



XLRI
Xavier School of Management
For the greater good

XAT bulletin 2017



XAT 2017

Welcome to XAT 2017

XAT 2017 will be conducted on Sunday, January 08, 2017. XLRI conducts test on behalf of the XAMI. For more than 60 years XLRI is conducting test at all India level to select the most appropriate candidate for management education. XAT, one of the oldest competitive examinations in the country, has always kept pace with the cutting edge testing methodology. XAT's multidimensional testing framework, is designed to meaningfully assess the aptitude of candidates for future business success. XAT score is being used by more than 100 institutes for the admission.

XAT 2017 would be conducted across India In the following cities.

Agartala, Ahmedabad, Allahabad, Amritsar, Bengaluru, Berhampur, Bhopal, Bhubaneswar, Chandigarh, Chennai, Cochin, Coimbatore, Cuttack, Dehradun, Delhi, Goa, Greater Noida, Gurgaon (Gurugram), Guwahati, Hyderabad, Indore, Jabalpur, Jaipur, Jammu, Jamshedpur, Kanpur, Kolkata, Lucknow, Mangalore, Mumbai, Nagpur, Nasik, Noida, Patna, Pune, Raipur, Ranchi, Rourkela, Sambalpur, Surat, Tiruchirapalli, Trivandrum, Udaipur, Vadodara, Varanasi, Vijayawada and Visakhapatnam.

XAT 2017 would also be conducted across the following two international cities.

Dubai, Kathmandu.

Instruction

Register for XAT and XLRI 2017 at www.xatonline.net.in. You may also apply for institutions using XAT 2017 score for admission to their programmes.

Applicants for XAT 2017 can choose to pay online using credit card/ debit card/ online banking. Applicants can also make payment through a demand draft made from any bank (in favour of XLRI Jamshedpur A/C XAT). Third alternative for making payment can be "cash". This can be done from any of the IDBI Bank branches located in India to make payment for XAT 2017.



XAT 2017

SECTION A - Procedure for XAT and XLRI Registration



Visit www.xatonline.net.in

Go to register, Create new account with your personal email ID, you will receive a unique XAT ID and registration link.



Click on the link and create your own password. (Next time you will be allowed to login with this XAT ID and password).



Select the Test City, write Name, upload photo and signature and save it.



Select your Citizenship
(Indian/ Foreign / NRI).



If you are interested to apply for XLRI, **select the programme of your choice**

Business Management (BM)
Human Resource Management (HRM)
General Management Programme (GMP).

Candidates not interested in any of the XLRI programmes can skip this step.



Fill preliminary information

(Name, Date of Birth, Gender, Father's Name, Mother's Name, Category and Phone Number etc....)

Provide your mailing address and permanent address.

Provide your educational qualification starting from 10th onwards.

Provide details of work experience starting from the latest job. **Candidates desirous of applying to GMP must have total experience of five years till March 31, 2017.**

7

Select the Mode of Payment

Mode 1



Online Payment Gateway Through VISA/Master - Credit & Debit Cards (American Express Card is inadmissible)

IDBI Net banking (this option is available only for **IDBI account** holder)

Mode 2



Cash Payment (Applicant has to take a print out of the **XAT Pay-In-Slip** visit nearest **IDBI bank** and make the payment)

Mode 3



Demand Draft (Applicant has to get a DD made in favour of "**XLRI Jamshedpur A/c XAT**" payable at Jamshedpur)

Important: Applicant paying through Mode 2 & 3 should update the payment details in the registration page.

Candidates who fail to do so, will not be allowed to upload their photo and signature.

8

Fee Payment

Candidates only interested in XAT but not in XLRI need to pay a fee of Rs. 1600/- (Rupees Sixteen Hundred only). Candidates interested in XLRI programme(s) needs to pay an additional fee of Rs. 300/- each.

- **INR 1600 for XAT and INR 300 per XLRI course (without late fee till Nov 30, 2016.)**
- **INR 2000 for XAT and INR 500 per XLRI course (With the late fee from Dec 01 - Dec 11, 2016.)**

9

Print XAT Confirmation page

Print confirmation page for your reference. In future for all correspondence with **XAT office** quote your **XAT ID**.

10

Send confirmation page

A Candidate makes payment through DD needs to send the confirmation page along with the DD to

The Chairperson, Admissions, XLRI, Circuit House Area (East), Jamshedpur - 831001

within fifteen days from the date of issuance of DD.

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Downloading of XAT e-Bulletin

Applicant may download **XAT e Bulletin 2017** from www.xatonline.net.in/www.xlri.ac.in

12

Downloading of XLRI e-Brochure

Applicant may download **XLRI eBrochure 2017** from www.xatonline.net.in/www.xlri.ac.in

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Download Admit Card

Candidates may download the admit card from **December 20, 2016** onwards from www.xatonline.net.in

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Candidates applying through GMAT

Candidates applying through GMAT may do so by following instruction given on acad.xlri.ac.in/gmatadmission

XAT 2017



Uploading Of Photograph And Signature

Applicant should make sure that the file size of each of the Photograph and Signature should not be more than 1 MB per file. The online application system will not allow the applicant to upload files larger than 1 MB. All the applicants have to upload their Photograph and Signature only in “Jpeg” format and file name of Photograph and signature should preferably be photo.jpeg and sign.jpeg respectively.



For Uploading Photograph

- Applicant has to take his/her recent colour passport size photograph in digital format. The picture should be taken against a light/white background. In case the face on the photograph is not clear, the application is liable to be rejected.
- File size of each of the Photograph should not be more than 1 MB per file, otherwise it may not upload.
- To reduce the size, crop the image of the passport size photograph in MS Paint or any other Photo Editor. Please ensure that only the full face portion is cropped and not the entire photograph.
- You can adjust the size of the photograph accordingly.



For Uploading Signature

- The applicant should sign (no capital letters) on a white paper with a black ink pen.
- Scan the signature in 200 dpi (dots per inch) scanner resolution settings and the file size should not be more than 1 MB in jpeg format.
- To reduce the size, crop the image of the signature in MS Paint or any other Photo Editor. Please ensure that only the signature portion is cropped and not the entire A4 paper on which you have signed.
- You can adjust the size of the signature accordingly.
- Once the photograph and signature files are uploaded by the applicant successfully, the system will show on the screen the Photograph and Signature that has been uploaded.

*** How to ensure that the Photograph and the Signature are within 1 MB per file.**

- Applicant has to open his/her digital or scanned photograph and signature, in MS Paint by right clicking the photograph/signature.
- Press Ctrl + W, a window will open which will have an option ‘resize by %’. Here enter anything between 10 to 50% and save the file with an extension .jpeg.
- Check for the size of the file in ‘properties’. If the file size is still higher than 1 MB, once again open in paint and resize it to bring it down to less than 1 MB.
- Repeat this process till the file size is less than 1 MB.
- Save this file with the file Name as mentioned above as photo.jpeg and sign.jpeg



Important Notes

Once you provide your email id you will be receive a unique XAT ID.

- Please quote your email (one provided during the registration) and XAT ID for all future communication.
- Please ensure that you provide a valid email address.
- Please ensure that you use your personal email address only as your primary email address in the application. (If you use your official email address and in case you switch jobs, it would be difficult for us to communicate with you).
- Please add admissions@xatonline.net.in as trusted sources in the anti-Spam software of your email. Otherwise, either you will not receive important emails or they will get delivered to your Spam/junk folder.
- Please access your emails regularly and ensure that your inbox is accessible.
- Please note that the XAT ID and password gives you an individual login on www.xatonline.net.in and on frequent intervals, you need to check for mails from XAT & other associated institutes.

Note: If you do not receive the registration confirmation mail, with your XAT ID & Password, within 24 hours of signing up, please check your spam/junk folder just in case the confirmation email got delivered there instead of your inbox. If you are unable to locate the email, please write to admissions@xatonline.net.in citing your primary email id. or call us up on 1800 300 20677 between 09.00 a.m. and 08.00 p.m. (IST) if you are unable to reach the customer care executive, please write to admissions@xatonline.net.in. We shall get back to you in 48 hours.(excluding Holidays)

XAT 2017

SECTION B

Procedure for applying to other institutions using XAT scores for short listing applicants for admission.

