



RESEARCH
OUTREACH
HIGHER LEARNING

DEPARTMENT OF MANAGEMENT STUDIES



CAMPUS ENGAGEMENT BROCHURE 2015-16



Prof. (Dr.) Kanika T Bhal
Head of Department
DMS, IIT Delhi

FROM THE HOD'S DESK

Since its inception almost 3 decades ago, Department of Management Studies, IIT Delhi has emerged as a pioneer among the various management institutes in the country. Department brings the unique processes, that IIT Delhi as a world class institution follows, ensuring quality at every step; be it students intake; the kind of research we do; the inputs imparted in the classroom; or the interactions we have with the industry.

Management is in putting to action whatever you are learning, thus our endeavour is to synergise student interactions with the teachings imparted in the classroom environment to develop holistic managers. We try to bring in research, practice and theory together and it is this amalgamation, which gives us a cutting edge. We at DMS aim to develop managers who are responsive to the complex industry needs and responsible to the society.

OUR VISION

To contribute to the Indian economy and the world through excellence in management education, training and research, and to contribute to the all round development of the Indian world of business and its global associates, through excellence in decision making and problem solving. In doing so, DMS at IIT Delhi aims to emerge as a prime knowledge resource for the growth of industry and society, and to remain a source of pride for all Indians.

OUR MISSION

Through effective research, education extension activities and teaching, we constantly seek to strengthen the ongoing processes of management and extend the frontiers of management knowledge. In doing so, we would endeavour to consolidate the creative bridges between the traditions of management thought in India and the global management thinking.

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Management Programs



>> Selection for MBA(FT) program is through CAT, with a cutoff of 98.2 percentile. DMS has also opened its gates to students from all streams

The Post-graduate Program in Management at IIT Delhi has existed for nearly **three decades** and has carved a niche for itself. DMS, in collaboration with the other departments of IIT Delhi, offers **specialized electives** to students so as to enrich their learning experience. DMS offers **three variants of its MBA program**.

PEDAGOGY

The Department places heavy emphasis on **experiential and process-oriented learning**. The pedagogical tools include extensive use of **Harvard case studies (HBS)**, simulation exercises, **industry-oriented project work**, eight weeks of **summer projects**, and the like, to facilitate the same. The **process-oriented learning** is further enhanced by **Global Field Studies (GFS)** which students undertake for their projects. Besides honing up the skills of individual decision-making, enough emphasis is laid on developing **team skills** and **value focused** decision-making. The compulsory **audit courses** are designed for this purpose. Extensive **research and consultancy** that have gained wide peer level recognition back the teaching.

MBA Full Time

Generic

With the unique features of systems orientation and a blend of creativity and analytical problem-solving skills, Generic MBA is aimed to develop **holistic managers** who internalize a synthesis of conventional and modern management - thinking and who can comfortably adapt to changing business requirements. The program provides the students with various routes to the industry, matching its requirements with their skills and predispositions. Every student gets the **opportunity to specialize in major streams**, like Information Technology, Finance, Marketing, Strategy, Human Resource / Organization Management and Operations Management. Along with the functional areas of specialization, the students also get a **cross functional perspective**.

Telecom

The MBA Full Time program with focus in Telecommunication Systems is a hallmark of **techno-managerial excellence** imparted to the scholars at DMS. This programme is **comprehensive** in nature, involving **all the business functions** - Accounting, Finance, Operations, Human Resource or Organization Management, Marketing and Business Computing Science, with an **emphasis on Telecommunications Systems Management**, which provides a strong foundation in Telecom Technology, Business and Regulation. This programme draws Telecom technology inputs from **Bharti School of Telecom Technology and Management of IIT Delhi**. The inclusive nature of the program fosters creation of **effective managers across different domains**, equipping them with holistic skills and a strategic advantage when it comes to leading business in the Telecom sector.

Executive MBA (3 years) - Focus in Technology Management

For the Indian industry to gain global competitiveness, effective management of technology is crucial. Executive MBA with focus on "Technology Management" is aimed at fulfilling these requirements so as to enable the working executives to effectively contribute in evolving core competencies in Indian industry.

Doctoral (PhD Program)

The award of Ph.D. degree is, among other things, in recognition of high scholastic achievements, and original contribution to knowledge. In order to overcome any deficiency in the breadth of fundamental training or proper foundation for advanced work, special foundation or pre-doctoral courses are given by the department.

Class of 2014-16

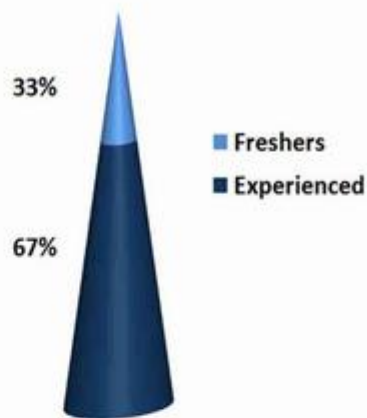
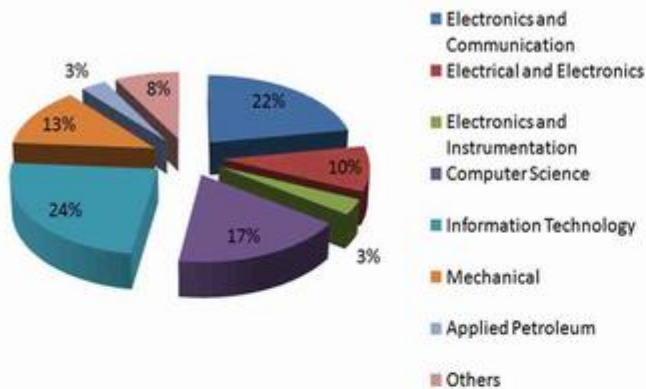


