

L&T Internship Program

Learn • Practice • Grow





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Company History

L&T Health and Fitness (L&T) is a certified women's business enterprise providing fitness and health management services, health and wellness program design and delivery, and facility design and consulting services to organizations nationwide.

L&T's current fitness and health promotion clients include *Fortune* 100 corporations, multicultural organizations, financial institutions, the U.S. military, federal and state governments, hospitals, universities, non-profit organizations, community and residential/office management corporations.

Management Operations

L&T manages more than 50 fitness/wellness centers in twelve states and the District of Columbia. Our current contracts serve more than 93,000 client employees and community participants. Fitness and health management service includes: strategic planning; facility design; hiring, training and evaluating staff; targeted fitness/wellness programming; financial management; recreational programming; exercise class instruction; pool management; data collection and reporting.

Health Promotion

L&T's programs are designed to promote healthy and safe lifestyles, behavior modification, personal resilience and an overall sense of well-being. Services include: health education seminars; weight management; health risk appraisals; health screenings that include blood pressure, body composition, cholesterol, PSA and bone density; resting metabolic rate (RMR) measurement; and interactive, educational health fairs.

Facility Design and Consulting

L&T works closely with the client, architects and engineers, equipment and other vendors to ensure that each facility is designed for maximum participation and function and is safe and welcoming. L&T conducts a demographic and organizational analysis, provides space planning and floor plan design, and gives equipment recommendations that match organizational needs.

Our Company Mission

L&T Health and Fitness delivers innovative and customized fitness and health promotion services. Our dedicated employees enhance the overall health and well-being of the individuals and organizations we serve.

Vision

To be the service leader in the fitness and health promotion industry



Internship Program Overview

The L&T Internship Program is designed to give students in health and fitness related degree programs an opportunity to gain valuable hands-on experience in worksite wellness and health promotion. All interns receive guidance and supervision from full-time L&T SERVICE Leaders. Due to the broad variety of corporations and government agencies that L&T services, each intern will have a unique experience depending on the site location of the internship.

Based on student interest and facility need, L&T will match each intern with the staff and site locale that will provide them with the best overall experience. L&T defines a successful internship experience as one that is challenging, rewarding and meaningful to the student.

Internship Program Guidelines

Eligibility

All interns must be students, currently enrolled in a health or fitness related degree program that requires internship completion for graduation. For interested students who are not required to complete an internship, credit can often be approved through the university at special request. Students in this situation should seek the advice of a university academic advisor.

All interns must also hold current Adult CPR/AED and First Aid certification. A current copy of the certifications will be placed in the student's permanent file prior to the start of the internship. A second copy will be required for placement in the L&T SMART Manual located on site.

Stipend

Intern stipends are available and are paid in two installments at mid-point and end of the internship. Stipend amounts are non-negotiable. Site supervisors must submit the intern stipend allocation form located on the intranet to payroll at Home Office.

Internship Contract

Prior to beginning an internship, a written contract is signed by the student, academic advisor and L&T Health and Fitness. The contract outlines several aspects of the internship including start date, end date, and weeks worked. Should any aspect of the contract need to change for any reason, once it has been signed, verbal and written notification must be provided to the intern coordinator prior to beginning the internship. Students may not change any aspect of the internship contract once the internship has begun.



Internship Uniform

L&T Health and Fitness requires interns to abide by the same uniform dress code as L&T SERVICE Leaders.

The uniform dress code consists of the following:

- White collared polo-style shirt or L&T logo shirt (no sleeveless shirts)
- Black professional shorts or athletic pants (shorts should be mid-thigh length, athletic pants should *not* be sweat pants or have stripes/lettering on them)
- Athletic shoes/sneakers (no hiking boots)
- Interns who do not currently own clothing that abides by the L&T uniform dress code must purchase appropriate wear on their own.
- Nametags will be provided by L&T and are considered part of the official uniform. They should be worn at all times.

Internship Training Sessions

Each L&T intern is required to complete a series of intern training sessions. All trainings are mandatory and will be completed on site with the intern site supervisor. Interns will have an opportunity to evaluate the training sessions at the end of the internship.