The applicant desirous of joining any of the Institutes given in SECTION C has to follow the steps given below:

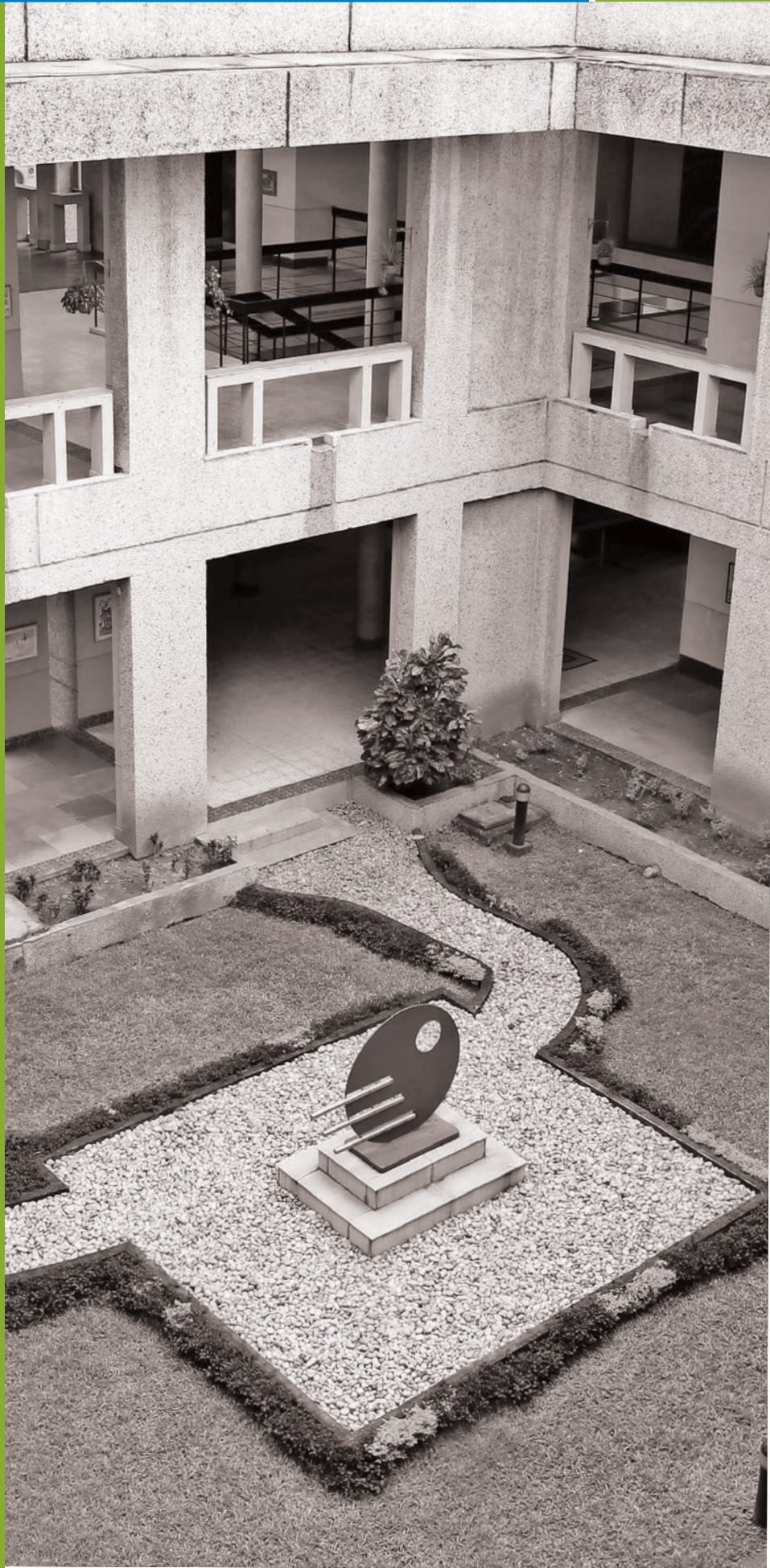
- Register for XAT 2017 at www.xatonline.net.in
- Further details can be obtained from the respective Institution's website or from their Admissions office. Accordingly, follow their registration/application procedure.
- Applicants interested in XLRI programme(s) needs to pay an additional fee of Rs.300/- each.

Applicants may please note that XLRI does not ascertain quality of the degree or programme(s) offered by other Institutions using XAT scores.

Please note that each institution independently decides the weightages to be given for each of the test components on the basis of its needs. XLRI does not play any role in selection of the applicants in these institutes.

Note:

- All payments made for registration for XAT and XLRI are non-refundable.
- The XAT Score Card containing the performance of the applicant in XAT 2017 will be mailed individually to all the applicants to their correspondence address, as provided in the XAT registration.



SECTION C - XAMI Members

Loyola Institute of Business Administration

*Loyola College, Nungambakkum
Chennai - 600 034*

Ph : 44-28175353 - 57, 28173183; Fax :

Email : admissions@liba.edu

Website : www.liba.edu

Mount Carmel Institute of Management

*Post Graduate Centre, 58 Palace Road,
Vasanthnagar
Bangalore - 560 052*

Ph : 80-22261487, 22382667; Fax : 22261487

Email : mounts@bgl.vsnl.net.in

Website : www.mountcarmelinstitute.org

ST. FRANCIS INSTITUTE OF MANAGEMENT AND RESEARCH (SFIMR)

*Gate No.5, Mt. Poinzur, S.V.P Road, Borivali (W),
Mumbai - 400 103*

Ph : 22-28917089, 28958403; Fax : 0

Email : info@sfimar.org

Website : www.sfimar.org

St. Joseph's College of Business Administration

*18, F.M. Cariappa Road
Bangalore - 560025*

Ph : 80-22127765/81/91; Fax : 22228771

Email : info@sjcba.edu.in

Website : www.sjcba.edu.in

St.Aloysius Institute of Management and Information Technology

*St.Aloysius College (Autonomous)
Kotekar Post, Madoor, Beeri, Mangalore - 575022*

Ph : 824-2486881

Email : denzil@staloyusius.ac.in, mascao@staloyusius.ac.in

Website : www.staloyusics.ac.in

Xavier Institute of Management

*Xavier Square
Bhubaneswar - 751 013*

Ph : 674-6647806; Fax : 2300995

Email : admisn@ximb.ac.in

Website : www.ximb.ac.in

Xavier Institute of Management & Entrepreneurship

*Electronics City
Phase - II, Hosur road
Bangalore - 560 100*

Ph : 80-28520809/28528597; Fax : 28520809

Email : admissions@xime.org

Website : www.xime.org

Xavier Institute of Management & Research

*St. Xavier's College Campus,
Mahapalika Marg,
Mumbai - 400 001*

Ph : 22-65221909/1911; Fax : 22650607

Email : admin@ximr.ac.in

Website : www.ximr.ac.in

Xavier Institute of Management, Jabalpur

*4th Mile, Mandla Road
Tilhari, Jabalpur
M.P - 482 021*

Ph : 761-2602483/2601091; Fax : 2606341

Email : slrsj45@gmail.com

Website : www.xidas.in

XLRI

Xavier School of Management

*C H Area (East)
Jamshedpur - 831 001*

Ph : 657 665 3203/04/05; Fax: 6653200/2227814

Email : admis@xlri.ac.in

Website : www.xlri.ac.in

Xavier Institute of Social Service

*Dr. Camil Bulke Path
Purulia Road, P.O Box 7
Ranchi - 834 001*

Ph : 651-2200873, 2204456; Fax : 2213381

Email : xiss@xiss.ac.in

Website : www.xiss.ac.in

XAT Associate Members

ABS Asian Business School (NOIDA)

Plot A2, Sector 125

Noida -201303

Ph: 0120 4594200

Email: info@abs.edu.in

Website: www.abs.edu.in

Accurate Institute of Management and Technology

Plot No. 49,

Knowledge Park - 111

Greater Noida - 201 306

Ph : 0120-2328234, 2328235; Fax : 2320355

Email : info@accurate.in

Website : www.accurate.in

Acharya Bangalore B-School

#3, Andhrahalli Main Road

Off Magadi Road

Bangalore - 560091

Ph: 080 23245516/23245517; Fax: 232455129

Email: admissions@acharyabbs.ac.in

Website: www.acharyabbs.ac.in

Acharya School of Management

Soldevanahalli

Hesaraghatta Road

Bangalore - 560 090

Ph : 080-28396011, 23723466, 28376431; Fax : 23700242

Email : directorasm@acharya.ac.in

Website : www.acharya.ac.in

Acharya Institute of Management & Sciences

1st cross

1st stage

Peenya

Bangalore - 560 058

Ph : 080-28391531, 28376430; Fax : 28378268

Email : admission@theaims.ac.in

Website : www.theaims.ac.in

Adarsh Institute of Management & Information Technology (AIMIT)

#75, Devanathachar Street

5th Main, Chamarajpet

Bangalore - 560 018

Ph : 080-26677100, 8792004290; Fax :

Email : admissions@adarshaimit.com

Website : www.adarshaimit.com

Alliance University, Alliance School of Business

Chikkahagade Cross

Chandapura-Anekal Main Road

Anekal

Bangalore - 562 106

Ph : 080-30938000, 30938001; Fax : 27841600

Email : mba@alliance.edu.in

Website : www.alliance.edu.in

Amrita School of Business

Amrita Vishwa Vidyapeetham

Amrita Nagar P.O.,

Ettimadai

Coimbatore - 641112

Ph : 0422-2652122; Fax : 2686274

Email : asb@amrita.edu

Website : www.amrita.edu/asb

APG Shimla University

Vill Pujyarli, Shogi - Mehli by pass road

Mohal Sargheen

Near Pantha Ghati

Shimla - 171 009

Ph : 0177-2620074, 9816222000; Fax : 2620074

Email : admissions@apg.edu.in

Website : www.apg.edu.in

Aryans Business School

Vill. Nepra, Chandigarh-patiala Highway

Tehsil Rajpura

Near Chandigarh

Punjab - 140 401

Ph : 01762-98762 - 99888, 98765-99888; Fax : 236095

Email : info@aryans.edu.in

Website : www.aryans.edu.in

XAT Associate Members

Asia Pacific Institute of Management

3 & 4 Institutional Area Jasola (opp Sarita Vihar)

New Delhi - 110 025

Ph : 011-42094800, 42094816; Fax : 26951541

Email : admissions@asiapacific.edu

Website : www.asiapacific.edu

Asian School of Business Management

#8,Sai Anandam Complex

Patia Square, Bhubaneswar

Odisha - 751024

Ph : 0674-2744881/82; Fax : 2744883

Email : admission@asbm.ac.in

Website : www.asbm.ac.in, institute@asbm.ac.in

Balaji Institute of Modern Management (BIMM)

