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Schulich CDC



2011 MBA / IMBA Salary Survey

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2011 MBA / IMBA Employment Summary

85% of students seeking employment were hired within 3 months of graduation

94% of students responded to the survey

Average Salary: **\$90,000**

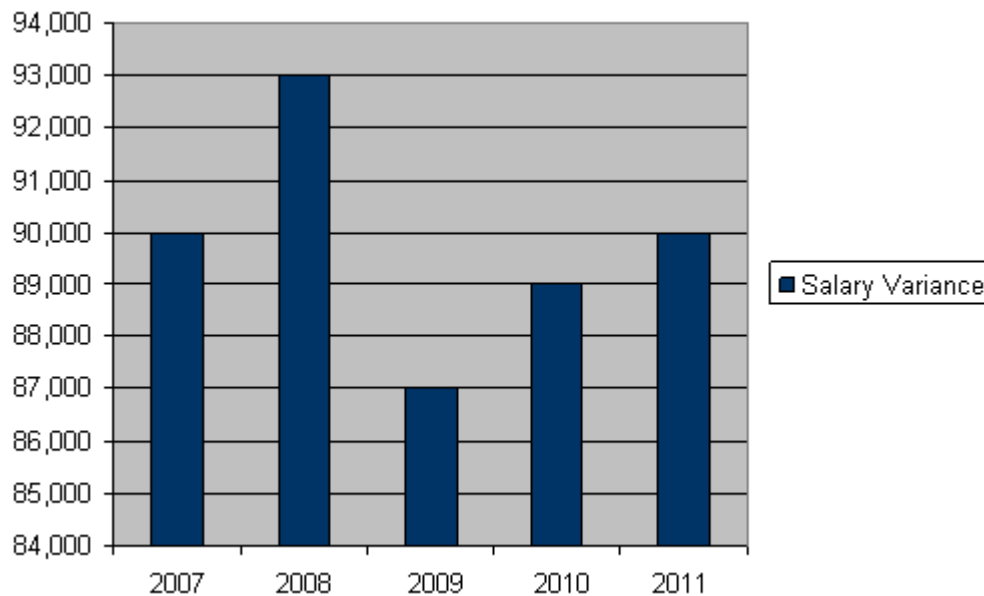
Salary Range: \$57,000 - 150,000

Median Salary: \$89,000

Average Signing Bonus: **\$8730***

Results are for full-time graduate level students only and do not include Executive, Weekend, Part Time MBA's and Masters of Finance

Average Salary



	2007	2008	2009	2010	2011
Salary Variance	90,000	93,000	87,000	89,000	90,000
Annual variance		3%	-6%	2%	1%

* Bonus numbers are based on those students who have received a signing bonus

2011 MBA / IMBA Salary Results: By Function

Financial	Minimum	Median	Maximum	Average	% of total
Wholesale Banking/ Capital Markets / IB	75,000	102,500	125,000	103,333	4%
Risk Management	75,000	90,000	95,000	87,400	3%
Portfolio / Wealth Management	70,000	87,750	115,000	88,188	5%
Financial Analyst	60,000	90,000	95,000	85,038	8%
Retail/Commercial Banking	75,000	90,500	100,000	88,500	6%
Rotational Programs	82,000	91,500	97,000	90,900	3%
Finance - Other	78,000	90,250	115,000	93,125	4%
Total	60,000	90,000	125,000	90,045	33%

Consulting	Minimum	Median	Maximum	Average	% of total
External Consultant	65,000	94,000	115,000	91,692	7%
Internal Consultant	75,000	82,000	90,000	82,900	3%
Technology / IT Consulting	78,000	96,000	100,000	91,180	5%
Total	65,000	90,000	115,000	89,939	15%

Marketing	Minimum	Median	Maximum	Average	% of total
Marketing Management	82,000	89,500	110,000	92,750	2%
Brand/Product Management	64,000	85,000	150,000	88,955	7%
	85,000	92,500	100,000	91,250	5%
Marketing Communications & Marketing others					
Total	64,000	88,000	150,000	90,413	14%

