# NATIONAL INSTITUTE OF TECHNOLOGY CALICUT SCHOOL OF MANAGEMENT STUDIES

# **MBA ADMISSION 2016-18**



# INFORMATION BULLETIN NATIONAL INSTITUTE OF TECHNOLOGY CALICUT

#### I. INTRODUCTION

National Institute of Technology Calicut (NITC), formerly the Calicut Regional Engineering College, is one of the prime institutions of national importance for Technical Education in India. NITC was set up under the Act of Parliament (Act 29 of 2007) namely, the National Institute of Technology Act 2007, which received the assent of the President of India on 5th June, 2007. The provisions of the Act are effective from 15th August, 2007 as per Notification S.O.1384 (E) dated 9th August, 2007 of the MHRD (Dept. of Higher Education), New Delhi permitting to operate on non-profitable basis to impart education of the highest standards through academic programmes leading to the award of B.Tech.,B. Arch., MBA, M.Tech., M.Plan., MCA, M.Sc. (Tech.) and Ph.D. degrees in varied disciplines. National Institute of Technology Calicut-School of Management Studies (NITC-SOMS) was embarked in 2009 as an effort to intertwine technical skills and managerial proficiency.

# II. VISION

International standing of the highest calibre

# III. MISSION

To develop high quality technical education and personnel with a sound footing on basic engineering principles, technical and managerial skills, innovative research capabilities and exemplary professional conduct to lead and to use technology for the progress of mankind, adapting themselves to the changing technological environment with the highest ethical values as the inner strength.

#### IV. LOCATION

Set in a picturesque 120 hectare landscape at the foothills of the Western Ghats, NITC is located about 22 km north-east of Calicut city in the state of Kerala. It stretches over a length of about 1.5 km along the Calicut-Mukkam road. The distance from the Calicut International Airport to the institute is 45 kms.

# V. INFRASTRUCTURE FACILITIES

A well-equipped library, computer centre, language lab, seminar halls, lecture hall complexes, various laboratories, workshops, health care centre and adequate facilities for sports, games and co-curricular activities are only some of the highlights. There are several hostels for accommodating about 3000 students and the mess facilities range from traditional south Indian to North Indian (veg. and non veg.) Students also have many canteens to choose from. The Institute has a state-of-the-art library consisting of digital library, "NALANDA" (Network of Automated Library AND Archives) and a conventional library with books, journals and bound volumes. The main computer centre, which is open 24 hours a day, has all the relevant software

packages and latest computers with internet facility. The State Bank of India NIT branch, Post office, and Co-operative store is dedicated to provide good service to residential students.

#### VI. CO-CURRICULAR ACTIVITIES

Students' chapter of many professional bodies such as Computer Society of India (CSI), Indian Society for Technical Education (ISTE), Institute of Electrical & Electronics Engineers (IEEE) and Institution of Engineers (India) are functional at NIT Calicut. In previous years, NITC won the best chapter award for CSI, as well as for ISTE. The Centre for Value Education provides students, a unique opportunity to engage in social work, a part of the curriculum. Literary & Debating Club, Industrial & Planning Forum, Nature Club, operating under the Students Council always encourage their participation in various activities. Students annually organize an intercollegiate cultural festival *Ragam* and, annual techno-management festival of National Institute of Technology Tathva - platform for show casing talents and aptitude.

# VII. STUDENT SUPPORT SERVICES

The Institute has Centre for Training and Placement department dedicated to cater to the training needs of the students, facilitating placement after graduation and provides for partnership with the industry.

# VIII. DISTINGUISHED ALUMNI

A vast majority of the former students have made immense impact in the professional areas such as academics, administrative services, research laboratories, government and private industries. A strong network of alumni thrives in India as well as in foreign countries.

# IX. TECHNOLOGY BUSINESS INCUBATOR

A Technology Business Incubator (TBI) with the assistance from Department of Science and Technology, Government of India is functioning in NITC Campus. TBI helps in incubating knowledge based start-ups into sustainable business with single window system.

