



INNOVATING  
TOWARDS A  
BRIGHTER FUTURE



FORE SCHOOL OF MANAGEMENT  
NEW DELHI

PLACEMENTS 2015-16

“Innovation distinguishes between a leader and a follower”

STEVE JOBS

At FORE, we believe in stimulating this idea in the minds of the future managers, which encourages them to push the envelope and be the leaders of tomorrow.

Innovation is not harnessed at FORE, it's inculcated in each activity taking place across the campus. The quality of the thoughts of students makes up a salubrious environment to nourish the need of today's world.

Intelligence builds it up, Excellence keeps it on and Innovation takes it beyond!

..and FORE is there to ensure that its students always exceed expectations.



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## President Message



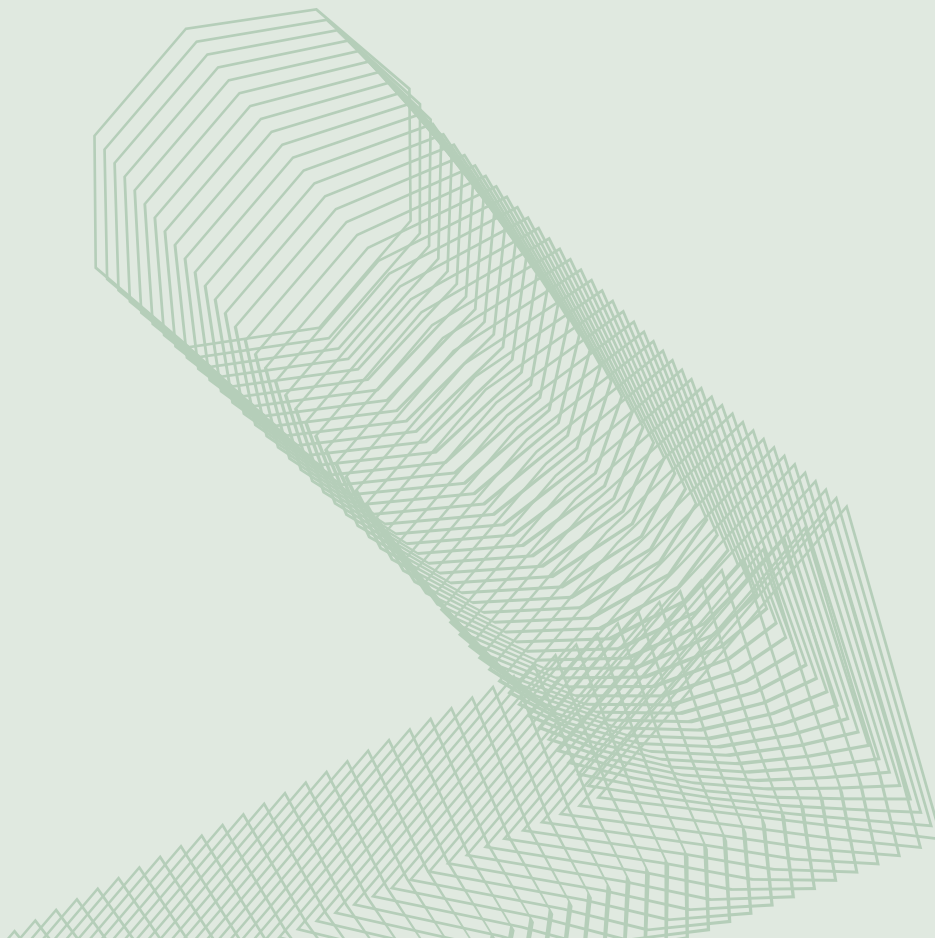
I am pleased to share that FORE School of Management, New Delhi, has been scaling new heights since its inception. FORE stands on the edifice of knowledge gaining strength through the exemplary faculty, alumni and talented students. At FORE, apart from the academic focus, we also believe in the development of social and emotional quotient of the students which would ultimately help in shaping their personality as a whole.

The class of 2016 is a highly motivated and talented batch. This batch has diverse experience from wide spectrum of industry. Their commitment and determination to achieve excellence speaks for itself. They are highly motivated, have a keen mind and are eager learners.

I am happy to present the 23rd batch of PGDM and the 8th batch of PGDM-International Business. Their diverse educational background will give you the options as you seek bright young men and women to join your organization. I am confident that your organization will benefit immensely from the choice of graduates at FORE.

Thank You.

**R.C. Sharma**  
President



## Director's Message



It gives me immense pleasure to share that, since its inception, the major focus at FORE School of Management, New Delhi has been on channelizing the energies of students to acquire strategic knowledge, analytical thinking and managerial & leadership skills. FORE students in the previous years have been hired in the domains of Sales & Marketing, Finance, Consulting, Market Research, HR, IT, Operations, etc. Many of our regular recruiters have visited us because of the FORE alumni performing well in their respective roles in their organisations.

To maintain the highest standard of professionalism, the curriculum of two-year PGDM and two-year PGDM-IB programmes has been judiciously balanced with co-curricular and extra-curricular activities to bring out the best in our highly proficient students with a focus on their relevancy to the industry.

The Placement Calendar for the year 2016 has been planned in coordination with the Academic Calendar so as to ensure that the course work and the classes are completed by March 2016.

The placement activities are the capstone function of our academic programmes to fulfill students' aspirations. We seek your cooperation in this pursuit and request you to schedule your campus visit during the Placement Weeks detailed in this brochure.

Cordially inviting you to participate in the forthcoming Placement Season 2016.

Thank You.

**Dr. Jitendra K. Das**  
Director



## The Executive Board



**DR. G.V.G. KRISHNAMURTY**  
**Chief Patron**  
*(Former Election Commissioner of India)*



**MR. R.C. SHARMA**  
**President**  
*(Former Director CBI Govt. of India)*



**DR. B.B.L. MADHUKAR**  
**Vice President (Finance) & Treasurer**  
*(Former CMD MMTTC)*



**COL. (DR.) S.P. WAHI**  
**Member**  
*(Former Chairman Oil & Natural Gas Corporation (ONGC))*



**DR. VINAYSHIL GAUTAM**  
**Member**  
*((Founder Director: IIMK; First Head, Management Department IITD)  
 Chairman DK International Foundation)*



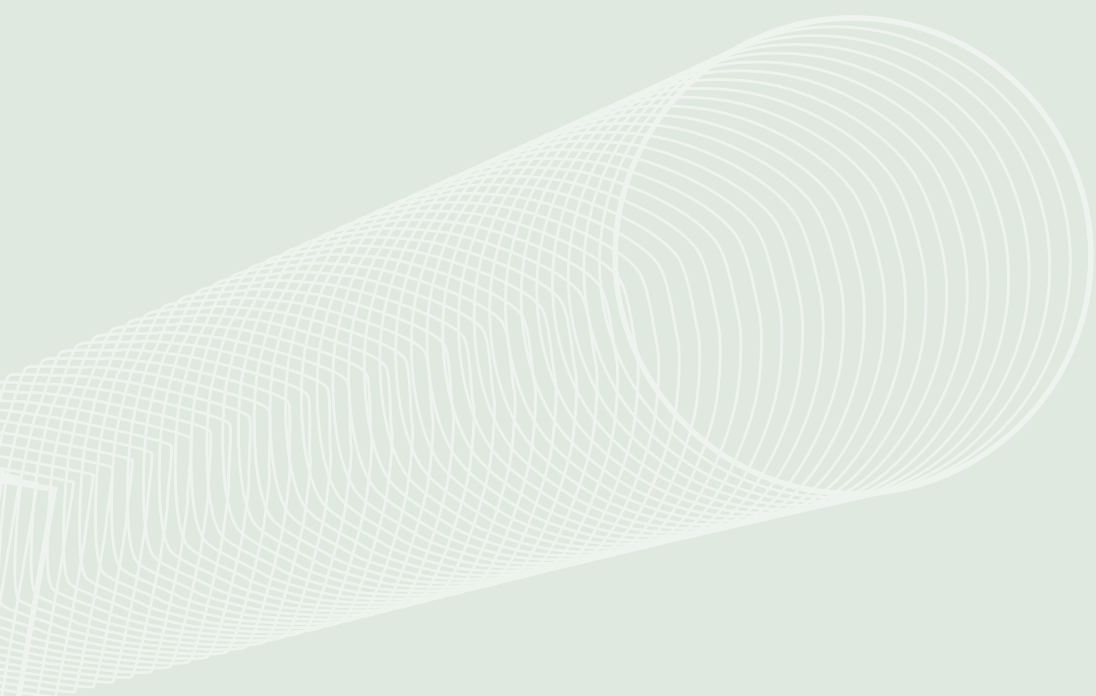
**DR. YASHO V. VERMA**  
**Member**  
*(Former Chief Operating Officer LG Electronics India Pvt. Ltd.)*



**MR. T.C. VENKAT SUBRAMANIAN**  
**Member**  
*(Former Chairman & Managing Director EXIM Bank of India)*



**DR. JITENDRA K. DAS**  
**Director FORE**  
**ExOfficio Member**  
*(Former Dean-Noida Campus, IIM Lucknow)*



## Accreditations

- The Courses at FORE are AICTE approved (All India Council for Technical Education).
- Association of Indian Universities (AIU), New Delhi.
- National Board of Accreditation (NBA).
- FORE is rated as A\*\*\* which is the highest rating given by CRISIL Ltd., Mumbai.

### Institutional Membership

- India Habitat Centre, New Delhi.
- The Indus Entrepreneurs (TiE), Delhi-NCR.
- Education Promotion Society for India (EPSI), New Delhi.
- Asian Regional Training and Development Organization (ARTDO) International, Philippines.
- Association of Indian Management Schools (AIMS), Hyderabad
- National HRD Network (Delhi Chapter), New Delhi.
- Association of Management Development Institutions in South Asia (AMDISA).
- Indian Society for Training & Development (ISTD), New Delhi
- All India Management Association (AIMA), New Delhi. Associated Chambers of Commerce and Industry of India (ASSOCHAM), New Delhi.
- DELNET, New Delhi.
- BRICS Chamber of Commerce & Industry, New Delhi.
- National Institute of Science Communication and Information Resources (NISCAIR), New Delhi.
- The American Library, New Delhi.
- Management Libraries Network (MANLIBNET).
- The Case Centre (TCC)

- Indian Association of Autonomous Business Schools (IAABS), Chennai

### Appeared in Renowned Publications

FSM Features in the Asian Directory produced by the EMD, Amsterdam, the Netherlands.

### Academic Partners/Collaboration

- ESC Rennes School of Business, Rennes, France.
- Northampton University, United Kingdom.
- ESCE International Business School, Paris, France.
- College of Business Administration, Savannah State University, USA.
- Asian Institute of Technology (AIT), Thailand.
- The University of New Brunswick (UNB), Canada.
- Anglia Ruskin University, United Kingdom.
- Jamia Hamdard University for Ph.D. Programme.

### International Immersion Program Partners

- Nanyang Business School, Nanyang Technological University, Singapore.
- Hong Kong Polytechnic University, Hong Kong

### National/International Recognition

FORE School of Management has received “Global League-Indian Institutes” certificate and award for ‘Maintaining Global Standards in Contributing to the Growth of the Indian Education System’ at the Skill Tree Great Place to Study, India Edition 2014-16, organized by Skill Tree Knowledge Consortium on June 24, 2014 at the House of Commons, London, United Kingdom.

The award was received by Dr. Jitendra K. Das, Director, FORE School of Management from Mr. Bob Blackman, Hon’ble Member of Parliament, Conservative Party, U.K. FSM is one of the few Indian leading institutions to receive this Award.

Dr. Jitendra K. Das, Director, FORE School of Management has been awarded “India Education Excellence Award 2014” for “Outstanding Contribution to Leadership Development” by Worldwide Achievers and Headlines Today on April 14, 2014 at New Delhi.

Dr. Jitendra K. Das, Director, FORE School of Management has been awarded “Best Director Award” in the Asian Education Leadership Awards 2013 held on September 24, 2013 at Dubai.



## FORE Timeline

**2015**

Your visit to FORE!

**2013**

Introduces International Immersion Programme with Hong Kong Polytechnic University, Hong Kong and Nanyang Business School, Nanyang Technological University, Singapore

**2007**

FORE increases seats from 180 to 240

**2007**

Introduces a 2 Year Full Time Post Graduate Diploma in Management -International Business Management (International Managers Group)

**2005**

Tie up with ESC Rennes School of Business, Rennes, France for Student Exchange Programme

**1992**

Introduces a 2 Year Full Time Post Graduate Diploma in Management (Future Managers Group)

**1981**

Foundation for Organisational Research and Education incorporated as a Non Profit Institution

## Why FORE



### Highly Competitive Admission Process

FORE School of Management admits students on the basis of the highly competitive CAT score as well as performance in written test & GDPI conducted by experienced faculty along with professionals from the industry. This ensures that only students best fit for the rigour of the course make it through enabling FORE to churn out some of the best talent that the corporate world has seen.



### Strategic Location

A strategic location in the heart of Delhi with many corporate headquarters located close by translates into regular guest lectures and seminars where industry professionals share the stage with academicians, thus exposing a FOREian to the nuances of the practical business scenarios.



### Rigorous Academic Program

The academic program at FORE is rigorous, industry relevant and provides a healthy competitive environment where the students are continuously challenged to perform to the best of their abilities.



### Top notch Faculty

The Faculty at FORE School of Management hail from premier educational institutions and reputed business organizations. With numerous research papers published under their name, they have spearheaded new thinking in the development of effective models in various areas of management. More than 72% of the faculty members come with 15+ years of industrial and academic experience. FORE is amongst the very few management institutes to have a student faculty ratio of 14:1.



### Recruiters spanning across disciplines & industries

Over the years, FORE School of Management has built a reputation for itself in the industry as a premier B-School. Our long and fruitful association with our regular recruiters has helped us tide over difficult economic times without a hitch. Every year we see new recruiters coming to our campus and we take pride in declaring that our list of regular recruiters continues to grow year by year.



### Network of 5000+ Alumni

The proof of excellence of FORE School of Management can be seen by more than 5000 alumni who are spear-heading best



management practices in the Indian and Global industries. The alumni actively mentor the current students at FORE through informal chat sessions, briefing sessions on a particular industry or through guest lectures. The whole process shows the commitment the alumni have towards the institute.



### Intense use of in-house Software for Classroom Teaching

The students are provided with the most effective and latest software to maximize the students' learning in the contemporary setting.

## Life at FORE

FORE offers a unique learning experience that enables students to grab great opportunities in the corporate world. The 2 year PGDM program at FORE starts with an intellectual and cultural tone in the month of June. It attracts the best of students coming from diverse backgrounds. The courses are explicitly designed to be challenging and thought provoking leading to an academically rigorous program.

The academic curriculum at FORE maps out the pathway of the aspiring leaders to develop their full potential and helps them to explore the opportunities for a brighter and better tomorrow. In essence it fosters innovation.

## Infrastructure



Fully air conditioned, well furnished classrooms with state of the art audio-visual facilities and all include.



New classrooms in theatrical style with state of the art facilities with computer facility for each student in the classroom.



'Virajam', Air conditioned auditorium with seating capacity of 300 persons.



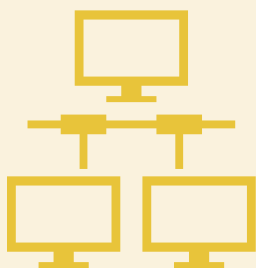
'Pragya', a well furnished and very spacious fully air conditioned Conference Hall with state of the art audio, video facilities with a capacity to accommodate more than 100 participants/ students.



Study and Recreational hall for students with facilities for indoor games like Table tennis, Caroms, etc



**25,000**  
VOLUMES



## Library Infrastructure

The library at FORE has a collection of about 25,000 volumes focused on business, management and other allied subject areas. To support high quality teaching and learning, library has full text access to over thousands of international journals through ABI-INFO-Proquest, EBSCO and Sage online.

The other research oriented databases viz. I-Gate, Social and Management Sciences, Press Display Newspaper Database, DELNET Database, Institutional Library Membership of American Library have been subscribed to, which enable students and faculty to access complete statistics and reports of Indian and International companies. Library has subscribed in print form about 112 national and international journals and magazines.

## IT Infrastructure

The institute has a well equipped central computing facility housed in three computer labs and all includes branded PCs/ Laptops and Servers which are connected through LAN. The Institute has 20 Mbps dedicated internet leased line, 24-hour high-speed internet connectivity on Fibre Optics with redundant bandwidth from TATA Communications and Spectranet.

The Campus is fully Wi-Fi enabled with 24 x 7 by Ruckus wireless consisting of ZoneFlex 2942 (802.11g) Smart Wi-Fi access points with ZoneDirector 1000 controlling the Access Points.