Svy.No.55/2-7, Tathawade

Off Mumbai-Bangalore bypass

Pune- 411033

Ph :020 66741222, 66741235; Fax : 66741234

Email : bijupillai@balajisociety.org

Website : www.balajisociety.org

Bengal Institute of Business Studies

18D Lakeview Road

Kolkata - 700 029

Ph : 033-24669236/37; Fax : 24669237

Email : admissions@bibs.co.in

Website : www.bibs.co.in

Bharatiya Vidya Bhavan's Usha & Lakshmi Mittal Institute of Management (BULMIM)

Copernicus Lane

Kasturba Gandhi Marg

New Delhi - 110 001

Ph : 011-23073852, 23070911; Fax : 23387903

Email : info@bulmim.ac.in,director@bulmim.ac.in

Website : www.bulmim.ac.in

Bhavan's Centre for Communication and Management

Plot No - 9, Kharvelanagar, Unit III

Bhubaneswar - 751 001

Ph : 0674-2535727; Fax : 2530428

Email : bvb.mba.bbsr@gmail.com

Website : www.bvbbhubaneswar.org

Birla Institute of Management Technology

IDCO Plot 2, Gothapatna

Bhubaneswar

Odisha - 751003

Ph : 0674-7103001-10; Fax : 7103002

Email : director.bbsr@bimtech.ac.in

Website : www.bimtechbbsr.ac.in

Birla Institute of Management Technology

Plot No. 5, Knowledge Park - 2

Institutional Area

Greater Noida - 201 306

Ph : 0120-2323001 - 10; Fax : 0

Email : director@bimtech.ac.in

Website : www.bimtech.ac.in

BLS Institute of Management

Opposite Mohan Meakin Factory

Mohan Nagar - 201 007

Ph : 0120-2658405, 2657654; Fax : 2657714

Email : bls_im@vsnl.net

Website : www.blsim.org

BML Munjal University

67th km Stone

NH-8

Gurgaon - 123 413

Ph : 0124-42575074, 42575075; Fax :

Email : gulshan.sehgal@bml.edu.in

Website : www.bml.edu.in

XAT Associate Members

BNM Institute of Technology

PO No.7087, 27th cross

12th main,

Banashankari II Stage

Bangalore - 560 070

Ph : 080-26711780, 26711782; Fax : 26712581

Email : bnmitprincipal@yahoo.co.in

Website : www.bnmit.org

Centurion University of Technology and Management School of Management

P.O.-Jatni, Bhubaneswar-752050

Dist.Khurda

Ph: 0674 2492495-6

Email Id: join@cutm.ac.in

Website: www.cutm.ac.in

Chandragupt Institute of Management Patna

Mithapur Institutional Area

Near Mithapur Bus stand

Patna - 800001

Ph : 0612-3223405, 9304293299

Email : admission@cimp.ac.in

Website : www.cimp.ac.in

CMS Business School

319, 17th Cross

25th Main, JP Nagar 6th Phase

Bangalore - 560 078

Ph : 080-43430400, 26532728; Fax : 26532730

Email : bschool@cms.ac.in

Website : www.bschool.cms.ac.in

Deen Dayal Upadhyaya Institute of Management and Higher Studies

7/198, Swaroop Nagar,

Kanpur - 208 002

Ph : 0512-2555822, 3241880; Fax : 2555822

Email : dduinstitutemhs@yahoo.co.in

Website : www.dduinstitute.org

Delhi School of Professional Studies and Research

9 Institutional Area

Sector 25

Rohini

Delhi - 110 085

Ph : 011-27062290, 27932799; Fax : 27062292

Email : info@dpsr.in

Website : www.dpsr.in

Desh Bhagat Institute of Management & Computer Sciences

Amloh Road

Mandi Gobindgarh

Amloh - 147301

Ph : 01765-520510, 520581; Fax : 520559

Email : contact@deshbhagatinstitutes.com

Website : www.deshbhagatinstitutes.com

Development Management Institute

DNS-RICM CAMPUS

Shashtri Nagar

Patna

Bihar - 800023

Ph : 612-3212762; Fax :

Email : admissions@dmi.brtps.in

Website : www.dmi.brtps.in/www.dmi.ac.in

Disha Institute of Management and Technology

Satya Vihar

Vidhansabha-Chandrakhuri Marg

Baloda Bazar Road

Dist. Raipur - 492 101

Ph : 0771-4200100; Fax : 4200110

Email : info@dimatindia.com

Website : www.dimatindia.com

Doon Business School Global

122, MI

Selaqui, Dehradun

Uttarakhand - 248001

Ph : 0135-2699166, 9897004833

Email : info@dbs.org.in

Website : www.doonbusinessschool.com

XAT Associate Members

Driems Business School

At Kairapari, Post kotsahi

Tangi

Cuttack - 754 022

Ph : 0671-2595061 - 65; Fax : 2595755

Email : driemsbschool@gmail.com

Website : www.dbs.ac.in

EMPI Business School

P.O., CSKM Educational Complex

Satbari, Chattarpur

Delhi - 110 074

Ph : 011-26652373, 26653764; Fax : 26654422

Email : admission@empi.ac.in

Website : www.empiindia.com

Entrepreneurship Development Institute of India (EDI)

EDI, Near Village Bhat

Via Ahmedabad Airport & Indira Bridge

P.O. Bhat

Gandhinagar - 382 428

Ph : 079-23969151, 23969153, 0; Fax : 23969164

Email : pgp@ediindia.org

Website : www.ediindia.ac.in

First India Group of Institutions

First India Towers

36th Milestone, Near Hero Honda Chowk

Delhi Jaipur Highway NH - 8

Gurgaon - 122 001

Ph : 0120-9953925600, 9953725600; Fax :

Email : admissions@stmi.in, admissions@rimgurgaon.com

Website : www.stmi.in/www.rimgurgaon.com

Flame School of Business

Gat No.1270

Taluka Mulshi, Village Lavale

Vadzai

Pune - 412115

Ph : 020-67906007, 67906230; Fax : 67906124

Email : admission@flame.edu.in

Website : www.flame.edu.in

Fortune Institute of International Business

Plot 5, Rao Tula Ram Marg

Vasant Vihar

New Delhi - 110 057

Ph : 011-47285000, 47285018; Fax : 45823299

Email : fiib@fiib.edu.in

Website : www.fiib.edu.in

FORE School of Management, New Delhi

"Adhitam Kendra"

B-18

Qutub Institutional Area

New Delhi - 110016

Ph : 11-41242405, 41242479; Fax : 26964229

Email : director@fsm.ac.in

Website : www.fsm.ac.in

GIBS Business School

No 98, 98/1, Kalena Agrahara,

Begur Hobli, Bannerghatta Road,

Near Royal Meenakshi Mall, Next to KTM,

Bangalore - 560076

Ph : 80-26488989, 80-50300060 / 70

Email : info@gibsbschool.com

Website : www.gibsbschool.com

Gitam Institute of Management

GITAM University

Rushikonda

Vishakhapatnam - 530 045

Ph : 0891-2790404, 2840309; Fax : 2790037

Email : admissions.gim@gitam.in

Website : www.gitam.edu

Gitam School of International Business

Gitam University

Gandhinagar Campus

Rushikonda

Visakhapatnam - 530 045

Ph : 0891-2840400, 2840413; Fax : 2790036

Email : admission@gsib.org

Website : www.gsib.org

XAT Associate Members

Globsyn Business School

*Globsyn Crystals XI-11&12, Block EP
Salt Lake Electronics Complex
Sector V, Salt Lake
Kolkata - 700 091*

Ph : 033-40003600; Fax : 23573684

Email : gbs@globsyn.com

Website : www.globsyn.edu.in

GNIMS Business School

*King's Circle, Matunga
Mumbai - 400019*

Ph: 022 24043927/24043933/24043933

Email Id: bigyan.verma@gnims.com

Website: www.gnims.edu.in

Goa Institute of Management

*Sanquelim Campus
Poriem
Sattari*

Goa - 403 505

Ph : 0832-2366700, 2366704; Fax : 2366710

Email : admissions@gim.ac.in

Website : www.gim.ac.in

Great Lakes Institute of Management

*Dr.Bala V.Balachandar Campus,
East Coast Road, Manamai Village, Thirukazhukundram Taluk,
Kancheepuram District, Tamilnadu - 603102*

Ph: 044 30809000/30809082; Fax: 30809001

Email: easwar@greatlakes.edu.in

Website: www.greatlakes.edu.in

HDF School of Management

*AT: Naranpur
PO: Belagachhia
Cuttack - 754 005*

Ph : 0671-2120024, 2120021; Fax : 2870024

Email : mukti@hdf.ac.in

Website : www.hdf.ac.in

Hyderabad Business School,Gitam University

*Rudraram,Patancheru Mandal
Medak Dist
Telangana*

Telangana - 502329

Ph : 08455-220058; Fax : 220059

Email : hbs@gitam.in

Website : ghbs.in

IBMR - Business Schools

*Survey No. 4, Hosur Road
Near Electronic City
Adjacent to BMW Showroom*

Bangalore - 560 100

Ph : 080-32422424; Fax : 4251331

Email : mba@ibmrbschool.org

Website : www.ibmrbschool.org

ICBM - School of Business Excellence

*Plot No - 2A
Ishwars Abode Right to Pillar No-179
Upperpalli 'X' Road, Attapur,
Hyderabad - 500048*

Ph : 040-9885500025, 65536834; Fax : 42210224

Email : icbmhyd@gmail.com

Website : www.icbm.ac.in

Institute for Future Education, Entrepreneurship & Leadership

*Survey No. 178, Ekvira Devi Road
Behind Tejas Dhaba, Karla (Via Kamshet)
Lonavala - 410 405*

