabad
- Presented a paper on topic KIDNEY STONES TREATMENT at MLRIP

EXTRA CURRICULAR ACTIVITIES

- Won cricket matches at school & interschool level
- Organized cultural programs at college level
- Volunteer for TABLE TENNIS in INTER-NIPER Sports meet

AREAS OF INTEREST

- Business analysis, Marketing research, Product Management, Brand management,.

PERSONAL DETAILS

- Date of Birth : 21-07-1989
- Father's name : K. Balram
- Languages known : English, Hindi, Telugu
- Hobbies : Playing Cricket, Watching Movies, Travelling

BHUKYA BANSILAL**Permanent Address**

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**CAREER OBJECTIVE**

To secure a promising position that allows both a challenge and good opportunity for growth

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A.(Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad. (A.P.)	2012-2014	8.55 C.G.P.A (Up to 2nd semester)
2.	B. Pharm.	Chaitanya College Of Pharmacy Education & Research, Hanamkonda, Warangal, (A.P.)	2008-2012	72.3%
3.	Class XII	Krishnaveni Junior College, Kothagudem, Khammam. (A.P.)	2005-2007	76.9%
4.	Class X	Nirmala High School, Garla, Khammam, (A.P.)	2004-2005	72%

SKILLS & ABILITIES

- MS - Excel
- MS - PowerPoint
- Tally

DISTINCTIVE HIGHLIGHTS

- Qualified GPAT-2012
- Qualified NIPER-2012
- Selected for scholarship for Professional Courses under UGC for SC & ST

RESEARCH EXPOSURE

- Summer Internship Project, titled as "Strategy- the Road Map" in Pulse Pharmaceuticals, Secunderabad.

WORKSHOPS AND CONFERENCES

- Participated in workshop on MSME-Pharma Clusters organized by NIPER in collaboration with MSME -Balanagar sponsored by Department Of Pharmaceuticals, Govt. of India
- Participated in National Level symposium conducted by Chaitanya P.G college, Warangal, A.P
- Participated as a volunteer in Indian pharmaceutical Association (IPA) 2012, 4th students congress conducted by St. Peters Institute of Pharmaceutical Sciences, Warangal, A.P
- Participated in national level seminar at NIPER-Hyd "FOCUS AFRICA"

EXTRA CURRICULAR ACTIVITIES

- Participated in INTER NIPER SPORTS, 2013
- Participated in cultural activities in school and colleges

AREAS OF INTEREST

- Product Management
- Marketing Research

PERSONAL DETAILS

- Date of Birth : 06-02-1989
- Father's Name : Bhukya Bhadya
- Languages known : English, Telugu, Hindi
- Hobbies : Travelling, Playing Badminton & Cricket

BOLLINENI V.V.S. SAIBABU**Permanent Address**

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**CAREER OBJECTIVE**

An astute in the pharmaceutical management customized to Rollin the specific fineness in the operational and development functions of the industry and ensure the progress of organization is earmarked flagship Iconisam

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A.(Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	9.68 C.G.P.A. (up to 2nd semester)
2.	B. Pharm.	The Tamilnadu Dr.MGR Medical University, Chennai	2007-2011	72.3%
3.	Class XII	Sri chaitanya, Vijayawada, (A.P.)	2005-2007	91.2%
4.	Class X	Bhashyam Public School, Guntur, (A.P.)	2004-2005	87%

SKILLS & ABILITIES

Proficiency in • MS-word • MS-PowerPoint • MS-Excel

DISTINCTIVE HIGHLIGHTS

- GPAT Entrance exam AIR-307
- Quick learner
- Proficient trouble shooter
- Excellent communicating skills
- NIPER JEE Entrance exam AIR-240
- Fast decision making capabilities
- Good at strategy formulations

PROFESSIONAL EXPOSURE

- Summer internship at Ipca Laboratories, Mumbai for 2 and half months in the segment of Marketing research with project title "Market Research on Topical NSAIDs segment for launching a Brand new Topical NSAID combination in new dosage form in to the market"

WORKSHOPS AND CONFERENCES

- Spearheaded a Workshop at INDIAN INSTITUTE OF PACKAGING, Hyderabad
- Participation in workshop on Drug Development: Conceptualization to Commercialization (D₂@C₂) conducted by NIPER in collaboration with NOVARTIS, Hyderabad
- Team leader and active member in the team that organized and participated an International Seminar on topic "FOCUS AFRICA: Business opportunities, Trade and export options to African countries" at NIPER-Hyd
- Presented Seminar regarding PHARMA CLUSTERS at NI-MSME organized by Government of India in collaboration with NI-MSME & NIPER-HYD
- Participated as class representative in BIOASIA-2013 conference, conducted at Hyderabad International Convention Centre
- Participated in ILLUMINATE 2013, a pre-Eureka! One-day Workshop on Entrepreneurship and business, by Nurture Talent Academy, in collaboration with E-Cell, IIT Bombay, organized at NMIMS, Hyderabad

EXTRA CURRICULAR ACTIVITIES

- Captain for college cricket team at university level during my graduation
- College representative for three Consecutive years in NCC programme at Graduation level

AREAS OF INTEREST

- Marketing Research, Product Management, International Marketing, Business Analytics, Project Management, Business Intelligence.

PERSONAL DETAILS

- Date of Birth : 13-09-1990
- Father's name : Bollineni Subbarao
- Languages known : English(U.S), Hindi, Telugu, Tamil
- Hobbies : Playing Cricket, Reading Biographies, Exploring new places

VAISHALI D. LAKHANI**Permanent Address**

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**CAREER OBJECTIVE**

To utilize my knowledge and skills towards a challenging career in a growth oriented and leading edge organization that recognizes and values individual contribution and will provide opportunity for continuing growth and advancement in my area of interest

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A.(Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	9.93 C.G.P.A. (Up to 2nd semester)
2.	B.Pharm.	Anand Pharmacy College (Gujarat Technical University)	2008-2012	8.1 CGPA
3.	Class XII	Gurukul Vidhyapith V.T. Choksi English Medium School, Surat, Gujarat.	2006-2008	73 %
4.	Class X	Joyous Primary English School, Surat, Gujarat.	2005-2006	82.43 %

SKILLS & ABILITIES

- Computer skills: MS Word, MS PowerPoint, MS Excel, Internet
- Team player
- Ability to work under pressure
- Willingness to learn more creative things
- Cordial and social
- Co-operative

DISTINCTIVE HIGHLIGHTS

- Got the scholarship with 2nd rank in Semester-1 and 1st rank in Semester-2
- Qualified NIPER and GPAT entrance test

PROFESSIONAL EXPOSURE

- Company : German Remedies Ltd.
- Location : Worli, Mumbai
- Duration : 10 weeks [June 3, 2013 to August 19, 2013]
- Project Title : "Research Analysis on Market Potential of L-methylfolate"

WORKSHOPS AND CONFERENCES

- Member in organizing one day Seminar on "Export Business Opportunities for pharma products in Africa" in NIPER-Hyd in 2013
- Workshop on "Pharma Networks- INNOVATION AND INFRASTRUCTURE DEVELOPMENT" jointly organized by NIPER and NI-MSME in 2012
- Workshop on Drug Development: Conceptualization To Commercialization (D₂@C₂)
- 4th world congress of International Academy of Cardiovascular Sciences (IACS) held at Madhuban resort in Anand, Gujarat in 2011