The entire network is protected with Cyberoam CR300i UTM (6 Port) in combination with Antivirus, Anti-Spam and Bandwidth Management and multiple gateway with Auto Fail-over feature. All the nodes are secured from virus, spyware/ malware with Symantec Endpoint Protection, centrally monitored from the Antivirus server.

Each student is allotted a mail-id besides faculty and staff members. The mail server and web server are hosted in the computer centre itself. Facilities for printing through high speed Color/Mono Laser Jet Network printers and Scanning are available. Sun storage has been installed for back up purpose.

The modern class rooms in the new block, both the theatre style and classic learning centers, are furnished with specially designed desks for the comfort of students. Recently, 180 thin client machines and 3 high end servers have been procured to cater to the new class rooms cum labs.



Faculty-students interaction is done through e-learning/ e-working software Claroline.

Application software like SPSS, Minitab, Rational Suite Enterprise, MS-Project, Crystal Ball, Oracle SQL Server, Visual Studio, and Rational Suite Enterprise etc. are extensively used. Company database Prowess & Capitaline are used for Market Research and Data Analysis.

Implementation process for Integrated Education Management System (IEMS) has started.

The FORE School of Management has software license alliance with Microsoft Campus Agreement and Symantec Crop.

## IT Resources

- Computer Center with 14 branded servers & 400 plus Desktops, Laptops, Thin clients, Scanners, standalone/ network LaserJet printers; Network Attached Storage provides backup space for data and applications
- Entire campus is connected to the internet through Cable & Wireless LAN
- Fully secured Wi-Fi with Firewall, Antivirus & Antispam
- 14 Mbps bandwidth from Spectranet & TATA Communications
- Capitaline plus & Prowess, database package (for Company/ Industry Data)
- Specialized analysis packages like SPSS, SPSS AMOS, Systat, Solver Suite & Minitab, Simulation: Crystal Ball
- Business Intelligence/Data mining Tools-COGNOS
- Project Management tools MS Project
- Designing and Publishing Software Corel Draw, Photoshop & Acrobat Writer, C++, Visual Studio.Net, Java, MSDN Academic Alliance subscriber
- Database package like Oracle SQL Server and My SQL
- Software Design Tool - IBM Rational Rose for Object Oriented Unified Modeling Language (UML)
- SAP Software
- Capstone Business Simulation Software
- E-learning & e-working software for academic use – Claroline
- Microsoft Dynamics CRM





## Our Distinguished Faculty

### Front row (left to right)

Prof. Bhalender Singh Nayyar, Prof. Ashok Kumar Harnal, Prof. Rajneesh Chauhan, Prof. Jitendra K. Das (Director), Prof. A.K. Puri, Prof. Ambrish Gupta

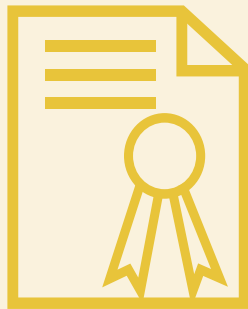
### Middle Row (left to right)

Prof. Priyanka Jaiswal, Prof. Rakhi Tripathi, Prof. Payal S. Kapoor, Prof. Vandana Gupta, Prof. Prachi Bhatt, Prof. Freda Swaminathan, Prof. Mohita G. Sharma

### Standing (left to right)

Prof. Reeta Raina, Prof. Vikas Kumar, Prof. Divesh Kumar, Prof. Anshul Jain, Prof. Nikunj Kumar Jain, Prof. Raman Sethi, Prof. Subhasis Bera, Prof. Anupum Narula, Prof. Himanshu Joshi, Prof. Alok Kumar, Prof. Kanhaiya Singh, Prof. Anil Kumar Singh, Prof. Qazi Asif Zameer





## Centres of Excellence

We have opened Centres of Excellence at FORE in various areas of expertise so that our students can perform multi-faceted roles in the corporate world.

These Centre's are as follows:

- 1 Centre for Psychometric Testing and Research
- 2 Centre for Sustainable Development
- 3 Centre for Entrepreneurship Development
- 4 Centre for Customer Management
- 5 Centre for Operation & Supply Chain Management
- 6 Centre for Emerging Markets

## Publications



FORE publishes its in-house journal Abhigyan and newsletter FOREprints.

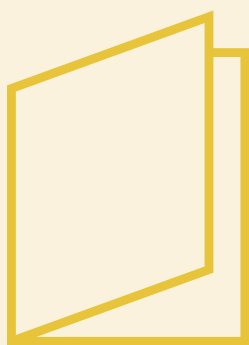
Abhigyan, a research journal is being published for more than last thirty years. It is devoted to disseminating findings from research work and exploration of original ideas concerning organizations and management. It also seeks to address issues of interest to managers and academicians equally.

FOREprints is a newsletter published quarterly, reflecting the happenings at FORE to the corporate, alumni, students and academicians. FORE launched its working papers series during 2011-12. It has published 35 working papers from the faculty so far.



## Academic Program

The academic curriculum at FORE maps out the pathway of the aspiring leaders to develop their full potential and helps them to explore the opportunities for a brighter and better tomorrow.



### Two Year Full Time Post Graduate Diploma in Management

The program is designed to help future managers follow a multi fold approach to operate successfully in the corporate environment.

#### Objectives

- To have comprehensive understanding of the corporate world.
- To acquire conceptual and analytical abilities required for effective decision making.
- To integrate the theoretical knowledge with the practical aspects of organizational settings and techniques of management.
- To evolve with the dynamic and complex working environment.

### Two Year Full Time Post Graduate Diploma in Management - International Business (IB)

The program aims at preparing students to take up careers in corporate and family businesses engaged in international business operations.

#### Objectives

- To provide a thorough grounding in the conceptual framework of management theory, in the skills appropriate to managerial practice, as well as in the essential issues in international business operations.
- To prepare the students for working in a competitive global environment enabling them to face confidently the pressures and challenges of the new millennium.



## Academic Calendar of PGDM and PGDM-IB Programs



First Year	Second Year
Term I, II, III June – March	Term IV, V, VI June – March
Foundation Courses, Core Courses	Core Courses, Elective Courses
April-June	
Summer Internship	

## International Immersion Program 2015

International Immersion Program is a part of the full time course curriculum after Term-III for students to have an exposure of international business scenario.

### Faculty of Business, Hong Kong Polytechnic University

Two batches of the PGDM-FMG students visited the Faculty of Business, Hong Kong Polytechnic University. They attended a week long immersion program wherein they learnt the economics and trade related subjects of Hong Kong. They visited the Cree, a market-leading innovator LED lighting and semiconductor solutions.

### Nanyang Business School, Nanyang Technological University (NTU), Singapore

The PGDM-IB (IMG) students along with one batch of PGDM-FMG students visited the Nanyang Business School, Nanyang Technological University (NTU), Singapore for a week long immersion program. The objective of the IIP was to focus on business environment and practices in Singapore.



## Curriculum

Under the guidance of a highly experienced faculty, the students at FORE are polished in an environment that fosters innovation. FORE emphasizes on amalgamating theoretical and practical knowledge with a curriculum that is designed to train and groom the future managers.

The instructional methodology comprises of an optimum mix of lectures, classroom discussions, case studies, role-plays, group discussions, special sessions from professionals from industry and trade, management games, sensitivity training, management films, industrial visits and industry interaction. It lays emphasis on ethics in business and Corporate Social Responsibility.

The specialization courses have been streamlined to maintain synergies with the requirements of the industry. To meet the industry prerequisites of cross functional expertise the institute has identified the following courses.







## Marketing

FORE's Marketing Area offers a range of courses that equips students with the basic concepts as well as in-depth knowledge of each specialized area of marketing. Through teaching, research and Management Development Programs, marketing faculty are continuously reinventing the knowledge and understanding of various aspects of this field so that students can develop consumer focus, create value delivery, build market efficiency and improve marketing decision making.

### Alumni Snapshot

Mr. Vivek Malhotra  
VP-Marketing,  
Idea Cellular Ltd.

Mr. Dipankar Ghoshal  
VP, Vodafone India

Mr. Prasanjeet D. Baruah  
VP-Marketing,  
The Oberoi Group

Mr. Sujit Bawa  
National Customer  
Marketing Manager, HUL

Mr. Harkawal Singh  
Senior Manager Marketing  
Oral Care, Dabur India

Ms. Niti Jolly  
Brand Manager Nestle Purina

### Recruiters Snapshot

Asian Paints

DELL

Hero MotoCorp

Housing.com

ICICI Bank

State Bank of India

TATA Motors

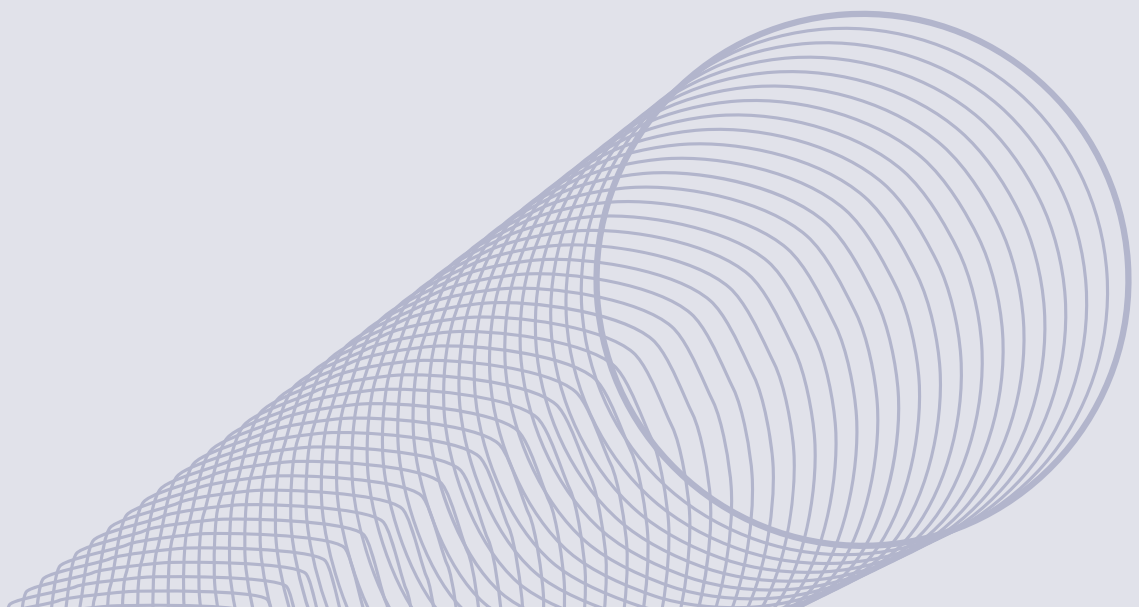
TATA Steel

Zomato

**“It is important to have the attitude of a team player and the attitude of an entrepreneur and not an employee”**

**HARKAWAL SINGH**

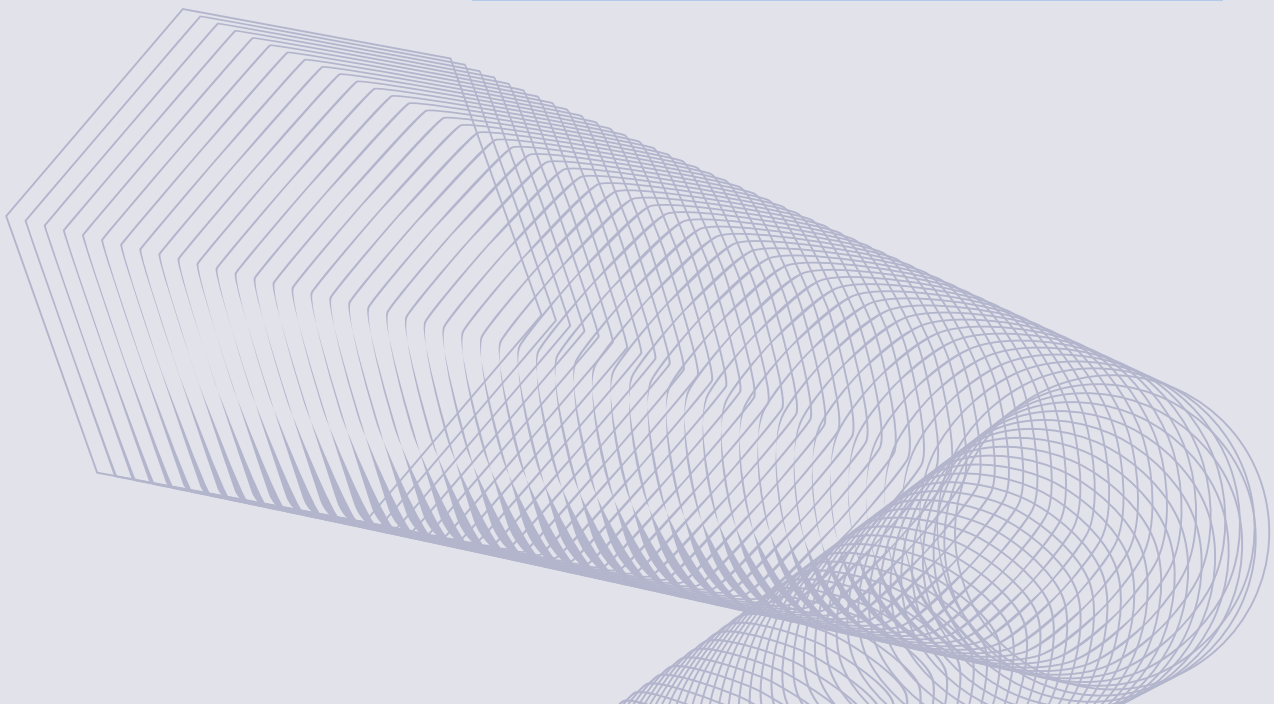
*Category Head - Oral Care  
Dabur India Limited*



## Courses Offered



PGDM	PGDM (IB)
<b>CORE</b>	<b>CORE</b>
Marketing Management I	Marketing Management I
Marketing Management - II	Marketing Management - II
	International Marketing Management
<b>ELECTIVES</b>	<b>ELECTIVES</b>
Consumer Behavior	Consumer Behavior
Services Marketing	Services Marketing
Sales & Distribution Management	Sales & Distribution Management
Advanced Marketing Research	Advanced Marketing Research
Strategic Brand Management	Strategic Brand Management
B2B Marketing	B2B Marketing
Rural Marketing	Rural Marketing
Customer Relationship Management	Customer Relationship Management
Retail Management	Retail Management
Integrated Marketing Communication	Integrated Marketing Communication





## Faculty

### FULL TIME

#### **Prof. Jitendra K Das** (Director)

B.tech (Chemical Engg), IIT Delhi; M.Tech. (Management And systems), IIT Delhi; Ph.D., (University of Toronto)  
Experience: 33 years

**Prof. Freda Swaminathan**  
PGDM, IIM Ahmedabad;  
MS-Communications, Illinois State University, USA  
Experience: 35 years

**Prof. Qazi Asif Zameer**  
B.E (Mechanical) Delhi College of Engg.; MBA; Ph.D  
Experience: 26 years

**Prof. Anupum Narula**  
B.Sc; M.A. (Economics); PGDBM (marketing); Ph.D  
Experience: 15 years

**Prof. Divesh Kumar**  
Ph.D (IIT Roorkee); MBA (U.P Tech. University)  
Experience: 1 year

**Prof. Payal S. Kapoor**  
FPM (IIM Indore); MPACM (Symbiosis Pune)  
Experience: 6 years

**Prof. Vikas Kumar**  
Ph.D (Pursuing) IIT Roorkee; MBA (IIT Kharagpur)  
Experience: 1.5 years

**Prof. Bhalender Singh Nayar**  
B.E (Mechanical), M.S. University of Baroda; PGDM (IIM Calcutta)  
Experience: 43 years

### VISITING

**Prof. A. Talapatra**  
Bachelor's Degree in Economics; MBA from XLRI, Jamshedpur

**Prof. Sandeep Dutta**  
B.Com (Hons); MBA, Delhi University  
Experience: 20 years

**Prof. Vikash Mehra**  
Ph.D; MBA (IBM)  
Experience: 17 years

**Ms. Kashmiria Chadha**  
MBA, Bombay University  
Experience: 24 years

**Prof. Sanjay Chandwani**  
BE (Mech.) Allahabad University; PGDRM, Institute of Rural Management, Anand; Ph.D., Jamia Hamdard University, New Delhi (Pursuing)  
Experience: 20 years



## Finance & Accounting

“Even today, after 16 years of entering FORE, I rate my batch-mates the best in the industry. The culture of exploring ‘practical and experiential’ horizon of education was best what I remember at FORE. I wish the outgoing batch a great future ahead.”