Ph : 02114-282818; Fax : 282818

Email : director@ifeel.edu.in, doctorcheema@rediffmail.com

Website : www.ifeel.edu.in

IFIM Business School

*No. 8P & 9P, KIADB Industrial Area
Opp Infosys Gate No. 4
Electronics City 1st Phase*

Bangalore - 560 100

Ph : 080-41432888, 41432800; Fax : 41432844

Email : registrar@ifimbschool.com

Website : www.ifimbschool.com

XAT Associate Members

IILM College of Management Studies

17 & 18 Knowledge Park II

Greater Noida - 201 306

Ph : 0120-3374360; Fax : 3374347

Email : admissions@iilmcms.ac.in

Website : www.iilmcms.ac.in

IILM Graduate School of Management

16 Knowledge Park II

Greater Noida - 201 306

Ph : 0120-3374360; Fax : 3374347

Email : admissions@iilmgsm.ac.in

Website : www.iilmgsm.ac.in

IILM Institute for Business and Management

1 Knowledge Centre, Golf Course Road

71-1 Sector 53

Gurgaon

Haryana - 122 003

Ph : 0124-2775655, 2775656; Fax : 3354390

Email : admissions@iilmnstitute.ac.in

Website : www.iilmnstitute.ac.in

IIMT School of Management (ISM)

Garhi Murli (Garhi Bazidpur)

Sohna Road

Gurgaon - 122 102

Ph : 0124-1800 103 8388; Fax :

Email : admissions@ism.edu.in

Website : www.ism.edu.in

Indian Institute of Finance

45 A

Knowledge Park - III

Greater Noida - 201308

Ph : 0120-6471004, 9811971002, 8285410407; Fax :

Email : info@iif.edu

Website : www.iif.edu

Indian Institute of Forest Management

Nehru Nagar

Bhopal

M.P - 462003

Ph : 0755-2768331, 2763925, 2763924; Fax : 2671929

Email : pgdfmadmission@iifm.ac.in

Website : www.iifm.ac.in

Indian Institute of Cost and Management Studies & Research

37/2/2/4, Bavdhan Khurd

Pirangut Road

Pune - 411021

Ph : 020-22917000, 64732006; Fax : 25431972

Email : search@indsearch.org

Website : www.indsearch.org

Indus Business Academy

IBA Campus, Lakshmipura

Thataguni Post, Kanakapura Main Road

Bangalore - 560 062

Ph : 080-26083703, 26083801, 9342410271;

Fax : 26083717

Email : admissions@iba.ac.in

Website : www.iba.ac.in

Indus World School of Business

15-A Knowledge Park II

Greater Noida

NCR - 201 310

Ph : 0120-3969600; Fax : 3969601

Email : admissions@iwsb.in

Website : www.iwsb.in

Institute for Financial Management and Research

5655, Central Express Way,

Sector - 24, Sri City,

Chengambakkam Village, Chittoor

Andhra Pradesh - 517541

Ph : 044-28279208, 875455436; Fax : 28279208

Email : pgdm@ifmr.ac.in

Website : www.ifmr.ac.in

XAT Associate Members

Institute for Technology and Management

ITM Campus, Plot no. 25 & 26

Institutional Area

Sector 4, Kharghar (E)

Navi Mumbai - 410 210

Ph : 022-61294024, 9321412008; Fax : 27814752

Email : jayshelar@itm.edu

Website : www.itm.edu

Institute of Business Studies and Research

IBSAR Campus,

Thapar Complex, Plot No. 51,

Sector 15, CBD Belapur

Navi Mumbai - 400 614

Ph : 022-27560531 / 32 / 33; Fax :

Email : info@ibsar.ac.in

Website : www.ibsar.ac.in

Institute of Health Management Research

1, Prabhu Dayal Marg

Sanganer Airport

Jaipur - 302 011

Ph : 0141-3924700; Fax : 3924738

Email : admissionsjpr@iihmr.org

Website : www.iihmr.org

Institute of Management & Information Science (IMIS)

Vivekananda Marg,

Bhubaneswar - 751 002

Ph : 0674-2431953, 2433762; Fax : 2433932

Email : imis@imis.ac.in

Website : www.imis.ac.in

IMS-Noida

A-8 B/IMS Campus

Sector 62

Noida - 201 303

Ph : 0120-4799800-2; Fax : 4798808

Email : deanadmission@imsnoida.com

Website : www.imsnoida.in

Institute of Management Technology (Dubai)

Dubai International Academic City

P.O. Box 345006

Dubai - UAE -

Ph : -971 4 4227244 114/152/ 3754539; Fax : 0

Email : admissions@imtdubai.ac.ae

Website : www.imtdubai.ac.ae

Institute of Management Technology (Hyderabad)

Survey No. 38,

Cherlaguda Village

Shamshabad Mandal, Ranga Reddy District

Hyderabad -

Ph : 040-30461662; Fax : 30461655

Email : admissions@imthyderabad.edu.in

Website : www.imthyderabad.edu.in

Institute of Management Technology (Nagpur)

35 KM Milestone,

Katol Road

Nagpur - 441 502

Ph : 0712-2805000; Fax : 2805000

Email : admissions@imtnag.ac.in

Website : www.imtnagpur.ac.in

Institute of Management Technology (Ghaziabad)

Raj Nagar, Hapur Road

P.O No. 137

Ghaziabad - 201 001

Ph : 0120-3002200, 9818116551, 9810214551;

Fax : 2827895

Email : admissions@imt.edu

Website : www.imt.edu

Institute of Rural Management Anand

P O No. 60

Anand

Gujarat - 388001

Ph : 2692-221919, 221657; Fax : 260188

Email : contact@irma.ac.in

Website : www.irma.ac.in

XAT Associate Members

Institute of Science & Management

Department of Management Studies

ISM Campus

Pundag

Ranchi - 834 004

Ph : 0651-2242060; Fax : 2240630

Email : rch_iism@sancharnet.in

Website : www.iismr.org

International Academy of Management & Entrepreneurship (IAME)

152/2 Nisarga Campus

Behind The Art of Living, Udayapura Post,

Kanakapura Main Road, Bangalore - 560 082

Ph : 080-32477261; Fax :

Email : admissions@iame.org.in

Website : www.iame.org.in

International Institute of Business Studies

No 70, 2nd Main, 3rd Cross

Kanaka Nagar

Nagawara

Bangalore - 560 032

Ph : 080-23657284; Fax : 23657120

Email : info@iibsonline.com

Website : www.iibsonline.com

International School of Business & Media

S. No. 44/1. 44/1/2

Nande Village, Pashan Sus Road

Taluka Mulshi

Pune - 412 115

Ph : 020-66754651, 66754664; Fax : 66754678

Email : admissions@isbm.ac.in

Website : www.isbm.ac.in

International School of Management Excellence

SY.No. 88, Chembanahalli

Near Dommasandra Circle

Sarjapur Road

Bangalore - 562125

Ph : 080-8880612345, 9741711148; Fax : 28416767

Email : admissions@isme.in

Website : www.isme.in

Invertis Institute of Management Studies

Invertis Village

Bareilly-Lucknow National Highway 24

Bareilly - 243 123

Ph : 0581-2460442, 2460443; Fax : 2460454

Email : info@invertis.org

Website : www.invertis.org

ISBR Business School

107, Electronic City - Phase I

Behind BSNL Telephone Exchange

Hosur Road, Electronics city

Bangalore - 560 100

Ph : 080-9341733331, 9845100510; Fax : 41668111

Email : info@isbr.in

Website : www.isbr.in

Jagan Institute of Management Studies

3, Institutional Area

Sector - 5

Rohini

New Delhi - 110085

Ph : 011- 45184000/45; Fax : 45184032

Email : jims@vsnl.com

Website : www.jimsindia.org

Jagran Institute of Communication and Management

DPS Campus

Near Neelbad Crossing

Bhadbhada Road

Bhopal - 462 044

Ph : 0755-2696969, 2696641; Fax : 2696640

Email : admininfo@jicm.edu.in

Website : www.jicm.edu.in

Jaipuria Institute of Management

Dakachaya

Indore Dewas highway

Nr. Shipra Naka

Indore - 453 771

Ph : 0731-3069300; Fax : 3069325

Email : indore@jaipuria.ac.in

Website : www.jaipuria.ac.in

XAT Associate Members

Jaipuria Institute of Management

Vineet Khand

Gomtinagar

Lucknow - 226 010

Ph : 0522-2394296, 2394297; Fax : 2394295

Email : lucknow@jaipuria.ac.in

Website : www.jaipuria.ac.in

Jaipuria Institute of Management

A-32A

Sector 62

Noida - 201 309

Ph : 0120-4638300; Fax : 2403378

Email : noida@jaipuria.ac.in

Website : www.jaipuria.ac.in

Jaipuria Institute of Management

1 Bambala Institutional Area

Institutional Area

Sanganer

Jaipur - 302 033

Ph : 0141-4771330; Fax : 2771334

Email : jaipur@jaipuria.ac.in

Website : www.jaipuria.ac.in

JK Lakshmi Pat University

Laliya Ka Vas

P.O. Mahapura

Ajmer Road

Jaipur - 302 026

Ph : 0141-7107501, 7107520; Fax : 7107516

Email : vc@jklu.edu.in

Website : www.jklu.edu.in

JRE Group of Institutions

JRE School of Management

Plot No. 5,6,7 & 8

Knowledge Park - 4

Greater Noida - 201 308

Ph : 0120-4712764; Fax : 1204712712

Email : admission@jre.edu.in

Website : www.jre.edu.in

Kaziranga University

Koraikhowa

NH-37

Jorhat

Assam - 785006

Ph : 376-23055002/003; Fax : 2351318

Email : info@kazirangauniversity.in

Website : www.kazirangauniversity.in

Kejriwal Institute of Management & Development Studies

Pindrakom

Tetari, Namkum

Ranchi - 834 010

Ph : 0651-2941074, 2261283; Fax : 2261991

Email : diwakarpandey21@gmail.com

Website : www.kimds.in/www.kimds.co.in

Kirloskar Institute of Advanced Management Studies

Yantrapur

Harihar - 577 601

Ph : 08192-241269, 241483, 241486; Fax : 241270

Email : admissions@kiams.ac.in

Website : www.kiams.ac.in

K J Somaiya Institute of Management Studies & Research

Vidyanagar

Vidyavihar(E)