EXTRA CURRICULAR ACTIVITIES

- Volunteer in conference of 4th world congress of International Academy of Cardiovascular Sciences (IACS) held at Madhuban resort in Anand, Gujarat in 2011
- Participation in Pharmafest'10 at Baroda College of Pharmacy & Parul Institute of Pharmacy, Baroda in 2010
- College Sports events i.e. Badminton, Carrom

AREAS OF INTEREST

- Product Management, Marketing Logistic, Data Management

PERSONAL DETAILS

- Date of Birth : 30-12-1990
- Languages known : English, Hindi, Gujarati
- Father's name : Dhirubhai L. Lakhani
- Hobbies : Dancing, Fashion Designing, Cooking

MADDELA RAJ KUMAR**Permanent Address**

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**CAREER OBJECTIVE**

To secure a challenging position that will lead to a lasting working relationship with the organization, providing an opportunity to excel in the field of pharmaceutical management

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A.(Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	8.86 C.G.P.A. (Up to 2nd semester)
2.	B. Pharm.	G.Pullareddy College of Pharmacy (Osmania University), Hyderabad, (A.P.)	2008-2012	67.10%
3.	Class XII	Vikas junior college, Guntur, (A.P.)	2006-2008	92.8%
4.	Class X	Vaninikethan High school, Bellampalli, (A.P.)	2005-2006	93.33%

SKILLS & ABILITIES

- Quick learner
- Analytical skills
- MS Office, Chemdraw

DISTINCTIVE HIGHLIGHTS

- NIPER-JEE 2012 with AIR- 920
- GPAT-2012 with AIR - 6480
- Selected for scholarship for professional courses under UGC for SC&ST

PROFESSIONAL EXPOSURE

- Summer Internship Project in Biological E. Limited, Hyderabad for 2 months

WORKSHOPS AND CONFERENCES

- Spearheaded in Workshop at INDIAN INSTITUTE OF PACKAGING, HYDERABAD
- Actively organized and participated in International Seminar on topic FOCUS AFRICA (Business Opportunities trade and exports to African countries) at NIPER HYDERABAD
- Attended one day Workshop on "PHARMA NETWORKS INNOVATION AND INFRASTRUCTURE DEVELOPMENT" organized jointly by NIPER & NIMSME on 22nd Nov 2012 and also prepared a detailed report on the same
- Participation in workshop on Drug Development: Conceptualisation to Commercialisation (D₂@C₂) conducted by NIPER in collaboration with NOVARTIS -HYDERABAD

EXTRA CURRICULAR ACTIVITIES

- Won first prize in National level Quiz competition conducted at PES college of Pharmacy, Bangalore
- Won first prize in Memory test competition conducted at Mother Theresa College of pharmacy, Hyderabad
- Won first prize in Quiz competition conducted at Mother Theresa College of pharmacy, Hyderabad
- As a volunteer in organizing committee in Inter-NIPER sports -2012 conducted at NIPER Hyderabad

AREAS OF INTEREST

- Product Management, Business analysis, Competitive Intelligence, Brand management, marketing research

PERSONAL DETAILS

- Date of Birth: 01-12-1990
- Father's Name: M. Mallesh
- Languages known: English, Hindi, Telugu
- Hobbies: Playing cricket, Watching T.V, Reading books

RAHUL .R. MEENA**Permanent Address**

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**CAREER OBJECTIVE**

To utilize my knowledge and also hone my skills in order to contribute my best towards a challenging career in a growth oriented and burgeoning organization that recognizes and values individual contribution and will provide opportunity for continuous growth and advancement in my area of interest

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A.(Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	8.75 C.G.P.A. (Up to 2nd semester)
2.	B. Pharm.	Baroda College of Pharmacy (Gujarat Technological University), Vadodara, Gujarat.	2008-2012	C.G.P.A. 7.27
3.	Class XII	Jai Ambe Vidyalaya, Vadodara, Gujarat.	2007-2008	81.4%
4.	Class X	Jai Ambe Vidyalaya, Vadodara, Gujarat.	2005-2006	88.86%

SKILLS & ABILITIES

- I am good at computer compliance and cover an entire gamut of computer talent from basic configuration settings to hardcore utility compliance
- Extremely good written and verbal communication skills.
- I am a radical thinker and a good team player

DISTINCTIVE HIGHLIGHTS

- Received 'THE AMUL VIDYABHUSAN AWARD' for excellence in studies in 2008.
- Received 'THE IDEAL STUDENT OF THE YEAR' award in school in 2007.
- Qualified NIPER-JEE 2012 with AIR- 325.
- SECURED AIR- 55 in NIPER -JEE MBA SELECTION PROCEDURE 2012

PROFESSIONAL EXPOSURE

- 'Summer Internship Project' entitled 'Drug Decision Making in Clinical Practice and Mapping out the Potential of Lexicomp in India' at Wolters Kluwer Health India (DLF Cyber City -Gurgaon) for 2 months as per the requirement of the M.B.A.(Pharm.) programme
- I have completed my training in 'VITAL Formulations Ltd.' - a pharmaceutical company in Anand (Gujarat) as per the requirement of the B. Pharm Programme
- Industrial Visit to NATCO Research & Development & Indian Institute of Packaging - IIP, Hyderabad

WORKSHOPS AND CONFERENCES

- Participated in workshop on 'Drug Development: Conceptualization to Commercialization (Module 3- Marketing & IPR)' conducted by NIPER HYD in collaboration with Novartis - Hyderabad
- Attended one day Workshop on "Pharma Networks Innovation and Infrastructure Development" organized jointly by NIPER Hyderabad & NIMSME on 22nd Nov 2012
- Organized and attended one day International workshop on "Export Business Opportunities For Pharma Products In Africa (Focus To Ghana)" at NIPER Hyderabad
- Participated in a national level pharmacy competition titled 'PHARMAFEST 2009, 2010 & 2011

EXTRA CURRICULAR ACTIVITIES

- Participated in 'PHARMAFEST 2010 & 2011' - a NATIONAL LEVEL PHARMACY SYMPOSIUM held at Parul Institute-Vadodara
- Got 1st rank in NATIONAL SCIENCE OLYMPIAD
- Got 1st prize in interschool EXTEMPORE COMPETITION held in VADODARA.
- Got 1st prize in interschool SCIENCE QUIZ held in VADODARA

AREAS OF INTEREST

- Product Management, Marketing Research, Brand Management, International Marketing, Business Analytics & Competitive Intelligence

PERSONAL DETAILS

- Date of Birth : 01-01-1990
- Father's name : Rishipal. D. Meena
- Languages known : English, Hindi, Gujarathi
- Hobbies : Watching news channels, Improving my Vocabulary, being Tech-savvy.

