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2 40 00			nd Soft Skills	12PI	MBA2	1	60				
Internship Internship with VivaVoce 12IMBA21 3 100 -	_		CA 121MRA21			3	100 -				
Practical Personality Development - II 12XPPD21 30	Practical				30	3	100 -				

SECOND Y	EAR -THIRD SEMESTER							
Core	Indian Global Environment of Business			SS	s 12CMBA31			<i>60</i>
3 40	60	,		400	45.40	•	00	_
Core	IT Applications for Manage	ment	1	12CI	MBA3	2	<i>60</i>	3
40 60								
	PECIALIZATIONS		_	4.0				
Elective		60	3	40	60			
Elective	•	<i>60</i>	3	40	60			
Elective		<i>60</i>	3	<i>40</i>	<i>60</i>			
Elective	•	3	40	<i>60</i>				
Elective	Paper – 5 60 3	<i>40</i>	<i>60</i>					
Practical	Personality Development - I	<i> </i>	12XF	PPD31	1	<i>30</i>		
100								
SECOND Y	'EAR -FOURTH SEMESTER							
Project	PROJECT WORK(4 months))	12RN	1BA4	1		20	100
200								
SECOND Y	'EAR –THIRD SEMESTER - E	ELEC	TIVES	3				
MARKETIN	IG - ELECTIVES							
Elective	Product & Brand Manageme	ent	12EN	1BA0	1	<i>60</i>	3	40
<i>60</i>	•							
Elective	Sales & Distribution Manag	emei	nt	12EI	MBA0	2	<i>60</i>	3
40 60	3							
Elective	Consumer Behaviour & e-Business 12EMBA03					<i>60</i>	3	
40 60								
Elective	Service & Relationship Marketing 12EMBA04					60	3	
40 60			9					
Elective	Advertising & Sales Promot	tion	12EN	1BA0	5	60	3	40
60	y a vertiening a caree i i cinic			,				- •
Elective	Business 2 Business Marke	etina		12FI	ИВА0	6	<i>60</i>	3
40 60	Buomoso I Buomoso marke	, in g						
Elective	Rural Marketing 12EM	RAN	7	60	3	40	<i>60</i>	
Elective	Retail Management 12EM			60	3	40	60	
					<i>60</i>	3	40	60
Elective ERP – SDMM Module 12EMBA09 60 3 40 60 SECOND YEAR –THIRD SEMESTER - ELECTIVES							00	
HUMAN RESOURCE - ELECTIVES								
Elective		4	12EI	1BA1	0	60	3	40
	Compensation Managemen	L	14EIV	IDA I	U	60	J	40
<i>60</i>								

Elective 60	Performance Manage	ement	12EMBA1	1	60	3	40			
Elective										
12EI	MBA12 60 3	<i>40 60</i>								
Elective	Industrial Relations	& Labour W	/elfare	12EI	MBA1	3	<i>60</i>			
3 40	<i>60</i>									
Elective	Strategic Human Res	source Dev	elopment	12EI	MBA1	4	<i>60</i>			
3 40	0 60									
Elective	Organization Theory	Design & L	Developme	nt	12EI	MBA1	5			
<i>60 3</i>	40 60									
Elective	Training & Developm	nent 12El	MBA16	<i>60</i>	3	40	<i>60</i>			
Elective	Labour Legislations	12EMBA1	7 60	3	40	<i>60</i>				
Elective	ERP – HRM Module	12EMBA1	8 60	3	<i>40</i>	<i>60</i>				
SECOND Y	YEAR -THIRD SEMES	TER - ELEC	TIVES							
SYSTEM -	ELECTIVES									
Elective	E-Technology & Man	agement	12EMBA1	9	<i>60</i>	3	40			
<i>60</i>										
Elective	Database Manageme	ent Systems	s 12EI	MBA2	0	<i>60</i>	3			
40 60	_	-								
Elective	Information Systems	Audit & Co	ontrol	12EI	MBA2	1	<i>60</i>			
3 40	60									
Elective	Basics of Software D	Developmer.	nt 12El	MBA2	2	<i>60</i>	3			
40 60		•								
Elective	Enterprise Resource	Planning f	or Manage	ment	12El	ИВА2	3			
<i>60</i> 3	40 60	J	J							
Elective	Decision Support Sy	stems	12EMBA2	4	60	3	40			
60	,									
SECOND Y	YEAR -THIRD SEMES	TER - ELEC	TIVES							
	FINANCE - ELECTIVES									
Elective	Derivatives & Financ	ial Risk Ma	nagement	12EI	MBA2	5	<i>60</i>			
3 40	<i>60</i>		J							
Elective	Management of Final	ncial Servic	es 12El	MBA2	6	60	3			
40 60	3									
Elective	International Financi	ial Manager	nent 12El	MBA2	7	60	3			
40 60										
Elective	Investment Managen	nent 12El	MBA28	<i>60</i>	3	40	60			
Elective	Security Analysis &					VBA2				
60 3	40 60		J =							
Elective	Corporate Finance	12EMBA3	0 60	3	40	<i>60</i>				
Elective	ERP FM - Module	12EMBA3		3	40	60				
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SECOND YEAR -THIRD SEMESTER - ELECTIVES **PRODUCTION MANAGEMENT - ELECTIVES** Total Quality Management Elective 12EMBA32 *60* 3 40 *60* Supply Chain Management 3 40 Elective 12EMBA33 *60 60* Elective Logistics Management 12EMBA34 60 3 40 60 Advanced Maintenance Management **Elective** 12EMBA35 *60* 3 40 *60* Project Management 3 Elective *12EMBA36 60* 40 *60* Total Preventive Maintenance Elective 12EMBA37 *60* 3 40

60

^{*} Entire paper is to be done as Practical, no Theory Exams.