Mumbai - 400 077

Ph : 022-67283000, 67283050; Fax : 21027219

Email : meera@somaiya.edu

Website : http://simsr.somaiya.edu

Kohinoor Business School, Khandala

Kohinoor Global Campus,

Sub Division B

Old Pune-Mumbai Highway

Khandala - 410 301

Ph : 02114-269018, 269019; Fax : 269224

Email : kbs@kohinoor.ac.in, bigyan.verma@kohinoor.ac.in

Website : www.kohinoor.ac.in

XAT Associate Members

Krupajal Business School

Prasanti Vihar

Pubasasan

Kaushalya Ganga

Bhubaneswar - 751 002

Ph : 0674-2375303, 8260778006; Fax : 2465701

Email : admissions@krupajalbschool.org

Website : www.krupajalbschool.org

Lovely Professional University

Jalandhar-Delhi G T Road

(N H -1)

Phagwara - 144 411

Ph : 01824-404404, 510274; Fax : 509425

Email : admissions@lpu.co.in

Website : www.lpu.in

Management Education & Research Institute

53 - 54, Institutional Area

Opp. D Block

Janakpuri

New Delhi - 110 058

Ph : 011-28522201 - 04; Fax : 28522204

Email : meribs@meri.edu.in

Website : www.meri.edu.in

Mangalvedhekar Institute of Management (MIM)

156 B - Railway Lines

Duffrin Chowk

Solapur - 413 001

Ph : 0217-2317964; Fax : 2310029

Email : solapur00@gmail.com

Website : www.mangalvedhekar.org

Manipal University Jaipur

Vatika InfoTech City

Near GVK Toll Plaza, Jaipur-Ajmer Expressway

Post Thikaria

Jaipur - 302 026

Ph : 0141-4001536; Fax : 4001536

Email : registrar@jaipur.manipal.edu

Website : www.jaipur.manipal.edu

Marian Institute of Health Care Management

Mayfair', Dada Vaidya Road

Opp - Mushthifund High School

Panaji - 403 001

Ph : 0832-2230021/2220496, 2230021; Fax :

Email : marianinstitute@dataone.in

Website : www.marianinstitute.in

Master School of Management

DS-1 & Pocket - D

Lohia Nagar,

Hapur Road

Meerut - 250005

Ph : 0121-2408868/67; Fax : 2661590

Email : sudhirsharma@msmindia.org

Website : www.msmindia.org

MATS Institute of Management and Entrepreneurship

319, 17th Cross,

25th Main

JP Nagar 6th Phase

Bangalore - 560 078

Ph : 080-43430400, 26532728; Fax : 26532730

Email : matsacademy@vsnl.net

Website : www.mats.ac.in

MISB BOCCONI

9th Floor,

Hiranandani Knowledge Park

Powai

Mumbai - 400076

Ph : 022 - 40867000

Email : info@misbbocconi.com

Website : www.misbbocconi.com

MIT Pune's, MIT School of Telecom Management

14 B, South Block,

MIT College Campus, S.No.124, Ex Servicemen Colony

Off Paud Road, Kothrud

Pune - 411 038

Ph : 020-25452585, 30273446; Fax : 25452585

Email : malhar@mitsot.com

Website : www.mitsot.com

XAT Associate Members

MIT School of Business

S.NO.123, "SARASWATI VISHWA BUILDING" B Wing Saraswati
Vishwa MIT Campus
Paud Road, Kothrud
Pune - 411 038

Ph : 020-30273601 - 2; Fax : 25457748

Email : learning@mitsob.net

Website : www.mitsob.net

M S Ramaiah Institute of Management

Gate No.4, Behind M S Ramaiah Applied University
New Bel Road, M S Ramaiah Nagar
MSRIT Post
Bangalore - 560 054

Ph : 080-23608769, 23606640/41/42; Fax : 23601947

Email : admissions@msrim.org

Website : www.msrim.org

Mudra Institute of Communications, Ahmedabad (MICA)

Shela
Ahmedabad - 380 058

Ph : 02717-308250, 237946; Fax : 308349

Email : admissions@micamail.in

Website : www.mica.ac.in

MVRR Institute of Business Management

Seshadri Rao Knowledge Village
Gudlavalleru
Krishna - 521 356

Ph : 08674-274639; Fax : 274539

Email : mvribm@gmail.com

Website : www.mvribmgudlavalleru.ac.in

Myra School of Business

Opp.Power Grid
Near Infosys
Yelwal

Mysore - 571130

Ph : 0821-2404511-15, 9686173333, 9901583333; Fax :

Email : info@myra.ac.in

Website : www.myra.ac.in

NIIT University

Neemrana, NH-8
Delhi Jaipur Highway
Alwar District
Rajasthan - 301705

Ph : 01494-302400; Fax : 302564

Email : admissions@niituniversity.in

Website : www.niituniversity.in

National Institute of Securities Markets

NISM Bhavan, Plot No . 82
Sector 17, Vashi
Navi Mumbai
Navi Mumbai - 400703

Ph : 022-66735100, 66735101/2/3/4/5; Fax : 66735110

Email : admissions@nism.ac.in

Website : www.nism.ac.in

National School of Business

33, 22nd Main
1st Cross, Phase II
J P Nagar
Bangalore - 560 078

Ph : 080-30251440, 30251441; Fax : 30251449

Email : director@nsbindia.org

Website : www.nsbindia.org

New Delhi Institute of Management

60,50 (B & C) Tughlakabad Institutional Area
New Delhi - 110 062

Ph : 011-40111000, 29956566/68/69; Fax : 29965136

Email : director@ndimdelhi.org

Website : www.@ndimdelhi.org

O.P. Jindal Global University

Sonipat Narela Road, Sonipat,
Haryana-131001

Ph : 08396907432

Email : gsehgal@jgu.edu.in

Website : www.jgu.edu.in

XAT Associate Members

Praxis Business School

Bakrahat Road

P.O Rasapunja, 24 parganas (south)

Next to Academia International School

Kolkata - 700 104

Ph : 033-24980553, 24980554; Fax :

Email : harish@praxis.ac.in

Website : www.praxis.ac.in

Prin. L.N. Welingkar Institute of Management Development & Research

Lakhamsi Napoo Road

Near R A Podar College, Matunga (Central Rly)

Mumbai - 400 019

Ph : 022-24198300, 24198400; Fax : 24105585

Email : admissions@welingkar.org

Website : www.welingkar.org

Pune Institute of Business Management

Gut No 605/1, Lavasa Road

Pirangut, Tal - Mulashi,

Paud

Pune - 411 042

Ph : 020-67903100; Fax : 67903122

Email : admin@pibm.in

Website : www.pibm.in

Raffles University Japanese Zone

NH-8, Neemrana -301705

Rajasthan

Ph: 1494 675555; Fax :

Email: sanjeev.kumar@rafflesuniversity.edu.in

Website: www.rafflesuniversity.edu.in

Ravenshaw Management Centre

Ravenshaw University

College Square

Cuttack - 753 003

Ph : 0671-2613538; Fax : 2610304

Email : placementcell@ravenshawmanagementcentre.com

Website : www.ravenshawuniversity.ac.in

Regional College of Management Autonomous

Chakadola Vihar

Chandrasekharpur

Bhubaneswar - 751 023

Ph : 0674-2301595, 2300455, 0; Fax : 2300421

Email : director@rcm.ac.in

Website : www.rcm.ac.in

Regional College of Management Bangalore

Survey No-34/4,34/5

Mudugurki, Devanahalli

Bangalore-562164

Ph : 9591491919/9538902136

Email : director@rcmb.in

Website : www.rcmb.in

RICS School of Built Environment,Amity University

Block-F2,5TH Floor

Amity university

sector-125

Noida - 201313

Ph : 0120-6673000; Fax : 6673050

Email : ricssbe@rics.org

Website : www.ricssbe@rics.org

Sharda University

Plot No.32,34

Knowledge Park-III

Greater Noida - 201306

Ph : 120-4622999, 3121001/2; Fax :

Email : admissiondirector@sharda.ac.in

Website : www.sharda.ac.in

Shanti Business School

Opp VRAJ Gardens

Off S.P.Ring Road

Shela

Ahmedabad - 380058

Ph : 79-9909700000, 9099079843; Fax :