BHAVESH MOR**Permanent Address**

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**CAREER OBJECTIVE**

To make a strong position in corporate world and work enthusiastically in team to achieve personal goals and organizational goals with devotion and hard

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A.(Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	9.68 C.G.P.A. (Up to 2nd semester)
2.	B. Pharm.	K.B. Institute of Pharmaceutical Education and Research Gandhinagar-382023, Gujarat-India.	2008-2012	70%
3.	Class XII	P.P.Savani vidhya bhavan, Surat, Gujarat.	2006-2008	79.9%
4.	Class X	Kalapi Madhyamik School, Surat, Gujarat.	2005-2006	90%

SKILLS & ABILITIES

- Computer skills: MS-office
- Leadership skills
- Interpersonal-communication Skills
- Excellent presentation skills
- Ability to accept criticism and learn from it

DISTINCTIVE HIGHLIGHTS

- Secured 1st prize in Pharmacy Youth Essay contest-2009 organized by International Journal of Pharmaceutical Research
- Secured 2nd rank in Pharma Modeling-2011(state level contest) organized by K.B. Institute of Pharmaceutical Education and Research.
- GPAT 2012 with AIR-461
- NIPER-JEE 2012 with AIR-247

PROFESSIONAL EXPOSURE

- Title: "Condom Business Plan" Guided by: Mr. N.V.K.N. Sharma Sales Manager- Exports Sanzyme Ltd., Hyderabad
- Title: "A study on Consumer learning & Brand loyalty towards OTC drugs in Ahmedabad" Guided by: Mr. Naresh Poturaju Department of Pharmaceutical Management K.B. Institute of Pharmaceutical Education and Research, Gandhinagar, Gujarat

WORKSHOPS AND CONFERENCES

- Active participation in 3rd module (Intellectual property rights, marketing research) of workshop on Drug Development & Conceptualisation to Commercialization (D2@C2) conducted by NIPER in collaboration with NOVARTIS -HYDERABAD
- Active participation in WORKSHOP ON PHARMA NETWORKS-INNOVATION & INFRASTRUCTURE DEVELOPMENT 22nd November 2012 sponsored by Department of Pharmaceuticals, Ministry of chemicals & fertilizers, Government of India

EXTRA CURRICULAR ACTIVITIES

- Active organizing member in international seminar on topic 'Export Business Opportunities For Pharma Products In Africa' at NIPER Hyderabad
- Attended a course in communication skills in order to hone my spoken English from Russell's Institute of Spoken English Pvt. Ltd in the year 2013
- Active participation in 'INTER NIPER SPORTS MEET-2013' organized by NIPER Hyderabad
- Participated as chief coordinator member in advertise committee and guide in decoration committee in APOCALYPSE-2011(state level contest) organized by K.B. Institute of Pharmaceutical Education and Research
- Got certificate for participation in N.S.S camp organized by KSV University, Gandhinagar, Gujarat

AREAS OF INTEREST

- Marketing Research, Product management, Project management, International Marketing

PERSONAL DETAILS

- Date of Birth : 23-10-1990
- Father's name : Dhanjeebhai K. Mor
- Languages known : English, Hindi, Gujarati
- Hobbies : Drawing, Sketching, Playing Badminton

NADEKAR KAILAS BALU

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CAREER OBJECTIVE

To obtain a position that will enable me to use my strong organizational skills, educational background, and ability to work well with people. Seeking a challenging career within a progressive result oriented organization.

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A.(Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad. (A.P.)	2012-2014	7.27 C.G.P.A (Up to 2nd sem.)
2.	B. Pharm.	Govt.College Of Pharmacy,Karad (Shivaji University), Kolhapur, Maharashtra.	2008-2012	61.05%
3.	Class XII	K.B.P.Jr.College Devapur Tal Man Dist Satara, (M.H.)	2006-2008	66.17%
4.	Class X	K.B.P.Krishi Vidhyalaya Devapur Tal Man Dist Satara, (M.H.)	2005-2006	69.62%

SKILLS & ABILITIES

- MS EXCEL
- MS-POWERPOINT
- MS CIT

DISTINCTIVE HIGHLIGHTS

- GATE 2012 with AIR-4591
- NIPER-JEE 2012 with AIR-2058

PROFESSIONAL EXPOSURE

- Summer Internship Project in Sanzyme Ltd. under the guidance of Mr. N.V.K.N Sharma Sales Manager Exports SANZYME LTD

WORKSHOPS AND CONFERENCES

- Organized One Day International Seminar On "Export Business Opportunities For Pharma Products In Africa" Conducted By Niper Hyderabad And Pharmexcil With High Commission Of Ghana
- Participated In Workshop On Pharma Network Innovation And Infrastructure Development Organized By NIPER And NI-MSME HYDERABAD
- Active Participation In Workshop On Drug Development: Conceptualization To Commercialization (D2@C2) Conducted By NIPER In Collaboration With NOVARTIS -HYDERABAD
- Active Participation In A Conference On, "CAREER OPPORTUNITIES IN PHARMA INDUSTRY"

EXTRA CURRICULAR ACTIVITIES

- Represented the college in the Cricket at university level
- Member of the gymkhana in college
- Arranged blood donation camp in college

AREAS OF INTEREST

- Marketing Research
- Product Management, Business Analytics, Project management
- Business Intelligence, Data Integration & Management

PERSONAL DETAILS

- Date of Birth : 23-03-1991
- Father's name : Balu B.Nadekar
- Languages known : English, Hindi And Marathi
- Hobbies : Browsing, Playing

NAMAN BHARDWAJ**Permanent Address**

C/8, Mayur lane
Opposite Sector-5, Ashok Vihar
Gurgaon, Haryana - 122001
Mobile No.: 07416505299

Correspondence Address

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Hyderabad - 500037, (A.P.)
E-Mail ID : namanbhardwaj000@gmail.com

**CAREER OBJECTIVE**

To annex a position that affords me the opportunity to bring my management expertise, problem solving skills and willingness to make an organization successful.

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A. (Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad. (A.P.)	2012-2014	9.16 C.G.P.A. (Up to 2nd sem.)
2.	B. Pharm.	Manipal College of Pharmaceutical Sciences (Manipal University), Manipal	2008-2012	8.26 CGPA
3.	Class XII	Colonel's Central Academy, Gurgaon.	2005-2006	79.8%
4.	Class X	Colonel's Central Academy, Gurgaon.	2004-2005	78.86%

SKILLS & ABILITIES

- Professional skills: Leadership skills, Management skills, Good initiator, Inter Personal skills.
- Personal skills: Dramatics, Dancing, Orator, Public speaking, Sportsman
- Technical skills: MS Excel, MS Word, MS PowerPoint
- Language skills: Communications skills, Proficiency in English and Hindi, French (Basic level Proficiency)

DISTINCTIVE HIGHLIGHTS

- Active member of ROTARACT CLUB OF MANIPAL University R.I.DIST 3180 for the year 2008-2009.
- Attended 62nd INDIAN PHARMACEUTICAL CONGRESS as a group leader for food committee serving around 10,000 delegates held on 17th -19th Dec. 2010.
- Representative Sports Council of Student Council of Manipal College of Pharmaceutical Sciences for the year 2008-2010.
 - Achieved and Qualified .
- GPAT 2012 with AIR-758, NIPER-JEE 2012 with AIR-356, and ENAT 2012 with AIR-29.

PROFESSIONAL EXPOSURE

- Completed training in Quality control Department from Dec. 25th - 14th Jan. 2011
- Completed 60 days summer internship in Sanzyme Ltd. in "Sales and Marketing" from 1st June- 1st August 2013. Objective of my project was to learn how a market research is done and to have a practical market exposure by working as sales representative. I worked with PMT team and learned how strategies need to be framed to launch a new product in market

WORKSHOPS AND CONFERENCES

- Organized one day international seminar on "Export Business Opportunities for Pharma Products in Africa" Conducted by NIPER Hyderabad and PHARMEXCIL with high commission of Ghana
- Participated in workshop on "Pharma Network Innovation and Infrastructure Development" Organized by NIPER Hyderabad and NI- MSME Hyderabad
- Active participation in workshop On "Drug Development: Conceptualization to Commercialization (D2@C2)" Conducted by NIPER in Collaboration with NOVARTIS - Hyderabad

EXTRA CURRICULAR ACTIVITIES

- Participated and won a number of sports events at INTER SCHOOL CBSE ZONAL and STATE LEVEL
- An Energetic performer and participant in various cultural and sports at college and inter-college level
- Organized and received certificates of appreciation for the Voluntary Blood Donation Camp

AREAS OF INTEREST

- Product Executive in Product Management Team

PERSONAL DETAILS

- Date of Birth : 05-05-1989
- Father's name : Gopal Krishan Sharma
- Languages known : English, Hindi, French (Basic level)
- Hobbies : Athletics, Reading Business Magazines.