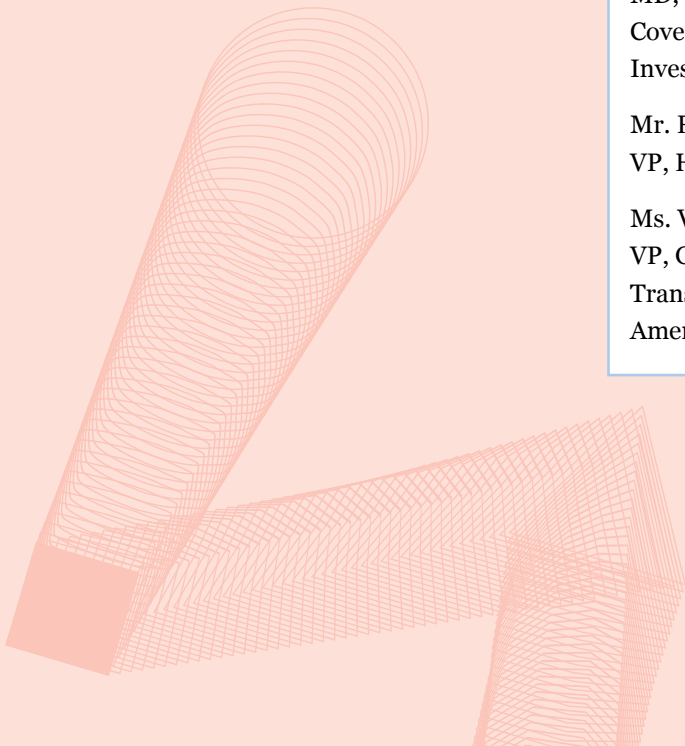
**ARINDAM MUKHERJEE**

*Vice President – Banking and Financial Services  
Cisco India & SAARC*

Finance stream has been among the most sought after specializations among students and recruiting organizations at FORE. The curriculum design and delivery is contemporary with deep insights in future trends incorporated into the learning framework. FORE takes pride in being among the first in B Schools to introduce certain courses ahead of the times. At FORE, finance curriculum is especially designed to provide students with a combination of deep financial knowledge and skill creation for conceptual application in the real world business situations.

Finance courses are updated on regular basis to incorporate the latest developments in the area of corporate and personal finance. FORE has highly experienced and reputed finance faculty to mentor the students with enriched knowledge of financial and business world. Rich knowledge and experience in finance is shared with students by learned faculty duly complemented with insights on financial decision making through regular industry interactions.

Alumni Snapshot	Recruiters Snapshot
Mr. Debasish Parija AVP, Axis Bank	Axis Risk Consulting Bank of America
Mr. Vinny Aggarwal Senior Associate Director, Standard Chartered Bank	C B Richards Ellis CRISIL
Mr. Nikhil Dubey MD, Financial Institutions Coverage, Barclays Investment Bank	Deloitte Ernst & Young ING Vyasa
Mr. Rohit Dogra VP, HSBC	Magma Fincorp Prudential Financial
Ms. Vandana Sharma VP, Global Business Transformation, American Express	Royal Bank of Scotland



## Courses Offered



PGDM	PGDM (IB)
<p><b>CORE</b></p> <p>Financial Accounting</p> <p>Management Accounting</p> <p>Corporate Finance</p>	<p><b>CORE</b></p> <p>Financial Accounting</p> <p>Corporate Finance</p> <p>International Corporate Finance</p>
<p><b>ELECTIVES</b></p> <p>Management of Commercial Banks</p> <p>Security Research &amp; Portfolio Management</p> <p>Risk Management &amp; Financial Derivatives</p> <p>Personal Wealth Management</p> <p>Management of Financial Services</p> <p>Project Appraisal and Financing</p> <p>Investment Banking</p> <p>Business Valuations &amp; Corporate Restructuring</p> <p>Financial Statement &amp; Analysis</p> <p>Foreign Exchange Risk Management</p>	<p><b>ELECTIVES</b></p> <p>Management of Commercial Banks</p> <p>Security Research &amp; Portfolio Management</p> <p>Risk Management &amp; Financial Derivatives</p> <p>Personal Wealth Management</p> <p>Management of Financial Services</p> <p>Project Appraisal and Financing</p> <p>Investment Banking</p> <p>Business Valuation &amp; Corporate Restructuring</p> <p>Financial Statement &amp; Analysis</p> <p>Foreign Exchange Risk Management</p>



## Faculty

### FULL TIME

#### [Prof. Amrish Gupta](#)

M.Com.; PhD; FCA  
Experience: 31 years

#### [Prof. A.K.Puri](#)

M.Sc.; M.B.A.; CAIIB; Dip.  
Corporate Laws; Ph.D (FMS  
University of Delhi)  
Experience: 38 years

#### [Prof. Vinay Dutta](#)

B.Com., C.A.I.I.B., M.Com.;  
PG Dip in IRPM Experience:  
29 years

#### [Prof. Kanhaiya Singh](#)

B.Com.; M.Com.; M.A. (Eco);  
CAIIB; Ph.D (Agra University)  
Experience: 42 years

#### [Prof. Himanshu Joshi](#)

MBA, PhD (CCS University  
Meerut)  
Experience: 13 years

#### [Prof. Vandana Gupta](#)

PGDM-IIMA (PhD IP  
University Delhi)  
Experience: 21 years

#### [Prof. Anshul Jain](#)

FPM (MDI Gurgaon); PGDM  
(IIM Lucknow); B.Tech. (IIT  
Delhi)  
Experience: 2 years



## Quantitative Techniques & Operations Management

“I worked in a different environment, which helped me a lot. More than anything else, it is important to prepare students to be global citizens. Exposure to the real world is also the key and FORE School of Management did a great job of that when I was here. I am sure they are doing a great job today as well.”

**KUNAL KHATTAR**

*Co-Founder & Senior Vice President  
Carnation Auto India Pvt. Ltd.*

‘Unus pro omnibus, omnes pro uno’ - The mantra of One-for-All and All-for-One in operational efficiency is pertinent to a robust learning in Operations. The FOREian takes home the intricacies of Operations Management from similar understudies.

Operations and Quantitative Techniques, the science of managerial decision making, is vital in all organizations whether manufacturing or service. Operations Management deals with designing production processes, inventory controls, project schedules and quality enhancements for improving business processes. Quantitative Techniques, a scientific technique, is a strong tool for problem solving and decision making through systematic data based analysis. It helps decision makers (managers) attain pre-determined objectives through optimal use of resources. A Major in this area equips students with an understanding of Operations Planning and Scheduling, Total Quality Management, Six Sigma, Procurement Management, Supply Chain Management, Lean and Agile Systems, Operations Strategy and Service Operations Management. At FORE, faculty have an appropriate blend of academic rigour and industrial experience. They employ computer based tools such as Project Management software, SPSS, MS-Excel etc. and prepare students to apply theoretical concepts to real life business problems.

Alumni Snapshot	Recruiters Snapshot
Ms. Deeksha Gupta Head US Operations (Analytical & Data Services), RMS India	Deloitte EXL Services Gati Ltd.
Mr. Abhishek Jha Manager - Business Excellence MetLife Global Operations Support Center	Genpact GMR Group Jindal Steel & Power JK Paper
Mr. Gurpal Singh COO, Vertex iNDIA	Maruti Suzuki TATA Steel
Mr. Gautam Khantwal Blackbelt, Manager - Corporate Quality, Genpact	Trident Group

## Courses Offered

PGDM	PGDM (IB)
<b>CORE</b> Decision Making Models Business Statistics Operations Management- 2 Business Research Methods	<b>CORE</b> Quantitative Methods Decision Making Models Production & Operations Management
<b>ELECTIVES</b> Total Quality Management Project Management Advanced Statistical Methods Supply Chain Management Operations Strategy Lean and Agile systems Procurement Management Six Sigma Service Operations Management Innovation & Technology Management	<b>ELECTIVES</b> Total Quality Management Project Management Advanced Statistical Methods Supply Chain Management Operations Strategy Lean and Agile Systems Procurement Management Six Sigma Service Operations Management Innovation & Technology Management





## Faculty

### FULL TIME

#### Prof. Hitesh Arora

Master in Operations  
Research; PhD (University of  
Delhi)  
Experience: 13 years

#### Prof. Mohita G.Sharma

B. Tech.; MIB (IIFT); FPM  
(IIM Lucknow)  
Experience: 19 years

#### Prof. Sumeet Kaur

M.Sc.; M Phil.; PhD  
(Saurashtra University)  
Experience: 9 years

#### Prof. Alok Kumar

M.A.; PhD (Pursuing Delhi  
University)  
Experience: 3 years

#### Prof. Nikunj Kumar Jain

FPM (IIM Indore); B.Tech  
(MANIT Bhopal)  
Experience: 3 years

#### Prof. Vikas Chandra

B.Tech. (IIT Kanpur); PGDM  
(IIM Calcutta)  
Experience: 38 years

### VISITING

#### Mr. K K Muthu

BE (Hons.), Bombay  
University; M.Tech, IIT Delhi;  
PGDBM, Germany

#### Col. Naresh Bana, F.I.E

B.Tech (Civil Engg) CME,  
Pune; PG Dip. In Construction  
Mgt., NICMAR; MBA,  
IGNOU; Qualified Chartered  
Civil Engineer & Fellow of  
Institution of Engineers  
(India)  
Experience: 29 years

#### Prof. Rajesh Kumar Singh

B.E; M.E; PhD  
Experience: 25 years





## Organizational Behaviour & Human Resource Management

“It’s time to roll up your sleeves and know the business. You need to develop people who will take over the business, grow and learn under you.”

**ANAND NANDA**

*Director  
Colliers International*

Human Resource Management as a managerial function is gaining increasing attention in today’s rapidly changing and uncertain business environment. Its strategic importance has been recognized to a great extent. Keeping this in mind, FORE School of Management offers various courses that deal with Organizational Behaviour & Human Resource Management.

The courses are designed and updated after taking input from leading HR practitioners. The essence of these courses lie in the fact that the students are made to work on numerous projects, case studies and role plays which equip them with the competencies and skills required to manage Human Resources effectively.

Alumni Snapshot	Recruiters Snapshot
Mr. Amit Manchanda Manager, HR, Relationship Leader, American Express	Athena Executive Search & Consulting Dale Carnegie
Mr. Puneet Malhotra DGM - HR, HCL	Deloitte FARE Labs
Ms. Smita Chaturvedi Regional Manager, HR North, Reliance Mediaworks Ltd.	Genpact Michael Page International
Mr. Subhojit Bhattacharya Country Head, HR, Mentorgraphics Corporation	Sapient Make My Trip
Mr. Ashit Ranjan VP - HR, Tecnova India Pvt. Ltd.	

## Courses Offered

PGDM	PGDM (IB)
<p><b>CORE</b></p> <p>Human Behaviour in Organization</p> <p>Organisational Design &amp; Change</p> <p>Human Resource Management</p>	<p><b>CORE</b></p> <p>Human Behaviour in Organization</p> <p>Cross Culture &amp; Diversity Management</p>
<p><b>ELECTIVES</b></p> <p>Personnel Management &amp; Industrial Relations</p> <p>Competency Mapping</p> <p>Training &amp; Development</p> <p>Personal Growth Lab</p> <p>Performance &amp; Compensation Management</p> <p>Strategic HRM</p> <p>Labour Legislations</p> <p>Negotiation Skills</p> <p>Psychometric Testing &amp; Applications</p> <p>Organisational Development</p>	<p><b>ELECTIVES</b></p> <p>Personnel Management &amp; Industrial Relations</p> <p>Competency Mapping</p> <p>Training &amp; Development</p> <p>Personal Growth Lab</p> <p>Performance &amp; Compensation Management</p> <p>Strategic HRM</p> <p>Labour Legislations</p> <p>Negotiation Skills</p> <p>Psychometric Testing &amp; Applications</p> <p>Organizational Development</p>





## Faculty

### FULL TIME

**Prof. Neeraj Kumar**  
B.Sc.; PGDS &LW; PGDBM  
Experience: 31 years

**Prof. Sanghamitra  
Buddhapriya**  
M.A, PhD (FMS University  
of Delhi).; Post-Doctoral  
Research, McMaster  
University of Canada.  
Experience: 18 years

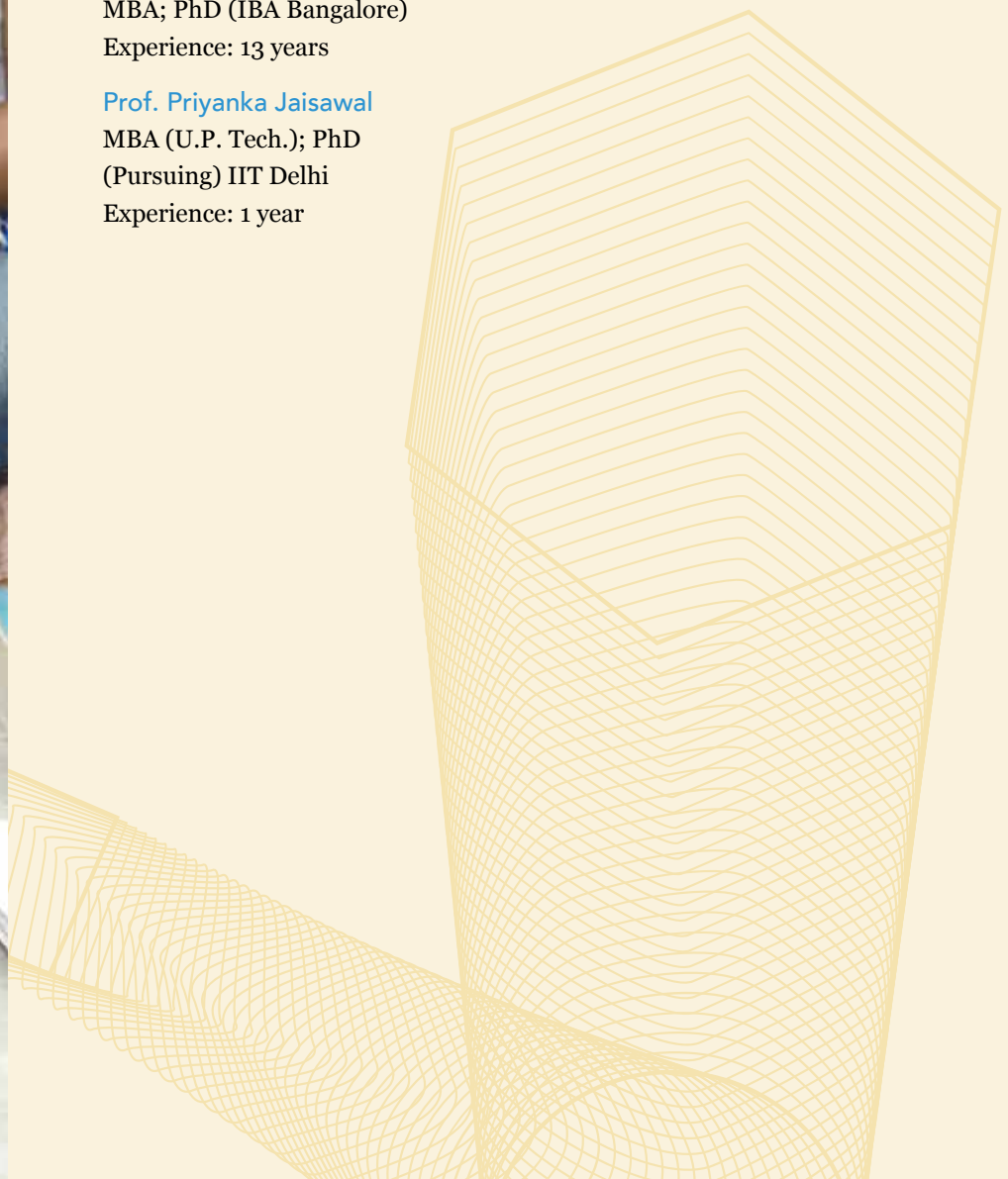
**Prof. Prachi Bhatt**  
MHRM; Ph.D. (MLSU  
Udaipur)  
Experience: 8 years

**Prof. Neetu Jain (EOL)**  
MBA; PhD (IBA Bangalore)  
Experience: 13 years

**Prof. Priyanka Jaisawal**  
MBA (U.P. Tech.); PhD  
(Pursuing) IIT Delhi  
Experience: 1 year

### VISITING

**Dr. Yasho V Verma**  
B.Tech.; PG in Business  
Administration; Ph.D





## International Business

“If there’s one lesson I’ve learnt in the years since I finished from FORE, it is that you can never stop learning. There’s a famous saying that goes, ‘Learning is not a spectator sport.’ So remember, if you don’t ask, you’ll never know. If you don’t know, you’ll never get ahead. The key therefore is to continuously strive to challenge oneself – personally & professionally. The tools that FORE has equipped you with will no doubt help you face those challenges with aplomb.”

