



MANAGEMENT DEVELOPMENT PROGRAMMES

CALENDAR 2017-18



ADMINISTRATIVE STAFF COLLEGE OF INDIA

Bella Vista, Hyderabad-500 082, Telangana, India

Management Development Programmes for 2017-18

PROGRAMME TITLE	START DATE	END DATE	PROGRAMME DIRECTOR / S
MANAGEMENT DEVELOPMENT PROGRAMMES			
Social Impact Assessment	26/Apr/2017	28/Apr/2017	Reshmy Nair
Ethical Leadership In Public Governance	19/Jun/2017	21/Jun/2017	Lakshmi B
High Impact CSR - Need Assessment to Impact Evaluation	03/Jul/2017	07/Jul/2017	Reshmy Nair
Leadership and Performance Management	10/Jul/2017	14/Jul/2017	Lakshmi B
General Management Programme for Senior Executives (SEC) - 129	10/Jul/2017	04/Aug/2017	P Subhashini / Dimple Grover
Advanced Management Programme: Empowering Proven Leaders to Drive Strategic Renewal for Sustainable Growth - (Study Tour to EU)	07/Aug/2017 10/Sep/2017	18/Aug/2017 24/Sep/2017	B V N Sachendra / Harsh Sharma
Ethics and Values in Administration	21/Aug/2017	23/Aug/2017	Lakshmi B
Index Based Crop Insurance - Concepts, Design and Implementation	21/Aug/2017	23/Aug/2017	Reshmy Nair
Effective Land Acquisition, Resettlement & Rehabilitation (LARR)	09/Oct/2017	13/Oct/2017	Reshmy Nair
Programme for Young Managers	30/Oct/2017	03/Nov/2017	Sreerupa Sengupta / Balbir Singh
General Management Programme for Middle Level Executives	30/Oct/2017	09/Nov/2017	Sutanuka Devroy / Shahaida P
MDP for Women Executives	20/Nov/2017	24/Nov/2017	Sutanuka Devroy
General Management Programme for Senior Executives (SEC) - 130	08/Jan/2018	02/Feb/2018	Dimple Grover / Arindam Das
ASCI-NRCR Joint Certification Course on Improved Management of Land Acquisition, Resettlement & Rehabilitation (LARR)	29/Jan/2018	09/Feb/2018	Reshmy Nair
ECONOMICS			
Data Analytics for Banking & Financial Services	24/Jul/2017	28/Jul/2017	Avik Sinha
Financial Systems, Management and Accountability in Government - New Delhi	13/Nov/2017	17/Nov/2017	Ashita Allamraju
ENERGY			
Regulating Electricity Tariffs and Related Issues	03/Jul/2017	07/Jul/2017	Usha Ramachandra
ENVIRONMENT			
Environmental Impact Assessment for Projects	12/Jun/2017	14/Jun/2017	G Bala Subramanyam
FINANCE			
Project Appraisal and Financing	31/Jul/2017	04/Aug/2017	Dushyant Mahadik
Credit Appraisal in Banks & Financial Institutions	17/Jul/2017	21/Jul/2017	M Srikanth
Credit Monitoring & Follow-up in Banks/Financial Institutions	22/Nov/2017	24/Nov/2017	M Srikanth
Finance for Non-Finance Executives	04/Dec/2017	06/Dec/2017	Mubeen Rafat
Strategies for Cost Leadership	08/Jan/2018	10/Jan/2018	Mubeen Rafat
Treasury and Risk Management in Banks/Financial Institutions	22/Jan/2018	24/Jan/2018	M Srikanth
Business Collaborations - Strategic Alliances, Joint Ventures and Acquisitions	29/Jan/2018	31/Jan/2018	Mubeen Rafat
Business Risk Management	05/Feb/2018	09/Feb/2018	Dushyant Mahadik
Advanced Financial Management	12/Feb/2018	14/Feb/2018	Mubeen Rafat
Evaluating and Financing Public Private Partnership Projects	26/Feb/2018	2/Mar/2018	Dushyant Mahadik
HEALTHCARE MANAGEMENT			
Certificate Course in Healthcare Quality	10/Jan/2018	12/Jan/2018	Bhawna Gulati
HUMAN DEVELOPMENT			
Creating Change Makers: Training Programme for New Age Women Professionals	21/Aug/2017	25/Aug/2017	Sreerupa Sengupta
Risk Management, Quality and Audit in Hospitals	25/Oct/2017	27/Oct/2017	Balbir Singh / Sreerupa Sengupta
Best Practices and Innovations in Health Care Delivery	15/Nov/2017	17/Nov/2017	Balbir Singh
Educational Leadership for Senior Level Officials of Universities/Educational Institutions	22/Jan/2018	24/Jan/2018	Lakshmi B