Performance Reviews

L&T feels that it is important for interns to be evaluated throughout the duration of their internship. This allows the intern to receive valuable feedback that will help them prepare for the expectations of a successful career in the field of health and fitness management.

Evaluation criteria for interns match that of L&T SERVICE Leaders. Performance competencies to be evaluated include the following: professionalism, communication skills, initiative, reliability, problem solving and teamwork.

Performance reviews will occur at the mid-point and at the conclusion of the internship with both the intern and the on-site supervisor. Appraisals of this nature are designed to give each student a clear picture of their professional strengths and weaknesses in the context of the internship. Feedback is the foundation of professional improvement.

*A sample of the performance appraisal is located in Appendix A. An electronic version is available on the intranet.

Internship Program Evaluation

Interns are required to complete a program evaluation at the conclusion of the internship. Evaluation results and feedback give L&T valuable information that may help improve and shape various aspects of the internship program in the future. It is important that interns provide honest feedback at the time of the evaluation, and equally important that all interns feel empowered to communicate to the on-site manager/supervisor at any time during their internship, whether the comments are positive or negative. The intern coordinator will send the electronic evaluation prior to the end of the internship.



Internship Standards of Conduct

- 1. Report to work on time. Call ahead and notify your site if there is a problem with attendance and punctuality. This courtesy is expected of all SERVICE Leaders and interns.
- **2. Report to work in proper uniform**. Proper attire must be worn, including nametag.
- 3. Your supervisor must pre-approve any time off requested at least two weeks in advance.
- **4.** Any sub-standard behavior is subject to documentation. Any violation of L&T Health and Fitness standards, policies, or procedures as stated in the L&T SERVICE Leader Handbook is cause for documentation. Documentation procedures will follow the standards as described in the L&T SERVICE Leader Handbook.

A signed copy of the internship standards of conduct will become part of each intern's permanent file. Failure to obey the standards of conduct will result in one or more of the following:

First Offense: Verbal Warning

Second Offense: Written Warning

Third Offense: Internship Termination

- **5. No changes in contracts permitted.** Once the intern offer letter contract is signed and returned no changes to length of internship, hours, or otherwise are permitted. All interns are obligated to complete requirements as stated in their offer letter contract.
- **6. All training sessions are mandatory.** The on-site supervisor is responsible for delivering the training sessions.
- 7. L&T requires all interns to complete assignments during their internship. The internship training sessions correspond to assignments. These assignments are to be completed throughout the course of the internship and validated by the on-site intern supervisor.
- **8. L&T** requires that all interns behave in a professional manner at all times. This includes using professional phone etiquette, demonstrating excellent customer service, and portraying professionalism at all times.



- All L&T interns are permitted to use the fitness equipment at any L&T site
 during the duration of their internship. Equipment may only be used before or after
 a scheduled work shift, not during.
- **10. Additional hours.** Any hours worked outside of the interns' regular scheduled work shift, either at their assigned site or another L&T site MUST be pre-approved by a Senior Account Manager.
- * All interns are required to sign a copy of the Internship Standards of Conduct when they complete the payroll packet.

Internship Exit Requirements

Prior to receiving the last stipend paycheck and internship credit, each intern is responsible for the following:

- Completion of intern training assignments
- Completion of (1) Performance appraisal
- Completion of Internship Program Evaluation



Internship Training

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Each L&T intern is required to complete a series of intern training sessions. All trainings are mandatory and will be completed on site with the intern site supervisor. Interns will have an opportunity to evaluate the training sessions at the end of the internship.

There are training modules available for all L&T interns which include:

- SERVICE Leadership
- Anti-Harassment
- Career Planning
- L&T Services

Specialty training modules are also available for interns in L&T fitness center site locations and home office interns working with L&T services.

Site Training

- Financial Administration
- Group Exercise Training
- Health Screening and Assessments
- Risk Management
- Equipment and Facility Maintenance

Home Office Training

- Health fair planning
- Screening and booth skills

The training modules are located on the intranet in the internship folder. All training should be conducted by the internship supervisor, site manager or designated L&T SERVICE Leader. Work through the slide presentation with the intern and ensure they have a clear understanding of the material and give them an opportunity to ask questions.