NIKHIL DUBEY

*Managing Director  
Barclays*

In this globalising world, it is imperative that our national workforce becomes familiar with multinational operations as well as the bilateral, regional and multilateral policy frameworks governing them. The trend is fast evolving. Companies maintain workforce abroad, deal with international suppliers, vendors and compete with international players even at home.

Keeping in view this global business trend, the PGDM (International Business Management) Programme at FORE School of Management was launched in 2007 with the aim of creating opportunities for prospective students seeking career in corporate and family business engaged in International Business operations.

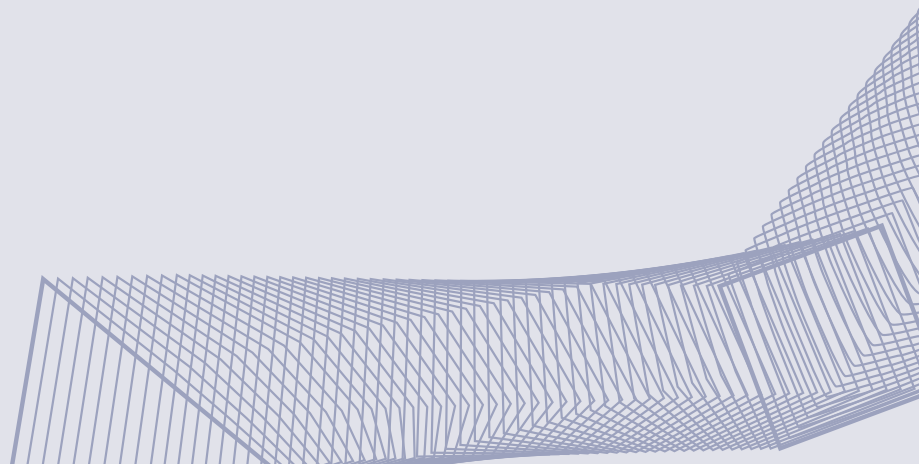
The thrust of PGDM (IBM) is on learning organizational dynamics in the context of global business environment. This would help the students to focus on acquiring skills to adopt internationally benchmarked decision making tools and implementation practices.

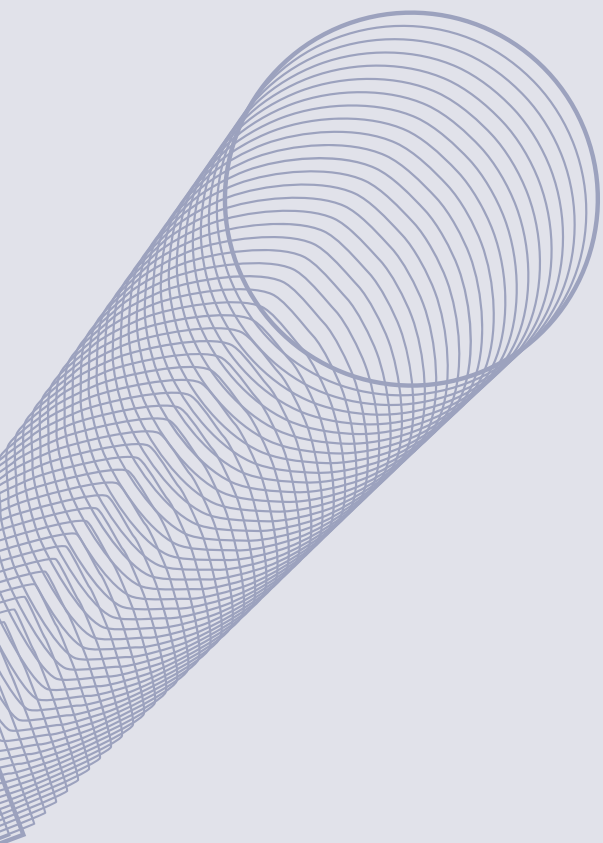
Alumni Snapshot	Recruiters Snapshot
Mr. Sajith Sivanandan Managing Director, Google, Malaysia	BRICS CCI India Khimji Ramdas
Ms. Niti Jolly Tulyani Brand Manager, Nestle Purina, UK	Renewable Woods State Trading Corporation Swedish Trade Council
Mr. Rajiv Nanda Retail Fulfillment & Credit Operations Head, Asia Pacific, ANZ, Singapore	
Ms. Tulika Tripathi MD - Asia, Hudson, Hong Kong	
Ms. Sarika Saxena Hiring Leader- Analytics Practice, Genpact, New York	



## Courses Offered

PGDM	PGDM (IB)
<p><b>CORE</b></p>	<p><b>CORE</b></p> <p>Global Business Environment</p> <p>Trade Logistics</p> <p>International Trade Procedure &amp; Documentation</p> <p>Starting an EXIM Enterprise</p> <p>Regional Trade Blocks</p> <p>WTO and International Trade Policies</p>
<p><b>ELECTIVES</b></p> <p>Export Management</p> <p>Business in Asia Pacific</p> <p>Global Economy &amp; Emerging Industries</p> <p>Import Management</p> <p>Trade &amp; Geopolitics</p> <p>WTO &amp; International Trade Policies</p> <p>The Jugaad Way: Entrepreneurship &amp; Innovation in Emerging Markets</p> <p>International Trade Procedure &amp; Documentation</p> <p>Trade Logistics</p>	<p><b>ELECTIVES</b></p> <p>Export Management</p> <p>Business in Asia Pacific</p> <p>Global Economy &amp; Emerging Industries</p> <p>Trade &amp; Geopolitics</p> <p>Import Management</p> <p>Strategies for Emerging Markets</p>





## Faculty

### FULL TIME

[Prof. Faisal Ahmed](#)  
M.I.B.M; AMU Aligarh; PhD.  
MLSU, Udaipur  
Experience: 12 years

[Prof. Mohit Anand](#)  
M.B.A, Reins Management  
School France; PhD Lyan  
Chamber of Commerce France  
Experience: 13 years

[Prof. Savita Gautam](#)  
PGDM-Intl. Trade; IIFT (PhD  
Pursuing)  
Experience: 24 years

### VISITING

[Prof. Arindam Banerjee](#)  
M.Com.; Certified Financial  
Planner; Fellow, Cost  
Accountant; Ph.D (Pursuing)



## Information Technology

“The corporate world is small and well connected. Leaving good impressions on colleagues and developing cordial relations will influence future growth and references.”

PANKAJ SARIN

*Sales - Global Accounts  
Hewlett Packard India Sales  
Pvt. Ltd.*

Incorporation of technological advances is critical for business success, particularly in knowledge based economy where we see the world moving in future. Keeping the above objectives in mind, we at FORE School of Management constantly strive to incorporate latest technological advances into the curriculum. The IT curriculum has been developed by involving the brightest brains in academia and industry so that students will be productive from day one in the corporate world.

We have cutting edge softwares like SAP, IBM Rational Rose, Capstone Business Simulation, Microsoft Dynamics CRM software, Business Intelligence tools like SAS and COGNOS, Caroline, etc., to maximize their learning in the contemporary setting, keeping in mind the industry requirements and global standards.

Alumni Snapshot	Recruiters Snapshot
Ms. Roshni Das Talent Acquisition & Operations, Wipro Technologies	Accenture Google HCL Enterprise
Mr. Manish Arora Director - Enterprise Performance Mgmt. Solutions, Oracle	Hewlett-Packard Infosys NIIT
Mr. Basabdatta Dasgupta Manager : Strategy and Planning, Programs and Projects, HP	Pitney Bowes Tata Consultancy Services Wipro Infotech
Ms. Mansi Duggal Asia Pacific LMS Business Planning & India Director, Oracle	KPMG
Mr. Piyush Gopal VP & Global Relationship Manager, Genpact	





## Courses Offered



PGDM	PGDM (IB)
<p><b>CORE</b></p> <p>Introduction to IT Commn. &amp; Internet Technology &amp; E-Commerce-1</p>	<p><b>CORE</b></p> <p>Introduction to IT E-Business &amp; Data Security in Intl. Environment</p>
<p><b>ELECTIVES</b></p> <p>Business Development in IT Business Analysis SAP-I( Finance)/ SAP-2 (Marketing Management) Mobile Cloud Computing for Business Communication &amp; Internet Technology- Part 2 SAP-II( Finance)/ SAP- 2(Marketing Management) IT Strategy &amp; Planning Business Intelligence &amp; SAS Data Mining</p>	<p><b>ELECTIVES</b></p> <p>Business Development in IT Business Analysis SAP-I( Finance)/ SAP-2 (Marketing Management) Mobile Cloud Computing for Business Communication &amp; IT Technology- Part 2 SAP-II( Finance)/ SAP-2 (Marketing Management) IT Strategy &amp; Planning Business Intelligence &amp; SAS Data Mining</p>

## Faculty

### FULL TIME

**Prof. Ashok Kr. Harnal**  
M.Phil (Punjabi Uni.); M.A  
(Punjab University); B.tech  
(IIT Delhi)  
Experience: 42 years

**Prof. Rajneesh Chauhan**  
B.Tech.; PGDBM; PhD  
(National Law University,  
Jodhpur)  
Experience: 23 years

**Prof. Raman Sethi**  
PGDM (IIM Bangalore);  
PGDIT (IIFT)  
Experience: 29 years

**Prof. Rakhi Tripathi**  
M.S.; PhD (IIT Delhi)  
Experience: 6 years

### VISITING

**Prof. Vineeta Kumar**  
MBA (FMS, Delhi); Dip. in  
Economics (Landon School of  
Economics)  
Experience: 30 years

**Rahul Handa**  
PGDM (IMT Ghaziabad);  
Master of International  
Management (Thunderbird  
School of Global Management)  
Experience: 15 years

**Ms. Deepali Bhardwaj**  
MBA (MDI Gurgaon)  
Experience: 22 years





## Strategic Management

“I think the education that one receives from a B-school like FORE gives a person the ability to go beyond their strengths and make a contribution to society by giving back to it.”

**PRAMIT J. NATHAN**

*Director - Strategy Creative Inc - Branding and Perception Management*

Strategic Management deals with some of the most fundamental issues determining the survival and performance of a firm. This is the reason why it has come to occupy the pride of place at leading business schools around the world. At FORE, we offer a range of compulsory and elective courses designed to help students apply strategic management concepts to real-life business situations.

Lectures, cases, simulations, team-based projects and sessions with leading industry experts are employed to deliver a vibrant learning experience. FORE also organizes a course entitled “CAPSTONE Business Simulation”. This program recreates the turbulent industry environment and helps develop the strategic decision making capabilities of the budding managers.

Alumni Snapshot	Recruiters Snapshot
Mr. Arsh Maini Director, Corporate and Strategic Planning, Serco	AbsolutData Boston Consulting Group
Mr. Deepinder Singh Senior Account Manager Wipro Infotech	Dun & Bradstreet Gfk Mode Grail Research
Ms. Shaaista Bhat Quettawala Head - Human Resources, Bain Capability Centre & Global Shared Service, Bain & Company	IMRB International Mercer The Smart Cube TNS Global
Ms. Shiksha Aggarwal MSPA Asia Pacific, The Boston Consulting Group	ZS Associates
Mr. Gunashrit Nag Senior Research Analyst, Mckinsey Knowledge Center	

## Courses Offered



PGDM	PGDM (IB)
<p><b>CORE</b></p> <p>Strategic Management-1 Strategic Management-2</p>	<p><b>CORE</b></p> <p>International Business Strategy-1 International Business Strategy-2</p>
<p><b>ELECTIVES</b></p> <p>Capstone Business Simulation Mergers &amp; Acquisitions New Venture Planning Strategic Management of Technology Competitive Landscape &amp; Sustainability Megatrend Tools for Strategic Consultancy Strategic Analysis &amp; Globalisation Strategic alliances International Joint Ventures</p>	<p><b>ELECTIVES</b></p> <p>Capstone Business Simulation Mergers &amp; Acquisitions New Venture Planning Strategic Management of Technology Competitive Landscape &amp; Sustainability Megatrend Tools for Strategic Consultancy Strategic Analysis &amp; Globalisation Strategic Alliances International Joint Ventures</p>

## Faculty

### FULL TIME

**Prof. Anil Kumar Singh**  
MBA; M.Phil; PhD University of Lucknow  
Experience: 22 years

**Prof. Muqbil Burhan**  
M.Sc. (University of Jammu); PhD (IIT Delhi) Experience: 3.5 years





## Economics & Business Policy

“Great faculty, encouraging environment for entrepreneurial endeavors, connectivity with industry and a very good placement in its first year are probably the reasons of why most of my batch mates are doing exceedingly well in their professional life.”

**MANOJ JAIN**

*Entrepreneur and Advisor  
Social Innovation*

An understanding of the economic environment is fundamental to the success of any business enterprise. The basic tools of micro and macro economics help an enterprise to draw up strategies and plan ahead to run the business with high growth and profitability.

The courses in economics at FORE School of Management equip the students with a fair understanding of the domestic and international environment in which firms operate.

### Courses Offered

PGDM	PGDM (IB)
<p><b>CORE</b></p> <p>Managerial Economics</p> <p>Macro Economics</p> <p>Business Environment</p> <p>Legal Aspects of Business</p>	<p><b>CORE</b></p> <p>Business Economics</p> <p>International Economics</p>
<p><b>ELECTIVES</b></p> <p>Corporate Governance</p> <p>Intellectual Property Rights</p> <p>Effective Pricing for Business</p> <p>Social Performance &amp; Corporate Sustainability</p> <p>Business Ethics</p>	<p><b>ELECTIVES</b></p> <p>Corporate Governance</p> <p>Intellectual Property Rights</p> <p>Effective Pricing for Business</p> <p>Social Performance &amp; Corporate Sustainability</p> <p>Business Ethics</p>





## Faculty

### FULL TIME

[Prof. Ravikesh Srivastava](#)  
(EOL)

M.Sc. (Agri Eco); PhD BHU  
Experience: 23 years

[Prof. Subhasis Bera](#)

M.Phil; PhD (JNU)  
Experience: 11 years

[Prof. Shallini S.Taneja](#)

M.B.A.; M.Phil; PhD (MDI  
Gurgoan)  
Experience: 7 years

### VISITING

[Prof. Subhash Gupta](#)

MA (Eco), Kurukshetra  
University; BA (Eco), Punjab  
University  
Experience: 40 years



## Business Communication

“Being a ‘FORE’ian’ is an achievement for me. It is an integral part of who I am. Throughout my professional career and entrepreneurial journey, I have hired bright people from FORE as a part of my team.”

SHANTANU SAHA

*Owner  
The Recruiters*

Any fabric is incomplete without colours and textures. A fabric stands out by the way colours are interwoven and the way threads are interlaced. Likewise, in case of a MBA curriculum, no matter what the subject is, communication is interwoven into every subject.

Communication in business is the key. Everyone communicates, but only a few do it well. At FORE, it is a deep belief that communication is one of the most crucial aspects in the making of an MBA. FOREians are woven with the managerial way of learning for a greater communication ethos.

To succeed in business, one needs to have the ability to communicate with people both inside and outside the organization. It could be competing to get the job one wants or to win the customers the company needs. One’s success or failure depends to a large degree on how effectively one communicates. In fact, effective oral and written communication of an executive is a great tool to achieve both personal and professional goals. This area is able to enhance the communication skills of the students effectively by floating various core courses and elective courses.