EU Business School, Munich (Global Field Study Trip'15 - Germany)

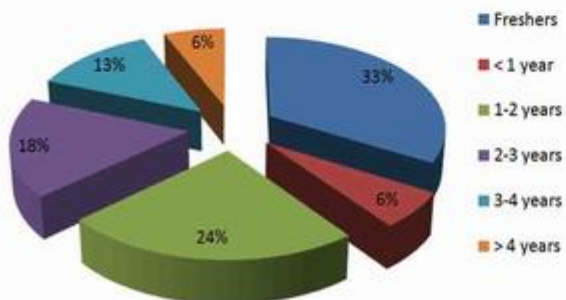
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Educational Background



Work Experience - Years Split-up



Work Experience - Domain Split-up



MBA Domains

COURSES

- Quantitative Methods in Management
- Operations Management
- Manufacturing Strategy
- Supply Chain Logistics Management
- Systems Reliability, Safety and Maintenance Management
- Total Project Systems Management
- Total Productivity Management
- Manufacturing Management
- Materials Management
- Group Technology & Production Strategy
- Automation in Manufacturing
- Total Quality Management
- Industrial Waste Management
- Advanced SIX-SIGMA tools
- Current and Emerging Issues

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

Supply Chain Management, Operations Management, Quantitative modeling, Project Management, Total Quality Management & Six Sigma



PROF. RAVI SHANKAR

Ph.D., IIT/D

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

Manufacturing Systems, Optimization techniques, Materials Management, Operations Management, Operations Research



DR. SURYA PRAKASH SINGH

Ph.D., IIT/K

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

Operation Management, Supply Chain Management, Industrial Systems Engineering, Green Supply Chains



DR. JITENDRA MADAN

Ph.D., IIT/D

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

Operations Mgt., Supply Chain & Logistics Management, IT Enabled DSS, Industrial System Engineering, TQM, Project Mgt. Entrepreneurship Mgt



**PROF. D.K. BANWET
(EMERITUS)**

Ph.D., IIT/D, FIE

MBA Domains

◆ **Amit Kohli**

GM, **Sun Pharma**

◆ **Mayank Awasthi**

Head-OSS Office, **Ericsson Global Services**

◆ **Sanjay Khanduja**

GM, **Pearson India**

◆ **Shyam Sundar Kandpal**

GM, **Rockwell Automation**

◆ **Ramit Mahajan**

Business Planning & Operations Leader, **SABIC**

◆ **Amarpreet Sandhu**

Director-Operations, **Fidelity**

◆ **Hrishikesh Trivedi**

Operations Manager, **Cisci**

◆ **Gaurav Saxena**

Head, Logistics, **SONY**

◆ **Arun Sethi**

Principal, **Mercer**

◆ **Ashutosh Sharma**

Senior Manager, **Bharti Airtel**

◆ **Bhavneet Goyal**

CEO, **Agile Engineers**

◆ **Navneet Kumar**

Sr. Manager(Strategy), **VE Commercial Vehicles**

◆ **Mahima Bhargava**

Senior Manager, **Welspun**

◆ **Nagesh Rajan**

GM - Supply Chain, **Gulf Oil**





MBA Domains

- Marketing Management
- Market Research
- Product Management
- Distribution Management
- Sales Management
- International Marketing
- Industrial Marketing Management
- Management Service Marketing
- Strategic Marketing
- Online Marketing
- Mass communication and promotion
- Shoestring Marketing
- Current and Emerging Issues in Marketing
- Advertising Management
- Promotion Management

COURSES

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

Marketing Management, Strategic Marketing,
Rural Marketing, Product Planning and
Management, Brand Management



DR. HARISH CHAUDHARY
Ph.D., IIT/D

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

Brand Management, Ethical Brand
Positioning, Product development and
Consumer Based Business Strategy



DR. MAHIM SAGAR
Ph.D., IITM/G

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

Marketing Research, Statistical Analysis,
Economics and Productivity Analysis



DR. SEEMA SHARMA
Ph.D., IIT/D

MARKETING

MBA Domains

◆ **Amit Gossain**

EVP, **JCB India Ltd.**

◆ **Neeraj Vyas**

VP, **Ericsson**

◆ **Pankaj Jasal**

Sr. Manager IT, **DELL International Services**

◆ **Gautam Garg**

Director-Integration, **Pepsico International**

◆ **Vivek Yadav**

VP, **Schneider Electric**

◆ **Shahab Ahmed**

Regional Business Manager, **Bluestar Ltd.**

◆ **Debapratim Choudhury**

Director, **ABB Pte Ltd. Singapore**

◆ **Gundeep Singh Sandhu**

Director - SEA & Korea (Applications), **Teradata**

◆ **Uday Prakash Maydeo**

DGM, **Aditya Birla Management Corporation**

◆ **Kapil Ghorse**

President, Operations, **Trident**

◆ **Shagun Chadha**

National Marketing Manager, **TATA Teleservices**

◆ **Anurag Joshi**

Regional Head, Middle East, **Airtel**

◆ **Sanjay Gupta**

VP, **Lanco**

◆ **Pankaj Nawani**

AVP, **Max Newyork Life Insurance Co.**





MBA Domains

COURSES

- Managerial Accounting and Financial Management
- Managerial Economics
- Statistics for Management
- Advanced Financial Management
- Accounting for Decision Making
- Working Capital Management
- Security Analysis and Portfolio Management
- Corporate Governance
- Indian Financial System
- International Financial Management
- Industrial Economics
- International Economics
- Investment Banking
- Wealth Management
- Risk management
- Current and Emerging Issues in Finance
- Banking & Financial Services