#### SCHOOL OF MANAGEMENT STUDIES

# I. INTRODUCTION

School of Management Studies, at NIT Calicut offers two year residential MBA programme permitting specialization in any two chosen functional areas of management. The institute has been offering quality management education since 2009. The pedagogy includes case studies, internships, and business research projects.

School of Management Studies has an exclusive academic block (having six class rooms, eight committee rooms, separate library and computational laboratory, faculty rooms etc.); a conference hall that accommodates 600 delegates. The MBA hostel block has the capacity for 300 students.



soms mba block campus

# II. OBJECTIVE

SOMS aims to be a management school of global repute by achieving excellence in management education and research with enduring competency building in accordance with the overall vision of the National Institute of Technology Calicut. It endeavours to develop the analytical and managerial skills required for a professional manager and to enrich them with adequate background and universal values to enable him/her to play an effective role as manager for the benefit of the society. The programme is designed to satisfy the demands of the corporate world, not discounting the importance of entrepreneurship. It would certainly enable young dynamic executives to re-assess their credentials, broaden their skills, learn new techniques and secure a wider choice of careers.

# III. ACADEMIC PROGRAMMES

SOMS offers a two year full time MBA programme with specializations in Finance, Marketing, Human resource management, Operations and Systems. The programme is intended for aspirants and professionals to cross the threshold in the management stream in multifunctional industries in India and abroad. The course is intended for professionals to gain a deep understanding and comprehensive knowledge of the latest management trends in multifunctional industries so as to mentor them at par with international standards.

In addition to two year MBA programme, NITC-SOMS offers research programmes leading to the award Ph.D degrees in streams of management such as General management, Finance and Economics, Human Resource Management and Marketing.

# IV. WHY NITC-SOMS?

# MORE THAN A DEGREE. THE COMPLETE SOMS EXPERIENCE

Rapid technological change coupled with the need to work in competitive global market has increased the demand for managers with exemplary intellectual and executive skills. The MBA programme offered is one of the highest in international standards and the curriculum is also set in a way that it meets the current expectations of the industry. The opportunities for academic, professional and individual excellence across every aspect of the programme, includes experiential learning, including professional class room study, leadership opportunities inside and outside the classroom, seminars, webinars, workshops, group discussions and professional grooming to enrich students' capabilities. The students will benefit from the access to supportive alumni network.

#### In a nutshell, NITC-SOMS is:

- ◆ A B-school ranked number 2 in Kerala after IIM Kozhikode (Source: Times of India Coffee Book).
- ♦ A B-school where the faculty consists of mix of academicians from IIMs, IITs and management practitioners having served as Ex-Vice President of Sales, Ex-CFOs, Ex-RBI Managers of MNCs.
- ◆ A B-school which has a thriving Entrepreneurship Incubation Centre with successful stories of graduating companies.
- ♦ A B-school which focuses on innovative case based teaching methodologies.
- ♦ A B-school belonging to the National Institute Technology legacy of providing quality education at affordable costs (NIT Calicut is consistently ranked in top 10 technical institutes in India by most ranking agencies).
- ♦ A B-school whose alumni are placed in top MNCs, Consulting Firms, Public Sector Banks, PSUs.
- ♦ A B-school which believes in women empowerment through managerial education.

# V. FACULTY

#### a) Operations:

R. Sridharan, Ph. D. Professor

- V. Madhusudanan Pillai, Ph. D. Associate Professor
- V. Sivasubramanian, Ph. D. Associate Professor