General & Project Mgmt.	Minimum	Median	Maximum	Average	% of total
General Management	66,000	85,000	120,000	87,533	5%
Project Management	67,000	89,000	105,000	87,964	7%
Total	66,000	85,000	120,000	88,482	12%

Law, Real Estate & Others	Minimum	Median	Maximum	Average	% of total
Total	57,000	87,250	125,000	92,000	12%

Operations & Logistics	Minimum	Median	Maximum	Average	% of total
Total	77,000	85,250	135,000	90,792	7%

Sales & Business Dev.	Minimum	Median	Maximum	Average	% of total
Total	66,500	82,500	105,000	81,438	5%

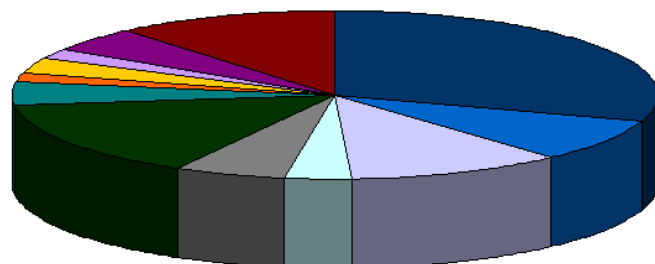
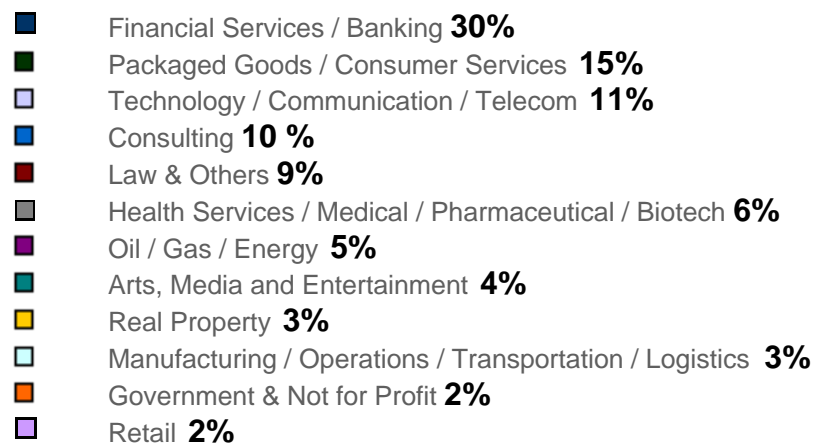
Accounting	Minimum	Median	Maximum	Average	% of total
Total	92,500	95,000	99,000	95,500	2%

Overall Total	57,000	89,500	150,000	89,702	100%
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2011 MBA / IMBA Employment by Industry

Industry	Minimum	Maximum	Average
Manufacturing / Operations / Transportation / Logistics	80,000	110,000	99,667
Law & Others	64,000	125,000	96,294
Consulting	65,000	115,000	91,167
Financial Services / Banking	60,000	125,000	90,595
Technology / Communication / Telecom	75,000	105,000	88,954
Health Services / Medical / Pharmaceutical / Biotech	77,000	103,000	87,278
Packaged Goods / Consumer Services	57,000	150,000	86,708
Retail	75,000	95,000	86,000
Oil / Gas / Energy	66,000	105,000	85,958
Arts, Media and Entertainment	65,000	135,000	83,071
Real Property	65,000	95,000	80,900
Government & Not for Profit	67,000	85,000	75,500
Total	57,000	150,000	89,620