FINANCE

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI




Areas of Expertise:
Financial management, Financial Accounting, Management and Cost Accounting, Corporate Finance, Corporate Restructuring and Business Valuation




PROF. P.K. JAIN
Member, Expert Committee, AICTE Ph.D., Delhi University

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:
Corporate Finance, International Finance, International Business, Security Analysis & Portfolio Management, General Management



PROF. SURENDRA S YADAV
Ph.D., Paris

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:
Corporate Finance, Security Analysis & Portfolio Management




DR. SHVETA SINGH
Ph.D., Allahabad Univ.

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:
Managerial Economics, Entrepreneurship Management & Intellectual Property Rights



PROF. SUDHIR K. JAIN
Currently on Leave Ph.D., IIT/K

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:
Financial Management, Financial Markets, Financial Accounting, and Corporate Restructuring



DR. SMITA KASHIRAMKA
Ph.D., BITS, Pilani

MBA Domains

◆ **Subhashish Saha**

VP, **Deutsche Bank**

◆ **Ajay Gupta**

Head, Infra. Fin., Investment Banking, **HDFC**

◆ **Sandeep Malhotra**

Sr. Director, **ICICI Ventures**

◆ **Rajesh Raghuwanshi**

Regional Business Leader, **Yes Bank**

◆ **Ankur Dhingra**

VP, **AMEX**

◆ **Nikhil Gupta**

Head of Analytics, **JP Morgan Chase**

◆ **Sapan Goyal**

AVP, **Edelweiss Capital**

◆ **Padmaja Rajgopalan**

AVP, **General Electric**

• **Pradeep Joshi**

Head, Bus. Exc., **Franklin Templeton Investments**

• **Simardeep Singh**

VP- Transformation & Process Excellence, **HSBC**

• **Sachin Wakodikar**

AVP, **Citi**

• **Tanay Sape**

VP, **Barclays Capital Japan Ltd.**

• **Divyaman Srivastava**

AGM, **RBI**

• **Ajitabh Ambasth**

Head-L&D, **Tata Capital**





MBA Domains

INFORMATION SYSTEMS

- Healthcare e - Governance in India
- Information Systems Management
- Business System Analysis and Design
- Decision Support and Expert Systems
- Business Process Re-engineering
- Decision Support and Expert Systems
- Technology Management
- Electronic Commerce
- Business Intelligence
- Business Analytics
- Advanced SIX-SIGMA tools
- Current and Emerging Issues in IT

STRATEGIC MGMT

- Creative Problem Solving
- Management of Innovation and R&D
- Strategic Management
- Strategies in Functional Management
- Systems Thinking
- Flexible Management Systems
- Systems Methodology for Management
- Consultancy process and Skill
- Consultancy and Professional Practices
- International Business
- International Competitiveness
- Business Ethics

COURSES

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

Information System Management,
E-Commerce and E- Governance



PROF. M.P. GUPTA
Member, Sam Pitroda Comm., Prasar Bharati Ph.D., IIT/D

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

Flexible System Management,
Strategic Change & Flexibility,
Technology Management.



PROF. SUSHIL
Ph.D., IIT/D

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

Information and Communication Technologies & Development (ICTD) [Use of mobiles & other ICTs by Women microentrepreneurs in India], Information Technology Industry in India [Labour, R&D Centers of MNCs, Inter-firm linkages, Clusters and Sub-national Policy], ICTs & Government [Electronic Governance]



DR. P. VIGNESWARA ILAVARASAN
Ph.D., IIT/K

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

E-Governance, Open Technology
and Applications, IT Business



DR. JAIJIT BHATTACHARYA (Adj. Faculty)
Director, Govt. Advisory, HP Ph.D., IIT/D

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

Strategic Management,
Creative Problem Solving



DR. SANJAY DHIR
Fellow, IIM Lucknow

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:

E-business, E-commerce,
E-governance, M-commerce,
Decision Support Systems,
Business Analytics