Email : info@shantibschool.edu.in

Website : www.shantibschool.edu.in

XAT Associate Members

S P Jain Institute of Management & Research

Bhavan's Campus, Munshi Nagar

Dadabhai Road

Mumbai - 400 058

Ph : 022-61454200, 26230396, 61454251; Fax : 26237042

Email : binduk@spjimr.org

Website : www.spjimr.org

School of Management

Presidency University

Dibbur, Itgalpura, Rajanukunte

Bangalore - 560089

Ph : 080-29728711

Email : deansom@presidencyuniversity.in

Website : www.presidencyuniversity.in

School of Management Sciences

Khushipur

P.O. Bachhaon

Varanasi - 221 011

Ph : 0542-2271771/72, 3259266; Fax : 2271773

Email : admissionsms@rediffmail.com

Website : www.smsvaranasi.com

School of Management, KIIT University

Krishna Campus - 7

P O KIIT

Bhubaneswar - 751 024

Ph : 0674-2725007/2375711, 2375713; Fax : 2725007

Email : admission@ksom.ac.in

Website : www.ksom.ac.in

School of Petroleum Management

Pandit Deendayal Petroleum University

Raisan Village

District-Gandhinagar

Gujarat-382007

Ph: 079 23275119/09; Fax : 23275030

Email : admissions@spm.pdpu.ac.in

Website : http://www.spm.pdpu.ac.in/index.asp

SCMS Cochin School of Business

SCMS Campus

Prathap Nagar

Muttom, Aluva

Cochin - 683106

Ph : 0484-2623803, 2623804; Fax : 2623855

Email : scms@scmsgroup.org

Website : www.scms.edu.in

Shiva Institute of Management Studies

364-365, Pandav Nagar Industrial Area

Near Rezapur Railway Crossing, NH 24

Ghaziabad - 201 002

Ph : 0120-2703521/2702412; Fax : 2700193

Email : shiva_ims@yahoo.co.in

Website : www.shivaims.edu.in

Shri Dharmasthala Manjunatheshwara Institute for Management Development

No. 1, Chamundi Hill Road,

Siddharthanagar

Mysore - 570 011

Ph : 0821-2429722, 2429161; Fax : 2425557

Email : admission@sdmimd.ac.in

Website : www.sdmimd.ac.in

SIET Institute of Management

No.306, 1st Cross Saphthagiri Layout

Mutharayana Nagar

Mysore Road

Bangalore - 560 059

Ph : 080-2848-4828; Fax :

Email : info@simb.in/admissions@simb.in

Website : www.bsim.in

Siva Sivani Institute of Management

NH - 7, Kompally

Secunderabad - 500 014

Ph : 040-27165450-54; Fax : 27165452

Email : info@ssim.ac.in

Website : www.ssim.ac.in

XAT Associate Members

Sri Shrada Institute of Indian Management Research

Plot No. 7 Institutional Area

Phase II

Vasant Kunj

New Delhi - 110 070

Ph : 011-26124091; Fax : 26124092

Email : srisiim2010@gmail.com

Website : www.srisiim.org

Sri Sri University

2nd floor, Rose Dale

139, District Commercial Centre

Chandrasekharpur

Bhubaneswar - 751 016

Ph : 0674-2744275, 7873001001; Fax :

Email : admissions@srisriuniversity.edu.in

Website : www.srisriuniversity.edu.in

Sri Sri University

Ward No.3, Godisahi

Cuttack - 754006

Ph: 7894424561/7894424563

Email: admissions@srisriuniversity.edu.in

Website: www.srisriuniversity.edu.in

Suryadatta Institutes of Management (SIMMC / SIBMT) Pune

S. No. 342, Chandni Chowk- Pashan Road

Patil nagar

Bavdhan (BK)

Pune - 411 021

Ph : 020-67901300, 9881490036 ; Fax : 67901333

Email : support@suryadatta.org/admission@suryadatta.edu.in

Website : www.suryadatta.org

T A Pai Management Institute

Post Bag No 9

Manipal

Udupi Dist - 576 104

Ph : 0820-2701010, 2701070; Fax : 2570699

Email : admissions2014@tapmi.edu.in

Website : www.tapmi.edu.in

Taxila Business School

AB - 559 Kings Road

Nirman Nagar

Jaipur - 302 020

Ph : 0141-65000 00-01; Fax : 4020772

Email : info@taxila.in

Website : www.taxila.in

The National Management School

Alpha City, Beta Block (6th Floor)

25 Rajiv Gandhi Salai (OMR)

Navalur

Chennai - 603 103

Ph : 044-47450000; Fax : 47450099

Email : admissions@nms.edu.in

Website : www.nms.edu.in

Training & Advanced Studies in Management and Communications Ltd (TASMAC)

TASMAC House

TASMAC Road, Viman Nagar

Pune - 411 014

Ph : 020-65003871/72, 26632456; Fax : 26632362

Email : giridua@tasmac.ac.in

Website : www.tasmac.ac.in/wales

United World School of Business

Infinity Benchmark

10th Floor, Salt Lake

Secor V

Kolkata - 700 091

Ph : 033-4004 5000/5884/5885; Fax : 40045883

Email : admissions@unitedworld.in

Website : www.unitedworld.in

Vanguard Business School

3/A, Hyland Industrial Estate

Gareba Vipalya

Bommanahalli, Hosur Main Road

Bangalore - 560 068

Ph : 080-49030111; Fax :

Email : manali@vanguardbschool.com

Website : www.vanguardbschool.com

XAT Associate Members

VIT Business School

VIT University

Vellore - 632 014

Ph : 0416-2204600, 2204800; Fax : 2245544

Email : pgadmission@vit.ac.in,ejames@vit.ac.in

Website : www.vit.ac.in

Woxsen School of Business

Plot No.1267, 2nd Floor

Gateway Jubilee, Road no.36

Jubilee Hills,

Hyderabad - 500033

Ph : 040-44448888

Website : www.woxsen.edu.in

Vignana Jyothi Institute of Management

Vignana Jyothi Nagar

Bachupally

Via Kukatpally

Hyderabad - 500090

Ph : 40-23044951/2, 23044902; Fax :

Email : admissions@vjim.edu.in

Website : http://vjim.edu.in

Vivekananda Global University

Sec-36,NRI Road

Sisyawas, Jagatpura

Jaipur - 303012

Ph: 0141 4077999; Fax: 4077900

Email: info@vgu.ac.in,dms@vgu.ac.in

Website: www.vgu.ac.in

Vivekananda Institute of Professional Studies - Technical Campus

Delhi School of Business

VIPS-TC, AU Block, Outer Ring Road, Pitampura

New Delhi - 110088

Ph : 011-27343401, 65020149; Fax : 27343404

Email : contact@dsb.edu.in

Website : www.dsb.edu.in

WLC College India

C 56 A/26, Sector - 62

Institutional Area

Near HDFC Bank

Noida - 201 307

Ph : 0120-4629907; Fax : 4219435

Email : mail@wiganindia.org

Website : www.wlccollege.org

SECTION D - Applicant through GMAT


Candidates may choose to apply through GMAT score obtained during **December 01, 2014 and December 20, 2016** for following XLRI programmes.

- * Indian candidates can only apply for General Management Programme through GMAT score.
- * NRI and Foreign candidates in addition to the above programmes may also apply for Business Management and Human Resource Management programmes using GMAT score.


Steps to Register for XLRI programmes

- 1 Login**
Visit: [acad.xlri.ac.in/gmat admission](http://acad.xlri.ac.in/gmat_admission) and fill - GMAT ID, GMAT Score and GMAT Date




- 2 Personal**
Fill personal detail, address, email id and select the interview city

- 3 Education**
Fill educational detail starting from Xth onwards

- 4 Work Experience**
Provide the work experience starting from the latest job. Candidates applying to GMP must have a minimum five years of work experience as on **March 31, 2017**

- 5 Preview**
Check the page of your inputs and edit if required. Once submitted candidate will get GMT ID and password.

- 6 Select Programme(s)**
Programmes offered are BM, HRM, GMP. Please note that Indian candidates are only eligible for GMP.

- 7 Payment**
The fee for GMAT candidates is :
NRI: Rs. 5,000/- irrespective to any number of programmes
Indian: Rs. 2,500/- irrespective to any number of programmes

- 8 Mode of Payment**
Mode 1
Online Payment Gateway:
Through VISA/Master - Credit & Debit Cards (American Express Card is inadmissible)
IDBI Net banking (this option is available only for **IDBI account** holder)

Mode 2
Demand Draft:
Candidate should get a demand draft made in favour of **"XLRI Jamshedpur A/c XAT"** payable at Jamshedpur.

- 9 Upload Photograph**
Candidate is required to upload his/her scanned **digital photograph** in jpg format only.

- 10 Print Confirmation Page**
Print confirmation page for your reference in future for all correspondence with Admissions Office, quote your GMT ID.

Payment made through Demand Draft should send the Demand Draft along with the confirmation page to
The Chairperson, Admissions, XLRI, Circuit House Area (East), Jamshedpur 831 001
within 15 days from the date of issuance of the Draft.

SECTION E - XAT Model Questions

This model only indicates general pattern of questions that may be asked in XAT 2017. These are only indicative in nature and the questions in the Test may or may not be on the same lines. The test may have multiple sections, to evaluate candidate's quantitative, qualitative, verbal, data interpretive and decision making abilities. Wrong questions may carry negative marks.

Analyse the following passage and provide appropriate answers for the questions 1 through 4 that follow.