### Courses Offered

PGDM	PGDM (IB)
<p><b>CORE</b></p> <p>Business Communication &amp; Analysis</p> <p>Managerial Oral Communication</p> <p>Advanced Communication &amp; Analysis</p>	<p><b>CORE</b></p> <p>Managerial Oral Communication</p>
<p><b>ELECTIVES</b></p> <p>Effective Leadership Communication</p> <p>Effective Business Communication through Theatre Techniques</p> <p>Written Analysis &amp; Communication</p>	<p><b>ELECTIVES</b></p> <p>Effective Leadership Communication</p> <p>Effective Business Communication through Theatre Techniques</p> <p>Written Analysis &amp; Communication</p>



## Faculty

### FULL TIME

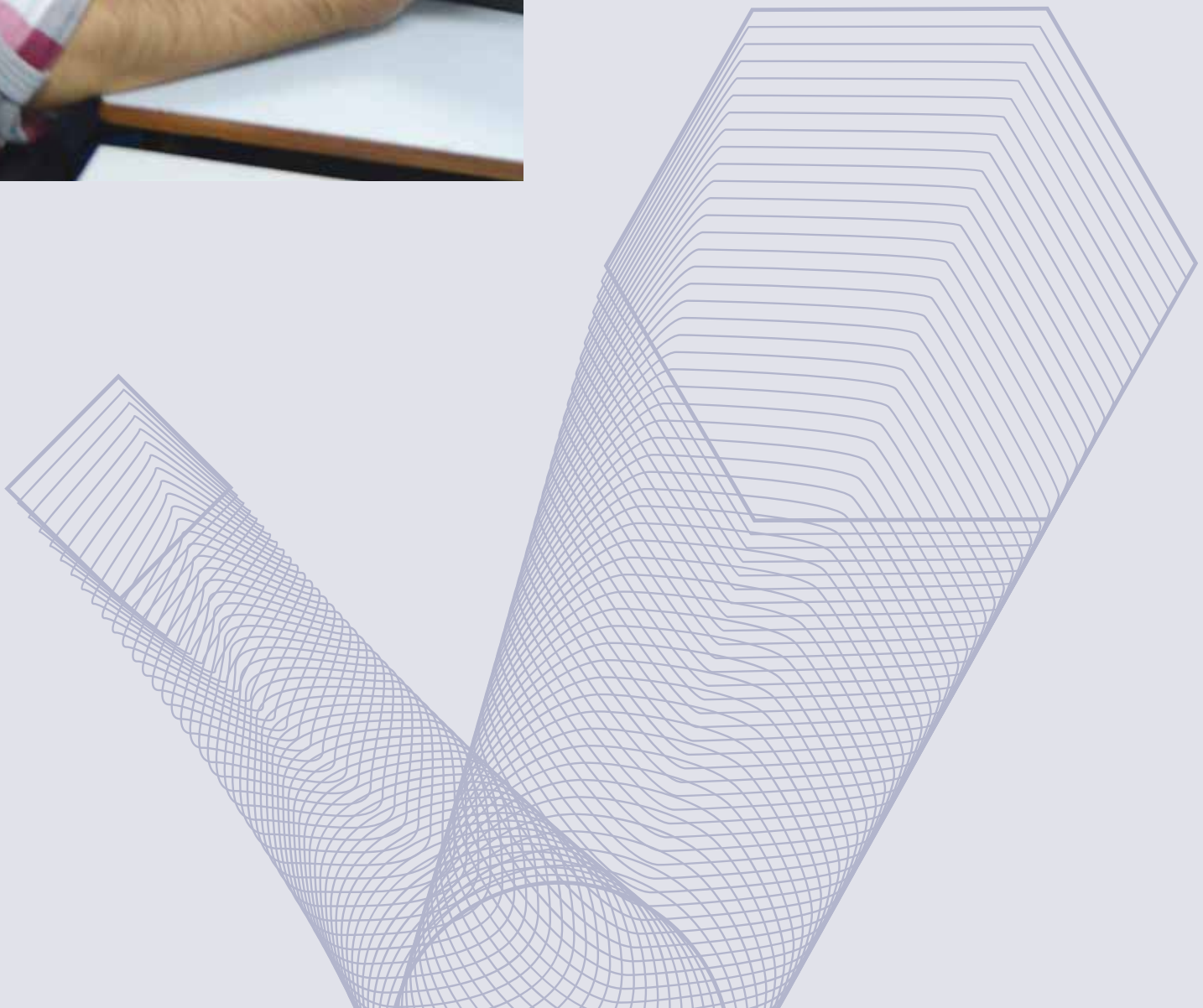
**Prof. Anita Tripathy Lal**  
PGDRM, PhD (IIT Kanpur)  
Experience: 17 years

**Prof. Reeta Raina**  
M.A.; M.Phil; PhD (Thapar  
University)  
Experience: 27 years

### VISITING

**Prof. Siddhartha  
Sharma**  
BFIA, DU; NLP– American  
Board of NLP  
Experience: 9 years

**Prof. Parul Singh PGDM**  
HR; MA English Lit.; D.U.;  
B.A.(Hons.) English  
Experience: 15 years





## Beyond the Classroom

Student activities form an integral part of the curriculum at FORE. Students are encouraged to enhance their managerial and leadership skills through organizing a series of student-driven events throughout the year. This gives them real-time experience of interacting with corporate world, working in teams, planning and controlling budgets, managing events, managing time and developing overall decision-making skills

### Various committees at FORE

**FORE Career Division (FCD)** coordinates and manages the recruitment drive at FORE. The members manage and coordinate a plethora of activities ranging from connecting with the corporates to facilitating various industry engagement activities. The committee aims towards identifying the employee needs of the Corporate and matching them with the credentials of the students at FORE, through a series of planned processes, communications and activities.

**Corporate Interaction Division (CID)** aims at bridging the gap between the academia and the

corporate world. This is achieved by organizing seminars, conferences and workshops by “Anubhuti” - a forum under the aegis of CID that regularly invites senior corporate professionals and leaders to share their practical business experiences with students. CID also conducts various Confluences and Conclaves and events like “Kurukshetra - the Management Battlefield” a panel discussion of students with the industry.

**FORE Alumni Network (FAN)** acts as the bridge between the past and present at FORE. The committee is responsible for linking together a 5000+ alumni network with the students, faculty members and the Management of FORE to ensure that FORE family remains united despite their diverse global presence. FAN organizes various events and activities to strengthen this connection by inviting the alumni for various sessions. The flagship event is JUBILATE, the annual alumni meet. Apart from this, two alumni lecture sessions, PANCHTATVA and RENDEZVOUS are also organized.

**FORE Connect** is the Public Relations Committee of FORE School of Management. Its mission is to connect FORE with the outside world. FORE Connect handles important social



media content on Facebook, Twitter, YouTube, Pagalgy and other online forums. It is the main point of contact between the students of FORE and other B-schools. In addition to this, they also organize Group Discussions and Personal Interviews for the prospective students as well as events like “FORE Video Diaries”.

**Think Tank** is a committee that aims to provide a platform for students to use classroom learning and seek implementable, yet, innovative solutions to today’s business problems. It enriches learning through its creative gamut of inter and intra-college events like Corporate Buddha, Finish Line and Tathagat.

**NEXUS** is the cultural committee at FORE. It provides a platform to unleash one’s potential in the area of art, culture, music, dramatics etc. It organizes the annual national level and highly reputed management festival “Genesis” which had more than 1000 participants from various B-schools across India this year. It also organizes the Freshers’ Party and the Farewell.

**ANTAR** is a student-led initiative which aims at bringing social awareness and bring a new perspective to businesses. Team ANTAR has established tie ups and linkages with NGO’s and NPO’s like GOONJ, Art of Living, Salam Balak Trust, Gharaunda, Sandhya etc. To foster a future generation of responsible business leaders, every year Team Antar organizes events like Aashayein, Abhivadan, Raktidaan and Jagrukta.

**FOREword** is the literary mouthpiece of FORE. The major events are held during Genesis, the Annual Management and Cultural fest, namely; Twisting Minutes, Dumb and Dumber and The Argumentative Indian.

**FORE Technical Division (FOREtech)**, where technical brilliance meets managerial minds, promotes interaction and networking among students by bringing technology to several facets of their lives – academic and extra-curricular. Two major events conducted by the committee are TechnoSlides and Q-Factor.

### **FORE Sports and Cultural Division**

**(FSCD)** aims to help students achieve excellence by re-energizing them through sports events held throughout the year. It encourages active participation of students to enhance teamwork and provides a platform to display and develop their individual sporting skills.

Apart from these there are 4 Special Interest Groups and 2 Clubs, namely FORE Operations and Strategy Group (FOSTRA), FORE Economic and Finance Forum (FEF), Special Interest Group - Human Resources (SIG-HR) and Special Interest Group - Marketing (SIGMA), DELPHI - The Consulting Club and Personality Enhancement Cell (PEC), who are responsible for promoting knowledge in their respective domains through various activities.

Fore school of management has started its very own **FORE Toastmasters Club**, on 9th August, 2015. The mission of a Toastmasters club is to provide a mutually supportive and positive learning environment in which every individual member has the opportunity to develop oral communication and leadership skills, which in turn foster self-confidence and personal growth.

**Toastmasters International** is a US based non-profit organization with 3,32,000 members worldwide, which has been established to help build communication and leadership skills amongst people.

## Corporate Interface

A good corporate interface is of paramount importance for any B-School. It immensely helps in brand building and assists its students to become industry ready professionals immediately after completing their PGDM programs.

*Some features that set FORE apart:*

### Corporate Interaction Sessions & Events

Corporate interaction sessions are activities that involve the students by introducing engaging topics. It is a platform that provides students a wide variety of events round the year.

- Anubhuti, through which the students are exposed to the weekly guest lectures, by an eminent person from the industry.
- TEDxFORESchool, where “x” denotes Independently Organized TED event, was incepted on 31st January 2015. The main aim of the event is to bring about talks that inspire and can change the way we see the world because these are Ideas Worth Spreading.

TEDxFORESchool talks serve as a powerful tool for social learning for students as well as corporate. The videos shown as well as the deep knowledge and expertise of the speakers are thought provoking because it’s a human tendency that we take knowledge more readily when it’s embedded in a rich context of stories and experiences.

“Many Voices but one conversation” that is the vision of TEDxFORESchool. The second edition of TEDxFORESchool will be held on 30th January, 2016.

Panel discussions, conferences and workshops with the industry leaders gives a lot of corporate exposure. Conclaves and Summits covering the current issues in various disciplines of management give the students an opportunity to explore the world beyond books.



### Mentorship Program

The mentorship program, called ‘Ankur’, is envisioned as a one year commitment from both, the corporate leader (Mentor) and the student (Mentee) with interactions at a mutually convenient frequency - at least once in two months time. We believe that our mentorship program immensely benefits our students by way of widening their thinking horizon under the stewardship of a mentor.

FORE’s corporate interface also includes a range of structured activities such as

### Live Projects

Live projects are an essential part of the academic curriculum at FORE. These projects are offered to our students round the year by reputed organizations and our students are known to deliver above satisfactory and timely results. Live projects provide students a better understanding of the company’s operations. This ultimately enhances the adaptability of students at large.

### Industry Visits

Industry visits are an integral part of management education. It helps students get the first hand experience regarding functioning of various industries. It also equips them with the practical aspects of their course curriculum which otherwise is difficult to visualize.

### Summer Internship Program

All students of PGDM and PGDM- International Business at FORE need to undergo 8-10 weeks of Summer Internship during April-June every year in a company/organization of high standing. It not only provides to the students, valuable work experience related to their specializations but also offers them a great opportunity to hone up their soft skills.

During SIP, each student is assigned an internal faculty guide to whom she/he submits the report at the end of the internship besides submitting it to the corporate guide for evaluation. They are also required to make a presentation to faculty members and their colleagues. During SIP, companies are also able to gauge the students closely and offer PPOs/PPIs to the deserving candidates.

### Placement Activities

FORE offers an ideal campus for placements where companies are invited to hire students across specializations, both freshers and laterals. Potential employers are able to make on-campus recruitment through a streamlined process of registrations, pre-placement talks (PPTs), group discussions and one-to-one interviews. The Placement Team at FORE seeks to provide corporate and students the best opportunities and a conducive environment for selection process.

### MDPs: Management Development Programs

A major activity at FORE School of Management has been designing, developing and conducting innovative Management Development Programs (MDPs) for professionalizing management in India. Realizing that globalization will result in greater competitive pressures as well as growth opportunities, FORE has developed many MDPs to equip managers with knowledge, skills and attitude required for effectively responding to these pressures and opportunities. These MDPs have been designed with a proper blend of conceptual and experiential learning.

Centre, New Delhi. More than 300 delegates from corporate (VPs, MDs, and CEOs), ministry, embassies participated in this conclave.

### Operations Conclave

Operations Conclave was held on October 31 2014. The topic of discussion was 'Global Value Chain'. The aim of discussion was to bring together speakers from operations function and give a complete perspective of how the value chain of global businesses functions. There were 3 speakers in all: Mr. Kamlesh Gupta, currently a part of Freelance and, having worked with organizations like DMRC, DARCL, Moser Baer, CRWC, Freelance and Indian Railways, focused his talk on Exim Cargo and Value Addition in a Container Freight Station.

### Marketing Conclave

Marketing experts and Industry veterans visited FORE campus on February 26, 2015 for Ignite, FORE's Marketing Conclave. It was presided over by eminent speakers; Dr B.B.L Madhukar (Secretary General BRICS CCI), Mr. Naveen Coomar (Honorary Advisor, BRICS CCI) Mr. Vivek Malhotra (Vice President- Marketing at Idea Cellular Ltd), Mr. Kartikay Bhardwaj, Mr. Amit Khanduja and Mr. Amit Nagpal.

### Scope HR Summit – 2015

A two-day Summit was organized by SCOPE on "HR for the future- Unleashing the human potential" during February 5-6, 2015. FORE School of Management was its Academic Partner. The inaugural session was graced by Shri Anant Geete, Hon'ble Minister of Heavy Industries and Public Enterprises of India. The summit was attended by around two hundred professionals.

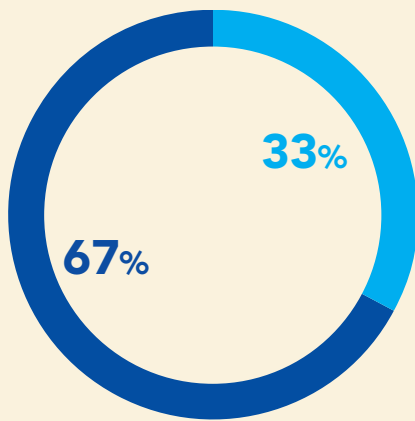
## Conclaves & Conferences

### BRICS CCI, E-Commerce Conclave 2014

FORE School of Management in association with the BRICS Chamber of Commerce and Industry (BRICS CCI) organized the E-Commerce Conclave 2014 on November 19, 2014 at India International

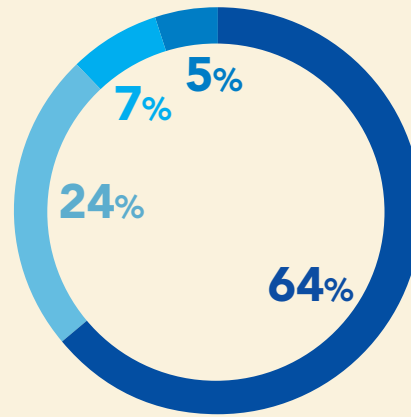
## Batch Overview 2014-15

DIVERSITY



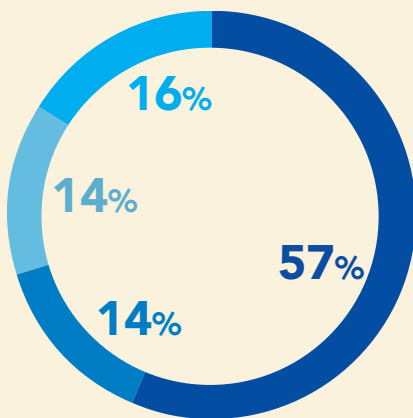
♂ Male      ♀ Female

GRADUATION SPECIALIZATION



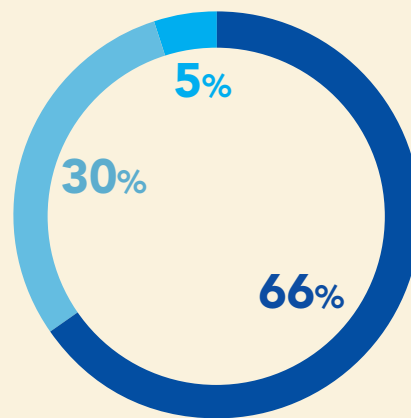
⚙ Engineering      ₹ Commerce  
 🔬 Science      📖 Others

WORK EXPERIENCE



🕒 Fresher      📅 2015 1-12 Months  
 📅 2015 13-25 Months      📅 2015 24+ Months

SPECIALIZATION



🛒 Marketing      💰 Finance  
 👥 Human Resources

# PGDM



PGDM



**AAKASH GOEL**

**Marketing-Finance**

*Work Experience: 12*

*Summer Internship: IDBI Federal Life Insurance*



**AAKASH BAJAJ**

**Marketing-IT**

*Work Experience: 0*

*Summer Internship: Zycus*



**AAKASH KHOSLA**

**Marketing-HR**

*Work Experience: 18*

*Summer Internship: Genpact*



**AAKASH SHARMA**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: Escorts Limited*



**AAYUSH BHARDWAJ**

**Marketing-Operations**

*Work Experience: 0*

*Summer Internship: IDBI Federal Life Insurance Co. Ltd*



**ABHIJEET AGARWAL**

**Marketing-Operations**

*Work Experience: 35*

*Summer Internship: United Biscuits-Operations*



**ABHIMANYU CHOUDHARY**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Union Bank of India*



**ABHINAV JOSHI**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Central Electrical Authority*



**ABHISHEK**

**Marketing-IT**

*Work Experience: 0*

*Summer Internship: The Oberoi Group*



**ABHISHEK TYAGI**

**Marketing-HR**

*Work Experience: 0*

*Summer Internship: United Biscuits*



**ADITI GUPTA**

**Finance-HR**

*Work Experience: 0*

*Summer Internship: Resurgent India*



**ADITYA NAGPAL**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: Britannia Industries Ltd*



**AKANKSHA BATRA**

**Marketing-HR**

*Work Experience: 0*

*Summer Internship: Triveni Ethnics*



**AKANSHA GUPTA**

**Marketing-HR**

*Work Experience: 0*

*Summer Internship: BRICS CCI*



**AKSHARA RAWAT**

**HR-Marketing**

*Work Experience: 16*

*Summer Internship: Sapient*

PGDM



**ALISHA ELIZABETH ABRAHAM**  
**Marketing-HR**  
 Work Experience: 6  
 Summer Internship: NIELSEN



**ALOK PATIL**  
**Marketing-Operations**  
 Work Experience: 34  
 Summer Internship: Nielsen



**AMAN AGARWAL**  
**Marketing-HR**  
 Work Experience: 0  
 Summer Internship: BRICS Chamber of  
 Commerce and Industry



**AMANDEEP SINGH SANDHU**  
**Marketing-Finance**  
 Work Experience: 0  
 Summer Internship: Blue Ocean  
 Media Pvt. Ltd.