DR. ARPAN KUMAR KAR
Fellow, XLRI

STRATEGY INFORMATION SYSTEMS

MBA Domains

◆ **Rajendra Jain**

Group Leader, **TCS**

◆ **Gaurav Kalani**

Research Lead, **McKinsey & Co**

◆ **Anup Mandal**

CIO and Senior IT Leader, **HT Media Ltd**

◆ **Ipininder Singh**

Director-Technology, **Convergys**

◆ **Manish Kumar Srivastava**

Director, Co-Head IT - APAC, **Barclays Capital**

◆ **Gaurav Agarwal**

Business Unit Executive, Middleware - India/SA, **IBM**

◆ **Aneesh Chaudhry**

Director, information and Analytics, **Unilever**

◆ **Anuj Gupta**

Strategic Accounts, Capital Markets, **Capgemini**

Rajiv Thapar

Key Partner Director, **Oracle**

◆ **Vidhu Shekhar**

Partner Technology Strategist, **Microsoft**

◆ **Rohit Menon**

Client Partner - Cloud, **SAP**

◆ **Gaurav Sahdev**

VP, E&Y

◆ **Anshuman Kalia**

Head Business Consulting, **IBM**

◆ **Parag Sharma**

Associate Director, **KPMG**

◆ **Shreejay Mehta**

IT Leader, **GE Healthcare**

◆ **Manu Dwivedi**

Associate Director, Business Resilience, **PWC**





MBA Domains

HUMAN RESOURCE

COURSES

- Organization Management
- Human Resources Management
- Organizational Structure and Processes
- Management of Change
- Managing Innovation for Organizational Effectiveness
- Organizational Development
- Organizational Dynamics and Environment
- Labour Legislation and Industrial Relations
- Personality Structure and Dynamics
- Human Values in Management
- Current and Emerging Issues

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:
Human Resource Management,
Managerial Ethics, Leadership and
Culture



PROF. KANIKA T BHAL
Head of the Department

Ph.D., IIT/K
VF, Sloan School of Mgmt., MIT

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI



Areas of Expertise:
Human Resource Management,
Identity work, Contemporary
organizational controls



DR. SHUCHI SINHA
PhD., Univ. of London

MBA Domains

◆ Vishal Rana

Head HR, **Edelweiss Tokio Life Insurance**

◆ Prabal Moudgil

Manager(HRD), **RBI**

◆ Mohit Kapoor

Manager-HR, **Ranbaxy**

◆ Sanjay Suri

HR Account Manager, **Shell India**

◆ Abhineet Gupta

HR Manager, **BHEL**

◆ Prem Singh

President-Global HR, **Wockhardt Ltd.**

◆ Amit Narang

Team Lead, **Hewitt Associates**

◆ Vimmi Chachra

VP, **Sopra Group India**

◆ Praful Malviya

HR, **Wendt India**

◆ Harsha Vardhan Reddy

HR, **BHEL**





Visiting & Guest Faculty

Honourary Visiting & Guest Faculty Members

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DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI

Research & Training Interests:

Strategy, Telecom Policy & Management, Policy Analysis, Flexible Systems Management, Corporate Governance, E-Governance, Supply Chain Management and Project Management



DR. MANOJ K SHARMA
(Visiting Faculty) BE, ME, MBA, Ph.D. (IITD)

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI

Research & Training Interests:

Education, Corporate Law and Governance, Community Development and Revitalization



MS. VANDANA CHAK
(Visiting Faculty) Esq. Adv. LL.M. (Harvard), LL.B (Delhi), B.A. Honors (LSR)

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI

Research & Training Interests:

E-Governance, Open Technology and Applications, IT Business Modeling and Strategy



DR. JAIJIT BHATTACHARYA
(Adjunct Faculty) PhD, IITD

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI

Area of Expertise:

Information Systems



DR. VASANT DHAR
(ADJUNCT FACULTY) Director, Center for Digital Economy Research, Stern Business School, USA

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY DELHI

Area of Expertise:

Marketing



DR. SANJAY PATRO
(ADJUNCT FACULTY) Associate Dean, FPM & Research, XLRI, Jamshedpur

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GUEST FACULTY

Dr. Sharda S Nandram
Associate Professor, Nyenrode Business Universiteit, Netherlands

Prof. S.G. Deshmukh
Director, IIITM Gwalior

Prof. V.Upadhyaya
Humanities & Social Sciences, IIT Delhi

Dr. A Khurana
Humanities & Social Sciences, IIT Delhi

Prof. M.Y. Khan
Ex. Dean, Faculty of Business (Delhi University)

Prof. Abid Haleem
Jamia Millia University, Delhi

Prof. Suman Modwel
School of International Business ENPC France

Prof. Arvind Mahajan
University of Texas, USA

Dr. Vinay Bharat Ram
CEO, DCM group

Mr. Umeshwar Srivastava
M.D., E-In (Pvt.) Ltd

Dr. Vinay Kumar
Ex-Advisor, DSIR

Mr. Ashok Wahi
Director, Convergys

Prof. Stan Kachnowski
Columbia University

Dr. Shyam S. Selhi
Life Time Associate, Whirlpool

Mr. Priyank Narayan
Founder, IndiaPreneurship and People Dynamic

Dr. K.V. Damodaran
Joint Director, TRAI

Dr. D. Vijayrao
DRDO

Dr. Kamlesh K Bajaj
CEO, Data Security Council of India

Telecom Management



Telecom Sector has seen a revolutionary growth in the last decade changing the way people work by providing seamless opportunities of communication. IIT Delhi has been one of leading institutes aligning its focus to cater the demand of this challenging sector.