PAYAL GARG**Permanent Address**

Sector- 1/43,
Chiranjeev Vihar,
Ghaziabad - (201002), (U.P.)
Mobile No.: 09703364798

Correspondence Address

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IDPL Colony, Balanagar,
Hyderabad - (500037), (A.P.)
E-Mail ID: payalgarg.2008@gmail.com

**CAREER OBJECTIVE**

"To strive hard and yield better". To obtain a position that will enable me to use my strong organizational skills, educational background & ability to work well with people and maximize my management skills and training experience.

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A.(Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad. (A.P.)	2012-2014	9.98 C.G.P.A (Up to 2nd sem.)
2.	B. Pharm.	Bharat Institute of Technology, Meerut (Gautam Buddha Technical University, Lucknow)	2008-2012	80%
3.	Class XII	Holy Child School, Ghaziabad (ISC Board)	2006-2008	79.8%
4.	Class X	Holy Child School, Ghaziabad (ICSE Board)	2005-2006	79.4%

SKILLS & ABILITIES

- I am best at MS-Office especially Microsoft Word & Microsoft Power Point. MS Excel, JAVA, C & C++ (Basic knowledge).
- Strong oral communication & presentation skills
- Team Player and result-oriented
- Leadership skills

DISTINCTIVE HIGHLIGHTS

- Received 'AWARD OF HONOUR' for excellence in studies during B-Pharm. 1st, 2nd, 3rd and 4th Year
- Qualified GPAT 2012 with AIR-640
- Qualified NIPER-JEE 2012 with AIR- 282
- Secured AIR- 47 in NIPER -JEE MBA SELECTION PROCEDURE 2012

PROFESSIONAL EXPOSURE

- Did eight weeks summer internship in MBA (Pharm.) from 'Sanzyme Ltd.', Banjara Hills, Hyderabad on "Marketing Strategy for Entering a New Business- CRO", under the guidance of Dr. S. Anantha Metlakunta (Head- Biolab), in the Health Care Division.
- Did four weeks industrial training in B-Pharm. from 'AKUMS DRUGS AND PHARMACEUTICALS LTD.', Sidkul, Haridwar on "Oral Solids" in the Production Division in Plant-1

WORKSHOPS AND CONFERENCES

- Attended one day Workshop on "Pharma Networks Innovation and Infrastructure Development" organized jointly by NIPER Hyd & NIMSME on 22nd Nov 2012
- Organized and attended one day International workshop on "Export Business Opportunities For Pharma Products In Africa (Focus To Ghana)" at NIPER Hyderabad
- Actively participated in three days "Novartis Bioleadership Camp" organized by NOVARTIS, Hyderabad from 8th to 10th July 2013
- Actively participated in Poster Presentation on "Regulatory Requirements for Herbal Medicine", held on 21st-22nd October, 2011 in Maharishi Markandeshwar University
- Actively participated in Poster Presentation on "INSULIN CHEWING GUM" held on 14th November, 2010 in K.I.E.T. School Of Pharmacy

EXTRA CURRICULAR ACTIVITIES

- Received 2nd prize in Pharma Quiz conducted by Jamia University in 2012
- Got 1st prize in Throw Ball match held at school level
- Got many prizes & certificates in sports at School & College level

AREAS OF INTEREST

- Business Analytics, Sales & Marketing, Product Management, Brand Management, Data Integration and Management

PERSONAL DETAILS

- Date of Birth : 01-02-1991
- Father's name : Rajesh Kumar Garg
- Languages known : English, Hindi.
- Hobbies : Sketching, Painting, improving my vocabulary and updating myself with current issues

PHANI SIRISHA BANDLA

Permanent Address

19-15-39/10, Flat No. 105,
Laxmi Enclave Apartments, Bose Road,
Tenali - 522207, Guntur Dt, Andhra Pradesh
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Correspondence Address

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Hyderabad - 500037, (A.P.)
E-Mail ID : siribandla@gmail.com



CAREER OBJECTIVE

To work in a creative and challenging environment where I can take part in the growth of the organization by applying my abilities to the best where there is a room for upgrading skills and knowledge.

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A.(Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	9.80 C.G.P.A. (Up to 2nd sem.)
2.	B. Pharm.	J.S.S College of Pharmacy (Tamilnadu Dr. M.G.R. Medical University), Ooty	2004-2008	76.04%
3.	Class XII	Vikas Mahila Junior College, Guntur, (A.P.)	2002-2004	88.5%
4.	Class X	Nehru Niketan Convent, Tenali, (A.P.)	2001-2002	86.3%

SKILLS & ABILITIES

- Expertise in Microsoft Office
- Good team Player, Pro-active, Dynamic, Strong will power, Planning skills

DISTINCTIVE HIGHLIGHTS

- NIPER JEE Entrance exam AIR-175
- Journal Publication: My Research Paper "Production of extra-cellular Enzyme AMYLASE from the soil screened Micro-organism" is published in Inventi Journal in 2009
- Successfully organized Indo-African Symposium 'FOCUS AFRICA' at NIPER-Hyderabad

PROFESSIONAL EXPOSURE

- Summer Internship project (SIP) for 2 months at Dr. Reddy's Laboratories in the field of Market Research
- Projects:
 1. "Doctor acceptance of Etizolam molecule"
 2. "Field-Analysis of Customer Loyalty Programs"
- Industrial visit to CCMB, NATCO Pharma Limited & IIP Hyderabad

WORKSHOPS AND CONFERENCES

- Active participation in workshop on Drug Development : Conceptualization to Commercialization (D₂@C₂) conducted by NIPER in collaboration with Novartis - Hyderabad
- Second International Conference and INDO-CANADIAN SATELLITE SYMPOSIUM held at Ooty on Pharmaceutical Sciences, Technology, Practice and Natural health products
- Upgraded my skills by participating actively in ILLUMINATE 2013, a pre-Eureka! One-day Workshop on Entrepreneurship and business, by Nurture Talent Academy, in collaboration with E-Cell, IIT Bombay, organized at NMIMS, Hyderabad

EXTRA CURRICULAR ACTIVITIES

- Blogging (My Blog- sirishabandla.wordpress.com)
- Member of NSS (National Service Scheme) in B. Pharmacy.
- Keeping myself up-to-date about Current affairs & Start ups.