An example of scientist who could measure without instruments is Enrico Fermi (1901-1954), a physicist who won the Nobel Prize in physics in 1938. He had a well-developed knack for intuitive, even casual-sounding measurements. One renowned example of his measurement skills was demonstrated at the first detonation of the atom bomb, the Trinity Test site, on July 16, 1945, where he was one of the atomic scientists observing the blast from base camp. While final adjustments were being made to instruments used to measure the yield of the blast, Fermi was making confetti out of a page of notebook paper. As the wind from the initial blast wave began to blow through the camp, he slowly dribbled the confetti into the air, observing how far back it was scattered by the blast (taking the farthest scattered pieces as being the peak of the pressure wave). Fermi concluded that the yield must be greater than 10 Kilotons. This would have been news, since other initial observers of the blast did not know that lower limit. After much analysis of the instrument readings, the final yield estimate was determined to be 18.6 Kilotons. Like Eratosthenes, Fermi was aware of a rule relating one simple observation-the scattering of confetti in the wind – to a quantity he wanted measure.

The value of quick estimates was something Fermi was familiar with throughout his career. He was famous for teaching his students skills at approximation of fanciful-sounding quantities that, at first glance, they might presume they knew nothing about. The best-known example of such a “Fermi question” was Fermi asking his students to estimate the number of piano tuners in Chicago, when no one knows the answer. His students-science and engineering majors-would begin by saying that they could not possibly know anything about such a quantity. Of course, some solutions would be to simply do a count of every piano tuner perhaps by looking up advertisements, checking with a licensing agency of some sort, and so on. But Fermi was trying to teach his students how to solve problems where the ability to confirm the results

would not be so easy. He wanted them to figure out that they knew something about the quantity in question.

1. *Suppose you apply the same logic as Fermi applied to confetti, which of the following statements would be the most appropriate?*
 - (a) You can calculate the minimum pressure inside the cooker by calculating the maximum distance travelled by any of its parts after it explodes.
 - (b) You can calculate the average potency of a fire cracker by calculating the distance covered by one its bigger fragments.
 - (c) You can easily find out the average potency of an earthquake by measuring the length of a crack it makes on the surface of the earth.
 - (d) You can calculate the exact volume of water stored in a tank by measuring the distance covered by the stream of water coming out of the tap fixed on the lower corner of the tank.
 - (e) All of the above conclusions can be drawn.
2. *Quick estimate, as per Fermi, is most useful in:*
 - (a) In finding an approximate that is more useful than existing values.
 - (b) In finding out the exact minimum value of an estimate
 - (c) In finding out the exact maximum value of an estimate
 - (d) In finding out the range of values of an estimate
 - (e) In finding out the average value of an estimate
3. *Given below are some statements that attempt to capture the central idea of the passage:*
 - (a) It is useful to estimate; even when the exact answer is known.
 - (b) It is possible to estimate any physical quantity.
 - (c) It is possible to estimate the number of units of a newly launched car that can be sold in a city.
 - (d) Fermi was a genius.

Which of the following statement(s) best captures the central idea?

- (a) 1,2 and 4
- (b) 2,3 and 4
- (c) 2 and 3
- (d) 2 only
- (e) 1,2 and 3

4. Read the statements given below:

- (a) Atomic bomb detonation was a result of Fermi's Nobel Prize contribution
- (b) Fermi's students respected him as a scientist
- (c) Yield of atomic bomb can only be measured in Kilotons

Which of the following statement(s) can be inferred from the passage?

- (a) 1,2
- (b) 2,3
- (c) 1,3
- (d) 2 only
- (e) None of the three statements is correct

Analyse the following passage and answer the questions 5-6

The new experimentalists have shown how experimental results can be substantiated and experimental effects produced by an array of strategies involving practical interventions, cross-checking and error control, and elimination in a way that can be, and typically is, independent of high-level theory. As a consequence of this, they are able to give an account of progress in science that construes it as the accumulation of experimental knowledge. Adopting the idea that the best theories are those that survive the severest tests, and understanding a severe experimental test of a claim as one that the claim is likely to fail if it is false, the new experimentalists can show how experiment can bear on the comparison of radically different theories, and also how experiment can serve to trigger scientific revolutions.

5. The main contribution of the new experimentalists has been to

- (a) show the advantages of having experimentalists in development of theories.
- (b) distinguish between experimentally valid theories and speculative theories.
- (c) illustrate the advantages and disadvantages of using sound experimental methods.
- (d) claim how experimental knowledge is always better than speculative theories.
- (e) illustrate how scientific knowledge is accumulation of valid experimental results.

6. Which one of the following would be a direct outcome of the ideas in the passage?

- (a) All those who saw apple falling after Issac Newton are engaging in severe test of the theory of gravity.
- (b) Religious explanations of formation of universe should be included in scientific knowledge.
- (c) The theory that Earth is the center of the universe would be a part of scientific knowledge because it has not been subjected to severe tests.
- (d) Roentgen's discovery of X-Rays was serendipitous and hence has a claim to being included in experimental scientific knowledge.
- (e) The structure of Benzene molecule is speculative but should still be included in scientific knowledge because this is no alternative explanation.

7. A candidate in the medical viva voce exam faced a tinge of intellectual _____ when asked to spell the _____ gland. The fact that he carried notes on his person would definitely be termed as _____ by faculty, but may be termed as _____ by more generous sections of students.

- (a) ambivalence, prostrate, amoral, immoral
- (b) ambiguity, prostrate, amoral, immoral
- (c) ambivalence, prostrate, immoral, amoral
- (d) ambivalence, prostate, immoral, amoral
- (e) ambiguity, prostrate, immoral, amoral

8. If a person makes the statement: "I never speak the truth."

The person can be said to be _____

- (a) speaking the truth
- (b) lying
- (c) lying as well as speaking the truth
- (d) making a logically contradictory statement
- (e) partially speaking the truth and partially lying

9. *Gourmet is to gourmand as*

- (a) aquatic is to aqueduct
- (b) foliage is to fodder
- (c) ecclesiastic is to earthy
- (d) election is to elector
- (e) epitaph is to epilogue

Read the following caselet and choose the best alternative (Questions 10 – 13):

The BIG and Colourful Company

You are running "BIG and Colourful (BnC)" company that sells books to customers through three retail formats:

- (a) You can buy books from bookstores,
- (b) You can buy books from supermarket,
- (c) You can order books over the Internet (Online).

Your manager has an interesting way of classifying expenses: some of the expenses are classified in terms of size: Big, small and Medium; and others are classified in terms of the colours Red, Yellow, Green and Violet. The company has a history of categorizing overall costs into initial costs and additional costs. Additional costs are equal to the sum of Big, Small and Medium expenses. There are two types of margins, contribution (sales minus initial costs) and profit (contribution minus additional costs). Given below is the data about sales and costs of BnC:

Sales		60000
Initial Costs		39000
Contribution (Sales-Initial costs)		21000
Additional Costs		
Big	9300	
Small	3000	
Medium	3500	
		15800
Profit (Contribution – Additional Cost)		5200

Each of the Big, Small and Medium cost is categorized by the manager into Red, Yellow, Green and Violet costs. Breakdown of the additional costs under these headings is shown in the table below:

Expenses	Total	Red	Yellow	Green	Violet
Big	9300	5100	1200	1400	1600
Small	3000		400	2000	600
Medium	3500	400	1500	1400	200
Total	15800	5500	3100	4800	2400

Red, Yellow, Green and Violet costs are allocated to different retail formats. These costs are apportioned in the ratio of number of units consumed by each retail format. The number of units consumed by each retail format is given in the table below:

Retail Format	Red	Yellow	Green	Violet
Online	200	50	50	50
Supermarket	65	20	21	21
Book Store	10	30	9	9
Total	275	100	80	80

10. Read the following statements:

Statement I. Online store accounted for 50% of the sales at BnC and the ratio of supermarket sales and book store sales is 1:2.

Statement II. Initial Cost is allocated in the ratio of sales.

If you want to calculate the profit/loss from the different retail formats, then

- (a) Statement I alone is sufficient to calculate the profit/loss.
- (b) Statement II alone is sufficient to calculate the profit/loss.
- (c) Both statements I and II are required to calculate the profit/loss.

- (d) Either of the two statements is sufficient to calculate the profit/loss.
- (e) Neither Statement I nor Statement II is sufficient to calculate the profit/loss.

Based on your answer to the above question, answer question nos. 11 – 13

11. What is the profit/loss from “online” sales?

- (a) 0
- (b) – 310
- (c) + 20
- (d) + 450
- (e) Cannot be determined from given information

12. Which retail format is least profit making for BnC?

- (a) Online
- (b) Supermarket
- (c) Book Store
- (d) All formats are loss making.
- (e) All formats are profit making.

13. Which retail format gives the highest profit for BnC?

- (a) Book Store
- (b) Supermarket
- (c) Online
- (d) All are equally profitable.
- (e) Cannot be determined from given information.

14. Read the sentences and choose the option that best arranges them in a logical order.

- (a) Some of these are tangible while others are not.
- (b) The micro factors look at brand building, product development, competition, pricing, decision making within organizations etc.

- (c) Another way to classify these factors is to distinguish which of them are macro in nature and which of them are micro.
- (d) The macro factors comprise government policies, state of the economy, changing demographics etc.
- (e) The factors influencing forecasts include social, technological, economic, political, religious, ethnic, governmental, and natural factors.

- (a) E-A-C-D-B
- (b) E-C-B-D-A
- (c) A-E-C-D-B
- (d) D-B-A-C-E
- (e) E-D-B-A-C

15. A salesman sells two kinds of trousers: cotton and woolen. A pair of cotton trousers is sold at 30% profit and a pair of woolen trousers is sold at 50% profit. The salesman has calculated that if he sells 100% more woolen trousers than cotton trousers, his overall profit will be 45%. However, he ends up selling 50% more cotton trousers than woolen trousers. What will be his overall profit?

- (a) 37.5%
- (b) 40%
- (c) 41%
- (d) 42.33%
- (e) None of the above.