- Introduction to Telecom Systems
- Telecommunication Systems Management
- Telecommunication Systems Analysis Planning & Design
- International Telecom Management

COURSES OFFERED

Bharti School of Telecom Technology Management

Bharti School of Telecom Technology and Management was set up in year 2000 through a joint initiative of IIT Delhi and Bharti Enterprises, with a vision "To develop Telecom Leaders through excellence in education and research." To fulfill emerging technological as well as managerial aspects of telecom, Bharti School of Telecommunication Technology and Management has been established as a center of excellence in telecommunication technologies . As an integral part of IIT Delhi, Bharti School will foster excellence in teaching, training and continuing education program and create young telecom leaders who will provide the right impetus to telecom research and development.

Airtel Lecture Series

Students in DMS get opportunities to learn the latest happenings across the globe in Telecom through a Lecture Series by Airtel , with the following esteemed speakers :-

Mr. Shyam Mardikar

Chief of Strategy, Bharti Airtel

Professor Ashutosh Sabarwal

Rice University, USA

Mr. Anurag Garg

IPS, Head IPCU, CFSL Delhi

VISTING FACULTY

- ◆ Mr. Umeshwar Shrivastava
- ◆ Dr. K. V. Damodran
- ◆ Mr. Parveen Tyagi

- ◆ Mr. Ravi Gandhi
- ◆ Mr. D Vijayrao
- ◆ Dr. Kamlesh K Bajaj



Life at DMS



COMMITTEES & DISCUSSIONS



LEARNING



INTERACTIONS



HANGOUTS



FUN



RENDEZVOUS



SPORTS

Infrastructure



The Department of Management Studies has five fully air conditioned Wi-Fi enabled lecture theatres equipped with LCD projectors to ensure the best possible environment for learning. The auditorium has a seating capacity of over 120 and hosts numerous guest lectures, seminars and other programmes. There is also an exclusive library in addition to the central library of the institute. The following laboratories facilitate learning and research:

Computer Lab	Behavioral Lab
Strategy and Competitiveness Lab	Intellectual Property Rights Cell
Entrepreneurship Development Cell	

A large collection of software packages such as SPSS, AMOS, STATA, Hummingbird Knowledge Management Suite, Prowess, LINGO, ARENA etc.) are available in the laboratories. Further, the Behavioral Laboratory has in-house camera, TV, VCR and specialized software to help the students hone their behavioral skills. The department has adequate work space for all the full time PhD students.



The Department's own impressive infrastructure is further augmented by that of IIT Delhi. The Central Library of the Institute has over 300,000 books, out of which over 21000 pertain to management. Through INDEST (Indian National Digital Library in Engineering, Sciences and Technology) and other subscriptions, the students have access to a vast array of journals and databases, including Euromonitor, Capitaline, Science Direct, CMIE (Centre for Monitoring of Indian Economy) Scopus database, EBSCO database, Emerald database, ASCE Journals, INSIGHT, Nature Sci Finder Scholar access, ACS achieves, JSTOR etc. Institute also provides latest software such as MATLAB and ARENA simulation for research work.

The Institute provides accommodation to all students in its thirteen hostels out of which three are exclusively for girls. Each hostel is self-contained with a mess, common room, reading room, indoor games room, gym and other such facilities. The rooms are provided with internet through a 10 Mbps leased line. There is a Warden-in-charge of every hostel. A student elected body with House Secretary, Mess Secretary, Cultural Secretary, Sports Secretaries, and Secretaries for various functions along with club representatives run the hostel functions and ensure that the stay in hostel is memorable. The huge 320 acre campus also provides ample opportunities for sports and games. There are grounds for hockey, football and cricket; basketball, volleyball, badminton and tennis courts, along with a multi-equipment gym and a swimming pool.

The excellence of the infrastructure available at both the Department and Institute level ensures an extremely enriching experience for the student – academically as well as at other levels. Learning takes place not just inside the classroom, but in a very large number of settings and activities that DMS and IIT Delhi expose one to.



The Clubs Galore

The club activities along with the academic rigor make learning holistic. The following is a quick peek into the clubs that exist in DMS and their functions.



D-Mint

the Finance and Economics Club of DMS has its own special legacy. Ratios have been debated, approaches to valuation have been discussed and many a rating agency has been blamed in our sessions.

Opcentuate

the Operations club of DMS makes sure the students are up to date with the latest best practices in the world of operations and supply chain management.

Chamber 42

the Consulting and Strategy Club takes up regular case studies to ensure that students understand the complexities underlying strategic decision-making. The club familiarizes the students with various consulting frameworks used by some of the biggest players in the industry.

Quiz Club

the Club's focus lies on business-quizzing. The club sessions are a window to the business world, its current affairs, history, origins, and if one can extrapolate, one will get a glimpse of what makes great companies 'great'.



Egg's Act (Fun + Learning = MBA)

A subtle amalgamation of literary skills and hardcore management art, where students take the centre stage to learn, teach and practice via group discussions, presentations & KT sessions, all in a fun-filled setting.

G-String

the official Music club of DMS provides a clique for musical events throughout the year. It seeks to bring together everyone with a passion for any genre of music. It is the perfect refuge for all those who can't seem to fill their appetite for music.

Oculus

the Photography club of DMS instigates the artistic perspective of students, with regular excursions to exotic locations, and also supplements DMS editorials and blogs by capturing crisp moments at all the major events at DMS.

EntreeBiz the entrepreneurship development cell of DMS brings great concepts to life under the aegis of great business leaders of the IIT Delhi fraternity.

