JAMNALAL BAJAJ

INSTITUTE OF MANAGEMENT STUDIES



FINAL PLACEMENT REPORT

BATCH OF 2016

FOREWORD

The Emblem of Stellar Credence

"Maintaining brand credibility while transcending the zenith"

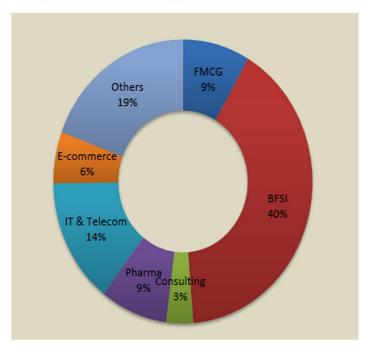
The alliance of JBIMS and its Corporate partners has been creating business magnates since the genesis of the Institute. The CEO factory has once again proved its mettle by attracting coveted organisations and profiles in the Final Placement process. This level of success is possible due to the unique pedagogy, symbiotic corporate relations and cross functional learning. The batch of 2016 outperformed their peers in Summer Internships and Corporate Competitions, bagging the maximum number of PPI/PPOs in the history of JBIMS.

The Placement Season saw a plethora of coveted roles being offered to the students in domains like Finance, Marketing, Consulting & Operations. The baton of proud legacy was carried forward by the students as JBIMS witnessed the shortest placement season ever.

Dr. Chandrahauns R. Chavan, Director, JBIMS said "The successful Placement season once again highlighted that JBIMS students are highly preferred by the industry. Besides the excellent academic curriculum, the constant interaction of our students with the industry has made them even more adept as future managers. A high number of PPOs is a reassurance that we are on the right path of taking this esteemed Institute to the next level."

BATCH PROFILE

CLASSIFICATION BY SUMMER INTERNSHIPS



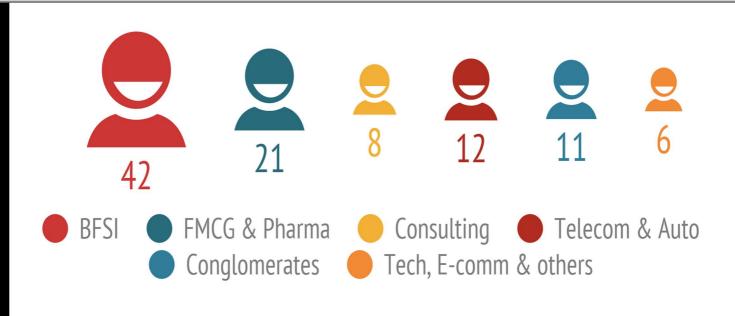
WORK EXPERIENCE SECTORS

WORK EXPERIENCE DURATION

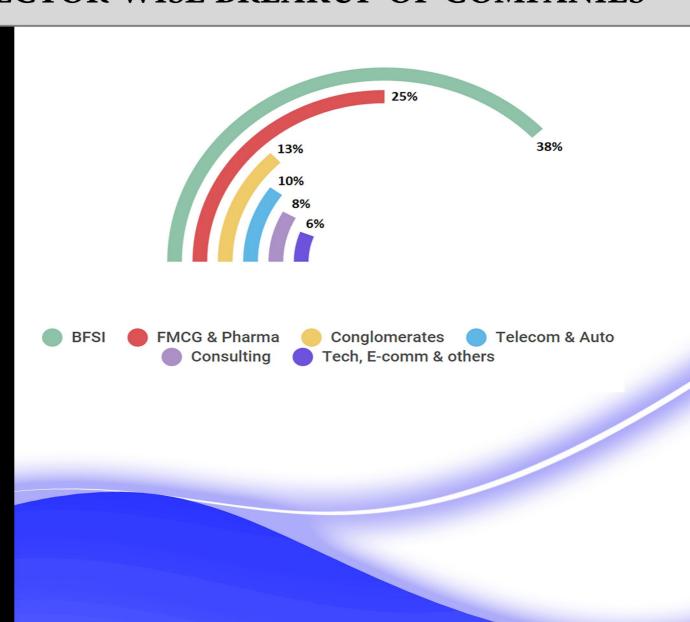




SECTOR-WISE BREAKUP OF OFFERS (%)



SECTOR-WISE BREAKUP OF COMPANIES



KEY SECTORS

BANKING AND FINANCIAL SERVICES SECTOR

BFSI continued to be the most sought after sector with almost 42% of the batch choosing to start their careers in this sector. Prominent recruiters like Citibank, HSBC, Standard Chartered Bank, Goldman Sachs, JP Morgan Chase, ICICI Bank, ICICI Prudential AMC, Yes Bank, HDFC Bank, Kotak Mahindra Bank, Axis Securities, CRISIL, Indiabulls, Bajaj Finance, Motilal Oswal, SBI Capital, IIFL, RBL Bank and others participated in the process.