Vinay V. Panicker Ph. D. Assistant Professor

P.B. Dhanish Ph.D. Assistant Professor

G. Varaprasad, Ph.D. Assistant Professor

Ratnakumar K, M.Tech. Assistant Professor

# b) Human Resources and Behavioural Sciences

N Sudarsan, Ph. D. Professor

Aruna B. Ph.D. Ad-Hoc Faculty

#### c) Finance & Economics

K Muhammad Shafi, Ph. D. Assistant Professor

S Sunitha, Ph.D., Assistant Professor

Binu Ann Kuriachan, Ph.D. Ad-Hoc Faculty

Ronny Thomas, Ph.D. Ad-Hoc Faculty

# d) Marketing

Thomas J Menachery, Ph.D. Ad-Hoc Faculty

# e) Communications

Preeti Navneeth, Ph. D. Assistant Professor

Meena J Panicker, Ad-Hoc Faculty

Gopika Sankar U., Ph.D. Ad-Hoc Faculty

# VI. VISITING FACULTY

Visiting faculty members from prestigious institutions and leading B schools like IIMs, IITs, IFMR, Cognizant Solutions, and other reputed industries offer specialized courses for MBA students.

# VII. DURATION OF THE PROGRAMME

The duration of the regular MBA programme is two years, comprising four semesters at par with leading business schools in India. The candidates are expected to undergo a total of 28 courses, comprising 18 core subjects and 10 elective subjects grouped under five streams of specializations. The students may opt for four elective subjects in any two elective streams of specialization of their choice and remaining two electives from any of the five streams. In addition, the candidates have to undertake three laboratories during the first three semesters and a business research project during the final semester of the programme. The students will also have to mandatorily undertake a summer internship of eight weeks, in any of the reputed

business organizations of choice during the annual break. The academic requirements shall constitute completion of 108 credits as described below.

VIII. CURRICULUM OF THE MBA PROGRAMME

	Semester I			Semester II				
Course Code	Little of the Course		Course Code Title of the Course		Title of the Course	С		
MS6401	Financial & Management Accounting	3	MS6202 Consumer Behaviour		Consumer Behaviour	3		
MS6301	Managerial Economics	3		MS6402	Financial Management	3		
MS6101	Organizational Behaviour	3		MS6603	Business Research Methods	3		
MS6201	Marketing Management	3		MS6102	Human Resource Management	3		
MS6701	Management Information Systems	3		MS6002	Strategic Management	3		
MS6601	Decision Models in Management	3		MS6501	Business Law & Corporate Taxation	3		
MS6602	Statistics for Management	3		MS6801	Operations Management	3		
MS6001	Business Governance and Society	3		MS6003	Business Ethics and Corporate Social Responsibility	3		
MS6901	Managerial skill development Lab	2		MS6902	Business Communication Lab	2		
	Total Credits	26			Total Credits	26		

**Summer Internship Project** 

Course Code	Title of the Course	Cr.	Period
MS6903	Summer Internship Project	10	May-June

	Semester III	Semester IV			
Course Code	Title of the Course	С	Course Code	Title of the Course	С
MS7103	Management of Change	3	MS7905	Business Research Project	8
MS7302	International Business	3		Elective – 6	3
MS7904	Information Technology Lab	2		Elective – 7	3
	Elective – 1	3		Elective – 8	3
	Elective – 2	3		Elective - 9	3
	Elective – 3	3		Elective - 10	3
	Elective – 4	3			
	Elective – 5	3			
	<b>Total Credits</b>	23	To	tal Credits	23

# LIST OF ELECTIVES

Sl. No.	Title	Code	Credits
I	Finance		
1	Managing Financial Services and Institutions	MS7403	3
2	Investment Analysis and Portfolio Management	MS7404	3
3	Derivatives and Risk Management	MS7405	3
4	Strategic Financial Management	MS7406	3
5	International Finance & Investment Management	MS7407	3
6	Corporate Tax Planning & Taxation	MS7408	3
II	Marketing		
7	Marketing of Services	MS7204	3
8	Advertising and Sales Promotions	MS7205	3
9	Customer Relationship Management	MS7206	3
10	Product Policy and Brand Management	MS7207	3
11	B2B Sales and Digital marketing	MS7208	3
III	Human Resources		
12	Industrial Disputes and Labour Laws	MS7104	3
13	Strategic human resources management	MS7105	3
14	Recruitment Selection and Compensation Management	MS7107	3
15	Transforming Personality and Interpersonal Relationship	MS7106	3
16	Capacity Building and Performance Enhancement	MS7109	3
IV	<b>Business Analytics: Research and Systems</b>		
17	Knowledge Management	MS7702	3
18	Business Intelligence	MS7703	3
19	Advanced Tools for Decision Support	MS7704	3
20	E-commerce	MS7705	3
21	Enterprise Resources Planning	MS7706	3
V	Operations*		