Student Committees



Management Systems Society

The MSS oversees and coordinates the functioning of various clubs and committees at DMS. It works under the guidance of a faculty coordinator and is responsible for allocation and monitoring of the funds spent by the bodies under it. Other notable initiatives presently underway include a Vendor Management System to regulate costs and the formation of a formalized Students Council.

Placement Committee

PlaceCom is a student elected body that interacts with the companies on a continuous basis, to bring the optimum and best-fit career opportunities to the students of DMS for their summers, winters and final placements. The team plays an integral and vital role in building the DMS brand in the corporate world.

Industrial Interaction Committee

The activities of the Committee include organizing business summits, arranging guest lectures, seminars, round table conferences and symposiums by eminent personalities from various sectors. Building India Inc. and Confluence are the flagship events where industry experts share their experience with the students of the department.

Cultural Committee

It organizes the national level annual business festival of the Department "PARIVARTAN" that takes a snapshot of the Indian business scenarios through a spectrum of events ranging from business plan, case studies, paper presentations, brand equity quizzes to seminars and talk series.

Alumni Committee

Alumni Committee bridges the gap between alumni and present students, and makes them feel a part of DMS even long after they have gone by organizing "All India Alumni" meets, where they share their valuable insights about the corporate world, specializations and life in general.

Media Committee

The Media Committee (MediaCom) is the blood stream of all activities at DMS. It's primary activity is brand building and promotion of DMS through the media.

Technical Committee

The Technical Committee (TechCom) is responsible for providing the students of DMS, IIT-Delhi, an interface to the newly innovated technical knowledge with the aim of making them Techno-Managers in true sense.

Sports committee

What is life with all work and no play? Here at DMS, we take pride in our ability to maintain a fine balance between both. The Sports Committee is at the fore in organizing and facilitating the sporting endeavors of DMS.

Admissions committee

The Admissions Committee is responsible for conducting all the activities related to the admissions in the institute. The face of the college for prospective students, the committee surely has a challenging and exciting job to do and strives for continual improvement in the admissions process.



DMS Events

PARIVARTAN

The biggest B-School fest in North India, **Parivartan**, envelops a wide range of events and competitions challenging the best Business brains of the country on different frontiers of management and unscaled domains of non management activities. A perfect mixture of culture with a managerial flavor, Parivartan brings along a wide range of events like Corporate Roadies, Nut crackers, B-School Got talent etc. Every February Parivartan comes along with a wide variety of questions and creates new for next year.

Parivartan PRESENTS



DMS, IIT DELHI



RENDEZVOUS

Rendezvous, the cultural fest of IIT Delhi, started way back in 1978; those black and white photographs still haunt the dusty cabinets at IIT Delhi. Today we realize that a few things remain constant though, the zeal, the passion, the amazing enthusiasm and the camaraderie that the people share. Rendezvous introduces a host of new events, in addition to the past favorites. With the choice of informal events, competitive ones and performances lined up at this year's Rendezvous, where else would you be this October?



DMS Events

BUILDING INDIA INCORPORATED

"Building India Inc.", the annual seminar series organized by Department of Management Studies IIT Delhi, is a podium to highlight the contribution of Corporate India in the Indian Economy and towards making India a developed nation. This seminar is an attempt to bring together the government, corporate and the academia, to deliberate on the issues and challenges facing the nation and share their experiences and views with the larger audience.



Mr. Arup Roy Chaudhry Chariman & MD,NTPC



Mr. Rajat Sharma
Chief Editor,India Today

Mr. Sam Pitroda
Advisor to the Prime Minister of India

CONFLUENCE



Opera - Operations Conclave '14

Confluence is a monthly seminar series, with each session focusing on one or two functional areas of management - Operations, Marketing, Finance and HR. During the seminar, eminent speakers from the industry come to the campus and give their views on the issues under study. The seminar is an interactive session, helping the students to learn from real industry practitioners.