AREAS OF INTEREST

- Business Analytics, Strategy & Marketing.
- New product launch & Business development

PERSONAL DETAILS

- Date of Birth : 27-03-1987
- Father's name : Venkat Rao Bandla
- Languages known : English, Telugu, Hindi
- Hobbies : Voracious reader, Swimming, Painting, Photography, Trekking

POOJA MANGAL

Permanent Address

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Mobile No.: 08143799419

Correspondence Address

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Hyderabad - 500037, (A.P.)
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CAREER OBJECTIVE

To work in the challenging environment under stretched targets to meet personal & organization goals. Demonstrate high level of integrity by following compliant process to bring value to business and exceed customer expectation. To be a good professional towards the growth of company by means of continuous learning, hard work, technical skill & fabricate a lavishing career

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A. (Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad. (A.P.)	2012-2014	9.80 C.G.P.A. (Up to 2nd sem.)
2.	B. Pharm.	Lakshmi Narain College of Technology (Rajiv Gandhi Proudhyogiki Vishwavidyalaya), Bhopal, (M.P.)	2008-2012	79.53%
3.	Class XII	Kendriya Vidyalaya, Shivpuri, (M.P.)	2007-2008	77.6% (CBSE)
4.	Class X	St. Charles School, Shivpuri, (M.P.)	2005-2006	80.33% (ICSE)

SKILLS & ABILITIES

- Computer Skills: Ms-Office, Java (Basics)
- Adorned with influential convincing abilities
- Good Command over communication skills
- Team Player & Self motivator
- Extrovert personality
- Positive attitude and Optimistic

DISTINCTIVE HIGHLIGHTS

- Attained AIR-1071 in GPAT 2012.
- Won 1st prize in Intra School Dance Competition.
- Won 1st prize in Quiz contests at School as well as College Level.
- Attained AIR-191 in NIPER-JEE 2012.

PROFESSIONAL EXPOSURE

- B-Pharm. Training done in: Ranbaxy Laboratories, Dewas (M.P.), under the Cephalosporin's production block.
- B-Pharmacy Industrial Visit: Alkem Laboratories, Baddi (H.P.) & Galpha Laboratories, Baddi (H.P.)
- Industrial Visit to NATCO Research & Development & IIP, Hyderabad
- MBA (PHARM) Summer Internship Project (SIP) done at: Cadila Pharmaceuticals Limited, Ahmadabad (Gujarat) Internship Project Topic: "Portfolio gap analysis of Anti-infectives and Pain analgesics and Assess customer preferences for Tramadol & Paracetamol Dispersible combination"

WORKSHOPS AND CONFERENCES

- Active participation in workshop on Drug Development: Conceptualization to Commercialization (D2@C2) conducted by NIPER in collaboration with Novartis, Hyderabad (3rd Module)
- Attended conference on Biosimilars "BioAsia 2013" at Hyderabad International Convention Centre, Hyderabad
- An active participant of "National Level Poster Presentation" on "Application of herbal drugs in treating disorders caused by cell phones"
- Organized and attended one day International workshop on "Export Business Opportunities For Pharma Products In Africa (Focus To Ghana)"

EXTRA CURRICULAR ACTIVITIES

- An active participant and coordinator of National Level College Function
- Planning & Organizing Core committee member in Intra & Inter college festivals
- An active learner at Russell Spoken English Classes, Hyderabad
- A seminar on "SWOT Analysis" at NIPER, Hyderabad & "Ethics in Doctors" at NIPER, Hyderabad
- A seminar on "Indian Pharmaceutical Industry" at Russell Spoken English Classes at NIPER, Hyderabad

AREAS OF INTEREST

- Marketing Research, Product Management, International Marketing, Business Analytics, Business Intelligence, Data Integration & Management, Business Development

PERSONAL DETAILS

- Date of Birth : 1-10-1990
- Languages known : Hindi, English, German (Basic)
- Hobbies : Travelling new places, Learning new languages, Reading Magazines, Writing Calligraphy
- Father's name : Suresh K. Mangal

PUNAM BHOLE

Permanent Address

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Jawahar Nagar, A.B. Road
Dewas - 455001, Madhya Pradesh
Mobile No.: 08143722307

Correspondence Address

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IDPL Colony, Balanagar,
Hyderabad - 500037, (A.P.)
E-Mail ID : punam.bhole@gmail.com



CAREER OBJECTIVE

To utilize my skills, diligence and sense of responsibility for becoming a respectable identity while meeting the goals of the organization and to secure a position where I can work to improve managerial skills

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A. (Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad. (A.P.)	2012-2014	9.82 C.G.P.A. (Up to 2nd sem.)
2.	B. Pharm.	S.G.S.I.T.S. Indore (RGPV University, Bhopal) (M.P.)	2008-2012	71.3 %
3.	Class XII	Vindhyachal Academy, Dewas, (M.P.)	2006-2007	75.8%
4.	Class X	Vindhyachal Academy, Dewas, (M.P.)	2004-2005	84.4%

SKILLS & ABILITIES

- Leadership Skills, Good Communication Skills, Sports and Event Management Skills
- MS Office, Chem Draw, Proficiency in handling MS Word and PowerPoint

DISTINCTIVE HIGHLIGHTS

- Qualified GPAT 2012 with AIR-722
- Qualified NIPER 2012 with AIR- 602
- Was appointed as Sports Representative of Pharmacy Department during B. Pharm final year

PROFESSIONAL EXPOSURE

- Received Industrial Training at Ranbaxy, Dewas for 15 days
- MBA Pharm Summer Internship Project from Cadila Pharmaceuticals Ltd., Ahmedabad, Gujrat for 60 days. Project title- "Portfolio GAP Analysis of Hormones and Vitamins and assess customer preference for Linezolid + Cefixime combination"

WORKSHOPS AND CONFERENCES

- Participated in INDIAN PHARMACEUTICAL ASSOCIATION CONVENTION held at Indore in 2011 M.P.
- Attended one day seminar on Impact of Pharmaceutical Education on Employment held at Mandsaur Institute of Pharmacy, M.P.
- Attended a National Seminar on "Recent Trends in Pharmacy and Future Scenario" Chopra Maharashtra
- Industrial visit at NATCO Research and Development, Hyderabad
- Industrial visit at IIP, Hyderabad
- Organized one day International seminar on Export Business Opportunities for Pharma Products in Africa

EXTRA CURRICULAR ACTIVITIES

- Won first prize in Intra College Volleyball, Throwball and Handball
- Won second prize in Intra-College Kho-Kho match, Participated in Inter College Kho-Kho match
- Conducted an awareness program at college level for measures to control and eradicate malaria

AREAS OF INTEREST

- Product Management
- Marketing Research
- Data Integration and Management

PERSONAL DETAILS

- Date of Birth : 16-08-1989
- Father's name : Dnyandeo Ananda Bhole
- Languages known : Hindi, English, Marathi
- Hobbies : Writing poems of my own, Reading poems

RAMADEVI. T.G**Permanent Address**

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Ghatkesar (Mdl),
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Andhra Pradesh
Mobile No.: 09885389056

Correspondence Address

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Ranga Reddy (Dist),
Hyderabad - 500092
Andhra Pradesh
E-Mail ID : thonta.ramadevi@gmail.com

**CAREER OBJECTIVE**

To take up an interesting and responsible position in a most respectable organization, this leads to organizational as well as individual development.

