Indian Institute of Management Lucknow
Admission Policy for the PGP, PGP-ABM, & PGP-SM
Academic Year 2020-22 (CAT-2019)

Criteria for shortlisting and final selection of PGP, PGP-ABM, & PGP-SM candidates for Batch 2020-22

Stage 1: Shortlisting for Writing Ability Test (WAT) – Personal Interview (PI)

Candidates will be shortlisted on the basis of CAT 2019 score, previous academic performance, and other criteria as mentioned below. For PGP-SM, minimum work experience of 24 months is an additional Eligibility Criterion.

Stage 1a: Eligibility Criteria for WAT-PI

Table 1: Minimum sectional and total cut-off Percentile for shortlisting the candidates for WAT- PI stage												
Category	**PGP**				**PGP-ABM**				**PGP-SM**			
	VARC	DILR	QA	Total	VARC	DILR	QA	Total	VARC	DILR	QA	Total
General	85	85	85	**90**	80	80	80	**85**	80	80	80	**85**
EWS	77	77	77	**82**	72	72	72	**77**	72	72	72	**77**
NC-OBC	77	77	77	**82**	72	72	72	**77**	72	72	72	**77**
SC	55	55	55	**70**	55	55	55	**65**	55	55	55	**65**
ST	50	50	50	**65**	50	50	50	**60**	50	50	50	**60**
PWD	50	50	50	**65**	50	50	50	**60**	50	50	50	**60**
VARC=Verbal Ability and Reading Comprehension; DILR=Data Interpretation and Logical Reasoning; QA=Quantitative Ability												

Stage 1b: Calculation of the Composite Score for Shortlisting for WAT-PI stage

Only the candidates securing the above-mentioned minimum sectional and total percentiles for the respective category in CAT 2019 will be considered for Stage 1b. The composite scores in Stage 1b shall be computed based on the factors described in Table 2.

Table 2: Weights assigned to various components for generating the shortlist for WAT-PI stage					
Sl. No.	Component	Weight (PGP)	Weight (PGP-ABM)[#]	Weight (PGP-SM)[#]	Method of scoring
1	Scaled CAT score (CS)	60	60	60	$CS = \left(\dfrac{\text{Candidate's CAT score}}{\text{Highest CAT score of 2019}} \right) \times X$ where X = 60
2	HSC marks (12M)[^^]	10	10	10	Candidate's Class XII Percentile in respective Board and Discipline / 12M; <=80 / 0; 80.01- 82.00 / 1; 82.01- 84.00 / 2; 84.01- 86.00 / 3; And so on till 98.01-100.00 / 10
3	Graduation[^^] marks(GM)[@]	10	10	10	To be normalized as per Academic Discipline: (i) Engineering; (ii) Science; (iii) Commerce; (iv) Arts; (v) Others $GM = \left[\left\{ \left(\dfrac{Candidate's\ Grad.\%\ Score - \mu}{\sigma} \right) \times \left(\dfrac{50}{3} \right) \right\} + 50 \right] \times \dfrac{10}{100}$ Marks will be amended to take values between 0 – 10. (μ = Mean and σ = Standard Deviation of the respective Academic Discipline)
4	Work Experience (WE)[$]	10	0	10	IF (Prog = PGP & $x > 6$) — WE = min{$(x – 6) \times 0.50, 10$}; ELSE IF (Prog = PGP-ABM) — WE = 0; ELSE (Prog = PGP-SM & $x > 24$) — WE = min{$(x – 24) \times 0.50, 10$} Where, x = Number of completed months of work experience as on **July 31, 2019.**
5a	Diversity Factor: (DFa): Academic Disciplines AD)	5	20*	5	IF (Prog = PGP/PGPSM & AD listed in Table3, Column 1) — DFa = 5; ELSE IF (Prog = PGP-ABM & AD listed in Table 3, Column 2) — DFa =20; ELSE — DFa = 0
5b	Diversity Factor (DFb): Gender	5	5*	5	IF (Prog = PGP/PGP-ABM/PGP-SM & Gender = Female) — DFb = 5; ELSE — DFb = 0
Composite Score		**100**	**100**	**100**	

Notes to Table 2:

@ *For the candidates appearing in their final year examination, the marks up to one year before the final examinations (for instance, up to the second year for a three-year degree course, and up to the third year for a four-year degree course) shall be considered for the*

entire admission process. However, such candidates will still have to secure the minimum percentage of marks in their graduation examination as per the CAT 2019 eligibility criteria.

* *the maximum marks for the diversity factors (DFa and DFb) cannot exceed 20 for PGP-ABM program.*

the candidates seeking admission to PGP-ABM/ PGP-SM programs need to fill up and submit 'special PGP-ABM/ PGP-SM form' <u>mandatorily, by the stipulated deadline</u>. Else, such candidates shall not be considered for WAT-PI process for PGP-ABM/ PGP-SM programs.