DMS Events

RECENT COMPETITIONS HOSTED BY DMS, IIT DELHI



Deloitte. Maver1ck



BUSINESS LEADERS LECTURE SERIES - RECENT GUESTS



Mr. Neil Wilson
COO, PwC India



Mr. Vinod S Krishnan
CIO, Walmart



Mr. Siddharth Yadav
Head HR, Phillip Morris



Mr. Akhil Prasad
Country Counsel India, Boeing



GLOBAL FIELD STUDY '15 - GERMANY



UNIVERSITÄT
HEIDELBERG
ZUKUNFT
SEIT 1386



Eminent Visitors

- Dr. APJ Abdul Kalam, Hon. Ex. President of India
 A P Verghese, Executive Director (LNG), IOCL
 A. Chandrashekar, Director, TCIL
 Aevinder Gill, President, W.M. Sunroofs Ltd
 Agendra Kumar, Director, Symantec Corp
 Ajay Gupta, AVP, Hughes Software
 Alok Agarwal, CEO, Polaris
 Alok Baveja, Rutgers, US
 Alok Chaudhary, Sheffield University, UK
 Amarjit Singh, Regional Manager, SEBI
 Amit Chatterjee, Tata Honeywell
 Amrita Gangotra - Director, Airtel
 Anand Shankar, Director, Eicher Motors
 Anil Aggarwal, CEO, Vedanta Group
 Anil Jain, Product Group Head, Electrolux.
 Anup Pandey, MD & Country head, NetCustomer
 Anupam Singh, CEO, Conexant India
 Anuradha Balam, Consultant, ADB
 Anurag Mehra, Director, KPMG.
 Anurag Sharma, Perot Systems
 Arun Bhalla, Executive Director (BD), Power Trading
 Arun Jaitley, Ex- Minister of Commerce
 Arvind Mediratta, VP Marketing, Whirlpool
 Arvind Singhal, Chairman, KSA Technopak.
 Ashok Bhattacharya, VP - HR, Dalmiya Cements
 Ashok Sethi, CIO, Sapient Corporation
 Ashok Wahi , Director, Convergys
 Atul Chaturvedi, COO, Idea Cellular
 B K Gairola, DG, NIC
 Balbir Kaur, Director Research, RBI
 Ben Gaucherin, CTO, Sapient Technologies
 BVR Subbu, MD, Hyundai Motors India
 Capt I. S. Mohan Ram, President, TVS Motors
 Cariappa Appaish, VP Marketing, LG Systems
 Chintamani Rao, President, McCann Ericsson Corporation
 Deepak Bajaj, Director, Unitech Realty Investors
 Deepak Puri, CEO, Moser Baer India
 Deepak Sethi, CEO, Mayer Pharma
 Deepinder Bedi, Executive Director, Tulip Telecom
 Dhruva Gupta, Advisor, IFCI
 Dilip Modi, CEO, Spice Group
 F.C.Kohli, Emeritus Vice Chair, TCS
 Gulraj Bhatia, VP Marketing, NIIT
 Gurcharan Das, Author, Columnist, TOI, India
 J.C. Jhuraney, VP - HR, Samtel Group
 Jasbir Singh, CTO , Airtel
 K K Agrawal, Ex. Vice Chansellor, IP University
 K.Kulbhushan, Head(Quality), Jubilant Organosys
 Kalpana Jain, Senior Director, Deloitte
 Kalyaan Banerjee, Co founder, Mindtree
 Kapil Mehta, Max New York Life
 Keith Budge, Managing Director, Oracle
 Kiran Bedi, Social Activist
 Kiran Karnik, President, Nasscom
 Krishan Kalra, Secretary General, PHD Chambers
 Kunal Bajaj, TRAI
 M. Pazi Sinjela, Dean, WW Academy, WIPO
 Mahesh Gupta, Chairman, KENT RO Systems Ltd
 Mahesh Mahajan , VP Marketing , TCS
 Manoj Chugh, CEO, EMC India
 Manoj Dhingra, Director Finance, KPMG
 Massoud Amin, Director CDTL, University of Minnesotan, USA
 Mita Ray Brahma, Corporate HR, Nucleus s/w
 Murali Iyer, Director HR, Crisil
 Murlidhar Rao, COO, NIS
 N. N. Akhuri, VP -HR, Hero Honda.
 Namrata Suri, Director NIA
 Naveen Jindal, MP & MD, Jindal Power and Steel
 P Jalote, Director, IIT, Delhi
 P. K. Agarwal, Director, EIL
 Palash Jain, Director, Google
 Parul Soni, Executive Director, E&Y
 Pradeep Jolly, Jt. MD, Fena (P) Limited
 Pratyush Kumar, President and CEO, GE Infrastructure
 Pushpendra Rai, Director, WIPO
 R Ramakrishna, Director, SAP
 R. Mukerjee, Head, Corp affairs, Idea Cellular
 Rajeev Karwal, CEO Electrolux
 Rajendra Singh, Advisor, TRAI
 Rajiv Chawla, President, FSIA
 Rajiv Karwal, CEO, Milagrow
 Ranjan Kumar Dash, Asst. VP, Axis Bank
 Ravi Vasudev, Director (F), Shivani Locks
 Rohit Mahajan, CEO, Saviance Technologies
 Ruchir Godhra, Country Manager, UTStarcomm
 S D Saxena, Director-Finance, BSNL
 S R Rao, Additional Secretary, DIT
 S Ramakrishna, Executive Director, Caterpillar
 S. M. Krishna, CM Karnataka
 S. S. Sandhu, VP Marketing, Ichiban India.Ltd.
 S. V. Raman, VP Systems, CISCO.
 Sanjay Diwan, Director Strategy, TATA Telecom
 Sanjay Nandrajog, CEO, AirTel
 Sanjeev Bikhchandani, CEO, Naukari.com
 Saurabh Srivastava, EC , Xansa (India)
 Sean Dexter, CEO, Spice Telecom
 Selvraj, Administrator, Lakshdeep
 Shefali Chachi, GM, Marketing
 Shyam Sethi, Ex-Director Whirlpool
 Stan Kachnowski, Columbia University
 Subhash Lakhota, Income Tax Expert
 Sudeepo Mukherjee, Director Sapient Tech.
 Suresh Gupta, Head (Operations), Deutsche Bank
 Surya Kant, VP-HR, TCS
 T.K. Banerjee, CEO, Haier India
 Tantra N Thakur, CMD, PTC
 Tejender Pal Singh, CEO, Indiabulls
 Tom Rabon, VP of Corp Affairs, Red Hat Inc.
 V K Garg, Chairman, Power Finance Corp.
 Vasant Dhar, Stern Business School, USA
 Venu Nair, Director Sapient
 Vinti Gajree, Sr. Consultant, Deloitte Touché
 Vishnu R Dusad, MD, Nucleus Software Export Ltd.
 Virendra Sehwal, Cricketer
 Wajahat Habibullah, Chief Information Commissioner
 Y V Verma, Director (HR), LG India
 Yogendra Prasad, CMD, NHPC



