Roll	No	•••••				
Tota	ıl No.	of Questions: 07] www.alls	uljects4you em 1st)	[Tota	l No. of	Pages: 02
		ORGANISATION		R		
		SUBJECT CO			•	
		Paper ID	-			
		[Note: Please fill subject co	de and paper ID on OM	IR)	•	
Tim	e : 0.	3 Hours		Maxim	um Ma	rks : 60
Inst	ructi	on to Candidates:			WIII 1/10	1113 . 00
	1)	Section - A is Compulsory.				
	2)	Attempt any Four questions fr	om Section - B.			
		Section - A				
Q1)					(10 ×	2 = 20)
	a)	Personality.				
			:			
	b)	Group Dynamics.	•			
	c)	Learning.				
				•		
	d)	Organizational Effectiveness.	• .			•
						. •
	e)	Authority.				
	f)	Stress Management.				
	g)	Self Esteem.				
		•				
	h)	Group Cohesiveness.				
						•
	i)	Maslow's Need Hierarchy.				

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j)

Group Norms.

Section - B

 $(4 \times 10 = 40)$

- **Q2)** Explain the meaning of Perception. What are the various implications of Perception for management?
- **Q3)** Discuss Herzberg Two-Factor Theory of Motivation in detail.
- **Q4)** What are Group Relations? Explain Intra Group and Inter Group Relations in detail.
- Q5) Discuss various theories of Leadership.
- **Q6)** Define Personality. Explain the Personality Traits that shape the behaviour of Individuals.
- **Q7)** What is Transactional Analysis? How does it help in improving Inter-Personal Relationship?