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A. (Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad. (A.P.)	2012-2014	9.54 C.G.P.A. (Up to 2nd sem.)
2.	B. Pharm.	Bojjam Narasimhulu Pharmacy College for Women (JNTUH) Hyderabad, (A.P.)	2007-2011	71.87%
3.	Class XII	Sri Chaitanya Junior College Tarnaka, Sec-bad, (A.P.)	2004- 2006	76.20%
4.	Class X	Siddhartha Residential High School Boduppall, (A.P.)	2003-2004	83.50%

SKILLS & ABILITIES

- MS Word
- MS PowerPoint
- MS Excel

DISTINCTIVE HIGHLIGHTS

- GPAT 2012 with AIR-1709
- NIPER-JEE 2012 with AIR-495
- Got 2nd Prize in National Level Seminar in GLOBAL TRENDS IN PHARMACEUTICAL SCIENCES in HITS

PROFESSIONAL EXPOSURE

- Industrial Training in quality control in Innogen Laboratories Pvt. Ltd. (A GVK BIO COMPANY)
- Summer internship project in Wolters Kluwer Health (India) Pvt Ltd

WORKSHOPS AND CONFERENCES

- Participated in international level seminar at NIPER-Hyd "FOCUS AFRICA"
- Active participation in workshop on Drug Development : Conceptualization to Commercialization (D2@C2) conducted by NIPER in collaboration with NOVARTIS -Hyderabad
- Attended one day Workshop on "Pharma Networks Innovation And Infrastructure Development" organized jointly by NIPER AND NI-MSME on 22nd Nov 2012 and Also prepared a detailed report on the same
- Spearheaded in Workshop at INDIAN INSTITUTE OF PACKAGING (IIP), Hyderabad

AREAS OF INTEREST

- Business Analysis
- Product Management
- Brand Management
- Competitive Intelligence

PERSONAL DETAILS

- Date of Birth : 17-02- 1988
- Father's name : Gyaneshwar. T
- Languages known : English, Hindi, Telugu
- Hobbies : Painting, Reading books, Animal care, Gardening

SHIV KUMAR KUSHWAH

Permanent Address

140/K, Piplodakhurd,
Dist - Khandwa
450337, Madhya Pradesh.
Mobile No.: 07416505296

Correspondence Address

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Hyderabad - 500037, (A.P.)
E-Mail ID: shivkushwah114@gmail.com



CAREER OBJECTIVE

Seeking a quality opportunity to work in a reputed company in pharmaceutical sector where I can enrich my professional skills while being resourceful to the organization.

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A. (Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	8.61 C.G.P.A. (Up to 2nd sem.)
2.	B. Pharm.	BM College of Pharmaceutical Education & Research, Indore, (M.P.)	2007-2011	67.5%
3.	Class XII	MB khalsa school, Indore, (M.P.)	2006-2007	64.5%
4.	Class X	Indira Vidhya Nikatan, Indore, (M.P.)	2003-2004	60%

SKILLS & ABILITIES

- MS Word
- MS PowerPoint
- MS Excel

DISTINCTIVE HIGHLIGHTS

- Qualified GPAT-2012 with AIR-302
- Qualified NIPER-JEE 2012 with AIR-284

PROFESSIONAL EXPOSURE

- I have two month Summer Internship Industrial exposure from Sanzyme Ltd. in B2B industrial marketing of CRO services

WORKSHOPS AND CONFERENCES

- Actively participated in workshop on Drug Development: Conceptualization to Commercialization (Module 3- Marketing & IPR) conducted by NIPER in collaboration with NOVARTIS -Hyderabad
- Active participated in workshop on MSME-PHARMA CLUSTERS organized by NIPER in collaboration with MSME - Balanagar. Sponsored by department of pharmaceuticals, govt. of India
- I have actively participated in BIO ASIA 2013, 'THE GLOBAL BIO BUSINESS FORUM' held at HICC genome valley Hyderabad.
- I have done my B. Pharmacy training in 'SCHON PHARMA' Indore

EXTRA CURRICULAM ACTIVITIES

- Participated in 'NATIONAL SERVICE SCHEME (NSS) camp' 2005
- Awarded appreciation certificate in 11th 2006.
- Participated in 'INTER PHARMACY - COLLEGE CRICKET TOURNAMENT 2008' organized by 'IPS ACADEMY'.
- Awarded 'Certificate Of Excellence' in 'MP PHARMA LEAGUE - 2010'

AREAS OF INTEREST

- International Marketing
- Brand Management
- Project Management
- Product Management

PERSONAL DETAILS

- Date of Birth : 29-09-1988
- Languages known : English, Hindi
- Father's name : Balram Kushwah
- Hobbies : Travelling, swimming

T. SRIHARI**Permanent Address**

H.NO:1-3-99, Sunkulammamettu,
Gadwal,
Mahaboobnagar (District),
(A.P.) Pin No: 509125,
Mobile No : 9985249924

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E-Mail ID : tsrihari123@gmail.com

**CAREER OBJECTIVE**

To work in an organization which provides opportunities for growth, learning and scope for the implementation of my skills and hence give my best to the organization.

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A. (Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	6.95 C.G.P.A. (Up to 2nd sem.)
2.	B. Pharm.	Smt Sarojini Ramulamma College Of Pharmacy, Mahaboobnagar, (A.P.)	2007-2011	69%
3.	Class XII	Gnanaprabha Junior College, Gadwal, Mahaboobnagar, (A.P.)	2004-2006	72.6%
4.	Class X	Navodaya High School, Gadwal, Mahaboobnagar, (A.P.)	2003-2004	72.3%

SKILLS & ABILITIES

- MS Word

DISTINCTIVE HIGHLIGHTS

- Qualified GPAT-399
- Qualified NIPER-323

PROFESSIONAL EXPOSURE

- Done summer internship project (SIP) work entitled "To study the market dynamics for anti-diabetic products and to launch in pharma emerging markets" in MSN Labs, Sanath Nagar, Hyderabad

WORKSHOPS AND CONFERENCES

- Attended one day Workshop on "Pharma Networks Innovation And Infrastructure Development" organized jointly by NIPER AND NIMSME on 22nd Nov 2012 and also prepared a detailed report on the same
- Attended Workshops on "LEADERSHIP LESSONS" organized by Ramakrishnamath, Hyderabad
- Participated for postal presentation in Jayamukhi College of Pharmacy, Warangal, A.P

EXTRA CURRICULAM ACTIVITIES

- Participated in the Singing competitions at school & college level

AREAS OF INTEREST

- Product Management, Marketing Research, Product Management, Brand Management, Business Analysis

PERSONAL DETAILS

- Date of Birth : 23-09-1988
- Father's name : T. Narsimhulu
- Languages known : Telugu, Hindi, English
- Hobbies : Playing Chess, Reading News Papers

SUDARSHAN REDDY MANDLA

Permanent Address

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Banganapalli (P), Kurnool (Dist),
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CAREER OBJECTIVE

To have a position where I can use my skills and hardworking ability, to benefit my employer and advance, while continuously building on my library of knowledge and skills. A career opportunity which would help me to gain experience, employs my management skills, and enables me to make positive contribution to my organization

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A.(Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	9.70 C.G.P.A (Up to 2nd Sem.)
2.	B. Pharm.	M.S.Ramaiah college of Pharmacy, Bangalore. Rajiv Gandhi University of Health Sciences, Karnataka	2007-2011	72.2%
3.	Class XII	N.V.R Junior college, Vijayawada, (A.P.)	2004-2006	92.8%
4.	Class X	Milton Grammar English Medium high school, Adoni, (A.P.)	2003-2004	87.8%

SKILLS & ABILITIES

- Leadership Skills, Intercommunication Skills, Leading my Organization, Decision making
- MS Excel, PowerPoint, SPSS
- Data Analysis and Interpretation

DISTINCTIVE HIGHLIGHTS

- All India 75th rank in NIPER-JEE 2012
- Qualified GPAT 2012 with AIR 935

PROFESSIONAL EXPOSURE

- Summer Internship Project on "Perception Mapping of Clevidipine and Understanding the Customer and Retailer Behavior on OTX Products" at Dr. Reddy's Laboratories in Strategic Marketing Department from June 2013 to Aug 2013
- Quality Control department, Aurobindo Pharma Ltd, Hyderabad, Andhra Pradesh