SERVICE Leadership Training

Materials:

- SERVICE Leadership Training presentation Internship Folder
- S.M.A.R.T Manual Section 1 and 2
- Help Us Help You Survey SERVICE Leadership Folder
- Site Inspection Tool SERVICE Leadership Folder
- Operations Scorecard SERVICE Leadership Folder
- Training and Operations Calendar Operations and Training Calendar Folder
- E-News

Goals:

- Introduce and define SERVICE Leadership
- Define the SERVICE acronym
- Introduce the tools and resources to achieve SERVICE Leadership

Training Tips:

- Use Section 1 and 2 of the S.M.A.R.T. Manual to review L&T's SERVICE Leadership vision and supporting tools
- Review the most recent Help Us Help You (HUHY) report and action plan for the site
- Review L&T SERVICE Leadership tools
 - Operations Scorecards
 - Site Inspections
 - o HUHY
 - Training & Operations Calendar
 - E-News

Anti-Harassment Training

Materials:

Anti-Harassment Training presentation – Internship Folder

Goals:

- Define harassment and types of harassment
- Describe the impact of harassment
- Identify ways to report harassment

Training Tips:

 Work through the slide presentation with the intern and make it clear that this policy also extends to interns. Direct any questions to Human Resources as needed.



L&T SERVICES Training

Materials:

- L&T Services Training presentation Internship Folder
- Site Operations Manual
- S.M.A.R.T. Manual Section 8
- Intranet

Goals:

- Provide an overview of L&T Services
- Describe all L&T Services
- Detail steps for planning, marketing, implementing L&T Services

Training Tips:

- Overview the Services Section 8 of the S.M.A.R.T. Manual and have the intern read through it
- Review the sections of the Operations Manual that detail what and how Services are implemented at the site
- Demonstrate how to access more information on L&T Services
- Introduce the SERVICE Delivery Manual located on the intranet

Career Planning Training

Materials:

- Career Planning Training presentation Internship Folder
- Internet <u>www.LTwell.com</u> Employment/Internships

Goals:

- · Identify key components of a resume
- Provide tips for effective resume writing
- Describe steps for seeking and applying for job opportunities
- Provide tips for interviewing

Training Tips:

- Demonstrate how to access current L&T job opportunities
- · Review and update current resume



Site Training

The following training modules will be completed by interns in L&T fitness center locations. The intern supervisor will schedule training sessions throughout the internship experience.

Financial Administration Training

Materials:

- Financial Administration Training presentation Internship Folder
- Petty cash/financial transactions log
- Receipts book

Goals:

- Describe the process for money collection
- Introduce S.M.A.R.T. Money Handling policy

Training Tips:

- Describe the types of financial transactions and how they are handled
- Review the process for documenting financial transactions
- Review the site budget

Group Exercise Training

Materials:

- Group Exercise Training presentation Internship Folder
- S.M.A.R.T. Manual Section 5

Goals:

- Introduce the types of group exercise classes
- Identify key phases of class instruction
- Review guidelines for music selection
- Describe cueing and safety guidelines

Training Tips:

- Review the site group exercise schedule and identify classes the intern will sample
- Set goals to lead a class warm-up, cool-down and at least phase of a group exercise class



Health Screening and Assessments

Materials:

- Health Screening and Assessment Training presentation Internship Folder
- Site paperwork: Health History, Informed Consent, Waiver....
- S.M.A.R.T. Manual: Section 6

Goals:

- Review standards and guidelines for pre-participation screening and health history review
- Describe standards and guidelines for informed consent and waivers
- Introduce the fitness assessment protocols for the site and give the intern an opportunity to practice these skills
- Review the standards and guidelines for exercise program recommendations

Training Tips:

- Demonstrate each of the following and then have the intern repeat the process
 - Health History explanation and review
 - Instructions for informed consent and waivers
 - Assessment skills
- Continued observation and practice

Risk Management

Materials:

- Risk Management Training presentation Internship Folder
- S.M.A.R.T. Manual
- S.M.A.R.T. Log
- Operations Manual
- Operations Scorecards
- Site Inspection
- Incident Report