Note: Students may choose any course offered in the Institute with the approval from the Program Coordinator. \*Courses in the operation management area offered by Industrial Engineering & Management will be considered under operations management stream.

# IX. ADMISSION TO THE PROGRAMME

Admission policy shall be decided from time to time by the Senate of the Institute, following the guidelines issued by MHRD, Government of India. The minimum academic qualifications to apply for admission to the MBA program 2016-17 at NIT Calicut are as follows:

# a) Regular candidates

Bachelors degree in any discipline with Mathematics / Economics as a subject of study from a recognized University or Institution, on a full time basis with an aggregate minimum of 60% ( or

6.5 out of 10 CGPA) for Open and OBC categories and 55% ( or 6.0 out of 10 CGPA) for SC and ST categories.

Final year students (of the above-mentioned programs) are also eligible to apply for the MBA programme. Such candidates, if selected, will be admitted provisionally, on the condition that they complete all requirements for the qualifying degree with minimum marks stipulated above, before the commencement of the programme and produce provisional degree certificate within two months of joining the programme.

The applicants should have a valid Common Admission Test (CAT) / Common Management Aptitude Test (CMAT) score. Those who are expecting the results of the CMAT are also eligible to apply for the programme.. The aspirants shall be ranked based on their performance in group discussions and personal interviews, conducted as a part of selection procedure for admission.

# b) Sponsored Candidates – (up to 5 students)

Candidates sponsored by their employers to pursue an MBA at NIT Calicut, should forward their application through the proper channel. They must have a minimum work experience of three years in the sponsoring organization, after graduation in any of the disciplines prescribed for regular candidates. Applicants with a valid score in national level entrance tests such as CAT/CMAT or equivalent would be preferred. Students are selected based on their performance in Personal Interview.

# **Intake**

The total intake of regular students for the year 2016 would be 60. Intake for Sponsored candidates for the year 2016 is five. Reservation of seats for different states, castes, tribes and other categories shall be as per the directives from MHRD, Government of India.

#### **Seat matrix**

Open	OBC	SC	ST	SC-	OP-	Total	Remarks
				DA	DA		
29	16	8	5	1	1	60	DA will be merged to parent category in the absence of candidates
Open – Open category; ST – Scheduled Tribe;				kward Com ently Abled	- '	on- creamy layer; SC – Scheduled Caste; ST-DA Differently Abled from ST Category	

# a) Selection process

The selection will be based on scores obtained in CAT/CMAT and performance in the group discussion and personal interviews. The interviews will be held in **CALICUT**, **CHENNAI**, **KOLKATA**, **DELHI AND MUMBAI**. Credits will be accounted for work experience, scores of Graduation, PG/PG Diploma, 10<sup>th</sup> and 12<sup>th</sup> Class etc.

# X. HOW TO APPLY?

The application can be submitted on-line through the institute website www.nitc.ac.in or www.soms.nitc.ac.in. The printed datasheet obtained after uploading the application should be sent to the Chairperson PG Admissions, National Institute of Technology Calicut, Calicut-673 601, Kerala, India latest by 05 Mar 2016 with the necessary enclosures along with a demand draft for Rs. 1000, for Open & OBC and Rs. 500 for SC/ST candidates drawn in favour of THE DIRECTOR, NIT CALICUT and payable at CALICUT. Applications which are incomplete/defective/received late will be rejected summarily and no correspondence will be entertained on such applications. The instructions for online submission of application are available in the online admission portal.