Industry Percentage



Organizations Recruiting @ Schulich

Aastra Technologies Ltd
AB InBev / Labatt
Accenture
Aflexa Life Sciences
AGF Investments
Ainsworth Inc
Air Canada
Altura Search Partners
Alvista Financial Inc
Amdocs
American Express Canada
Andrin Limited
Apotex Inc.
Aramark
Artez Interactive
Ashoka Canada
Asigra Inc.
ATCO I-Tek
Aurion Capital Management
Bain & Company Canada Inc.
Bank of America Merrill Lynch
Bank of Canada
Barclays Capital Canada Inc.
Barnes Management Group
Baxter Corporation
Bayer Inc.
Beacon Corporation, Brokerage
Bell Canada
Berkley Developments Inc.
Beth Tzedec Congregation of Toronto
Bioped Inc
BlackRock (Institutional) Canada Ltd.
Blair Franklin Capital Partners
Blake, Cassels & Graydon LLP
BMO Capital Markets
BMO Financial Group
BMO Nesbitt Burns
BMW Group Canada
Borden Ladner Gervais LLP
Brainmaven Research Inc.
BRI International Inc
Bridgepoint Group
Broadgrain Commodities
Brookfield Financial
BTNX Inc
Business Development Bank of Canada
Cadillac Fairview Corporation
Cameron Stephens Mortgage Capital Ltd.
Canaccord Genuity
Canada Revenue Agency (CRA)
Canadian Centre for Financial Literacy
Canadian Mortgage Capital Corporation
Canadian Supply Chain Sector Council
Cancer Care Ontario
Capgemini Canada
Capital One
Cardinal Health
Cartel Inc.
Cassels Brock
Catenon Worldwide Executive Search
CB Richard Ellis
CBK International Inc.
Cedin do Brasil S.A
Celestica
Central City Realty
CGA Ontario
CGI
CGOV Asset Management
Chad Management Group
Charity Intelligence Canada
Chrysler Canada Inc.
CIBC
CIBC World Markets
Citco Fund Services
Citibank Canada
City of Toronto
Clarity Systems
Clearbrook Management
Clearpath Robotics
Clifton Blake Realty Advisors
CMA Ontario
CMiC
CML Healthcare Inc.
Conair Corporation
Constellation Software Inc.
Corporate Knights Inc.
CRANE Energy Flow Solutions
Credit Valley Hospital
CSDC Systems Inc
CSL Silicones Inc.

Organizations Recruiting @ Schulich

Cumberland Private Wealth Management
Davies Ward Philip & Vineberg
DBRS
De Lage Landen Financial Services Canada Inc.
Decisioning Solutions Inc.
DELL Canada Inc.
Deloitte
DesRosiers Automotive Consultants Inc.
DestinyCanada
Diebold
Direct Energy
Direct Interiors
Distinctive Designs Furniture Inc.
Dophes LTD
Dorsay Development Corporation
Draftco Interactive
Ducks Unlimited Canada
Dundee REIT
Dundee Wealth Management
Eagle Professional Resources Inc.
eHealth Ontario
EllisDon Corporation
Enbridge Gas Distribution
Engineers Without Borders
Enginuity Investments
Environics Analytics
Ericsson
Ernst & Young
Ernst & Young Global Shared Services
Everest Management Network Inc.
Evergreen
Expeditors Canada, Inc.
ExpoWorld Ltd
Eztrans Logistics Ltd.
FactSet Research Systems
Fastenal Company
Ferrero Canada
Financial Services Commission of Ontario
Financial Supervisory Service of Korea
First Canadian Title
First Sovereign Investment Management Inc.
Firstchoice Group
Fixmo
Fleetwood Fine Furniture LP
Ford Motor Company of Canada, Limited
Foresters
Forum Equity Partners Inc.
Four Seasons Hotel and Resorts
Ganz' Webkinz
GE Canada Inc.
General Mills
GHD
GlaxoSmithKline
Global Intelligence Alliance
Global MedCare Inc.
Global Workplace
Gloveslap S.S. Inc.
GMCR Specialty Coffee Business Unit
Goodmans LLP
Google
Government of Ontario
Gracious Living Capital
Granite Tower Capital
Graywood Developments
Greenhill & Co.
Group IV Solar
Guillevin International Co.
GWL Realty Advisors Inc.
H Two Inc. | Health Care Consulting
Habitat For Humanity Canada
Hamilton Tiger-Cats Football Club
Harbour Mortgage Corp
Hauser
Hay Group Limited
HDS Retail North America
Health Canada
Heidrick & Struggles Inc.
Helicol-Pas
Hewlett-Packard LTD.
Hillsdale Investment Management Inc.
Honda Canada Finance Inc.
HOOPP - Healthcare of Ontario Pension Plan
HSBC Canada
HSBC Securities Inc.
HSBC UK
Hudson's Bay Company
hurrah! communications
Husky
Hydro One
Hydrostor Inc.
IBM Canada LTD
IMAX Corporation