Goals:

- To introduce L&T's tool for risk management
- To describe the purpose of each tool and demonstrate how they are used

Training Tips:

- Review each of the risk management tools
- Ask the intern to complete a mock inspection and incident report



Equipment and Facility Maintenance

Materials:

- Equipment and Facility Maintenance Training presentation Internship Folder
- Operations Manual
- S.M.A.R.T. Log

Goals:

- Identify needs for regular equipment and facility maintenance
- Describe site specific procedures for maintenance and repair
- Review the preventive maintenance schedule for the site
- Review the process for documenting maintenance and repair

Training Tips:

- Review the site schedule and procedures for preventive maintenance
- Review past maintenance documentation
- Ask the intern to assist with maintenance procedures

Home Office Training

L&T Interns working with L&T Services from Home Office will receive comprehensive training on L&T Services including; screenings, health fair booth operations and health fair planning and implementation. The L&T SERVICE Delivery Manual will serve as a foundation for training. Interns will complete all training listed on the *Screening and Booth Training Checklist*.

*A sample of the Screening and Booth Training Checklist is located in Appendix B. An electronic version is available on the intranet.



Administrative Procedures

Payroll Packet:

All interns must complete a payroll packet on Day 1. The packet should be completed electronically using their unique log-in information for the Taleo system. All forms will be submitted electronically with the exception of the I-9. The original I-9 must be printed, signed and verified on Day 1. The form must then be mailed to Human Resources at home office.

Stipends:

Intern stipends are paid at the mid-term and end of the internship. Stipend amounts are based on the length of the internship and hours worked. The stipend amount is specified in the internship offer letter. Please contact the Internship Coordinator or HR for questions related to intern stipends.

Interns must complete an *Intern Stipend Allocation Sheet* to receive their mid-term and final stipends. The stipend form is located in the internship folder on the intranet. Stipends are paid on 15th or the last day of the month. Forms must be received 10 days prior to the pay date. Any form received less than 10 days prior to the pay date will be paid during the next payroll period.

Performance Review:

Performance reviews should be completed at the mid-term and completion of the internship. The review form is located in the internship folder on the intranet. One form may be used for both reviews.

Training and Program Evaluation:

All interns will complete an electronic evaluation at the end of their internship. The evaluation is designed to obtain feedback on the overall internship experience and the training provided. The internship coordinator will send a reminder prior to the internship completion date. To view the evaluation, go to http://www.surveymonkey.com/s/LTInternEval

Internship Checklist:

Intern supervisors are encouraged to track tasks, assignments and trainings throughout the internship. An Internship Checklist is available and can be customized for each intern.

*A sample of the Internship Checklist is located in Appendix C. An electronic version is available on the intranet.



Appendix A: Intern Performance Review

-	, .pp							
Interi	n Name:							
Site:								
Statu	s:	☐ Full-T	ime 🗌 Part-Time					
Start	End Date:	Start Dat	e:		End Da	ate:		
Supe	rvisor Name and Title:							
Appr	aisal Date:	Mid-Tern	n:		Final:			
		Pre	e-Appraisal Requ	irements	ı	T		
	the intern have a clear und nsibilities for mid-term app		g of current job	☐ Yes	□No	Intern Initials/Date:		
	the intern have a clear unconsibilities for the final appra		g of current job	Yes	□No	Intern Initials/Date:		
		SER	VICE Leadership	•				
S	Seek Customer Loyalty			Performance is based on the goal of retaining loyal members, clients and SERVICE Leaders.				
Е	Exceed Customer Expe	ctations	Exceeding expectations is essential to earning loyalty.					
R	Recognize Customer Ne	eds	Recognize needs using formal tools and ongoing communication.					
V	Value our Customers		Behavior should make all individuals feel important and valued.					
I	Insist on Professionalis	m	Behavior, appearance, and performance must always be professional.					
С	Commit to SERVICE Lea	adership	Actively contribute Leadership initia		nplementa	ation of all SERVICE		
E	Evaluate our Efforts			Company, site, and individual SERVICE Leadership efforts must be evaluated regularly. Follow-up & improvement are essential.				
	-							
		D	farmanaa Dankir	0				

Performance Ranking System					
Exceeds Expectations	Consistently exceeds expected result and internship standards. Demonstrates a high level of knowledge, judgment and problem solving ability compared to what is expected. The rating clearly represents above average competence and job performance.				
Meets Expectations	Achieves results on internship responsibilities and objectives that are normally expected for an effective intern, although some areas may need further development. The performance level is solid and acceptable.				
Needs Improvement	Performance does not meet most standards and expectations. Immediate and continuous improvement is required.				