**AMIT KUMAR KAUSHIK**  
**Marketing-Finance**  
 Work Experience: 0  
 Summer Internship: Indian School  
 of Entrepreneurship and Enterprise  
 Development (iSEED)



**ANANISHI CHUGH**  
**Marketing-HR**  
 Work Experience: 20  
 Summer Internship: Genpact



**ANANT AGGARWAL**  
**Finance-Marketing**  
 Work Experience: 35  
 Summer Internship: Metals and Minerals  
 Trading Corporation Ltd.



**ANIROODH RAIZADA**  
**Marketing-Finance**  
 Work Experience: 0  
 Summer Internship: Digilife Distribution  
 and Marketing Services



**ANJAN KUMAR SHARMA**  
**Marketing-Finance**  
 Work Experience: 29  
 Summer Internship: NIELSEN



**ANKIT ARORA**  
**Marketing-Finance**  
 Work Experience: 22  
 Summer Internship: Hero MotoCorp Ltd.



**ANKIT BANSAL**  
**Marketing-Finance**  
 Work Experience: 0  
 Summer Internship: Mahindra and  
 Mahindra Finance



**ANKIT JAIN**  
**Finance-Marketing**  
 Work Experience: 8  
 Summer Internship: J.W.Marriott



**ANKIT SHARMA**  
**Marketing-HR**  
 Work Experience: 0  
 Summer Internship: Treks n Rapids



**ANKUR SHARMA**  
**Marketing-Operations**  
 Work Experience: 3  
 Summer Internship: United Biscuits  
 (McVities)



**ANUPREET KAUR**  
**Marketing-HR**  
 Work Experience: 0  
 Summer Internship: Bharti Airtel

PGDM



**ANURAG GOEL**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Central Bank of India*



**APOORV KALRA**

**Marketing-Finance**

*Work Experience: 27*

*Summer Internship: Zycus Infotech Pvt Ltd*



**ARJUN P K**

**Marketing-Operations**

*Work Experience: 12*

*Summer Internship: L&T Financials*



**ASHISH KUMAR**

**Marketing-Operations**

*Work Experience: 17*

*Summer Internship: Mahindra & Mahindra Financial Services*



**ASHUTOSH JAIN**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: MMTC Ltd.*



**ATIN GARG**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: Idea Cellular Ltd*



**AYUSH JASORIA**

**Marketing-Finance**

*Work Experience: 18*

*Summer Internship: Idea cellular Ltd*



**AYUSHI CHOUDHARY**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Axis Bank*



**BHARAT MENDIRATTA**

**Marketing-IT**

*Work Experience: 18*

*Summer Internship: United Breweries Ltd.*



**BHAUMIK GHETIA**

**Marketing-IT**

*Work Experience: 29*

*Summer Internship: Archies*



**BHAVIKA SYAL**

**Marketing-HR**

*Work Experience: 20*

*Summer Internship: Tata Motors*



**BHAVNA KHATTAR**

**Marketing-Finance**

*Work Experience: 7*

*Summer Internship: Blue Pigeon Image Management Pvt. Ltd.*



**BHAVYA SACHDEVA**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: EY India*



**BHUVAN MEHRA**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Idbi Federal Life Insurance*



**BHUWESH AGARWAL**

**Finance-Marketing**

*Work Experience: 34*

*Summer Internship: Power Grid Corporation of India Ltd.*



PGDM



**BIMAN DEBNATH**  
**Marketing-Finance**  
 Work Experience: 6  
 Summer Internship: Voltas Limited



**BRIJ RAMAN BANSAL**  
**Marketing-Finance**  
 Work Experience: 16  
 Summer Internship: Idea Cellular Ltd



**DATTATREYA**  
**Marketing-Operations**  
 Work Experience: 0  
 Summer Internship: United Biscuits



**DEEPTI KOCHHAR**  
**Marketing-Finance**  
 Work Experience: 0  
 Summer Internship: Expedia



**DIVAY GAMBHIR**  
**Marketing-Finance**  
 Work Experience: 0  
 Summer Internship: Archies



**DIVYA SINHA**  
**Finance-Marketing**  
 Work Experience: 0  
 Summer Internship: Central Bank of India



**DIVYANSHU TRIPATHI**  
**Marketing-Finance**  
 Work Experience: 24  
 Summer Internship: Simon



**GARIMA SINDHWANI**  
**Finance-Marketing**  
 Work Experience: 0  
 Summer Internship: Reliance Life Insurance Co.



**GAURAV MAKKAR**  
**Marketing-IT**  
 Work Experience: 32  
 Summer Internship: Maruti Suzuki India Limited



**GINNIE DHANKAR**  
**Finance-Marketing**  
 Work Experience: 0  
 Summer Internship: Punjab National Bank



**GURSIMRAN SINGH**  
**Marketing-Finance**  
 Work Experience: 0  
 Summer Internship: Mohan Meakin



**HARISH MUDGAL**  
**Marketing-Finance**  
 Work Experience: 15  
 Summer Internship: Blue Ocean Media Pvt Ltd



**HARJAS KAUR**  
**HR-Finance**  
 Work Experience: 0  
 Summer Internship: Videocon



**HARSHAL GAMBHIR**  
**Marketing-Operations**  
 Work Experience: 0  
 Summer Internship: Archies



**HEENA AGGARWAL**  
**Finance-Marketing**  
 Work Experience: 8  
 Summer Internship: Bharti Retail Limited

PGDM



**HIMANSHU TRIVEDI**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: IDBI Federal Life Insurance*



**HITESH BAJAJ**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Axis Softech Pvt. Ltd.*



**HONEY NITHARWAL**

**Marketing-IT**

*Work Experience: 24*

*Summer Internship: Indo Simon Pvt Ltd.*



**HONEY SINGH**

**Marketing-IT**

*Work Experience: 0*

*Summer Internship: United Biscuits*



**ILLURI DHANUNJAYA REDDY**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: Archies*



**ISHANA SINGH**

**HR-Marketing**

*Work Experience: 11*

*Summer Internship: Tata Motors*



**JASHANDEEP SINGH CHADHA**

**Finance-Marketing**

*Work Experience: 12*

*Summer Internship: Nielsen*



**JAYANT**

**Marketing-Finance**

*Work Experience: 21*

*Summer Internship: IDBI federal Life Insurance*



**JOHN S MANAVALAN**

**Marketing-Operations**

*Work Experience: 30*

*Summer Internship: Nielsen India Pvt. Ltd.*



**JYOT SURI**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Price Water House Coopers Private Limited*



**JYOTI GUPTA**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Genpact*



**KANIKA JAIN**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: Envigo*



**KIRTI OBHAN**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Deloitte*



**KOPAL SINGLA**

**Marketing-HR**

*Work Experience: 23*

*Summer Internship: Careers360*



**KRITIKA BHATIA**

**Marketing-Operations**

*Work Experience: 9*

*Summer Internship: Careers360*

PGDM



**KSHITIJ SETHI**  
**Marketing-HR**  
 Work Experience: 0  
 Summer Internship: Careers360



**LEPAKSHI**  
**Marketing-IT**  
 Work Experience: 0  
 Summer Internship: Cyber Media Research



**LOVEKESH SACHDEVA**  
**Finance-Marketing**  
 Work Experience: 0  
 Summer Internship: Pearson Education Service Pvt Ltd



**MADHUR GANDHI**  
**Marketing-HR**  
 Work Experience: 2  
 Summer Internship: Baxter India Pvt. Ltd.



**MAHAK AGRAWAL**  
**HR-Finance**  
 Work Experience: 12  
 Summer Internship: Baxter



**MEDANI JHORAR**  
**Marketing-HR**  
 Work Experience: 0  
 Summer Internship: IDBI Federal Life Insurance Co. Ltd.



**MEENAL NARULA**  
**Marketing-HR**  
 Work Experience: 0  
 Summer Internship: Voltas Ltd



**MEGHA J**  
**Marketing-HR**  
 Work Experience: 0  
 Summer Internship: IDBI Federal Life Insurance Company Limited



**MIDHAT AMIN**  
**Marketing-HR**  
 Work Experience: 24  
 Summer Internship: Rapid Metrorail Gurgaon Ltd



**MIMANSA GUPTA**  
**Marketing-Finance**  
 Work Experience: 0  
 Summer Internship: ICICI Securities



**NANCY PUNJANI**  
**Marketing-IT**  
 Work Experience: 0  
 Summer Internship: IDBI Federal Life Insurance



**NAVEEN KUMAR SUMAN**  
**Marketing-Operations**  
 Work Experience: 31  
 Summer Internship: United Breweries Group



**NIKITA SACHDEVA**  
**HR-Marketing**  
 Work Experience: 0  
 Summer Internship: Tata Motors



**PALLAV SHARMA**  
**Marketing-IT**  
 Work Experience: 0  
 Summer Internship: United Breweries



**POOJA SHARMA**  
**Marketing-Finance**  
 Work Experience: 0  
 Summer Internship: Expedia

PGDM



**PRACHI KAPOOR**  
**HR-Marketing**  
*Work Experience: 0*  
*Summer Internship: CB&I*



**PRACHI RAJVANSHI**  
**Marketing-HR**  
*Work Experience: 0*  
*Summer Internship: Cyber Media Research & Service Limited*



**PRANAV GUPTA**  
**Marketing-IT**  
*Work Experience: 0*  
*Summer Internship: Infission*



**PRANAV GOYAL**  
**Marketing-IT**  
*Work Experience: 0*  
*Summer Internship: Idbi Federal Life Insurance*



**PRATEEK MALHOTRA**  
**Marketing-IT**  
*Work Experience: 7*  
*Summer Internship: United Biscuits*



**PRIYANKA AGARWAL**  
**Finance-Marketing**  
*Work Experience: 0*  
*Summer Internship: LimeRoad*



**PRIYANSHU JAIN**  
**Marketing-Finance**  
*Work Experience: 0*  
*Summer Internship: DDB MudraMax*



**PULKIT GUPTA**  
**Finance-Marketing**  
*Work Experience: 0*  
*Summer Internship: IDBI Federal Life Insurance*



**PULKIT SEHRA**  
**Marketing-Finance**  
*Work Experience: 0*  
*Summer Internship: Genpact*



**PUNEET GUPTA**  
**Finance-Marketing**  
*Work Experience: 0*  
*Summer Internship: Vision Spring*



**RACHIT RAKHYANI**  
**Marketing-IT**  
*Work Experience: 7*  
*Summer Internship: BRICS Chamber of Commerce and Industry*



**RADHIKA MODI**  
**HR-Marketing**  
*Work Experience: 0*  
*Summer Internship: BRICS CCI*



**RAGHAV MITTAL**  
**Finance-Marketing**  
*Work Experience: 3*  
*Summer Internship: L&T Capital Market*



**RAHUL AGGARWAL**  
**Marketing-Finance**  
*Work Experience: 18*  
*Summer Internship: Archies*



**RAHUL GOYAL**  
**Marketing-Finance**  
*Work Experience: 20*  
*Summer Internship: United Biscuits*

## PGDM



**RAHUL JAIN**  
Marketing-IT

Work Experience: 22  
Summer Internship: ITC Limited



**RAHUL SHARMA**  
Marketing-Finance

Work Experience: 24  
Summer Internship: Envigo Ltd



**RAJAN AGRAWAL**  
Marketing-N.A

Work Experience: 0  
Summer Internship: Zyduz Cadila



**RAJENDRA PROSAD BANERJEE**

Finance-Marketing

Work Experience: 14  
Summer Internship: Central Bank of India



**RAJWANT SINGH**

Marketing-Operations

Work Experience: 0  
Summer Internship: United Biscuits



**RAMAN BAMBA**

Marketing-Finance

Work Experience: 0  
Summer Internship: DHFL Pramerica Life Insurance Limited



**RAVI MANI SHUKLA**

Marketing-Finance  
Work Experience: 0  
Summer Internship: Axis Softech Pvt. Ltd.



**ROBIN SHARMA**

Marketing-Finance

Work Experience: 0  
Summer Internship: IDBI Federal



**ROHAN SACHDEVA**

Finance-Marketing

Work Experience: 0  
Summer Internship: Central Electricity Authority



**ROHIT KAKRIA**

Marketing-IT

Work Experience: 30  
Summer Internship: Asian Paints



**ROHIT MALHOTRA**

Marketing-Operations

Work Experience: 15  
Summer Internship: Axis Softech



**ROHIT MOHAN**

Finance-Marketing

Work Experience: 35  
Summer Internship: IDBI



**ROHIT P L**

Marketing-Operations

Work Experience: 0  
Summer Internship: Playnlive.com



**SAGAR THAKKAR**

Finance-Marketing

Work Experience: 0  
Summer Internship: MMTC



**SAHIL KSHETRAPAL**

Finance-IT

Work Experience: 0  
Summer Internship: Daikin Airconditioning India Pvt. Ltd.