WORKSHOPS AND CONFERENCES

- Participated actively in "Drug development: conceptualization to commercialization" conducted by NIPER Hyderabad in collaboration with NOVARTIS Hyderabad
- Spearheaded a conference "Focus Africa: Trade and Export Opportunities to African Countries." Conducted at NIPER Hyderabad
- Actively Participated "Workshop on Pharma Networks - Innovation and Infrastructure Development" organized by National Institute for Micro Small and Medium Enterprises (NIMSME) and NIPER Hyderabad

EXTRA CURRICULAM ACTIVITIES

- Event organizer at Synchron, cultural event of M. S. Ramaiah College of Pharmacy
- Participated in Inter NIPER sports meet 2013

AREAS OF INTEREST

- Product Management, Brand Management, Business Intelligence, Business Analysis

PERSONAL DETAILS

- Date of Birth : 30-06-1989
- Father's name : M. Tulasi Reddy
- Languages known : English, Hindi, Telugu
- Hobbies : Newspaper, Keeping pace with updates, Playing Chess

SUPEKAR YOGESH SHIVAJI

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CAREER OBJECTIVE

To build a long term career in 'Pharma World' with opportunities for career growth and to seek challenging assignments and responsibilities, with an opportunity for growth and career advancement.

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A. (Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	9.07 C.G.P.A. (Up to 2nd sem.)
2.	B. Pharm.	NDMVP samaja's College of Pharmacy, Nashik-02, Maharashtra	2008-2012	63.17%
3.	Class XII	Padmashri Vikhe Patil Junior college, Pravaranagar (Loni), Maharashtra	2006-2008	83.67%
4.	Class X	New English School, Talegaon Dighe, Maharashtra	2005-2006	78.13%

SKILLS & ABILITIES

- Good at MS office
- Good Analytical Knowledge
- Good at Intellectual ability of problem solving
- Good at conceptual learning

DISTINCTIVE HIGHLIGHTS

- Qualified GPAT -2011
- Qualified GPAT 2012 with AIR-804
- Qualified NIPER - 2012 with AIR-307

PROFESSIONAL EXPOSURE

- Summer internship project titled "Marketing Strategy to launch a new product in the Market", at Sanzyme Ltd., Hyderabad from 1st June, 2013 to 31st July, 2013

WORKSHOPS AND CONFERENCES

- Active participation in international seminar on topic, "FOCUS AFRICA", held at NIPER Hyderabad
- Active participation in one day workshop on topic, "Pharma Networks Innovation and Infrastructure Development" organized jointly by NIPER and NIMSME held at NIMSME
- Attended workshop on 'Drug Development: Conceptualization to Commercialization (module 3-Marketing and IPR) conducted by NIPER HYD in collaboration with Novartis -Hyderabad

EXTRA CURRICULAM ACTIVITIES

- I did project in B.Pharm titled "Oseltamivir Drug", under the guidance of Mr. A.V. Savkare Associate Professor of Pharmaceutics NDMVP Samaja's College Of Pharmacy Nashik-02
- Participated in Pharma quiz at district level in year 2011
- Got 26th rank in 'National Level Pharmacy Talent Search Examination'

AREAS OF INTEREST

- Business Analytics, Data Integration and Management, Competitive Intelligence Business Intelligence, Product management

PERSONAL DETAILS

- Date of Birth: 15-03-1991
- Languages known: English, Hindi, Marathi
- Father's name : Shivaji Karbhari Supekar
- Hobbies : Cricket, Swimming, Novel Reading

SURBHI JOSHI**Permanent Address**

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**CAREER OBJECTIVE**

Seeking to work in a firm with a professional work- driven environment where I can get an opportunity to ameliorate my skills and apply my knowledge, which would enable me as a fresher to grow while making lucid contributions towards goals of my organization

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A. (Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012-2014	9.98 C.G.P.A (Up to 2nd sem.)
2.	B. Pharm.	SHRI G.S INSTITUTE OF SCIENCE AND TECHNOLOGY, (M.P.)	2008-2012	70.39%
3.	Class XII	St. MARY'S CONVENT, DEWAS (C.B.S.E.), (M.P.)	2006-2007	77.2%
4.	Class X	St. MARY'S CONVENT, DEWAS (C.B.S.E.), (M.P.)	2004-2005	79 %

SKILLS & ABILITIES

- Professional skills: Strong Communication and Presentation skill, Management & Interpersonal skills
- Personal skills: Hard Working, Optimistic, Ambitious, Pragmatic, Good at Decision Making, Team Work
- Technical skills: Proficient at MS Office (Word, Power Point and Excel), Chem Draw, languages - C, C++ (Basics).

DISTINCTIVE HIGHLIGHTS

- Qualified GPAT 2012 with AIR-537
- Qualified NIPER-JEE 2012 with AIR-362
- SECURED AIR- 68 in NIPER -JEE MBA SELECTION PROCEDURE 2012

PROFESSIONAL EXPOSURE

- M.B.A. (Pharm.) Summer Internship Project -GERMAN REMEDIES -A division of CADILA HEALTHCARE LIMITED To analyze the factors influencing the Prescription Habits of ENTs and Pediatricians through Perceptual Mapping Project Under Taken- Market Survey on "Emetics and Anti Emetics" Drugs
Market Survey on "Anti-asthmatics" Drugs
- B.Pharm Industrial Training- Completed successfully in RANBAXY LABORATORY LTD., Dewas plant for 15 days

WORKSHOPS AND CONFERENCES

- Participated in Indian Pharmaceutical Association Convention held at Indore 2011
- Attended one day Workshop on "Pharma Networks Innovation And Infrastructure Development" organized jointly by NIPER AND NI-MSME on 22nd Nov 2012 and Also prepared a detailed report on the same
- Attended one day National Seminar on "Impact of Pharmaceutical Education on Employment" held at Mandsaur Institute of pharmacy

EXTRA CURRICULAM ACTIVITIES

- Intra college Pharma Quiz -1st price winner
- Won First prize in Intra college Volley ball competition
- Participation in Drawing Exhibition in college annual feast consecutively for 2 years
- Presently active Member of "HELPING HEARTS", Non-profit organization run by students of N.I.P.E.R
- Actively participated in the organizing sports of "INTER NIPER SPORTS MEET"
- Conducted PUBLIC AWARENESS CAMPAIGN OF ASTHMA DISEASE for 2 days at college level in B-Pharmacy
- Presented a seminar on "Export Opportunities for Pharma products in Africa" in Focus Africa Event held at NIPER Hyderabad

AREAS OF INTEREST

- Product Management Team, Business Analytics, Competitive Intelligence, Market Research, Data Integration and Management.

PERSONAL DETAILS

- Date of Birth : 8-06-1988
- Father's name : Kamal Kishore Joshi
- Languages known : English, Hindi.
- Hobbies : Sports (Volley Ball, Shuttle Badminton, Table Tennis), Sketching, Writing Poems, Internet Browsing

G. UDAYA KUMAR REDDY

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CAREER OBJECTIVE

To be a part of an organization which encourages the initiative drive, recognizes human skills and hard work, motivates to learn and grow in a distinctive & challenging environment.