Goal Achieved			Internship Goals				
YES	NO	N/A	Completes required trainings:				
			SERVICE Leadership				
			Career Planning				
			L&T Services				
			Anti-Harassment				
			Financial Administration				
			Group Exercise Training				
			Health Screening and Assessments				
			Risk Management				
			Equipment and Facility Maintenance				
			Health fair planning				
			Screening and booth skills				
			Completes specific intern requirements:				
			Personal Goals:				



Mid-Term

Final

	YES	NO	N/A	YES	NO	N/A	Ongo	ing SERVICE Leadership expectations:
							No pe	erformance documentation filed during review period
							Adheres to uniform policy	
							Provid	des quality exercise floor supervision: proactive, corrective ance
								des appropriate level of exercise floor supervision: peak vs.
							Demo	onstrates a positive attitude
							Meets	s established performance goals
							Regu	larly Demonstrates SERVICE Leadership with:
							Memb	pers
							Client	s
							Other	SERVICE Leaders
							Supervisor	
							Event participants	
Exceeds Expectations	Meets Expectations	Needs Improvement	N/A	Exceeds Expectations	Meets Expectations	Needs Improvement	N/A	SERVICE Leader Core Competencies
	Mid-Te	erm			Fina	al		
								Seek Customer Loyalty
								Listen and cooperate with other SERVICE Leaders, members, and clients.
								Adapt to personality and/or style differences
							Readily available to answer questions and provide feedback	
							Flexible with changing contract, site, and L&T needs	
							Provide superior customer service to the members, client, and SERVICE Leaders	
							Exceed Expectations	
								Provide innovative design, delivery and evaluation of programs
							Complete high quality work in a timely manner with mastery and proficiency	

SERVICE Leadership Scorecard



								Dependable and reliable with attendance and completion of tasks
								Be a self-starter and obtain the objectives of the job
								Demonstrate continuous improvement by participating in development opportunities
Exceeds Expectations	Meets Expectations	Needs Improvement	N/A	Exceeds Expectations	Meets Expectations	Needs Improvement	N/A	SERVICE Leader Core Competencies
								Recognize Customer Needs
								Analyze and resolve problems with consideration of all possible outcomes
								Develop alternatives and search for resources and solutions
								Ability to make sound decisions and solve problems independently
								Appropriateness of actions: when to act, exercise caution or seek assistance
								Adapt to changes in timelines and responsibilities
								Value Your Customers
								Build strong relationships with SERVICE Leaders, members, and client through communication
								Cultivate a positive exercise environment
								Meet site needs and maintain client satisfaction and loyalty
								Response time to phone calls, emails, member inquiries, etc.
								Written communications: emails, reports, newsletter entries, etc.
								Verbal presentation of ideas and information
								Insist on Professionalism
								Maintain a professional demeanor and attitude when representing both the company and the client
								Manage and organize workspace
								Arrives on time to scheduled work shifts, meetings and L&T trainings
								Displays professional behavior and appropriate attire
								Commit to SERVICE Leadership
								Understand and commit to the company's mission, objectives and strategy
								Competency on L&T initiatives, policies, and standards
								Support L&T's commitment to SERVICE Leadership
								Establish timelines to gauge progress towards goal accomplishment



