# **About Placements**

Proving itself continually as one of the top business schools in the country, the Final Placement season of 2016-17 started on a very positive note. The highly motivated and professional work of the students during their Summer Internship Program was reflected in the increase in the number of PPOs received from companies such as Asian Paints, GENPACT, Wipro, DCM Shriram, JP Morgan Chase, L&T Finance, Anand Group, Crisil, Hughes Systique, Future Generali, Capgemini, EY, Nestle, Sony Pictures Networks, Tata Capital, Droom and DHLF. In all 98 companies have participated in the Final Placements at IMI Delhi's campus to recruit from a batch of 248 students comprising of 186 in the PGDM program, 41 in PGDM-HR program and 21 in the PGDM-BFS program. The students got opportunities to match their expectation in the following sectors: Automobile, BFSI, Consulting, E-Commerce, FMCG, FMCD, IT and ITES, Manufacturing, Media, Pharmaceutical, Retail.

We would also like to take this opportunity to express gratitude to our Alumni for their unconditional support and guidance in making the final placements successful.

# **Snapshot of Placement Figures**

## PGDM

Highest CTC - 15.6 LPA Average CTC - 12.54 LPA

### **PGDHRM**

Highest CTC - 13.5 LPA Average CTC - 10.8 LPA

### **PGDM - B&FS**

Highest CTC - 14.5 LPA Average CTC - 12.1 LPA

# **Placement Overview**

## PGDM

#### BFSI

IMI, New Delhi saw a surge in the number of opportunities offered by Standard Chartered, RBS, JPMC, CitiBank, HSBC EDPI, HSBC, Darashaw, CRISIL, Yes Bank, ICICI Bank, Tata Capital, L&T Finance, Axis Bank, Yodlee, TresVIsta Financial Services, Accuracy, Future Generali, Spandana, HDFC Life, ICICI Securities, CARE Ratings, DHFL, Kotak Mahindra Bank, SBI General, Secure Now, Aye Finance and more. A total of 34% of the batch opted to pursue a career in this sector.

#### **Consulting, Analytics & Market Research**

IMI, New Delhi had the privilege of hosting various companies in the Consulting and Market Research business. The batch had 26% students opting for a career in this sector with major recruiters being McKinsey & Co., Deloitte, EY GDS, EY India, GEP, KPMG, EMA Partners, Bain Capability Centre, Markets and Markets, Evalueserve, IMRB, Millward Brown, Rocsearch, Cians, Kantar and many more.

#### **IT/ITES**

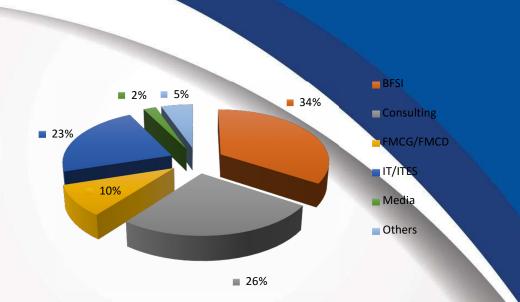
With 23% of the batch opting for a career in IT/ITES sector, IMI, New Delhi witnessed a surge of companies offering upgraded profiles in this sector. The major recruiters from this sector were Accenture, Capgemini, Infosys, GENPACT, Wipro, HCL, Cognizant Technology Solutions, MAQ Software, Amazon, Shopclues, Analytics Quotient, Sapient Nitro, Hughes Systique, Droom and many more.

#### FMCG/FMCD/Retail/Pharmaceutical

The presence of some of the biggest brands in this sector is a testimony to the industry response this year. Exemplary profiles were offered by many companies such as Asian Paints, Nestle, Reckitt Benckiser, Emami, Lava, HUL, Mother Dairy, Havmor, VLCC, Piramal Group, Samsung, Safari Industries, Fairtrade LLC, Moolchand, Business Octane, Café Coffee Day Beverages and many more as its premium recruiters in this sector. 10% of the batch was offered an opportunity to pursue a career in the sector.

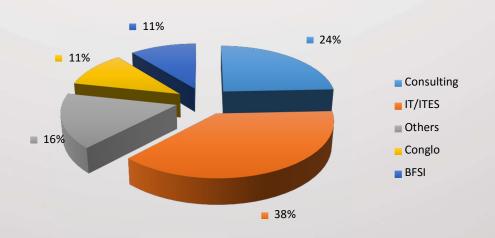
#### Others

There were companies visiting the campus from various other sectors also. IMI, New Delhi witnessed an increase in the number of companies from the PSU, Manufacturing, Automobile, Real Estate and Media sector for recruitments. The major recruiters from these sectors were Sony MSM, IOCL, Reliance Industries, Sobha developers, Ujaas Energy, Total Oil, DCM Shriram, Hero MotoCorp, RPG – CEAT, Tata Motors, Vedanta Resources, Anand Group, Volvo-Eicher Commercial Vehicles, Spark Minda, TATA housing, Cinepolis and others, offered splendid opportunities to our students. This accounted for 7% of the batch being given lucrative offers by these companies.