PGDM



**SAKET NANDAN**

**Marketing-Operations**

*Work Experience: 0*

*Summer Internship: IDBI Federal Life Insurance*



**SAKSHAM AGGARWAL**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: Indian School of Entrepreneurship and Enterprise Development (iSEED)*



**SANCHI GROVER**

**Marketing-IT**

*Work Experience: 0*

*Summer Internship: Idea Cellular Ltd.*



**SANJAY MALLIK VADREVVU**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Kony India Private Limited*



**SANYAM KHANNA**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: Axis Softech Pvt. Limited*



**SARANG GUPTA**

**Marketing-Finance**

*Work Experience: 12*

*Summer Internship: ULTRATECH Cements*



**SARANSH GUPTA**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: Mahindra & Mahindra Financial Services Ltd*



**SATHISH MADHUMITA**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: BRICS CCI*



**SAUMYA MITTAL**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Careers360*



**SAYAK RAY**

**Marketing-Finance**

*Work Experience: 44*

*Summer Internship: Genpact*



**SAYANTAN MITRA**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Darashaw & Co. Ltd*



**SHAKTI NAGPAL**

**Finance-Marketing**

*Work Experience: 0*

*Summer Internship: Xerion Retail Pvt. Ltd. (Jabong)*



**SHARMEEN EHTASHAM**

**Marketing-HR**

*Work Experience: 0*

*Summer Internship: United Biscuits*



**SHASHANK JAIN**

**Finance-Marketing**

*Work Experience: 24*

*Summer Internship: Idbi Federal Life Insurance*



**SHEFALI BHARDWAJ**

**HR-Marketing**

*Work Experience: 0*

*Summer Internship: Indo Simon Electric Pvt. Ltd.*

PGDM



**SHIKHA ARORA**  
 Finance-Marketing  
 Work Experience: 36  
 Summer Internship: L&T Capital Markets Ltd



**SHIKHI MEHROTRA**  
 HR-Marketing  
 Work Experience: 0  
 Summer Internship: Genpact



**SHILAJIT DAS GUPTO**  
 Finance-Operations  
 Work Experience: 30  
 Summer Internship: KPMG India



**SHILPI SINGH**  
 Marketing-Finance  
 Work Experience: 0  
 Summer Internship: L&T Capital Markets Ltd.



**SHIVAM RAHEJA**  
 Marketing-Finance  
 Work Experience: 0  
 Summer Internship: iseed



**SHIVESH SAKLANI**  
 Finance-Marketing  
 Work Experience: 31  
 Summer Internship: Axis Capital



**SHOBHIT SHARMA**  
**Marketing-Finance**  
 Work Experience: 23  
 Summer Internship: IDBI Federal Life Insurance



**SHUBHADEEP MAJUMDAR**  
 Marketing-Finance  
 Work Experience: 0  
 Summer Internship: Cybermedia



**SHUBHANGI JAIN**  
 Marketing-HR  
 Work Experience: 0  
 Summer Internship: iSEED (Indian School of Entrepreneurship & Enterprise Development)



**SHWETA WATTAL**  
 Finance-Marketing  
 Work Experience: 21  
 Summer Internship: KPMG



**SNEHASHISH CHOWDHARY**  
**Marketing-IT**  
 Work Experience: 25  
 Summer Internship: Hector Beverages Pvt. Ltd.



**SORABH GUPTA**  
 Marketing-Finance  
 Work Experience: 12  
 Summer Internship: iSEED



**SOURAV GARG**  
 Marketing-Finance  
 Work Experience: 0  
 Summer Internship: IDBI Federal Life Insurance



**SREE MUKESH VUTLA**  
 Finance-Marketing  
 Work Experience: 0  
 Summer Internship: L&T Capital Markets



**SRI KRISHNA TAPARIYA**  
 Finance-Operations  
 Work Experience: 0  
 Summer Internship: Vodafone

PGDM



**SRIJIT NAIR**

**Marketing-Operations**

Work Experience: 33  
Summer Internship: Jindal Steel and Power Limited



**STUTI SHREE**

**Marketing-IT**

Work Experience: 43  
Summer Internship: Axis Softech



**SUNEHA TANEJA**

**Marketing-HR**

Work Experience: 23  
Summer Internship: Paytm



**SWATI JHANGIANI**

**Finance-Marketing**

Work Experience: 0  
Summer Internship: PwC



**SWETA SINHA**

**HR-Marketing**

Work Experience: 0  
Summer Internship: Educomp Solution Ltd.



**SYED SAZZADUR RAHMAN**

**Marketing-Operations**

Work Experience: 0  
Summer Internship: BRICS CCI



**TANMAY BHATT**

**Marketing-Operations**

Work Experience: 33  
Summer Internship: Indikart



**UDAY KUMAR VOOKA**

**Finance-Marketing**

Work Experience: 0  
Summer Internship: ARCHIES LTD



**UJJWAL SRIVASTAVA**

**Marketing-Finance**

Work Experience: 0  
Summer Internship: Zocalo



**UTKARSH MISHRA**

**Marketing-Finance**

Work Experience: 0  
Summer Internship: United Biscuits



**VAIBHAV LUTHRA**

**Marketing-Finance**

Work Experience: 0  
Summer Internship: IDBI Federal Life Insurance Co. Ltd.



**VARUN MISHRA**

**Finance-Marketing**

Work Experience: 12  
Summer Internship: Darashaw



**VEENA NAIR**

**Marketing-Finance**

Work Experience: 5  
Summer Internship: Zocalo



**VINNY MAKHIJANI**

**Finance-HR**

Work Experience: 0  
Summer Internship: Yes Bank



# PGDM: International Business



PGDM - IB



**AADHAR GARG**  
**Marketing-Finance**  
*Work Experience: 0*  
*Summer Internship: Careers360*



**ABHILASHA GUPTA**  
**Marketing-HR**  
*Work Experience: 12*  
*Summer Internship: Asian Paints*



**ABHISHEK PATEL**  
**Marketing-HR**  
*Work Experience: 12*  
*Summer Internship: Asian Paints*



**ABHISHT NARAIN SINHA**  
**Finance-Marketing**  
*Work Experience: 36*  
*Summer Internship: Classic Maintenance Services Pvt. Ltd.*



**AKASH MITTAL**  
**Marketing-Finance**  
*Work Experience: 8*  
*Summer Internship: IDBI Federal Life Insurance Co. Ltd.*



**AMRUTHARAM**  
**Marketing-Finance**  
*Work Experience: 21*  
*Summer Internship: ZaAmor*



**ANUJA SHARMA**  
**Marketing-Finance**  
*Work Experience: 35*  
*Summer Internship: Idea Cellular Ltd.*



**APARANA MITTAL**  
**Finance-Marketing**  
*Work Experience: 7*  
*Summer Internship: KPMG Global Services*



**ARYA L**  
**Marketing-Operations**  
*Work Experience: 0*  
*Summer Internship: IDBI Federal Life Insurance Co.Ltd*



**ASHISH DIXIT**  
**Finance-Marketing**  
*Work Experience: 0*  
*Summer Internship: BrahmaX LLC*



**ASHISH DUA**  
**Marketing-Operations**  
*Work Experience: 0*  
*Summer Internship: Maruti Suzuki India Ltd*



**ASTITVA TYAGI**  
**Marketing-HR**  
*Work Experience: 7*  
*Summer Internship: Genpact*



**BHAVYA GUPTA**  
**Finance-Marketing**  
*Work Experience: 17*  
*Summer Internship: Genpact*



**DEEPAK JAIN**  
**Finance-Marketing**  
*Work Experience: 20*  
*Summer Internship: Central Bank of India*



**DEVENDER KUNDLIA**  
**Finance-Marketing**  
*Work Experience: 21*  
*Summer Internship: J.K Lakshmi Cement Ltd.*

PGDM - IB



**DIVINA NIHALANI**  
**Marketing-HR**  
 Work Experience: 0  
 Summer Internship: Pure Media Imagination



**GAURAV KATYAL**  
**Finance-Marketing**  
 Work Experience: 21  
 Summer Internship: KPMG India



**HIMANGI MALIK**  
**HR-Marketing**  
 Work Experience: 0  
 Summer Internship: Sapient



**JANAK MAHESHWARI**  
**Finance-Marketing**  
 Work Experience: 0  
 Summer Internship: SHRiram Life Insurance



**KARAN AGARWAL**  
**Finance-Marketing**  
 Work Experience: 18  
 Summer Internship: Ernst and Young India



**KRISHNA SHARMA**  
**Finance-Marketing**  
 Work Experience: 32  
 Summer Internship: L&T Capital Markets Ltd



**KUNJ GUPTA**  
**Marketing-Finance**  
 Work Experience: 0  
 Summer Internship: DGB India



**KUSHAL STHAPAK**  
**Marketing-HR**  
 Work Experience: 7  
 Summer Internship: Genpact



**MADHAV GOEL**  
**Finance-Marketing**  
 Work Experience: 0  
 Summer Internship: KPMG Global Services



**MALVIKA BHATNAGAR**  
**Marketing-HR**  
 Work Experience: 0  
 Summer Internship: L&T Capital Markets Ltd



**MAURYA KADIA**  
**Marketing-Operations**  
 Work Experience: 0  
 Summer Internship: Malabar Trading Company



**MAYANK BHATIA**  
**Marketing-Operations**  
 Work Experience: 27  
 Summer Internship: IDBI Federal Life Insurance Co. Ltd



**MEHUL PAHUJA**  
**Marketing-Finance**  
 Work Experience: 16  
 Summer Internship: Jindal steel and power limited



**MONAL JAIN**  
**Marketing-IT**  
 Work Experience: 31  
 Summer Internship: Brandtone



**PALLAV AGGARWAL**  
**Marketing-Operations**  
 Work Experience: 0  
 Summer Internship: Pure Media Imagination

PGDM - IB



**PRAFUL GARG**

**Marketing-Finance**

*Work Experience: 16*

*Summer Internship: HDFC Bank*



**PRANEET MEHTA**

**Marketing-HR**

*Work Experience: 12*

*Summer Internship: Trivenisarees.com*



**PRATEEK LONARKAR**

**Marketing-Operations**

*Work Experience: 30*

*Summer Internship: L&T Capital Markets Ltd*



**RAGHAV KAUNDAL**

**Marketing-Finance**

*Work Experience: 17*

*Summer Internship: TVS and Sons*



**RAHUL KUMAR**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: Goodyear India Limited*



**SACHIN JAIN**

**Finance-Marketing**

*Work Experience: 3*

*Summer Internship: iseed*



**SAMIKSHA ARORA**

**Marketing-HR**

*Work Experience: 0*

*Summer Internship: Triveni Ethnic*



**SARABJEET SINGH RAJPAL**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: KPMG*



**SAURAV BANERJEE**

**Marketing-Finance**

*Work Experience: 49*

*Summer Internship: Voltas*



**SHAGUN AGGARWAL**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: Careers360*



**SHAGUN WADHWA**

**Marketing-HR**

*Work Experience: 0*

*Summer Internship: United Biscuits*



**SHASHANK SINGHAL**

**Marketing-Finance**

*Work Experience: 43*

*Summer Internship: IDBI Federal Life Insurance*



**SHIVANI RAWAT**

**Marketing-IT**

*Work Experience: 0*

*Summer Internship: Infession Services*



**SHREY BHARDWAJ**

**Marketing-Finance**

*Work Experience: 0*

*Summer Internship: Idea Cellular*



**SREYASI BANDYOPADHYAY**

**Marketing-Operations**

*Work Experience: 60*

*Summer Internship: Exide Industries Ltd.*

PGDM - IB



**SUNDEEP MEHRA**  
**Marketing-Operations**  
 Work Experience: 30  
 Summer Internship: Caterpillar India



**SURBHI KOHLI**  
**Marketing-Finance**  
 Work Experience: 0  
 Summer Internship: KPMG Gurgaon



**SWAGATA GHOSHAL**  
**Finance-Marketing**  
 Work Experience: 0  
 Summer Internship: Central Bank of India



**SWATI SINGH**  
**Marketing-Finance**  
 Work Experience: 14  
 Summer Internship: Pure Media Imagination



**TANISHA KALRA**  
**Finance-Marketing**  
 Work Experience: 3  
 Summer Internship: Axis Bank Ltd



**TIJEEL KUMAR TARUN**  
**Marketing-Finance**  
 Work Experience: 32  
 Summer Internship: zocalo.in



**UNNATI SARASWAT**  
**Finance-Marketing**  
 Work Experience: 0  
 Summer Internship: IDBI Federal Life Insurance



**VATSAL POPTANI**  
**Marketing-Finance**  
 Work Experience: 22  
 Summer Internship: Archies



**VIBHOR JAIN**  
**Marketing-Finance**  
 Work Experience: 34  
 Summer Internship: Reliance Broadcast Network Ltd



**VIDHARV BHANDARI**  
**Marketing-Operations**  
 Work Experience: 0  
 Summer Internship: Brics cci

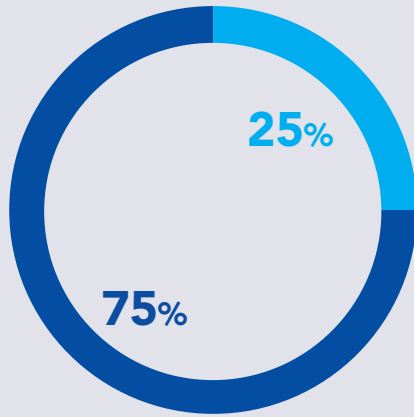


**VIKAS PASRICHA**  
**Finance-Marketing**  
 Work Experience: 0  
 Summer Internship: TAS-AGT Systems Ltd.



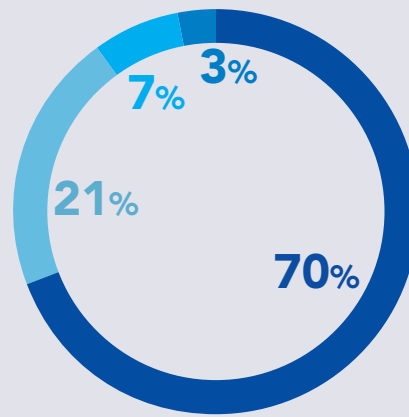
## Batch Overview 2015-17

DIVERSITY



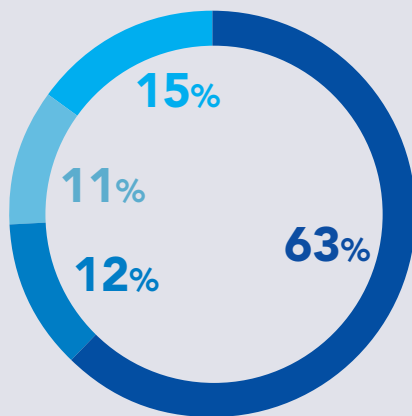
♂ Male      ♀ Female

GRADUATION SPECIALIZATION



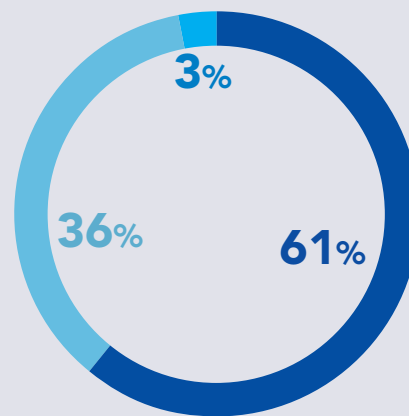
⚙ Engineering      ₹ Commerce  
 🔬 Science      📖 Others

WORK EXPERIENCE



🕒 Fresher      📅 2015 1-12 Months  
 📅 2015 13-25 Months      📅 2015 24+ Months

INTENDED SPECIALIZATION



🛒 Marketing      💰 Finance  
 📖 Others

PGDM					
Name	Intended Major Specialization	Intended Minor Specialization	Degree Offered-Graduation	Total work experience	Name of the company
Aashish Agarwal	Finance	Marketing	B.Com	0	-
Abhin Chawla	Marketing	HR	B.E.	0	-
Abhinav Kr Jayaswal	Marketing	Finance	B Tech	26	TCS
Abhishek Dhall	Finance	IT	B Tech	0	-
Adarsh Singh	Marketing	Finance	B Tech	0	-
Akansha Choubey	Marketing	Operations	B Tech	0	-
Akash Agarwal	Marketing	Operations	BBA	0	-
Akshat Gupta	Finance	Marketing	B Tech	32	Latitude Consulting Services Private Limited
Akshay Garg	Finance	Marketing	B.Com	0	-
Alokita Sharma	Marketing	IT	B Tech	29	Author's Empire Publications Pvt. Ltd.
Aman Jain	Marketing	Finance	B Tech	0	-
Aman Malhotra	Marketing	Operations	B Tech	12	Neo Petcon INDIA Pvt. Ltd.
Aman Mittal	Marketing	Finance	B Tech	0	-
Amit Suri	Marketing	Finance	B Tech	18	United Health Group
Aneesh Mediratta	Finance	Marketing	B.A	6	AON Hewitt
Ankita Singla	Marketing	HR	B Tech	0	-
Anmol Trehan	Marketing	Finance	B Tech	10	HCL Technologies Ltd., Noida
Anupriya Nagpal	Marketing	Finance	B Tech	35	Tech Mahindra
Anurag Kataria	Finance	Marketing	B Tech	0	-
Arihant Agrawal	Finance	Marketing	B Tech	0	-
Arindam Mukerji	Marketing	Operations	B Tech	24	Cellworks Research India Pvt Ltd
Arjun Arora	Finance	Marketing	B Tech	25	Arjun Enterprises
Arjun Pannu	Finance	Marketing	B Tech	0	-
Arpit Agarwal	Marketing	Operations	B Tech	0	-
Arun Singh Rajawat	Marketing	Finance	B Tech	23	Kings Education
Ashish Pokhriyal	Marketing	IT	Bsc	0	-
Ashna Gupta	Finance	HR	B Tech	0	-
Ashutosh Srivastava	Finance	Marketing	B Tech	24	Aricent
Atishay Jain	Marketing	Finance	B.Com	0	-
Atul Jain	Finance	Marketing	B Tech	0	-
Ayush Agrawal	Marketing	Finance	B Tech	0	-
Ayush Chamadiya	Finance	Marketing	B.Com	0	-
Ayush Goel	Finance	Marketing	B.A	0	-