Organizations Recruiting @ Schulich

Imperial Oil / Exxon Mobil
Imperial Tobacco Canada
AT Kearney Inc
inCode
Indigo Books & Music, Inc
Infinite analytics
Info-Tech Research Group
Infrastructure Ontario
ING Direct
INROADS
InsuranceHotline.com @ TORSTAR
International Institute for Sustainable Development
Entertainment Media Inc.
Invention Development Fund (IDF), Intellectual Ventures
Invesco Trimark
Investigative Solutions Network Inc.
Investor Economics
Jade Strategic Communications
Jamieson Laboratories Ltd.
Jantzi-Sustainalytics
Johnson & Johnson
Johnson & Johnson Medical Products
Johnson Controls
JPMorgan
JRP Financial
Just Energy
Katz Group Canada
KB Financial Group
KCI Medical Canada, Inc.
Kia Motors
Knowledge Plus
Kogent Corporation
KPMG LLP
Kraft Canada Inc.
L-1 Identity Solutions
Lannick Group of Companies
Law Commission of Ontario
LEVEL5 Strategic Brand Advisors
Loblaw Companies Limited
L'Oreal Canada
M&JC International Consulting Group
MacCormick International Mining Consultancy
Macquarie Capital Markets Canada Ltd.
Managerial Design Corporation (Deloitte Consulting)
Manulife Financial
Maple Leaf Foods Inc.
Marketshrine.com
Marriott Hotels
MaRS Discovery District
Master Lock Company
MasterCard Worldwide
Mawer Investment Management, LTD
McGill University
McKinnon Management Group
McKinsey & Company
Medcan Health Management
Medecins Sans Frontières - Canada
MediaIntelligence
Mercedes Benz Canada
Mercer
Metro Protective Services
Metrolinx
MGA Entertainment Canada
Microsoft Canada Co.
Miele Limited
Milestone Interactive Group
Mindshark
MMB Research Inc.
MOD Developments Inc.
Momentum Partners
Monitor Group
Morgan Stanley Canada Limited
Morguard Investments Limited
Morningstar Research Inc.
Motion Picture Association - Canada
MTS Allstream
National Bank Financial Group
Navantis
Nestle Canada
New Style Group
Nexus Systems Group Inc.
Nielsen Company
Nokia
Northern Response (International) Ltd.
Northshore Marketing Solutions
OCIC- Ontario Council for International Cooperation
Odyssey Financial
Olive Media
OMERS Capital Partners
Ontario Community Support Association
Ontario Institute of PMAC
Ontario Ministry of Transportation