Campus Engagement Program

At DMS we intend to foster functional, mutually beneficial and long-term relationships within our corporate and industrial networks. By means of a comprehensive approach aptly titled the Campus Engagement Program, we attempt to involve our potential employers and recruiters throughout the year, in a variety of avenues such as:

LIVE PROJECTS & COMPETITIONS

- >> VIRTUAL INTERNSHIPS
- >> CASE STUDIES
- >> RESEARCH AIDING TERM PAPER

GUEST LECTURES

- >> BUSINESS LEADERS LECTURE SERIES
- >> CONFLUENCE - OPERATIONS, MARKETING, FINANCE AND HR CONCLAVES
- >> WORKSHOPS

SPONSORSHIPS

- >> SPONSORSHIP FOR MANAGEMENT CULTURAL FESTIVAL OF DMS - PARIVARTAN
- >> SPONSORSHIP FOR ANNUAL BUSINESS SUMMIT - BUILDING INDIA INC.

WINTER INTERNSHIP

- >> FULL TIME INTERNSHIP
- >> DURATION: ONE AND A HALF MONTH
- >> TIMELINE: DECEMBER - JANUARY

FINAL PLACEMENTS

- >> COVETED PROFILES OFFERED ACROSS OPERATIONS, MARKETING, CONSULTING, FINANCE AND HR
- >> LEADERSHIP PROGRAMS, GENERAL MANAGEMENT ROLES & INTERNATIONAL OFFERS

SUMMER INTERNSHIP

- >> 3 MONTHS ADVANTAGE
- >> DISTINCTIVE INTERN PERFORMANCE
- HIGH PPI TO PPO CONVERSIONS

PLACEMENTS 2014-15 HIGHLIGHTS

AVERAGE SALARY FOR THE CLASS OF 2013-15: 13.27 LPA

Operations & Marketing:



Finance



Consulting, IT & Analytics



MAJOR PARTICIPANTS

ADMISSIONS HIGHLIGHTS

Department of Management Studies, IIT Delhi strongly believes in continuous industry interaction and inculcation of the feedback received. As part of this endeavour, we had a number of industry leaders & alumni selecting students as part of the Admission Committee this year. Some of them were:

- **Akhil Aggarwal**
AVP, **IL&FS Energy**
- **Amit Behki**
Process Improvement Consultant, **Mahindra Comviva**
- **Amit Gossain**
AVP, **JCB India Ltd**
- **Arbind Kumar**
Group General Manager, **RITES**
- **Jayram B**
Dy General Manager, **Jaypee Group**
- **Lalit Grover**
Dy. Manager Sales, **Mitsubishi**
- **Manish Vats**
CSD Head - Punjab & HP, **Aircel**
- **Neeraj Vyas**
VP, **Ericsson**
- **Prashant Jain**
Senior Program Manager, **Adobe Systems**
- **Sameer Mathur**
Senior Manager, **Accenture Strategy**
- **Sudipto Ghosh**
Executive Director, **Lenovo**
- **Sanjay Gupta**
VP - Business Development and Strategy, **Lanco**
- **Satyam Kumar**
Director, **Citigroup Global Markets**
- **Mussarat Hussain**
Corporate HR, **Maruti Suzuki India Ltd.**
- **Tapan Sahoo**
VP, **Maruti Suzuki India Limited**
- **Rajesh Raghuvanshi**
Regional Business Leader, **Yes Bank**
- **Gaurav Agarwal**
Business Unit Executive India/SA, **IBM**
- **Pankaj Jasal**
Sr. Manager IT, **DELL International Services**
- **Ramit Mahajan**
Business Operations Leader, **SABIC**
- **Aishwarya Saxena**
AVP, **Aviva Life Insurance**
- **Ipininder Singh**
Director, Technology, **Convergys**
- **Munish Myer**
Director, **A.C. Nielsen**
- **Gaurav Saxena**
Head-Logistics, **Sony**
- **Anand K. Rohatgi**
Vice President, **Synergy Consulting Inc.**
- **Gaurav Kalani**
Research Lead, **Mckinsey & Company**
- **Navneet Kumar**
SM(Strategic Planning), **VE Commercial Vehicles**



**MAKING A DIFFERENCE
IN MANAGEMENT
SINCE 1975**

- >> MBA DEGREE <<
- >> STUDENT- FACULTY RATIO (6:1) <<
- >> WINTER INTERNSHIP <<
- >> LIVE PROJECTS <<
- >> TERM PROJECTS <<
- >> COURSES IN TELECOM MANAGEMENT <<
- >> CONSULTANCY PROJECTS WITH
THE GOVERNMENT OF INDIA <<



DMS, IIT DELHI RANKINGS

STANFORD
UNIVERSITY

ranked DMS, IIT Delhi **second best institute in India** in the **Business & Management Research** category (2014)

	Overall Rank - 3 rd (2015)
	Overall Rank - 6 th (2014)
	A+++ (2014)
	Best Management Institute in North India (2015)
	5 th Best B-School for Operations (2014)
	Overall Rank - 15 th (2013) Placement Performance - 6 th (2013)

CORPORATE RELATIONS & PLACEMENTS TEAM

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