PGDM					
Name	Intended Major Specialization	Intended Minor Specialization	Degree Offered-Graduation	Total work experience	Name of the company
Ayush Jainw	Finance	Marketing	B Tech	11	Accenture Services Private Limited
Bhuvnesh Tomar	Marketing	IT	B Tech	0	-
Chiranjeev Singh Sethi	Marketing	Finance	B Tech	24	Integral Infogen Technologies Private Limited
Dimple Anand	Finance	Marketing	B Tech	8	HCL Technologies Ltd
Dipesh Jain	Marketing	Finance	B.Com	0	-
Dishant Grover	Finance	Marketing	B Tech	30	GENPACT
Divyam Joshi	Finance	Marketing	B Tech	0	-
Goldi	Marketing	HR	B.E.	0	-
H N Ajay Kumar	Marketing	Finance	B.E.	0	-
Harsimran Singh Bedi	Marketing	Operations	B Tech	19	Empol (IFFCO Group of Companies)
Heena Gupta	Marketing	Finance	B Tech	16	Infosys Limited
Himani Jain	Finance	Marketing	B.Com	0	-
Himanshu Gupta	Marketing	Finance	B Tech	0	-
Hitesh Chawla	Finance	Marketing	B.Com	0	-
Ishan Anand	Marketing	Finance	B Tech	0	-
Ishita Saraswat	Marketing	Finance	Bachelor of Business Studies	0	-
Janmeet Singh	Marketing	Finance	B Tech	0	-
Kanika Jain	Marketing	Finance	Bsc	0	-
Karan Jhanjee	Finance	Marketing	B Tech	6	Infollion Research Services Pvt. Ltd., Gurgaon
Kavish Mohan Garg	Marketing	Operations	B Tech	8	S.K. Poultry Farm
Kavish Vishnoi	Finance	Marketing	B Tech	21	Channel Infosoft Solutions
Keru Sharma	Marketing	Finance	B Tech	0	-
Keshav Joshi	Marketing	Operations	B.E.	0	-
Krishnaprasad A	Marketing	Finance	B Tech	0	-
Kshitiza	Marketing	HR	B.Com	0	-
Kumar Abhishek	Finance	Marketing	B Tech	0	-
Kunj Gudhka	Marketing	International Business	BBA	0	-
Lehar Pahwa	Finance	Marketing	B.Com	12	KPMG
Manav Goel	Finance	Marketing	B Tech	22	Wipro Limited
Mandar Sirsha Mukhopadhyay	Marketing	Operations	B Tech	26	Tata consultancy Services
Manish Kawatra	Finance	Marketing	B Tech	30	TCS
Manu Vats	Marketing	Finance	B Tech	15	Q3 Technologies



PGDM					
Name	Intended Major Specialization	Intended Minor Specialization	Degree Offered-Graduation	Total work experience	Name of the company
Mayank Gupta	Marketing	Finance	B Tech	0	-
Mayank Saklani	Finance	Marketing	B.A	0	-
Minhaz Ul Haque	Marketing	Finance	BBA	0	-
Mohit Baid	Marketing	Operations	B Tech	17	TCS
Mohit Sethi	Finance	IT	B Tech	27	AON Hewitt
Mrinal Goyal	Finance	Marketing	B.E.	11	Eros Envirotech Pvt.Ltd
Muskan Jain	Marketing	IT	B Tech	0	-
Naina Gupta	Marketing	Finance	B Tech	0	-
Naman Handa	Finance	Marketing	Bsc	0	-
Navit Manaktala	Marketing	IT	B Tech	37	Divitia Enterprises
Niel Lobo	Finance	Marketing	B.E.	57	Infosys Ltd.
Nihal Chalasani	Finance	Marketing	B Tech	0	-
Niharika Sharma	Marketing	Finance	B Tech	17	Dell International Services
Nikhil Sondhi	Marketing	Finance	B.A	0	-
Nilesh Kumar Jamunpane	Marketing	Finance	B.E.	0	-
Nipul Jain	Marketing	Strategy	B Tech	17	Tata Consultancy Services
Nipun Charaya	Finance	Marketing	B Tech	0	-
Nirmit Jain	Finance	Marketing	B.E.	0	-
Nishant Agrawal	Marketing	Operations	B Tech	0	-
Pankaj Singh	Marketing	Operations	B.E.	6	Wipro BPO
Pankaj Tuteja	Marketing	Operations	B Tech	0	-
Parul Sethi	Finance	Marketing	B Tech	0	-
Pooja Pawankumar Agarwal	Marketing	HR	BBA	0	-
Prachi Jindal	Finance	Marketing	B.A	11.5	Value Research
Prachi Sharma	Marketing	IT	B Tech	0	-
Pragya Rathore	Finance	Operations	B Tech	26	Accenture
Pranay Thakur	Marketing	Finance	Bsc	0	-
Prashant Badola	Marketing	Operations	Bsc	0	-
Praveen Kumar Mishra	Marketing	Finance	B Tech	0	-
Priyanka Jindal	Marketing	Finance	B Tech	4	Technofocus Solutions
Pulkit Ghai	Marketing	Operations	B Tech	12	Rosenberger Electronics Co. (India) Pvt Ltd
Puneet Verma	Marketing	Finance	B Tech	0	-
R.S.S.Dwarakamayee	Marketing	Operations	B Tech	0	-
R.Sandeep Kumar	Marketing	Finance	B Tech	14	Ranstand India Pvt. Ltd.

PGDM					
Name	Intended Major Specialization	Intended Minor Specialization	Degree Offered-Graduation	Total work experience	Name of the company
Rahul Girdhar	Marketing	Operations	B Tech	0	-
Rahul Gupta	Finance	Marketing	B Tech	0	-
Rahul Yadav	Marketing	Finance	B Tech	0	-
Raj Golani	Finance	Marketing	B.Com	0	-
Rajan Patel	Marketing	Finance	B.E.	33	Oscar Elevators Pvt Ltd
Raunaq Mittal	Finance	Operations	B Tech	0	-
Ravi Choudhary	Marketing	Finance	B.E.	0	-
Ravjyot Singh	Marketing	IT	B Tech	31	Babel Media
Ritu Kalra	Marketing	Finance	B.A	0	-
Ritul Dua	Finance	IT	Bsc	0	-
Rohit Dhingra	Marketing	HR	B Tech	0	-
Rohit Gupta	Finance	Marketing	Bsc	0	-
Roshan M. Noronha	Marketing	Finance	Bsc	33	Showtime Events India Pvt. Ltd.
Rounak Agarwal	Finance	Marketing	B Tech	0	-
Sahil Goyal	Finance	Marketing	B Tech	0	-
Sahil Guglani	Marketing	Finance	B Tech	0	-
Sahil Sachdeva	Marketing	IT	B Tech	0	-
Saket Agrawal	Marketing	IT	B.E.	0	-
Sameer Hajelay	Marketing	Finance	B Tech	0	-
Samrat Dey	Finance	Marketing	Bsc	0	-
Samta Marwaha	HR	Marketing	Bsc	0	-
Sanjay Kumar Shaw	Marketing	IT	B Tech	49	Tata Consultancy Services
Savar Gupta	Marketing	Finance	B.Com	0	-
Shailesh Kumar Rai	Marketing	Operations	B.E.	22	ORIENTAL MANUFACTURERS PVT. LTD.
Shashwat Narayan	Marketing	IT	B.E.	25	R.G.Software & Systems
Sheetal Jaimalani	Finance	Operations	B.Com	22	XL Dynamics Pvt. Ltd.
Shefali Gupta	Marketing	HR	B Tech	0	-
Shilp Agrawal	Finance	Marketing	B.E.	0	-
Shivangi Bhardwaj	Finance	Marketing	B Tech	0	-
Shobhit Monga	Marketing	IT	B Tech	0	-
Shreya De	Finance	IT	B Tech	63	Allstate,India
Shreya Rawal	Finance	Marketing	B Tech	0	-
Shubham Juneja	Finance	Marketing	B.E.	0	-
Shubham Kapoor	Marketing	International Business	BBA	0	-

PGDM					
Name	Intended Major Specialization	Intended Minor Specialization	Degree Offered-Graduation	Total work experience	Name of the company
Shubhit Mathur	Marketing	Operations	B.E.	33	Infosys
Siddharth Bajaj	Finance	Marketing	B Tech	0	-
Sidharth Saxena	Marketing	Finance	B Tech	17	TriveniSarees.com
Somnath Pal	Finance	Marketing	B Tech	32	CMC Ltd
Sonika Mittal	HR	Finance	B.Com	34	Kpmg Global Services Pvt. Ltd.
Soumya Jain	Marketing	IT	B Tech	15	Ibm India Pvt Ltd
Sudhanshu Dhawan	Finance	Marketing	B Tech	4.5	IBM
Sudhanshu Mehra	Marketing	Finance	B.E.	0	-
Sukriti Marwah	Finance	Marketing	B.Com	0	-
Surabhi Seth	Finance	Marketing	B.A	0	-
Suryansh Jindal	Marketing	Finance	B Tech	0	-
Tanvi	Marketing	HR	Bachelors Of Journalism	0	-
Tathagat Jain	Marketing	International Business	B Tech	0	-
Tushar Kochar	Marketing	IT	B Tech	0	-
Utkarsh Kumar Agarwal	Marketing	Finance	B Tech	6	Sidhballi Steels Pvt Ltd
Utsav Airy	Marketing	Finance	B Tech	0	-
Vaibhav Sharda	Finance	IT	B Tech	0	-
Varun Singhal	Marketing	HR	Bsc	0	-
Vibhanshu Singhal	Marketing	Operations	B Tech	0	-
Vibhav Prakash Sharma	Marketing	IT	Bsc	18	Shipping Corporation of India
Vibhu Jhamb	Finance	Marketing	B.E.	12	IBS Mohali
Vikram Pratap Singh Rathore	International Business	IT	B.E.	0	-
Viren Kadian	Finance	Marketing	B Tech	0	-
Vivek Singla	Finance	Marketing	B Tech	0	-
Zeenat Jolly	Marketing	HR	BBA	0	-
PGDM IB					
Aanchal Mahajan	Finance	Operations	B.A	0	-
Abhishek Sharma	Finance	Marketing	B.E.	6	M/s. RNP
Aditya Contractor	Marketing	Finance	B.Com	0	-
Akash Agarwal	Finance	Marketing	B.E.	39	Infosys Technologies Ltd
Aman Seth	Marketing	Finance	B Tech	0	-
Anmol Verma	Marketing	Finance	B Tech	21	Su-Kam Power Systems Limited
Anurag Soni	Finance	Marketing	B.Com	7	Concept Securities Private Limited
Arjun Vaseer	Marketing	Finance	B Tech	17	Applect Learning Systems Pvt. Ltd.
Ashima Gupta	Marketing	HR	B Tech	0	-

PGDM					
Name	Intended Major Specialization	Intended Minor Specialization	Degree Offered-Graduation	Total work experience	Name of the company
Devyani Jain	Marketing	Finance	B.Com	0	-
Gourav Paul	Marketing	Operations	B.E.	0	-
Harjas Singh Kohli	Marketing	HR	B Tech	22	Accenture Services Private Limited
Jaskarn Singh Goraya	Marketing	Operations	B Tech	12	REES 52 Pvt Ltd.
Madhu Vuppuluri	Finance	Operations	B.E.	0	-
Malvika Bahety	Marketing	HR	B Tech	19	Genpact Headstrong Capital Markets
Mathew Rajath Thomson	Operations	Marketing	B Tech	0	-
Mona Bansal	Marketing	Finance	B Tech	12	Computer Sciences Corporation
Nidhi Kakkar	Finance	Marketing	B.A	0	-
Nishit Gupta	Finance	Marketing	B.A	0	-
Nitish Saini	Marketing	Operations	B Tech	49	R.K & SONS
Paras Bhandula	Marketing	Operations	B Tech	25	Emkor Solutions Limited
Radhika Sahai	Finance	Marketing	B.A. (Hon.)	0	-
Rajan Gulati	Finance	Marketing	Bsc	15	Friends garments
Rajat Sharma	Marketing	Finance	B Tech	0	-
Rajeev Gandotra	Marketing	International Business	BBA	0	-
Ritvik Khattar	Marketing	Finance	B Tech	24	Sopra Group India Pvt. Ltd.
Rohan Varma	Marketing	IT	B Tech	0	-
Saloni Grover	Finance	Marketing	Bachelors in Business Economics	17.5	KPMG
Shubham Aggarwal	Marketing	Finance	B Tech	7	Chanderpur Works Pvt. Ltd
Shubham Jain	Finance	Marketing	B.A	10	Mars Packaging Pvt ltd
Shyama Prasad Panda	Marketing	Operations	Bsc	0	-
Sumit Baweja	Marketing	Finance	B.Com	0	-
Tanmay Goyal	Marketing	Finance	B.Com	0	-
Tanmay Khanna	finance	marketing	B.Com	0	-
Utkarsh Saxena	HR	Marketing	B Tech	0	-
Utpala	Marketing	Strategy	B.A	0	-
Vaibhav Agrawal	Marketing	Finance	B Tech	32	K S Marketing
Vasudha	IT	Strategy	Bsc	0	-
Vishakha Gupta	Marketing	International Business	BBA	0	-
Yasmine Kakar	Marketing	HR	Bachelor of Fashion Technology	12	Future Retail - Big Bazaar

## Recruiters Snapshot

AbsolutData	Hector Beverages	NIIT
Asian Paints	Hero Fincorp	Pantaloons
Bain & Company	Hero Motorcorp	Prospecta
Bank of America	Hewlett Packard	Prudential Financial
Baxter	Housing.com	PWC
BMR Advisors	ICICI Bank	Reckitt Benckiser
British Telecom	Idea Cellular	Reliance
CBRE	IMRB	Royal Bank of Scotland
Cognizant	Indo Simon	Samsung
Cyber media	Infosys	Sapient
Darashaw	ING Vysya Bank	SBI Life Insurance
Dell	Jindal Steel ad Power	TATA Motors
Deloitte	Khimji Ramdas	TNS
Dun & Bradstreet	Kotak Securities	Triveni ethnics
Educomp	KPMG	United Biscuits
Enhance Oman	L&T Finance	United Breweries limited
Ernst & Young	Magma Fincorp	Velocis
Euromonitor International	Mahindra finance	Verity
Expedia	Maruti Suzuki	Videocon
Genpact	MERCER	Voltas
Google	Millward Brown	Wipro
Grail Research	Newgen	ZS Associates
HCL	Nielsen	Zycus



## Placement Calendar 2016

The class of 2014-16 is a batch of high proficiency students excelling in various fields. At FORE we emphasize on imparting quality education and stimulating the future managers to think innovatively, to make them suitable for the corporate world. We strongly believe that in order to turn our students into a great asset for the corporate, they must go through the best of academic rigour in their curricular and co-curricular activities during the two year tenure of their PGDM program. This would

enable them to think laterally and creatively across disciplines and sectors.

We have planned the Final Placement Calendar in coordination with the Academic Calendar so that their classes are not disturbed. We seek your cooperation and request you to schedule your visit to FORE during the placement weeks mentioned in the placement schedule below and help us in managing our regular class schedule.

### Placement Schedule 2015-16

ACTIVITY	PERIOD	INVITATION TO PARTICIPATE*
Pre-Placement Talk	September 21, 2015 Onward	<p><b>All Potential Recruiters</b></p> <p><b>Kindly plan your campus visit to FORE!</b></p> <p><b>To cherry pick the right candidate</b></p>
First Placement Week	October 19-24, 2015	
Second Placement Week	November 23-28, 2015	
Third Placement Week	December 14-19, 2015	
Fourth Placement Week	January 4-9, 2016	
Fifth Placement Week	February 8-13, 2016	

*\*Students will be able to join the company for Summer Internship effectively from April 2016 and it will be for 8-10 weeks.*

*Reputed organizations have been visiting our campus on a regular basis every year to recruit our students. Their repeated hiring is a testimony to our success in providing students who live up to their expectations. We at FORE highly value the relationship with all our recruiters. Apart from this, each year we welcome new recruiters to our campus. These mostly comprise of referrals and through executives who have moved to new companies or simply companies who have seen our students performing in the industry.*



## Placement Committee

Prof. Rajneesh Chauhan – Chairman

Prof. Vinay Dutta – Member

Prof. Qazi Asif Zameer – Member

Prof. Sumeet Kaur – Member

Prof. Freda J. Swaminathan – Member

## Placement Office

Email: [placements@fsm.ac.in](mailto:placements@fsm.ac.in)

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*Sr. Manager - Placements*  
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Mob: 9711570804

## FORE Career Division (FCD)

Abhilasha Gupta  
Alisha Abraham  
Ananshi Chugh  
Ankit Arora  
Astitva Tyagi

Bhavya Gupta  
Jyoti Gupta  
Kushal Sthapak  
Pulkit Sehra

Aneesh Mediratta  
Arindam Mukerji  
Arjun Arora  
Bhuvnesh Tomar  
Prachi Jindal

Ritu Kalra  
Soumya Jain  
Tanvi  
Tathagat Jain  
Vishakha Gupta



**FORE School of Management**

"Adhitam Kendra"

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