Organizations Recruiting @ Schulich

Ontario Power Generation
Ontario Public Service
Ontario Securities Commission
Ontario Teacher's Pension Plan Board
Optimus
Oracle Corporation
Orbis Investment Management Limited
Origin Active Lifestyle Communities Inc.
Ornge
Oxford Properties
The Weather Network
People Matters Consulting
Porter Airlines
PricewaterhouseCoopers, LLP
Princess Margaret Hospital Foundation
Procter & Gamble
Prudential Momentum
PTC Accounting and Finance Inc.
Public Service Commission of Canada
Purchasing Management Association of Canada
Q1 Capital Partners
Quad Engineering Inc.
Quantam
Quebecor
RBC Dominion Securities
RBC Financial Group
RBC Global Asset Management
RBC Insurance
RCMP
Recap Investments
Redcliff Realty Advisors
Redwood Strategic
Region of Halton, Public Works
Reliance Home Comfort
Research In Motion
Resolute Product Group Inc.
Revera Living
Rex Power Magnetics
Reynolds & Reynolds
Ricoh
RioCan
RK Supply Chain
Robert Half Financial Services Group
Robert Harris Resources Inc.
Rogers Communications
Ross Smith Asset Management
RSA Canada
Saatchi & Saatchi Toronto
Salesforce.com
Sanyo Canada Inc.
SAP
SCG Paper
Schenker of Canada
Scotia Capital
Scotiabank
Sears Canada
Sentry Investments
Shoppers Drug Mart
SickKids Foundation
Skyline Hotels & Resorts
Smart Commute
Smucker Foods of Canada Corp.
SNC-Lavalin Nuclear Inc.
Sodexo Canada
Softchoice Corporation
SPG Advisors
Sprott Power Corp
Sprung Investment Counsel
St Michael's Hospital
St. John Ambulance
St. Joseph's Health Centre
Star Media Group
State Farm Insurance
Stephen Thomas Ltd
Stikeman Elliott
Stonewood Group
Strategic Capital Corporation
Summerhill Capital Management
SunEdison
Syncrude Canada Ltd.
TATA Consultancy Services Canada
TD Asset Management
TD Bank Financial Group
TD Securities Inc.
TD Waterhouse
TDM Technologies
TechBlocks
TELUS Communications Inc.
Terracap Investments Inc.
TerraCycle Canada Inc.
The Boston Consulting Group
The Cause Project Inc.

Organizations Recruiting @ Schulich

The Hospital for Sick Children
The Lightning Group
The Nielsen Company
The NPD Group Canada, Corp.
The Salesforce Group
The Walt Disney Company
TheAccessGroup
TIFF Bell Lightbox
Timbercreek Asset Management
Toronto Argonauts Football Club
Toronto Microelectronics Inc.
Torstar Digital
Tower Solutions
Trapeze Software Inc.
Treasury Board of Canada Secretariat (TBS)
Trench Limited
Tridel
Trisan Realty Corp
Triumph Express Services Canada Inc.
TrojanOne
U.S. Commercial Service
UBS Securities Canada Inc.
Umbra China
Unilever Canada Inc
Union Gas Ltd.
United Planet
Universal Music Canada Inc.
University Health Network
US Embassy Beijing
Veritas Investment Research
Vestiigo
Walmart Canada
Whirlpool
William Osler Health System
Witz Education
Wolverine Asset Management Ltd.
WoodGreen Community Services
World Vision
Wrigley
WWF-Canada
Xerox
Yellow Pages Group
York Central Hospital
York University
Zurich Financial Services

Career Development Centre (CDC)

Management Team

Joseph Palumbo	Executive Director
Minoo Bhutani	Director
Alyson Gampel	Graduate Employment Manager
Lyla Korhani	BBA/iBBA Employment Manager
Phanindra Deonandan	Assistant Director, International MBA (IMBA) Program

Counselling / Industry Account Management Team

Diana Caradonna	Counsellor (Accounting & Diversified Financial Services)
Mike Nadal	Counsellor (Banking & Finance)
Amir Khan	Counsellor (Retail, Sales & Supply Chain)
Gina Pagiamtzis	Counsellor/Coordinator (Technology, Healthcare Management & Alumni Recruitment Programs)
Julia Lipovetsky	Counsellor (Entrepreneurship, Sustainability, and the Public & Nonprofit sectors)
Lisa Pierosara	MBA Career Advisor (MBA General Career Advising & Self-Assessment)

Business Development

Scott Sorg	Business Development Manager
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Logistics Team

Khushbu Chokshi	Front-Line Associate
Rose Crocitto	Coordinator (Events & Communication)
Andrea Di Biase	Recruitment Assistant
Sybil Massey	Coordinator (Graduate & Internship Recruitment Programs)
Belinda Muya	AIESEC Intern (Special Projects)
Priya Skandaruban	Recruitment Assistant

Consultants

Robert Hines	Executive in Residence (Part-time)
Randall Craig	Consultant (Part-time)