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A. (Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad, (A.P.)	2012 - 2014	9.80 CGPA (Up to 2nd sem.)
2.	B. Pharm.	Malla Reddy Institute Of Pharmaceutical Sciences, (A.P.)	2007- 2011	70.32%
3.	Class XII	Sri Chaitanya Junior College, Hyderabad, (A.P.)	2005- 2007	87.1%
4.	Class X	Don Bosco High School, Hyderabad, (A.P.)	2004- 2005	77.8%

SKILLS & ABILITIES

- MS OFFICE

DISTINCTIVE HIGHLIGHTS

- Qualified GPAT-2012 with AIR-472
- Qualified NIPER JEE 2012 with AIR-83

PROFESSIONAL EXPOSURE

- Two months of professional exposure in form of Summer Internship Project, titled " Global Regulatory Affairs and Market Authorization Details" in Pharmaceutical Export Promotion Council Of India (PHARMEXCIL) set up by Ministry of commerce, Govt. of India

WORKSHOPS AND CONFERENCES

- Participated and shared presentation along with DR.E Murali Darshan on topic "WHY AFRICA, growth and sustainability?" in one day international conference "Business opportunity for Pharma products in Africa-focus to GHANA" organized by NIPER-HYD on MAY 6th 2013
- Participated in workshop on MSME-PHARMA CLUSTERS organized by NIPER in collaboration with MSME - Balanagar sponsored by Department of Pharmaceuticals, Govt. of India
- Participated in workshop on Drug Development Conceptualization to Commercialization (D2@C2) conducted by NIPER in collaboration with NOVARTIS -HYDERABAD
- Awarded 2nd prize in Poster presentation of National Level Technical Symposium held in JNTU Anantapur
- Participated in INDIAN PHARMACEUTICAL CONGRESS (IPC) 2010 Manipal and 2009 Ahmedabad held by IPCA
- Participated in BIOASIA '08 , '09 and '13 organized by PHARMEXCIL, Government of Andhra Pradesh and FABAA

EXTRA CURRICULAM ACTIVITIES

- Volunteer, St.Theresa blood bank since 2009
- Member of organizing committee, 1st INTER NIPER sports
- Student in charge for activities of HELPING HEARTS-NIPER HYD
- Organized many cultural programs at college level

AREAS OF INTEREST

- Marketing research, Business analysis, Brand management, Business development, Business Strategy

PERSONAL DETAILS

- Date of Birth : 28-09-1989
- Languages known: English, Hindi, Telugu
- Father's name : G. Sunder Reddy
- Hobbies : Chess, Reading Books, Browsing

VUTTI VENKATA MAHIDHAR

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CAREER OBJECTIVE

To start my Career in a Pharmaceutical company, which will allow me to grow, enhance my management, organizational skills and contribute to the organization and it will provide opportunity for continuing growth and advancement in my domain.

ACADEMIC CREDENTIALS

S.No	DESCRIPTION	BOARD/UNIVERSITY	YEAR	PERCENTAGE/C.G.P.A.
1.	M.B.A. (Pharm.)	National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad. (A.P.)	2012-2014	7.98 C.G.P.A. (up to 2nd sem.)
2.	B. Pharm.	University College of Pharmaceutical Sciences (U.C.P.Sc.), Kakatiya University, Warangal, (A.P.)	2008-2012	72.10%
3.	Class XII	Narayana Junior College, Kadapa, (A.P.)	2004-2006	87.90%
4.	Class X	Sri Venkateswara E.M. High School, Kadapa, (A.P.)	2003-2004	87.00%

SKILLS & ABILITIES

- MS WORD
- MS- POWERPOINT
- MS-EXCEL

ACHIEVEMENTS

- Secured 2nd rank in Talent Hunt Exam 2011 Conducted by Masters Pharma Academy, A.P.
- Secured All India 3rd rank in National Level Pharma Talent Search Exam (NLPTSE) 2010 Conducted by Pharma Helpline Society, Jaipur.
- Secured All India 4th rank in Pharma Talent Search Exam (PTSE) 2012 Conducted by Pharma Publications, Noida
- GPAT - 2012 with AIR - 646
- GPAT - 2011 with AIR - 2572 (B. Pharmacy 3rd Year)
- NIPER - JEE 2012 with AIR - 309
- NIPER - JEE 2011 with AIR - 1905 (B. Pharmacy 3rd Year)
- As a Captain, I lead my team to victory in Inter College Cricket Tournament - 2011 which was held at Kakatiya University Ground, Warangal, A.P.

PROFESSIONAL EXPOSURE

- I did the summer internship project (SIP) work entitled "Perceptual Mapping of Cough Syrups" in Biological E Limited, Azamabad, Hyderabad. From this Project Work the Preferences of Doctors and the Various Factors which Play important role on the Prescription Pattern of Cough Syrups by Doctors are known which helps a company to improve the market of its product

WORKSHOPS AND CONFERENCES

- Participated as a Volunteer in INTERNATIONAL CONFERENCE ON RECENT ADVANCES IN DRUG DISCOVERY - 2010 held at U.C.P.Sc., Kakatiya University, Warangal, Andhra Pradesh
- Organized Poster Presentation Event in RECIPE - 2012 held at U.C.P.Sc., Kakatiya University, Warangal, Andhra Pradesh
- Participated in Workshop on Drug Development : Conceptualization to Commercialization (D2 @ C2) conducted by NIPER Hyd in Collaboration with NOVARTIS - Hyderabad
- Spearheaded in Workshop at Indian Institute of Packaging, Hyderabad
- Attended one day Workshop on "PHARMA NETWORKS INNOVATION AND INFRASTRUCTURE DEVELOPMENT" Organized Jointly by NIPER and NIMSME Hyderabad on 22nd Nov 2012
- Organized One Day Seminar on Export Business Opportunities for Pharma Products in Africa (Focus Ghana) on 6th May 2013 at NIPER, Hyderabad

EXTRA CURRICULAM ACTIVITIES

- Editing of Videos, Reading articles of Contemporary Issues.

AREAS OF INTEREST

- Marketing, Marketing Research, Business Analysis, Product Management, Brand Management, Project Management

PERSONAL DETAILS

- Date of Birth : 18-08-1989
- Languages known : English, Hindi, Telugu
- Father's name : V. Sankar
- Hobbies : Playing and Watching Cricket

Contacts



Dr. E. Murali Darshan

Professor & Placement Officer

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Website : www.niperhyd.ac.in

RECRUITMENT FORM

1. Name of the company : _____
2. Contact person : _____
3. Designation : _____
4. Contact No : (O) _____ (Fax) _____ (M) _____
5. Address for communication : _____

6. E-mail : _____

Selection / Scrutinization process
(Please indicate your choice in the box)

Pre-placement Talk	
Written Test	
Technical Interviews	
Group Discussion	
HR Interviews	

Facility required

	Yes	No
LCD		
OHP		
Computer Lab		
Other		

Area of specialization of the students to be recruited

1. M.B.A. (Pharm.) - Pharmaceutical Management

Number of students to be recruited : _____

Annual Compensation : _____

Probable dates for : Placement Talk: _____ Interviews: _____

Mentor Institute of NIPER - Hyderabad

As we move our feet in this century, India is poised to take a giant leap into the global economy, empowered by world class managerial capability spawned by the best institutes in this country.

Your support, encouragement and faith in this endeavor will be critical to our success as a leading Pharmaceutical Management Institute.



CSIR-INDIAN INSTITUTE OF CHEMICAL TECHNOLOGY (Council of Scientific & Industrial Research), Hyderabad



NATIONAL INSTITUTE OF PHARMACEUTICAL EDUCATION AND RESEARCH

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