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HUMAN RESOURCE MANAGEMENT			
Managing Recruitment, Selection and Induction	10/May/2017	12/May/2017	Ashutosh Murti
Leadership through Self-Discovery	17/Jul/2017	19/Jul/2017	Prabhathi Pati
Enhancing Managerial Effectiveness	24/Jul/2017	26/Jul/2017	P Subhashini
Building High Performance in Organizations through Work Life Balance	31/Jul/2017	02/Aug/2017	Dimple Grover
Leadership Skills Development	31/Jul/2017	04/Aug/2017	Prabhathi Pati
HR Audit & Analytics	04/Sep/2017	06/Sep/2017	J Swarnalatha
Personal Effectiveness	11/Sep/2017	13/Sep/2017	P Subhashini
Abhivyakti-Building Personality and Managing Stress using Stories and Theatre	25/Sep/2017	27/Sep/2017	Dimple Grover
Leading with Emotional Intelligence	23/Oct/2017	27/Oct/2017	P Subhashini
Effective Trade Union Management	06/Nov/2017	10/Nov/2017	J Swarnalatha
Improving Work Culture	20/Nov/2017	22/Nov/2017	P Subhashini
Good Governance and Sustainability through HR Practices	27/Nov/2017	29/Nov/2017	Dimple Grover
Individual Excellence for Organizational Effectiveness	27/Nov/2017	01/Dec/2017	Prabhathi Pati
Leadership Engagement and Development	04/Dec/2017	08/Dec/2017	J Swarnalatha
Conflict Management and Negotiation Skills	11/Dec/2017	13/Dec/2017	Harsh Sharma
Team Dynamics- Activity Based Approach	11/Dec/2017	15/Dec/2017	Ashutosh Murti
Leadership Skills Development	18/Dec/2017	22/Dec/2017	Prabhathi Pati
Values Driven Leadership	08/Jan/2018	10/Jan/2018	J Swarnalatha
Effective Learning and Development	08/Jan/2018	12/Jan/2018	Harsh Sharma
Communication Skills for Managers	29/Jan/2018	02/Feb/2018	Prabhathi Pati
Building and Leading Effective Teams	05/Feb/2018	09/Feb/2018	Harsh Sharma
Enhancing Interpersonal Effectiveness through Transactional Analysis	05/Feb/2018	07/Feb/2018	J Swarnalatha
Positive Organizational Behaviour	12/Feb/2018	14/Feb/2018	P Subhashini
Strategic Human Resource Management with International Study Tour (Singapore and Malaysia)	12/Feb/2018	24/Feb/2018	J Swarnalatha
Decision Making for Effective Leadership	19/Feb/2018	23/Feb/2018	P Subhashini
Strategic Human Resource Management	26/Feb/2018	02/Mar/2018	Harsh Sharma
Managing Creativity & Innovation	05/Mar/2018	07/Mar/2018	Prabhathi Pati
INFORMATION TECHNOLOGY			
e-Procurement	03/Jul/2017	05/Jul/2017	G Mohan
Leveraging Big Data and Analytics	20/Dec/2017	22/Dec/2017	Nirmala Apsingkar
IT Enabled Knowledge Management	29/Jan/2018	31/Jan/2018	Nirmala Apsingkar
e-Learning and Digital Education	26/Mar/2018	28/Mar/2018	G Mohan
INFRASTRUCTURE DEVELOPMENT			
Urban Infrastructure Project Preparation and Management	10/Aug/2017	12/Aug/2017	M S Raghavendra
Homes for All: Attaining the National Agenda	23/Nov/2017	25/Nov/2017	M S Raghavendra
Urban Infrastructure Project Preparation and Management	22/Feb/2018	24/Feb/2018	M S Raghavendra
INNOVATION AND TECHNOLOGY			
Research Excellence in Organizations	07/Aug/2017	09/Aug/2017	Raja Shekhar Reddy
Strategic R & D Management	11/Dec/2017	13/Dec/2017	Raja Shekhar Reddy
Managing Strategic Innovation	22/Jan/2018	24/Jan/2018	Nirmalya Bagchi
MARKETING			
High Impact Sales Management	22/May/2017	26/May/2017	Shahaida P
Customer-Centric Brand Management	04/Sep/2017	06/Sep/2017	Shahaida P
Creating Social Value Through Corporate Social Responsibility	11/Dec/2017	13/Dec/2017	Shahaida P

