



DEPARTMENT OF MANAGEMENT STUDIES



SUMMER PLACEMENT REPORT

MBA Class of 2018–20
Indian Institute of Technology, Delhi

Message Board



Head of Department



Prof. M.P. Gupta

The Department of Management Studies, IIT Delhi takes immense pride in churning out some of the best and brightest managers in the country. Ever since its inception 26 years ago, the department has been providing holistic education to promising future managers. The curriculum, which includes up to date management courses, business leader lecture series, live projects, international exchange programs and short term courses, provides a platform to the students to excel in the field they want. It is no wonder that DMS, IIT Delhi has constantly been ranked as one of the best B schools in the country and this is reflected in this year's Summer Placement Statistics. A number of the recruiter's

recruiter placed their trust in the college and recognized the talent of our students. The unwavering support extended to our institution by the eminent alumni base and the sustained confidence shown by our regular recruiters has propelled our institution to achieve stellar heights.

Being a part of the IIT Delhi fraternity provides the student's exposure to excellent faculty, state-of-the-art infrastructure, internationally acclaimed pedagogy and an opportunity to interact with the best corporate and entrepreneurial minds of the nation as well as of the world.

Placement Coordinator



Prof. Arpan Kar

We are delighted to announce the successful conclusion of Summer Placements for the MBA Class of 2018-20. This placement season saw new recruiters from all domains such as Finance, IT/ITES, Operations, Supply Chain, Consulting participating and offering new and varied profiles.

We would like to thank our regular recruiters who continued their strong relationship with us by offering students challenging roles across verticals; we are also grateful to new recruiters who aligned their hiring cycles with our placements timeline as a show of trust in

DMS IIT Delhi's management programme and student quality.

Finally, I would like to appreciate and applaud the work and determination exhibited by the student's placement committee in making this placement season a grand success. We look forward to cementing this impressive showing and hope to continue matching the requirements of the industry in the years to come.



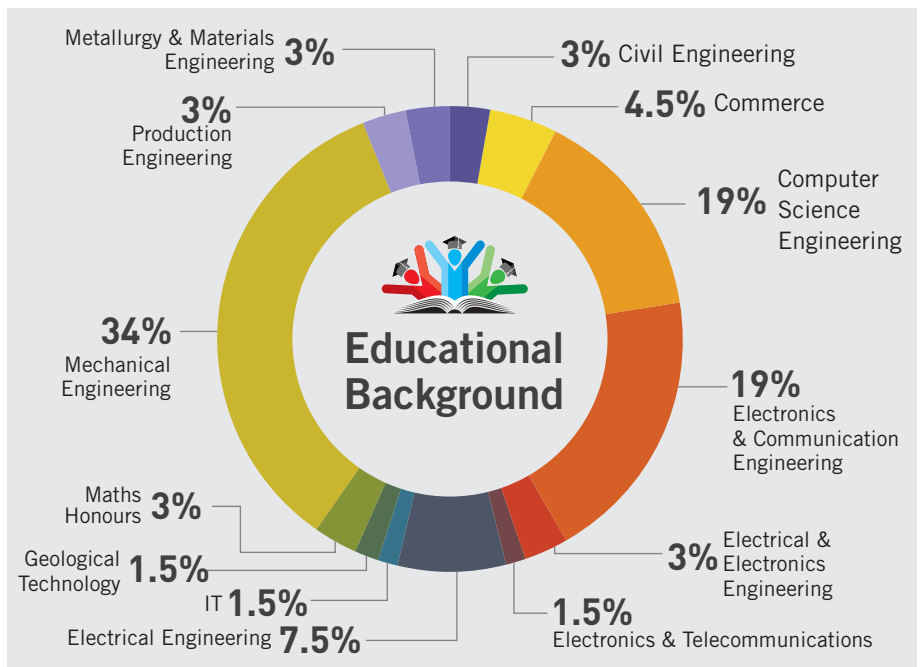
Batch Profile

Average Work Ex
in months

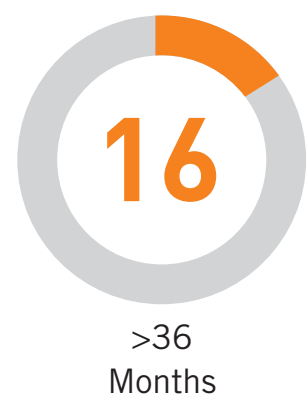
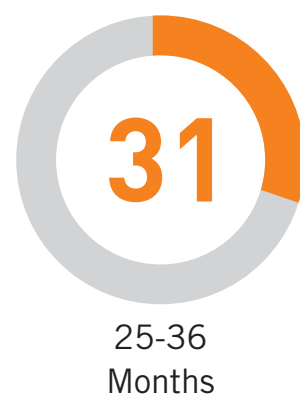
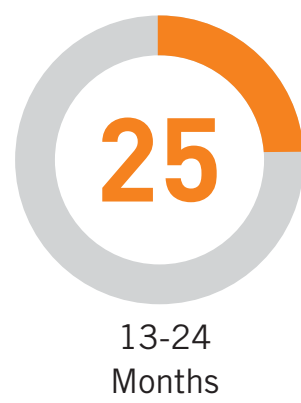
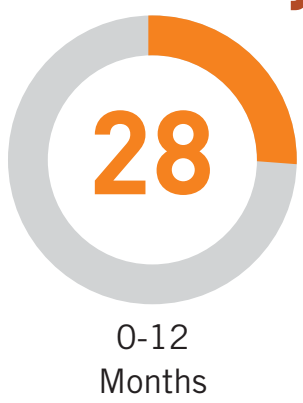
23
Months