FMCGs & LIFE SCIENCES

Industry leaders such as HUL, P&G, ITC, Nestlé, Mondelēz, Mars-Wrigley, L'Oréal and Future Group reinstated their faith in the Institute. FMCG companies like HUL, P&G, Nestlé also offered Corporate Finance roles thus absorbing a sizeable number of students in total. The campus witnessed the presence of various companies such as Abbott, Syngenta and others from the Life Sciences sector.

CONGLOMERATES

Leading business houses like Aditya Birla Group, Hinduja, Mahindra, RIL, Shell, TATA Group and Welspun offered a wide range of roles like General Management, Corporate Treasury, Strategy & Corporate Finance and Sales & Marketing.

KEY SECTORS

CONSULTING

The Consulting domain witnessed the participation of world leaders like McKinsey & Co. and The Boston Consulting Group. The campus successfully attracted engagements from Cognizant Business Consulting, IBM Consulting and ZS Associates offering the niche Strategy and Consulting roles.

TELECOM & AUTOMOBILE

Around 12% of the batch got placed in the high growth sectors of Telecommunication and Automobile. The Telecom sector once again hosted legacy recruiters like Vodafone and Idea. Students were able to secure lucrative offers from Automobile companies, as the Institute attracted first time recruiters like Maruti Suzuki and General Motors to recruit for their Sales & Marketing and Operations roles respectively, and TATA Motors offered both Corporate Finance and Sales & Marketing role on campus.

TECHNOLOGY, E-COMMERCE & OTHERS

Along with technology consulting and infrastructure, companies from the emerging sector of e-commerce offered lucrative roles to the students at JBIMS. Roles in these sectors were offered by some of the prominent names in the industry like Google, Amazon, Hexaware, Wipro, TCS and others.

PLACEMENT HIGHLIGHTS

JBIMS has once again showcased its excellence by being the preferred campus for the industry and concluded the placement process in the shortest period of time ever

The highest package offered was INR 26 LPA with the average package being INR 18.13 LPA

The Banking and Financial Sector offered attractive profiles such as Investment Banking, Global Banking, Treasury, Corporate Banking, Commercial Banking, Risk Management, Equity Research and others, while students of the marketing batch were offered roles like Digital Marketing, Branding, Sales and Retail Banking

More than 50% of the batch was offered PPO/PPIs

In comparison to the last year, JBIMS attracted new recruiters like RIL, Mondelez, Shell, Hinduja Group, Amazon, IDFC Bank, HDFC AMC, Kotak Mahindra Bank and witnessed a significant upswing in the automobile sector with companies like General Motors, Tata Motors, and Maruti Suzuki

International roles were offered by a Hong Kong based firm across various domains

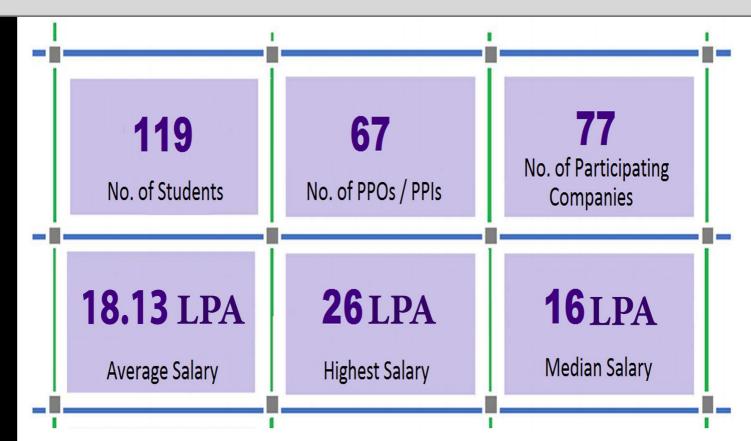
FROM THE DESK

Prof. Balkrishna Parab, Placement Coordinator at JBIMS, said "As we were able to select the best talent through a rigorous and competitive selection procedure, it has helped students outperform their peer group across Corporate Competitions and Summer Internships. Our legacy recruiters and first time recruiters together have helped us touch new milestones and build a stronger affiliation with the industry."

Dr. Anil Pande, Co-Placement Coordinator at JBIMS said "Continuing with our rich tradition of the past 50 years, we have completed placements of the 2016 batch in record number of days. This goes on to show the trust the industry puts in the quality of students here."

Twinkle Singhania, member of the Placement Committee at JBIMS said "The batch of 2016 has showcased their talent and exuberance through phenomenal success in various engagements like Corporate Competitions, Off-Summer projects and Summer Internships. It has always been our endeavour to provide a platform for the best talent and organizations in the country to come together and build a better tomorrow."

FINAL PLACEMENT OVERVIEW



For any queries:

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