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OPERATIONS			
Procurement Procedures for The World Bank Aided Projects	10/Jul/2017	21/Jul/2017	B V N Sachendra / B S Chetty
Inventory Management	24/Jul/2017	26/Jul/2017	B V N Sachendra
Project and Contract Management	04/Sep/2017	08/Sep/2017	Vilas Shah
Procurement Procedures for The World Bank Aided Projects	06/Nov/2017	17/Nov/2017	Vilas Shah / B S Chetty
Materials and Supply Chain Management	27/Nov/2017	01/Dec/2017	B V N Sachendra
Project and Contract Management	08/Jan/2018	12/Jan/2018	B V N Sachendra
Procurement Procedures for The World Bank Aided Projects	12/Feb/2018	23/Feb/2018	B V N Sachendra / B S Chetty
PUBLIC POLICY GOVERNANCE AND PERFORMANCE			
Translating Entrepreneurship to Enterprise	04/Dec/2017	08/Dec/2017	D Rama Rao
STRATEGIC MANAGEMENT			
Developing Strategic Mindset for Functional Managers	19/Jun/2017	23/Jun/2017	Jayanta K Mohapatra
Driving Performance through Strategic Initiatives	24/Jul/2017	26/Jul/2017	Arindam Das
Creating Progressive Boards	16/Aug/2017	18/Aug/2017	Jayanta K Mohapatra
Strategic Agility under Uncertainty	23/Oct/2017	25/Oct/2017	Arindam Das
Driving Performance through Transformational Leadership	19/Feb/2018	23/Feb/2018	Jayanta K Mohapatra
URBAN GOVERNANCE			
Integrated Solid Waste Management	17/Apr/2017	19/Apr/2017	V Srinivas Chary
Faecal Sludge Septage Management	15/May/2017	17/May/2017	V Srinivas Chary
Orientation on GIS, Remote Sensing, GPS & Surveying for Managers	25/May/2017	27/May/2017	V Srinivas Chary / Maj Shiva Kiran
International Certification Programme - Change Management (Phase - I)	13/Jun/2017	15/Jun/2017	V Srinivas Chary
for Achieving Continuous Water Supply for All in Urban Areas – (Phase - II)		16/Jun/2017	
Study Tour: (India & Tel Aviv & Jerusalem in Israel) –			
Creating and Managing Digital Presence	19/Jun/2017	21/Jun/2017	Y Malini Reddy
Towards Zero Waste- Decentralised Solid Waste Management	28/Jun/2017	30/Jun/2017	V Srinivas Chary / Maj Shiva Kiran
Public Private Partnership in Urban Infrastructure & Service Delivery	21/Aug/2017	23/Aug/2017	V Srinivas Chary
Soft Skills for Professionals in Urban Management	28/Aug/2017	30/Aug/2017	Y Malini Reddy
GIS for Governance- Decision Support System	04/Sep/2017	06/Sep/2017	V Srinivas Chary / Maj Shiva Kiran
International Training Programme on Smart Cities – Study Tour: (India & China)	23/Oct/2017	31/Oct/2017	V Srinivas Chary
Towards Universal Sanitation in Urban Areas	11/Dec/2017	13/Dec/2017	V Srinivas Chary
GIS for Urban Development	18/Jan/2018	20/Jan/2018	V Srinivas Chary / Maj Shiva Kiran
Public Private Partnership in Urban Infrastructure & Service Delivery	07/Feb/2018	09/Feb/2018	V Srinivas Chary
Integrated Solid Waste Management	12/Mar/2018	14/Mar/2018	V Srinivas Chary
LONG DURATION PROGRAMME			
Business Management for Armed Forces Officers	05/Jun/2017	17/Nov/2017	Balbir Singh / Rajkiran V Bilolikar

Programme Fee Structure 2017-18

Programme	Per-Participant Programme Fee BV & CPC Campuses [Residential]	
	INR + ST	USD + ST
3-Day	₹ 34,000 + ST	\$1495 + ST
5-Day	₹ 54,000 + ST	\$1840 + ST
GMP for Senior Executives	₹ 1,72,500 + ST	\$5865 + ST
Procurement Procedures for World Bank Aided Projects	₹ 98,000 + ST	\$3200 + ST
Strategic Human Resource Management (SHRM) with Study Tour ¹	₹ 2,58,000 + ST	\$8540 + ST
GMP for Middle Level Executives with Study Tour ¹	₹ 2,00,000 + ST	\$6,100 + ST
ASCI Advanced Management Programme (AMP) ¹	₹ 5,50,000 + ST	\$18000 + ST

NOTE: 1. Subject to change, depending on International Airfares
2. Non-residential participants fee is ₹ 28,000/- plus S.T. for 3 day programme and ₹ 46,500/- plus S.T. for five day programme.

Our Value Statement

संगच्छध्वं संवदध्वं सं वो

मनांसि जानताम

*Let us be together
Let us interact together
And may our minds
Comprehend together*

—(Rigveda)

Administrative Staff College of India

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Delhi Campus

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