Experienced -
fresher ratio

80 : 20



Diversity in work ex



Certificates pursued



Lean Six Sigma
Green Belt



SCM EXE



Google Adwords



CFA



FLIP

Students from
Tier-1 colleges

12% IITs
9% NITs

Other Eminent
Institutes

DTU, SRCC

Average CAT percentile

Freshers &
General category

99.04

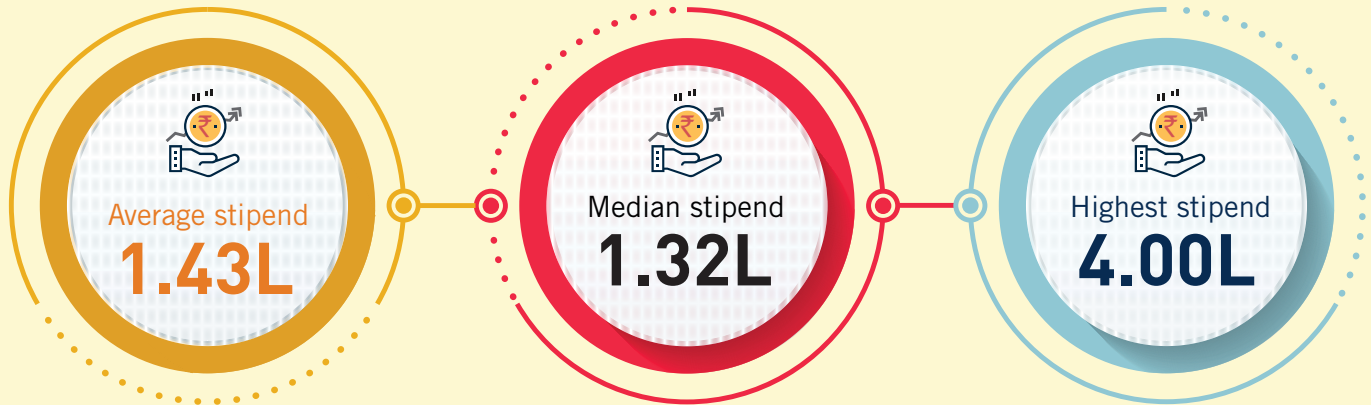
General
category

98.09

Previous Work Experience of Students



Placement Statistics

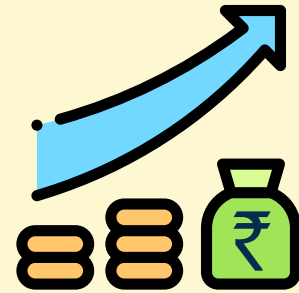


Mean Stipend for
Female Candidates

2.00L



100%
Placements



58%
Increase in
Average Stipend

Note: All figures in CTC for two months



Placement Overview

Operations 25%



Operations domain emerged as the most favoured choice with 25% of the batch opting for roles under it. Many reputed industry players like **Reckitt Benckiser, Dr Lal Path Labs, Maersk Line, Henkel, Amway, Walmart** etc. visited our campus and offered coveted profiles like Supply

Chain Management, Operations Process Analyst, Account Management, Catalog Management.

Finance 23%



Finance domain was the second most favoured domain with the students receiving offers from industrial giants like **Synergy Consulting, FinIQ, Maersk GSC, Siam Makro, Sutherland, BPCL** etc. Some of the profiles offered were Project Finance, Business Valuation Trainee, TAS, Retail Banking, Financial Consulting.

IT/ Consulting 22%



IT, Analytics and Consulting domain saw recruiters like **Wipro, Accenture Digital, Capgemini, Hitlab, Droege Group, Shell** etc. offering roles such as Business Analyst, IT Analyst, Strategy Intern, Junior Consultant to the students.

Sales and Marketing 20%



Sales and Marketing was not far behind the other domains in terms of student preference. Some of the old and new recruiters in this domain were **Royal Enfield, Texas Instruments, Brillio, Value Labs, Hitlab, Medtronic** etc. These reputed firms offered profiles like Business Development Associate, Sales Intern, Marketing Research Intern.

HR 10%



The HR domain saw 10% of the batch opting for roles like Human Resource Planner, Recruitment Associate, Change Management Associate in well established companies like **Exceedance, Rakshak Foundation, Wipro, Capgemini** etc.

Our Corporate Partners

“ An investment in knowledge pays the best interest ”



Message From Placement Committee

We would like to express our heartfelt gratitude to the Head of the Department, the Faculty Placement Coordinator and the entire faculty at DMS for their constant support, encouragement and guidance throughout our endeavours. We also beholden our alumni community for their continuous motivation and encouragement through our corporate relations sessions. Such events gave the students some valuable insights about the industry. Most importantly, we would like to thank the industry for their unwavering support through recruitments at DMS and we look forward to strengthen these associations in the future.



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CORPORATE RELATIONS & PLACEMENT TEAM
Batch 2018-20



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