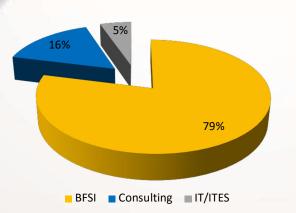
## **PGDM-HUMAN RESOURCES**

The growing stature of IMI Delhi's dedicated HR Program attracted opportunities for the batch in the IT & ITES sector (38%), Consulting (24%), BFSI (11%), followed by Conglomerate (11%). The students were offered roles in Corporate HR and HR Consulting and the recruiters were IOCL, Lava, Aircel, Axis Bank, Infosys, Randstad, ADP, ManpowerGroup, Right Management, HCL, GENPACT, BirlaSoft, Spark Minda, Tata Housing, DCM Shriram, Vedanta, DHFL, Moolchand, ICICI Bank, Bain Capability Center and PeopleStrong.



## **PGDM-BANKING & FINANCIAL SERVICES**

IMI, New Delhi had its second batch of PGDM-BFS specialization graduating this year. The students were able to portray their competence, consequentially establishing the faith of the recruiters on the capability of the students. 79% of the students opted for a career in the Banking and Finance Sector and the rest 21% opted for similar profiles in the IT/ITES Sector. The prominent recruiters were Axis Bank, Capgemini, Citibank, Standard Chartered, ICICI Bank, EY, Royal Bank of Scotland.



PGDM- B&FS Sector wise spit

The growing brand equity of IMI Delhi and the credibility of the students among the corporate world was certified by the presence of the first time recruiters and the intent of regular recruiters to hire higher numbers. We would like to thank all recruiters for their participation in final and summer placements this year which reaffirms their faith in IMI Delhi as one of the premier B-Schools of the country.

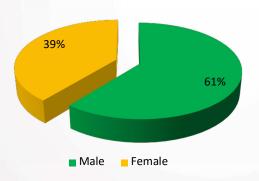
#### For Our Distinguished Alumni

Our distinguished alumni define our institute in the corporate world and are a testament of the fact that IMI Delhi has always been a school for visionary global leaders. For the regular support and motivation that our students receive from our Alumni, we express our gratitude.

Their guidance and insights have infused a greater sense of professionalism amongst the students and helped them in being more adept at handling the corporate world. The involvement of our Alumni is well reflected in our placement season with a lot of them returning to their alma mater to hire future leaders for their organizations.

We are indebted to our alumni for their invaluable support and look forward to their constant support and guidance in the future as well.

# **BATCH STATISTICS 2015-17**

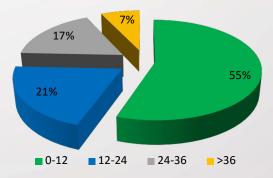


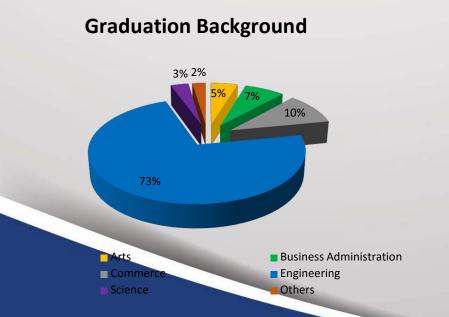
**Gender Ratio** 

In keeping with latest industry trends, IMI New Delhi has always tried to maintain a well-balanced gender ratio. Accordingly, this year we have a gender ratio close to 3:2

IMI New Delhi has always had a rich blend of experienced professionals and fresher, which has continued this year as well with around 45% having experience above 12 months.







IMI New Delhi has always boasted of students from diverse academic backgrounds, which can be inferred from the accompanied pie chart

### **EMENT CONTACTS**

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#### **Faculty Placement Committee Members**

#### Prof. Pinaki Dasgupta, Dean, Corporate Relations & Placements

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Ms. Hira Roy Chief Manager, Corporate Relations & Placements

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Nitin Dokania	8826816920	Rahul Kukreja	9711119155
Pulkit Goswami	8800098879	Tarun Agarwal	9711119153
Sankara Narayanan Krishnan	8940231273	Vanchha Chaudhary	9643799794
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Charu Mahindru	9711119154		



**Bain Capability Center Business Octane** Capgemini **Care Ratings** CCD Cians CitiBank Crisil Darashaw **DCM Shriram** Deloitte **DHFL** Pramerica Droom **EMA Partners** Emami Evalueserve EΥ

HUL **Hughes Systique** HSBC HSBC EDPI IOCL **ICICI Bank ICICI** Securities Infosys J P Morgan Chase Kantar KPMG Kotak Mahindra Bank L&T Finance Lava International ManpowerGroup **MAQ** Software Markets and Markets

**Reckitt Benckiser** Royal Bank of Scotland **Right Management** Rocsearch Safari Industries Samsung SBI General Secure Now Shopclues Sobha Sony Pictures Networks Spandana Spark Minda Standard Chartered Total Oil Tata Capital **Tata Housing**