$ *the work experience, as on July 31, 2019, entered at the time of CAT-2019 registration will be considered as final for the admission process. In the case of work experience in fractional months at more than one organization, a sum of 30 calendar days (across organizations) will be considered as one complete month. The work experience will be verified based on the relevant documents (including experience certificate, appointment letter/relieving letter, first & last pay slips, bank statement, etc.) to be produced by the candidate at the time of WAT-PI and subsequent admission related processes.*

^^ *For the calculation of aggregate percentage for HSC, the marks obtained for all the subjects, which appear on the mark-sheet, will be considered. The same rule will apply for the calculation of aggregate percentage for graduation if the aggregate marks/ percentage for the course is not provided. In case the marks obtained are not available, the CGPA will be converted into equivalent percentage as per the conversion formula/norms provided by the board/university/institution. In case a conversion formula is not provided by the university/ institution, the obtained CGPA computed as the percent of maximum cumulative grade points shall be considered the aggregate percentage. In the cases where both the marks obtained and CGPA are provided in the mark-sheet(s), the 'marks obtained' will be considered for the calculation of aggregate percentage for graduation.*

Table 3: Academic diversity	
Academic Disciplines (AD) for PGP/ PGP-SM Program	**Academic Disciplines (AD) for PGP-ABM Program**
Arts/Humanities (including Anthropology, Archaeology, Education, Fine Arts (Dance, Music, Painting), Geography, History, Journalism, Languages, Library Science, Literature, Philosophy, Political Science, Psychology, Public Administration, Social Work/Welfare, Sociology)	***Agriculture:*** (including Agriculture, Agronomy, Soil Science, Agricultural Biochemistry, Agricultural Economics, Agricultural Extension, Plant Breeding and Genetics, Entomology, Plant Pathology)
Commerce/Economics: (including Accountancy, Auditing, Banking, Business Mathematics, Business Administration, Business Organization, Commerce, Economics, Economic Development and Planning, Public Administration, Public Finance, Secretarial Practices)	***Science*** (including Biology, Biochemistry, Biotechnology (includes Biotechnology Engineering), Botany, Home Science, Life Science, Zoology)
Chartered Accountancy, Cost and Works Accountancy, Company Secretaryship	Animal Husbandry/Fisheries
Computer Application	Dairy Science/Technology
Education (including Physical Education and Sports)	Forestry
Law	Food Technology, Food Technology & Management
Medicine/Dentistry	Horticulture
Pharmacology/Pharmacy	Rural Studies/Rural Sociology/Rural Cooperatives/Rural Banking
Sciences (including Biology, Chemistry, Mathematics, Physics, Statistics)	Agricultural Engineering
	Veterinary Science

Stage 1 c: Scheduling for WAT-PI

The composite score (based on Stage 1b) for the candidates who qualify in Stage 1a, and the shortlist for WAT-PI process shall be available on our official website www.iiml.ac.in. Such candidates shall be required to fill-in and submit the WAT-PI form online by the stipulated deadline. The candidates, who fail to submit their WAT-PI form online by the prescribed time limit, shall not be allowed for the WAT-PI process. Furthermore, no queries in this regard shall be entertained by IIM Lucknow. **Candidates are advised to check official website of IIM Lucknow (www.iiml.ac.in) regularly after the declaration of CAT-2019 result for the updates/ notifications related to the admission process.**

Stage 2: Criteria for Final Selection of candidates for PGP/PGP-ABM/PGP-SM program

A candidate's final score for selection in PGP/PGP-ABM/PGP-SM program for the batch 2020–22 will be calculated on the basis of the assigned weights as summarized in Table 4.

Table 4: Weights for Final Score calculation after WAT-PI stage

S. No.	Component	Weight	
		PGP & PGP-SM	**PGP-ABM**
1	Common Admission Test (CAT)	30	35
2	Academic Performance (12M + GM)	5+5	5+5
3	Diversity Factor (DFa +DFb)	5	5
4	Work Experience	5	NA
5	Writing Ability Test (WAT)	10	10
6	Personal Interview (PI)	40	40
	Final Score	**100**	**100**

Notes:

- The minimum requirement for getting a pass in Personal Interviews is 12 out of 40 marks. Names of candidates who do not pass in PI will not be included in the final merit list.

- Final discretion on the academic category that an academic program will be classified into rests with the Admissions Committee of IIM-Lucknow.

- **Reservation Policy:** IIM Lucknow applies the Government of India reservation policy for admission to Central Educational Institutions (CEIs).

- **Any dispute concerning Admissions for the batch 2020-22 would be subject to the jurisdiction of the competent Courts within the territorial jurisdiction of the city of Lucknow only.**

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