16. Rajesh walks to and fro to a shopping mall. He spends 30 minutes shopping. If he walks at speed of 10km an hour, he returns to home at 19:00 hours. If he walks at 15 km an hour, he returns to home at 18.30 hours. How fast must he walk in order to return home at 18.15 hours?

- (a) 17 km/hour
- (b) 17.5km/hour
- (c) 18 km/hour
- (d) 19 km/hour
- (e) None of the above.

17. A shop sells two kinds of rolls – egg roll and mutton roll. Onion, tomato, carrot, chilli sauce and tomato sauce are the additional ingredients. You can have any combination of additional ingredients, or have standard rolls without any additional ingredients subject to the following constraints:

- (a) You can have tomato sauce if you have an egg roll, but not if you have a mutton roll.
- (b) If you have onion or tomato or both you can have chilli sauce, but not otherwise.

How many different rolls can be ordered according to these rules?

- (a) 21 (b) 33 (c) 40
(d) 42 (e) None of the above.

18. Let a and b be the roots of the quadratic equation $x^2 + 3x - 1 = 0$. If $P_n = an + bn$ for $n \geq 0$, Then, for $n \geq 2$, $P_n =$

- (a) $-3P_{n-1} + P_{n-2}$ (b) $3P_{n-1} - P_{n-2}$
(c) $-P_{n-1} + 3P_{n-2}$ (d) $P_{n-1} + 3P_{n-2}$
(e) None of the above

19. A rural child specialist has to determine the weight of five children of different ages. He knows from his past experience that each of the children would weigh less than 30 Kg and each of them would have different weights. Unfortunately, the scale available in the village can measure weight only over 30 Kg. The doctor decides to weigh the children in pairs. However his new assistant weighed the children without noting down the names. The weights were :35,36,37,39,40,41,42,45,46 and 47 Kg. The weight of the lightest child is:

- (a) 15 Kg (b) 16 Kg (c) 17 Kg
(d) 18 Kg (e) 20 Kg

20. An automobile company's annual sales of its small cars depend on the state of the economy as well as on whether the company uses some high profile individual as its brand ambassador in advertisements of its product. The state of the economy is "good", "okay" and "bad" with probabilities 0.3, 0.4 and 0.3 respectively. The company may choose a high profile individual as its brand ambassador in TV ads or may go for the TV ads without a high profile brand ambassador.

If the company fixes price at Rs. 3.5 lakh, the annual sales of its small cars for different states of the economy and for different kinds of TV ads are summarized in table 1. The figures in the first row are annual sales of the small cars when the company uses a high profile individual as its brand ambassador in its TV ads and the

ones in the second row are that when the company does not use any brand ambassador in its TV ads, for different states of the economy.

	"Good"	"Okay"	"Bad"
With brand ambassador	100000	80000	50000
Without brand ambassador	80000	50000	30000

Without knowing what exactly will be the state of the economy in the coming one year, the company will either have to sign a TV ad contract with some high profile individual, who will be the company's brand ambassador for its small car for the next one year, or go for a TV ad without featuring any high profile individual. It incurs a cost of Rs. 3.45 lakh (excluding the payment to the brand ambassador) to put a car on the road.

When the company's profit is uncertain, the company makes decisions on basis of its expected profit. If the company can earn a profit X_i with probability p_i (the probability depends on the state of economy), then the expected profit of the company is $\sum X_i P_i$

21. The maximum that the company can afford to pay its brand ambassador is

- (a) Rs. 10.0 crore (b) Rs. 10.6 crore
(c) Rs. 10.8 crore (d) Rs. 12.0 crore
(e) Rs. 16.4 crore

22. Mr Khan, a popular film actor, agreed to sign the contract to become the company's brand ambassador for Rs. 9 crore. The cost to the company of putting a car on the road also got escalated. The maximum escalation in cost of putting a car on the road, for which the company can afford to sign the contract with Mr. Khan is

- (a) Rs. 900 (b) Rs. 967 (c) Rs. 1250
(d) Rs. 1267 (e) Rs. 1333

23. Mr. Khan, a popular film actor, agreed to sign the contract to become the company's brand ambassador for Rs. 9 crore. The cost to the company of putting a car on the road also got escalated by Rs. 1000. If the company signs the contract with Mr. Khan, its profit will

- (a) increase by Rs. 40 lakh
(b) increase by Rs. 60 lakh

- (c) decrease by Rs. 20 lakh
- (d) decrease by Rs. 40 lakh
- (e) decrease by Rs. 50 lakh

24. The scheduling officer for a local police department is trying to schedule additional patrol units in each of two neighbourhoods – southern and northern. She knows that on any given day, the probabilities of major crimes and minor crimes being committed in the northern neighbourhood were 0.418 and 0.612, respectively, and that the corresponding probabilities in the southern neighbourhood were 0.355 and 0.520. Assuming that all crime occur independent of each other and likewise that crime in the two neighbourhoods are independent of each other, what is the probability that no crime of either type is committed in either neighbourhood on any given day?

- (a) 0.069 (b) 0.225 (c) 0.690
- (d) 0.775 (e) None of the above

Answer Questions 25 and 26 from the data given below:

25. Arun has to go to the country of ten to work on a series of tasks for which he must get a permit from the Government of Ten. Once the permit is issued, Arun can enter the country within ten days of the date of issuance of the permit. Once Arun enters Ten, he can stay for a maximum of ten days. Each of the tasks has a priority, and takes a certain number of days to complete. Arun cannot work on more than one task at a time. The following table gives the details of the priority and the number of days required for each task.

Task	Priority	Number of Days Required
T ₁	1	3
T ₂	2	5
T ₃	5	3
T ₄	3	4
T ₅	4	2

Arun's first priority is to complete as many tasks as

possible, and then try to complete the higher priority tasks. His last priority is to go back as soon as possible. The tasks that Arun should try to complete are:

- (a) T₁ and T₂ (b) T₁, T₂ and T₅
- (c) T₁, T₄ and T₅ (d) T₁, T₂ and T₄
- (e) T₁, T₃ and T₄

26. However, Arun's manager has told him to do some background research on the tasks before leaving for Ten. At the same time, there is no guarantee that the Government of Ten will give the permit to Arun. Background research involves substantial costs, and therefore Arun has decided that he will not start his background research without getting the permit.

The following table gives the details of the priority, the number of days required for each task and the number of days required for background research on each task.

Arun's first priority is to complete as many tasks as possible, and then try to complete the higher priority tasks. His last priority is to go back as soon as possible within ten days.

The tasks that Arun should try to complete are:

- (a) T₁, T₂ and T₃ (b) T₁, T₂ and T₅
- (c) T₁, T₂ and T₄ (d) T₁, T₃ and T₄
- (e) T₁, T₄ and T₅

General Awareness

Task	Priority	Number of Days Required	No. of Days Required for Background Research
T1	1	3	3
T2	2	5	5
T3	5	3	2
T4	3	4	2
T5	4	2	3

This section will not be used for determining cut off for interview and percentile but will be included for the final selection of XLRI admission. Other Associate Institute may also decide to use it at the time of interview and final selection.

- Which of the followings are millennium development goals?
 - Poverty eradication, reducing child mortality, reducing trade barriers, combating AIDS
 - Poverty Reduction, environment sustainability, universal primary education, equal employment.
 - Reduce unemployment; promote diversity, combating malaria, improving maternal health
 - Globalization, reduction in poverty, combating AIDS, universal primary education
 - Poverty eradication, improving maternal health, universal primary education, combating AIDS
- Which of the following was not the reason for recent slide of Indian rupee?
 - Huge trade deficit
 - Low growth and High Inflation
 - Low Capital Inflow

- Burgeoning current account deficit
 - High unemployment rate
- Given below are some well-known awards and their respective fields. Choose the correct combination:
 - Palme d'Or–Television; Pulitzer–Advertising; Grammy–Music; Booker–Literature
 - Pulitzer–Advertising; Grammy–Music; Cannes Lions-Advertising; Booker–Literature
 - Grammy–Music; Booker–Journalism; Emmy–Television; Palme d'Or–Movies
 - Cannes Lions–Movie, Grammy–Music, Pulitzer–Journalism, Emmy–Television
 - Palme d'Or–Movie; Pulitzer–Journalism; Cannes Lions-Advertising, Booker–Literature

4. Read the following statements carefully:

- Excise duty is a tax on manufacture or production of goods and services
- Not all kinds of excise duty is collected by the Central Government in India
- Excise duty is an indirect tax

Which of the statements given above are correct?

- Statements I and II
- Statements II and III
- Statement I and III
- All of the above
- None of the above

IMPORTANT DATES

- 1** **Online XAT Registration**
August 17 - Novemebr 30, 2016
(without late fee) &
Dec 01 - Dec11 (with the late fee)

- 2** **XAT Confirmation page to be received by XAT Office only for Draft payment**
Last date December 15, 2016
(Only those who are paying through demand draft need to send the confirmation page along with the DD, candidates paying through online and cash need not send the confirmation page to XLRI or XAT office)

- 3** **XAT 2017 Admit card**
Could be downloaded during
December 20, 2016 onwards

- 4** **XAT 2017 to be held on**
Sunday, January 08, 2017

- 5** **XAT Result**
January 31, 2017

- 6** **XAT Score Card**
between Feb 1st and Feb 25th 2017.

§ Should it be deemed necessary in the interest of the Institute and/or of the profession, the Institute reserves the right to make any modifications in the items contained in this bulletin as and when required without prior notice.

§ All matters of dispute in this regard will be subject to the legal jurisdiction of Jamshedpur only.



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