							Ability to absorb routine pressure and maintain a positive demeanor		
							Evaluate Our Efforts		
							Accept suggestions/input for improvement		
							Program innovation; willingness to take risks		
							Initiative taken outside of direct responsibilities		
							Progression towards, or completion of intern project		
Performance Summary and Additional Feedback									
	Vote: An	v are	as mar	kod as r	ertorma noods ii	nce :	evement should be addressed in this section.		
<u> </u>	vote: An	y are	as mar	keu as <i>l</i>	ieeas II	npro	vernent should be addressed in this section.		
	MI	D-TF	RM SM	ART GO	ΔI S· S	neci	fic, Measurable, Action-Oriented, Realistic, Time-based		
	Goal #1		I CIVI OIVI	AITT 00	ALO. O	pcon	no, incusurante, Action Chemica, Realistic, Time Susca		
	Description	on:							
	Time fran		achieve	ement:					
ī	Measurer	ment	of goal a	achieven	nent:				
(Goal #2								
]	Description	on:							
_	Time fran	ne for	achieve	ement:					
1	Measurer	ment	of goal a	achieven	nent:				
(Goal #3								
	Description								
	Time fran								
1	Measurer	ment	of goal a	achieven	nent:				
	ntern Na	mo:							
	iiteiii ive	airie.							
	Signatur	e:							
	Date:								
;	Supervis	or Na	ame:						
:	Signatur	e:							
	Date:								



Appendix B: Screening and Health Fair Booth Training Checklist

TRAINING	DATE COMPLETED
CHOLESTEROL & GLUCOSE	
HEMOGLOBIN A1C	
C REACTIVE PROTEIN	
PROSTATE SPECIFIC ANTIGEN	
ALLERGY	
RAPID THYROID STIMULATING HORMONE	
BODY COMPOSITION	
BODY GEM RMR	
TANITA RMR	
BLOOD PRESSURE	
PULMONARY LUNG FUNCTION	
HEART HEALTH AWARENESS	
PERSONAL WELLNESS PROFILE	
EMERGENCY PREPAREDNESS	
FATAL VISION GOGGLES	
GLO-GERMS	
HEALTHY COOKING DEMONSTRATION	
INFORMATION TABLE	
OFFICE IN MOTION	



YOGA AT YOUR DESK	
BRIGHT SMILE, BRIGHT FUTURE	
CANCER: KNOWLEDGE IS POWER	
DIABETES AWARENESS	
EXERCISING TODAY HEALTHY LUNGS TOMORROW	
FLEXIBLE BENEFITS	
GREEN LIVING	
LET'S GET HEART SMART	
MEN'S HEALTH	
NUTRITION ON THE GO	
NUTRITION: START YOUR DAY THE RIGHT WAY!	
OFFICE ERGO	
SLEEP HYGIENE	
STOP THE TEXTS, STAY SAFE FROM WRECKS	
STRESS RESILIENCE	
SUN DAMAGE AWARENESS	
THE SOBER TRUTH	
TOBACCO USE AWARENESS	
WALKING INTO WELLNESS	
WOMEN'S HEALTH	



Intern:

Mid-Point Performance Appraisal

Final Stipend Allocation Sheet

Final Performance Appraisal

Internship Evaluation

Appendix C: Internship Checklist

Internship Dates:

Located in the Internship Folder on the Intranet

Located in the Internship Folder on the Intranet

http://www.surveymonkey.com/s/LTInternEval

Use same form from Mid-Term

		Hours/Week:
Supervisor Responsibilities	Due By	Notes
Complete Electronic Payroll Forms		
Complete, verify and mail I-9		Located in the Payroll Folder on the HR Intranet
Review Intern Manual		Located in the Internship Folder on the Intranet
1st Stipend Allocation Sheet		Located in the Internship Folder on the Intranet

Standard Trainings	Due By	Notes
SERVICE Leadership		Located in the Internship Folder on the Intranet
Career Planning		Located in the Internship Folder on the Intranet
L&T Services		Located in the Internship Folder on the Intranet
Anti-Harassment		Located in the Internship Folder on the Intranet
Equipment and Facility Maintenance		Located in the Internship Folder on the Intranet
Financial Administration		Located in the Internship Folder on the Intranet
Group Ex Instruction		Located in the Internship Folder on the Intranet
Health Screenings & Fitness Assessments		Located in the Internship Folder on the Intranet
Risk Management		Located in the Internship Folder on the Intranet

Site/Intern Specific Projects	Due By	Notes