# **Instructions to the Candidates:-**

Before you start filling-in the online application form, keep the following documents ready:

- a) 10th class certificate
- **b)** 12<sup>th</sup> class mark sheet
- c) Mark list of the under graduate and post graduate degree course and diploma (for lateral entry candidate)
- **d**) The online application form is best viewed with Internet Explorer 6 or higher. On submission of online application, a printout of the application has to be taken. To view 'the application to be printed', you require an Adobe Acrobat Reader 6 or higher.
- **e)** A passport size photograph taken not earlier than 3 months has to be affixed on the application form. The photo in the application should be self-attested. Additional six copies of the same photograph and one stamp size photograph should be produced at the time of counselling/admission.
- **f**) Demand Draft towards application fee (Rs.1000/- for Open and OBC candidates, Rs.500/- for SC/ST candidates) drawn in favour of "Director NIT Calicut" payable at Calicut is to be enclosed.
- g) Superscribe on the application cover "APPLICATION TO THE MBA PROGRAMME-SCHOOL OF MANAGEMENT STUDIES"

# XI. DOCUMENTS TO BE ENCLOSED ALONG WITH THE APPLICATION

- a) Copy of CAT/CMAT admit card/CAT/CMAT score card
- **b)** Copy of community certificate in the case of OBC candidates from a competent authority not below the rank of a Tahsildar, indicating the status of creamy layer in the format specified
- c) Copy of SC/ST certificate from a competent authority not below the rank of a Tahsildar in the case of SC/ST category candidates,
- **d**) Copy of medical certificate from a competent authority indicating the degree of disability for differently-abled candidates,
- e) Copy of proof for date of birth, (Mark list of X, XII),
- f) Copy of 12<sup>th</sup> class mark sheet/grade card

- g) Copy of year/semester wise mark lists of qualifying degree and post graduate degree, if any
- h) Copy of certificates for work experience

# XII. PROGRAMME FEE

# a) Fee Structure (MBA)

Fee Category**	All Open, OBC, SC/ST & Sponsored Candidates			
	Monsoon Semester	Winter Semester		
(A) Onetime fee at the time of admission				
Caution Deposit	1500			
Admission Fee	300			
Library Fee	1500			
Matriculation Fee	150			
Sports Affiliation Fee	450			
Students Welfare Fee	450			
Association Fee	1150			
Total (A)	Rs. 5500.00			
(B) Other Fees				
Tuition Fee for MBA (Per semester)	Rs. 35,000	Rs. 35,000		
Development Fee	Rs. 1125	Rs. 1125		
Examination Fee	Rs. 750	Rs. 750		
Registration Fee	Rs. 300			
Students Group Fee	Rs. 900			
Other Fee	Rs. 300			
Magazine Fee	Rs. 150			
Annual premium for Mediclaim*	255			
Total (A+B)	Rs. 44730.00	Rs.37175.00		
Grand Total	Rs. 81905.00			

<sup>\*</sup>May vary as per original premium every year.

# b) Hostel Fees - For all categories of candidates:

One Time Fee (Hostel Staff Welfare Fund,

Student Amenities/Welfare Fund, etc.):

Rs. 2,000/Caution Deposit:

Rs. 11,000/Rs. 13,000/Rs. 13,000/-

Hostel room rent and mess charges payable every month extra.

<sup>\*\*</sup> Financial Requirements are subject to change.



MBA Hostel

# XIII. DEADLINES

Sl.	Tentative Schedule	Dates
No.		
1	Official Notification	Jan 11, 2016
2	Last date for submission of completed application	Mar 05, 2016
3	Publication of list of candidates selected for	Mar 10, 2016
	GD/PI	
4	Tentative dates of GD/PI:	
	Delhi	Mar 19, 2016
	Kolkata	Mar 21, 2016
	Chennai	Mar 23, 2016
	Mumbai	Mar 25, 2016
	Calicut	Mar 28, 2016
5	Publication of results	Apr 10, 2016

# XIV. CONTACT US

# a) Chairperson PG Admissions

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# b) Coordinator MBA Admission

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